## CSR goals and results

Tokyo Electron (TEL) establishes annual goals and medium-term goals, based on material issues and their priority themes. Initiatives aimed at the achievement of goals are promoted throughout TEL, and the results are linked to evaluation and improvement with the aim of increasing corporate value further.

## FY2018

Material issues	Priority themes	Annual goals	Results	
Enhancing product competitiveness	Technological innovation aimed at creating value	Ensure that 5% or more (three-year moving average) of all equipment models are new products for next-generation technologies	Achieved 9.2%	
		Maintain the previous year's global patent application rate	Achieved 76.0% (maintained programs at the level of the previous fiscal year)	
	Environmental contribution of products	Reduce per-wafer consumption of energy and pure water by 10% by fiscal year 2019 (as compared with fiscal year 2014)	Achieved for the four models	
Reinforcing responsiveness to customers	Accurate grasp of customer needs	Get 3 points ("Satisfied") or more on 100% of customer satisfaction survey items	Achieved 64.9%	
	Solutions that create value for customers	Increase TEL's value to customers	<ul> <li>Achieved increased adoption of TEL equipment by major customers against the background of vigorous demand for memory</li> </ul>	
		• Increase field solutions business sales from the fiscal year 2017 level	• Increase of 31.4% from the fiscal year 2017 level	
Strengthening earnings power	High quality products	Reduce quality improvement costs from the fiscal year 2017 level	Reduction of 9.8% from the fiscal year 2017 level	
	Increase added value of processes	Revise business processes to reduce man-hours used for sales operations from the fiscal year 2017 level	Partially introduced systems to support sales operations	
Invigorating people and workplaces	Human rights and diversity		Increased from 92.9% to 93.4% Implemented initiatives such as Step-up Activity Training for employees in their second year Increased from 64.1% to 64.3% (increase of 0.2 points from the fiscal year 2017 level) Communicate the policy for overtime reduction at the start of the period 20% increase (from 47.1% to 67.2%) Distribute activity monitors to promote health awareness	
	Work-life balance	Retain 100% of new employees for the first three years     Reach 70% of take-up rate of annual paid leave		
	Human resource development	Increase the use of the company's "Pep Up" healthcare platform from the fiscal year 2017 level		
	Health		Distribute activity monitors to promote health awareness	
Establishing a sustainable management foundation	Corporate governance	Improve on issues identified in evaluations of the effectiveness of the Board of Directors     Revise the internal reporting system (set up new external hotlines, revise range of persons covered, etc.)	<ul> <li>In response to the issue of increasing discussion time, hold a two-day one-night off-site conference to provide more discussion time to consider management policies and strategies such as medium- to long-term growth strategies.</li> <li>Established external reporting system for group companies in Japan and set up hotlines for supplies</li> </ul>	
	Safety management	Ensure that the number of workplace injuries per 200,000 work hours (the total case incident rate) is less than 0.5	Achieved 0.38	
	Environmental management	Reduce energy consumption by 1% from the fiscal year 2017 level (on a per-unit basis) Maintain water consumption at the fiscal year 2012 level (on a per-unit basis)	Achieved at 6 out of 11 factories or offices*     Achieved 11 out of 14 goals     According to new per-unit basis after revision	
	Supply chain management	Implement supply chain CSR assessments for 80% or more of suppliers (procurement volume basis)	Assessed key suppliers accounting for more than 80% of our procurement spend	

## FY2019

Material issues	Priority themes	Annual goals	Medium-term goals	Relevant SDGs
Product competitiveness	Tackling technological innovation	Ensure that 20% or more (three-year moving average) of all equipment models are new products for next-generation technologies	Create strong next- generation products	9 MOSTRY MONITOR AND PRESTRICTION  TO CLIMATE  AGENCY  TO CLIMATE
		Maintain the previous year's global patent application rate		
	Environmental contribution of products	Reduce per-wafer consumption of energy and pure water by 10% by fiscal year 2019 (as compared with fiscal year 2014)		IG ACTION
Responsiveness to customers	Solutions that create value for customers	Increase TEL's value to customers	Become the best and sole strategic partner	9 NOUSTRY INNOVATION AND NEASTRUCTURE
		• Increase field solutions business sales from the fiscal year 2018 level		
	Improvement of customer satisfaction	Get 3 points ("Satisfied") or more on 100% of customer satisfaction survey items		12 DESPONANTE DOGGGERATION AMPRODUCTION CONTROL AND BECONME GROWTH
Higher productivity	Quality management	Reduce quality improvement costs from the fiscal year 2018 level	Constantly pursue higher management efficiency	
	Improvement of quality in the value chain	Revise business processes to reduce man-hours used for sales operations from the fiscal year 2018 level		12 RESPONSIBLE CONSUMPTION AND PRODUCTION
People and workplaces	Diversity	Double percentage of female managers by fiscal year 2021 (as compared with fiscal year 2018)	Maximize dreams and drive	
	Career development	Increase number of training sessions attended per person by 10% from the fiscal year 2018 level		8 DECENT WORK AND ECONOMIC GROWTH
	Work-life balance	Reach 70% of take-up rate of annual paid leave		
	Health and safety	Reduce gap between health age* and actual age by 1.5 points by fiscal year 2021 (as compared with fiscal year 2018)     An indication of the risk of lifestyle diseases by age based on the results of health checkups		10 REQUAINES
		Ensure that the number of workplace injuries per 200,000 work hours (the total case incident rate) is less than 0.5		
Management foundation	Governance and compliance	Improve on issues identified in evaluations of the effectiveness of the Board of Directors     Establishment of external hotline overseas and reorganize internal hotline	Build a management foundation for increasing value	8 DESIST WORK AND ECONOMIC COUNTY 1
	Human rights	• 100% participation in human rights training		
	Environmental management	Reduce energy consumption by 1% from the fiscal year 2017 level (per-unit basis*) at each factory or office Per-unit basis: Calculated using complex weighting of the number of developed evaluation machines, units produced, floor area, and labor-hours for each district		
		Maintain water consumption at the fiscal year 2012 level according to per-unit basis* set at each factory or office     * Per-unit basis: Calculated based on floor area and labor-hours, etc. for each district		16 MASTEROR INSTITUTIONS
	Supply chain management	Implement supply chain CSR assessments for 80% or more of suppliers (procurement volume basis)		

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