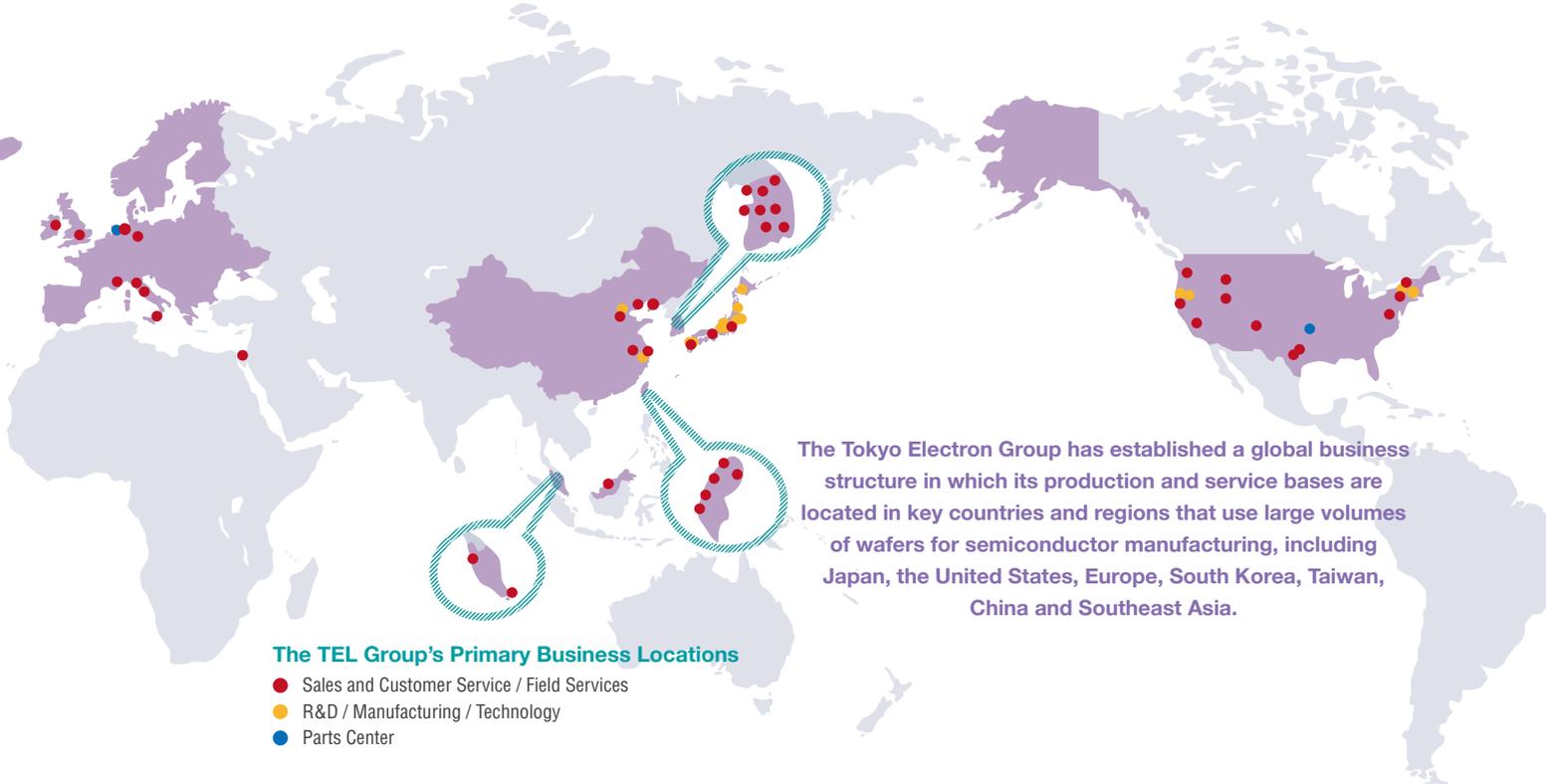




### Providing Customers around the World with Superior Quality Products and Services using Our Global Network



#### The TEL Group's Primary Business Locations

- Sales and Customer Service / Field Services
- R&D / Manufacturing / Technology
- Parts Center

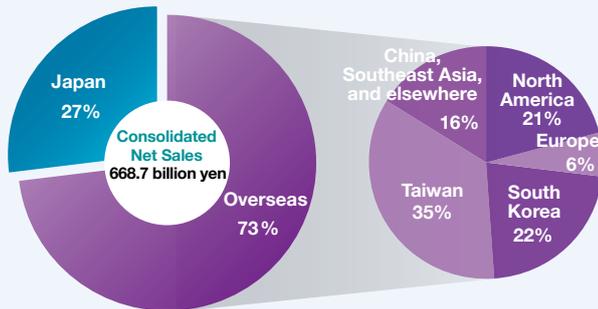


### A Surefooted Global Operating Structure

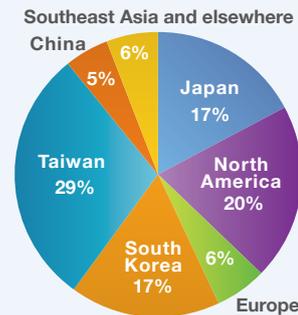
#### TEL's Global Network

As one of the world's foremost suppliers of semiconductor production equipment, TEL engages in a wide range of business activities including development, manufacturing and sales. We have also applied our extensive technological background in semiconductor production equipment to the flat panel display (FPD) production equipment segment. Many of the semiconductor and FPD production machines we manufacture have captured a major share in the global market. Our global network consisting of approximately 85 locations in 12 countries spread across the United States, Europe and Asia enables us to provide superior quality products and services to customers around the world.

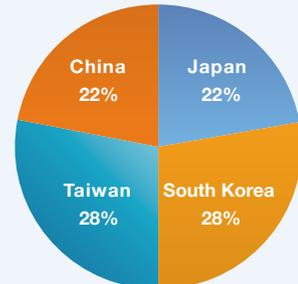
Fiscal 2011 Net Sales by Region (Consolidated)



Fiscal 2011 Semiconductor Production Equipment Net Sales by Region (Consolidated)



Fiscal 2011 FPD/PV<sup>1</sup> Production Equipment Net Sales by Region (Consolidated)



<sup>1</sup> PV: Photovoltaic cell



## Globally Recognized Environmental Initiatives

### TEL Included in the Global 100 List of Sustainable Corporations

TEL was selected as one of the Global 100 Most Sustainable Corporations in the World on January 29, 2011. The Global 100 is a list of corporations compiled jointly by Canadian publishing company Corporate Knights Inc. and its partners. The list recognizes businesses for their sustainability, based on an evaluation of their initiatives for the environment, society and corporate governance.

TEL received high marks for its reduction of greenhouse gas emissions, energy consumption and water usage.



### TEL's Cleaning System Selected as Award Finalist for Its Reduced Environmental Impact

In July 2010 the TEL Group's EXPEDIUS™+ cleaning system was chosen as one of five finalists for the Sustainable

Technologies Award at SEMICON West held in San Francisco, California. Although not selected as the winner, the TEL Group was presented with an official commendation from SEMI.<sup>2</sup>

The Sustainable Technologies Award recognizes a piece of equipment, material or service that has a minimal impact on the environment and contributes to a sustainable society. The EXPEDIUS+ was recognized for its reduction of both water used in the cleaning process, and volatile organic compounds produced by the isopropyl alcohol cleaning agent.



Sustainable Technologies Award finalist commendation

<sup>2</sup> SEMI: Semiconductor Equipment and Materials International is a global trade association representing manufacturers of semiconductor and FPD production equipment as well as raw materials.



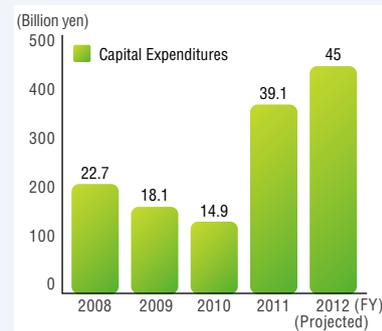
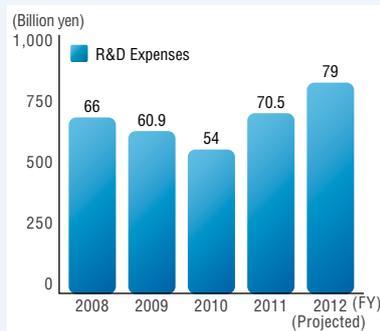
## TEL's Global Approach to R&D

### The Key to Growth is Greater R&D

Recognizing that bringing new high value-added products to markets in a timely fashion is key to unlocking its growth potential, TEL is actively committed to strengthening its research and development activities. In addition to the R&D divisions at each of our plants in Japan, we also carry out R&D activities at the Leading-Edge Process Development Center in Yamanashi Prefecture and the Tokyo Electron Technology Development Institute, Inc. in Miyagi Prefecture. Further, we are moving to expand our development activities outside of Japan. TEL is actively working to develop new next-generation technologies and businesses in a wide range of fields through initiatives such as establishing the TEL Technology Center, America, LLC in New York State, and through strengthening our partnership with IMEC, an

external research and development organization in Belgium. We are also working to build a structure where our R&D offices are located close to our customers in order to position us to respond promptly to their needs from early in the development stage.

### Capital Expenditures and R&D Expenses



## TOPICS



TEL Technology Center, Taiwan

### Conducting R&D in Closer Proximity to Our Customers

We are conducting R&D in locations closer to customers as part of our management policy to provide the best solutions to match the needs of our customers. As part of this approach, we established the TEL Technology Center, Taiwan in the city of Hsinchu. In 2012, we are planning to open semiconductor process technology centers in South Korea as well as Tsukuba City in Ibaraki Prefecture, Japan. Moving forward, we will continue to take measures that enable us to produce, as well as bring to market, new and competitive products.