Identifying material issues

Tokyo Electron (TEL) identifies material issues that are important for further improving its corporate value over the medium- to longterm, taking into account social issues, the business environment, stakeholder expectations, and the company's circumstances. For each material issue, we set medium-term and annual goals, and implement various projects aimed at achieving those goals.

Issues awareness

Social environment

While steady growth is forecast for the global economy, humans are also faced with various social issues, including abnormal climate conditions and natural disasters, conflicts between states and terrorism, water and food crises, population problems and cyberattacks. TEL is deepening its awareness of social issues throughout the value chain, giving consideration to SDGs, the United Nations Global Compact, RBA and recommendations from third party organizations.

SDGs: Sustainable Development Goals The SDGs were adopted by the United Nations in 2015 as a universal set of goals for humanity to achieve by 2030. We have clarified the SDGs related to material issues and endeavor to achieve the SDGs through the development of our business.

| 1 [№] M¥### | 2 ZERO HUNGER | 3 GOOD HEALTH AND WELL-BEING | 4 CUALITY EDUCATION | 5 GENER T | 6 CLEANWATER AND SANTIATION |
|----------------------------------|--------------------------------------|---------------------------------|--|-----------------------------------|---|
| 7 AFFORDABLE AND CLEAN ENERGY | 8 DECENT WORK AND ECONOMIC GROWTH | 9 AND NERASTRUCTURE | 10 REDUCED INEQUALITIES | 11 SUSTAINABLE CITES | 12 RESPONSIBLE CONSUMPTION AND PRODUCTION |
| 13 climate | 14 BELOW WATER | 15 UN LAND | 16 PEACE JUSTICE AND STRONG INSTITUTIONS | 17 PARTINERSHIPS FOR THE GOALS | SUSTAINABLE DEVELOPMENT GOALS |

Tokyo Electron supports the SDGs

Business environment

Step 1

With the arrival of the IoT era, applications for semiconductors are expanding further with the emergence of applications based on new technologies including artificial intelligence, AR and VR. Furthermore, opportunities for value creation are increasing in the field of FPD, with changes in technologies such as large screen and high resolution, and the spread of organic EL, which is accompanied by expansion in associated design and application areas. Consequently, semiconductors and FPDs are at a turning point, experiencing a new growth phase and playing a key role in social infrastructure. As technology becomes more sophisticated and diverse, semiconductor and FPD manufacturing equipment makers must have the foresight to develop innovative technologies and deliver them in a timely manner. Furthermore, maintenance and service to improve the productivity and lifespan of equipment is increasingly important.

Risks and opportunities

Given the social and business environment in which TEL finds itself, we examined the risks and opportunities closely related to sustainable business development.

| Social trends | Risks for TEL | Opportunities |
|---|---|--|
| Environmental issues including climate change | Legal violations and non-compliance with industry codes of conduct Increases in business costs | Reduction of operational costs Improvement of product environmental performance and creation of business opportunities |
| Evolution of technology | Reduction in product dominanceReduction in customer satisfaction | Generating innovative products and services Maintaining competitive advantage |
| Changes in population trends | Securing human resources Decline in development and support capability | * Enhancing corporate competitiveness |
| Sustainable business management | Ethics and compliance violations Weakening of monitoring and checking functions | Highly effective governance Sound and highly transparent business management that builds solid relationships of trust with stakeholders |
| Supply chain management | Weakening of supply systemWorsened relations with suppliers | Creation of new value through collaboration Establishment of sustainable procurement |

Issues considered from the stakeholder perspective

TEL considers the importance of the issues it faces based upon opinions and expectations gained through communication with its stakeholders. → Stakeholder engagement, p. 8

Analysis and selection

TEL has grasped the social and business environment, as well as the opinions of stakeholders, has analyzed risks and opportunities, and compared this with our Corporate Philosophy and Management Policies to identify material issues.

Taking advantage of our strengths as a manufacturing equipment maker with multiple products, we offer a variety of values to customers, including production of advanced devices, productivity maximization and environmental impact reduction. We believe that in this way, we can contribute to the realization of a more convenient and prosperous society. We have established three pillars of product competitiveness, responsiveness to customers and higher productivity in our mediumterm management plan, and identified two additional supporting factors to make five material issues: people and workplaces, and management foundation.

Examination and identification of validity

TEL verified the validity of material issues at the Review Council, incorporating the opinions of external experts. As a result, we determined that product competitiveness, responsiveness to customers, higher productivity, people and workplaces and management foundation are appropriate as material issues for fiscal year 2019. From a medium- to long-term perspective, TEL will promote efforts in these material issues and aim for further growth.

Key opinions and advice obtained from Review Council

- higher level

Step 4

Step 2

Step 3

Material issues

| Material issues | Medium-term goal | Priority themes | |
|-----------------------------|--|---|--|
| Product | Construction and ante | Tackling technological innovation | |
| competitiveness | Create strong next-generation products | Environmental contribution of products | |
| Responsiveness to customers | Descent the base and call strate rise sectors. | Solutions that create value for customers | |
| | Become the best and sole strategic partner | Improvement of customer satisfaction | |
| Higher productivity | Constantly average high an analysis of figure a | Quality management | |
| | Constantly pursue higher management efficiency | Improvement of quality in the value chain | |
| People and workplaces | | Diversity | |
| | Maximize dreams and drive | Career development | |
| | | Work-life balance | |
| | | Health and safety | |
| Management foundation | | Governance and compliance | |
| | Build a management foundation for increasing value | Human rights | |
| | | Environmental management | |
| | | Supply chain management | |



 Material issues are linked to the medium-term management plan and can be evaluated in connection to management strategy • We have set our medium-term and annual goals, continuing from last fiscal year, and recognize the intention to promote initiatives • Setting of targets incorporating transparency and improvement is desirable, including process indicators and goals which aim for a

The global trend of integrating non-financial initiatives into management is apparent, and it is hoped that promotion of this will continue