

# TOKYO ELECTRON

## 3Q FY2009 Financial Announcement

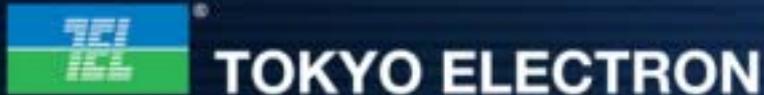
February 5, 2009

### Disclaimer regarding forward-looking statement

Forecast of TEL's performance and future prospects and other sort of information published are made based on information available at the time of publication. Actual performance and results may differ significantly from the forecast described here due to changes in various external and internal factors, including the economic situation, semiconductor/FPD market conditions, intensification of sales competition, safety and product quality management, and intellectual property-related risks.

### Processing of numbers

For the amount listed, because fractions are rounded down, there may be the cases where the total for certain account titles does not correspond to the sum of the respective figures for account titles. Percentages are calculated using full amounts, before rounding.



# 3Q FY2009 Financial Summary

3Q FY2009: October 1, 2008 - December 31, 2008  
FY2009: April 1, 2008 - March 31, 2009



# 3Q FY2009 Financial Summary

## Consolidated Financial Results

(Billions of Yen)

	3Q			1Q-3Q		
	FY08	FY09	YoY Change	FY08	FY09	YoY Change
<b>Net Sales</b>	<b>199.8</b>	<b>101.0</b>	<b>-49.4%</b>	<b>676.2</b>	<b>402.3</b>	<b>-40.5%</b>
SPE	160.7	57.8	-64.0%	539.9	266.5	-50.6%
FPD/PVE	10.0	20.3	102.7%	53.6	60.5	12.9%
EC/CN	28.9	22.8	-21.2%	82.2	74.9	-8.9%
Others	0.0	0.0	-20.9%	0.3	0.2	-15.8%
<b>Gross Profit</b>	<b>72.4</b> <b>(36.2%)</b>	<b>27.1</b> <b>(26.8%)</b>	<b>-62.6%</b>	<b>237.7</b> <b>(35.2%)</b>	<b>118.1</b> <b>(29.4%)</b>	<b>-50.3%</b>
<b>SG&amp;A Expenses</b>	<b>33.9</b>	<b>29.1</b>	<b>-4.8</b>	<b>104.2</b>	<b>93.8</b>	<b>-10.3</b>
<b>Operating Income</b>	<b>38.4</b> <b>(19.3%)</b>	<b>-2.0</b> <b>(-2.0%)</b>	<b>-40.5</b>	<b>133.5</b> <b>(19.7%)</b>	<b>24.2</b> <b>(6.0%)</b>	<b>-109.2</b>
<b>Ordinary Income</b>	<b>39.7</b>	<b>-0.0</b>	<b>-39.8</b>	<b>135.5</b>	<b>28.8</b>	<b>-106.7</b>
<b>EBIT</b>	<b>40.0</b>	<b>-8.4</b>	<b>-48.5</b>	<b>138.2</b>	<b>20.1</b>	<b>-118.0</b>
<b>Net Income</b>	<b>25.6</b>	<b>-7.6</b>	<b>-33.2</b>	<b>88.0</b>	<b>9.6</b>	<b>-78.3</b>
<b>R&amp;D</b>	<b>15.9</b>	<b>14.3</b>	<b>-1.5</b>	<b>47.8</b>	<b>45.9</b>	<b>-1.9</b>
<b>Capex</b>	<b>4.1</b>	<b>2.7</b>	<b>-1.3</b>	<b>16.9</b>	<b>13.2</b>	<b>-3.6</b>
<b>Depreciation</b>	<b>5.5</b>	<b>5.9</b>	<b>+0.3</b>	<b>15.3</b>	<b>16.6</b>	<b>+1.3</b>

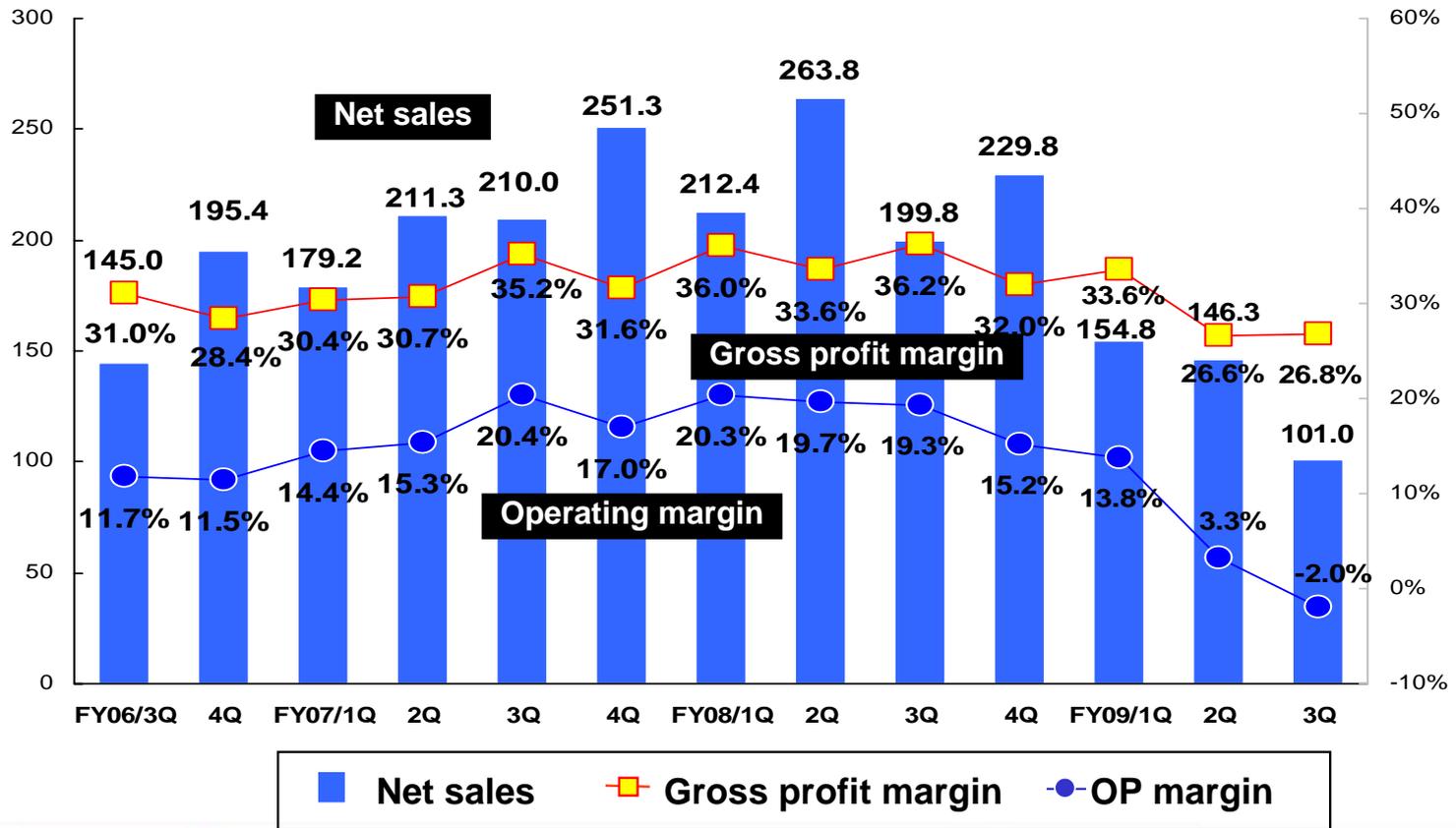
SPE: Semiconductor Production Equipment, FPD/PVE: Flat Panel Display and Photovoltaic Cell Production Equipment, EC/CN: Electronic Components and Computer Networks



# 3Q FY2009 Financial Summary

## Net Sales & Profit Ratio

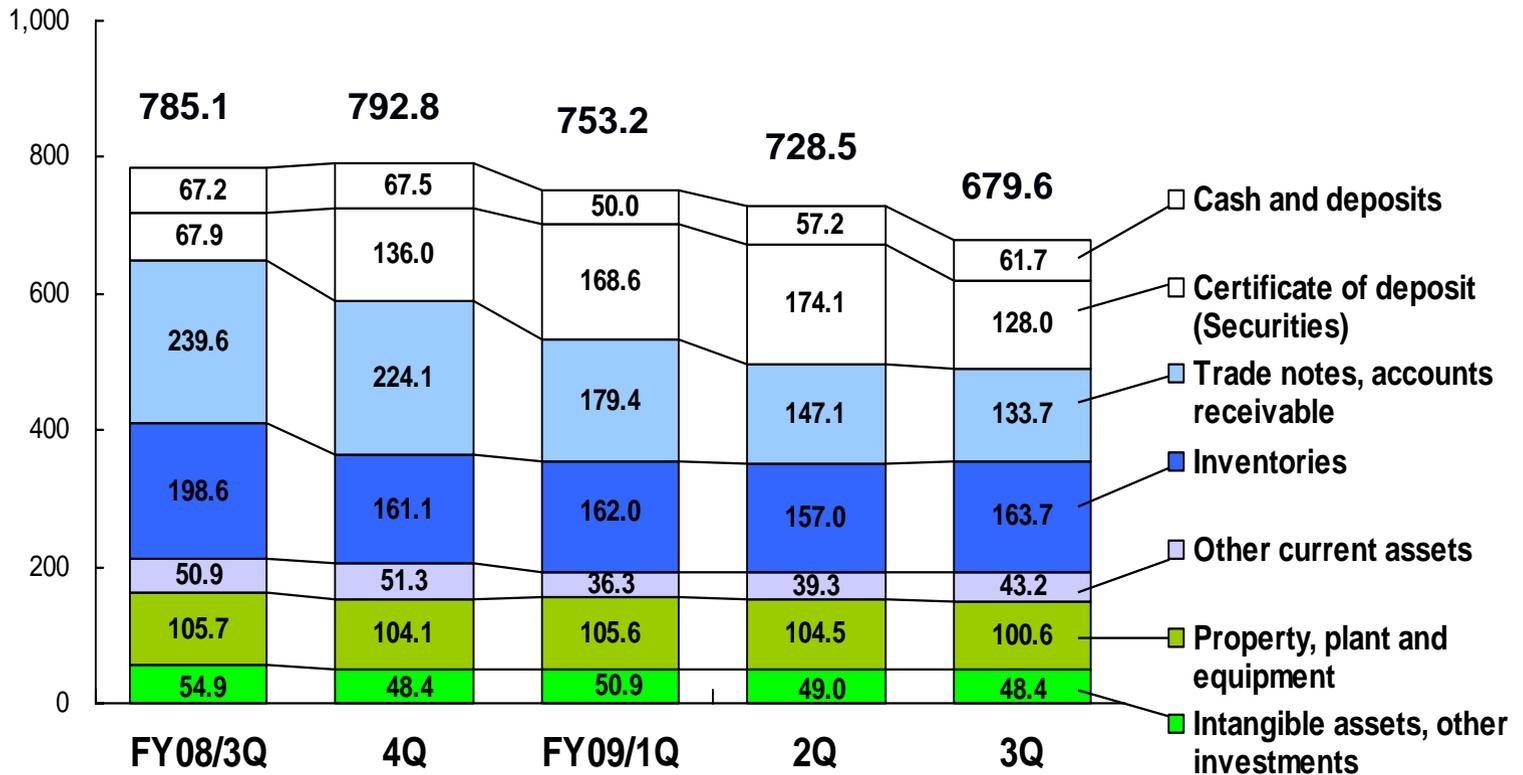
(Billions of Yen)



# 3Q FY2009 Financial Summary

## Assets

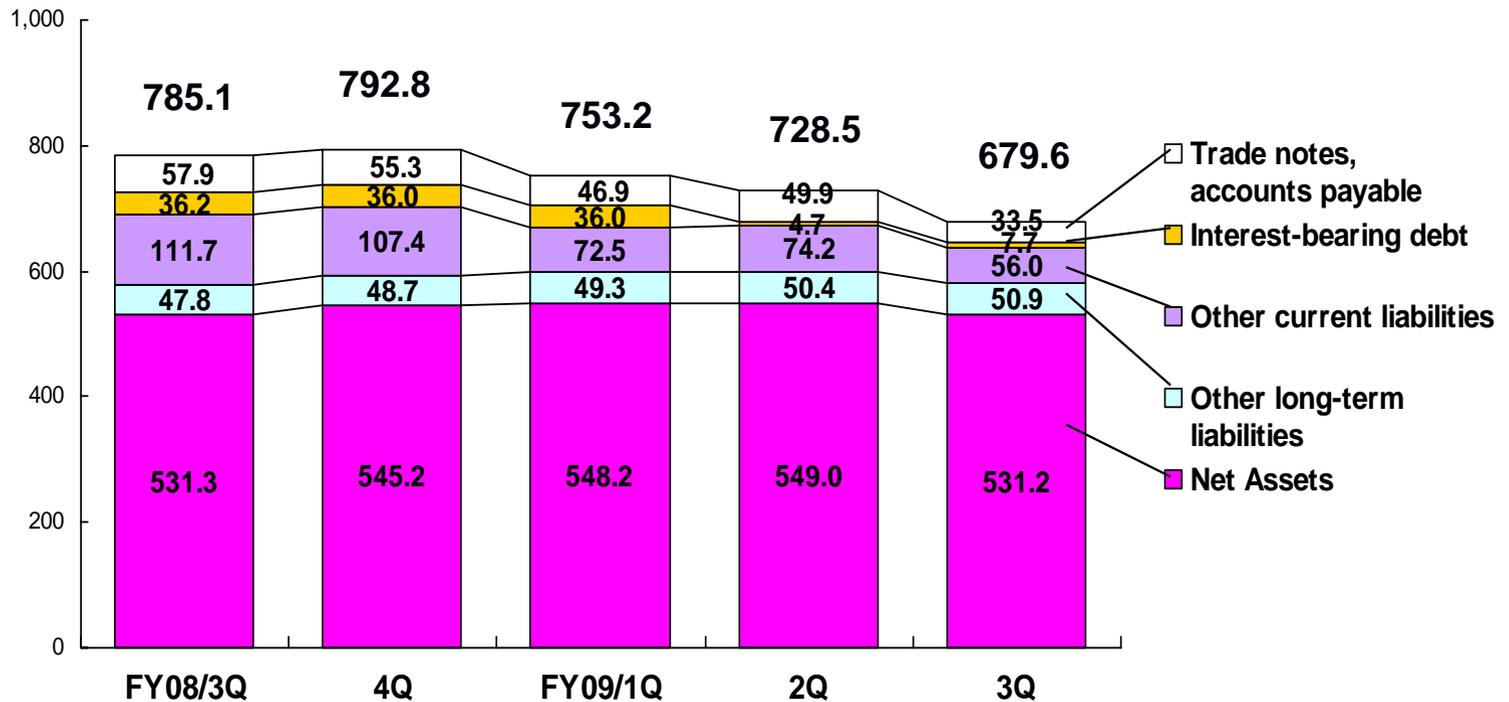
(Billions of Yen)



# 3Q FY2009 Financial Summary

## Liabilities & Net Assets

(Billions of Yen)



Debt to Equity Ratio

7.0%

6.7%

6.7%

0.9%

1.5%

● Equity = Net Assets – (Subscription rights to shares + Minority interests)



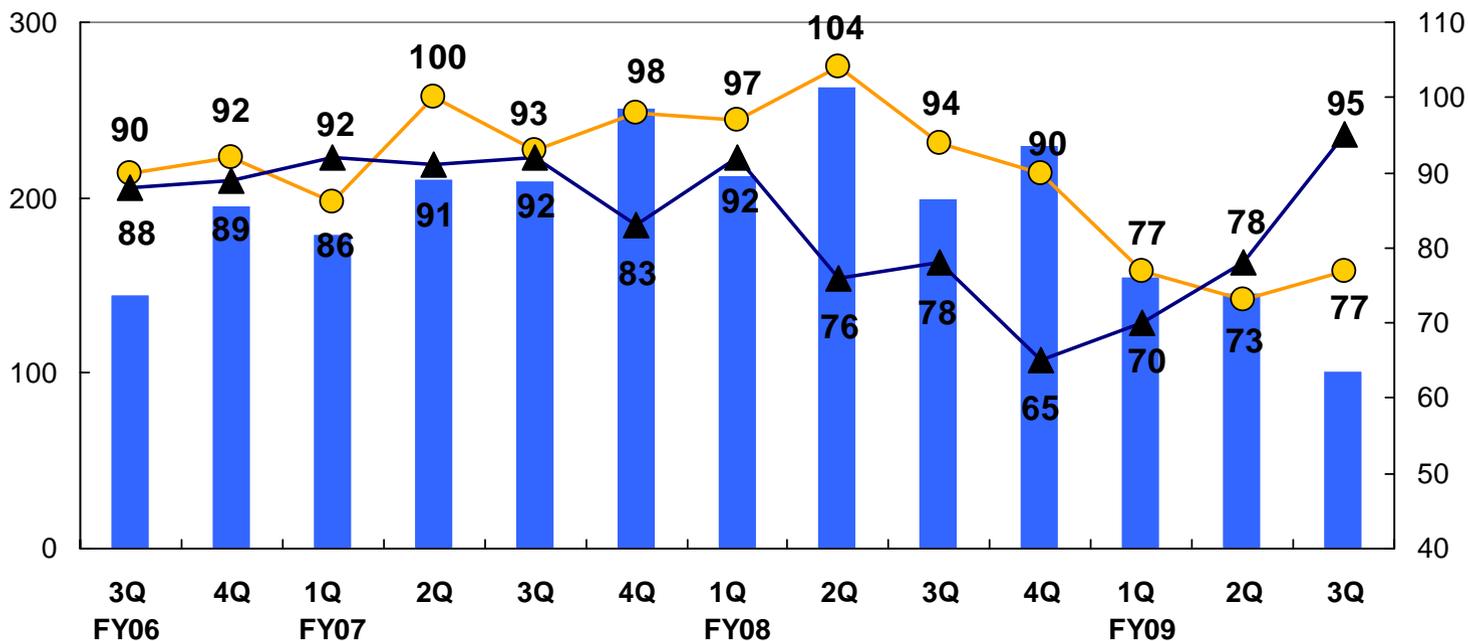
# 3Q FY2009 Financial Summary

## Inventory Turnover and AR Turnover

■ Net sales    
 ● Accounts receivable turnover    
 ▲ Inventory turnover

(Billions of Yen)

(Days)



Turnover days = Inventory or AR at the end of each quarter / last 12-month sales x 365



## 3Q FY2009 Financial Summary

# Cash Flow

(Billions of Yen)

	FY2008	FY2009	
	1Q-3Q (9 months)	1Q-3Q (9 months)	Main items
Cash flow from operating activities	41.2	50.9	*Income before income taxes: 20.1 *Depreciation: 16.6 *Accounts receivable etc. : 63.7 *Income taxes: -41.1
Cash flow from investing activities	-47.4	-132.8	*Capital expenditures: -12.7 *Cash deposits over 3 months: -111.8
Cash flow from financing activities	-26.8	-42.0	*Interest-bearing debt: -28.2 *Cash dividends: -13.4
Effect of exchange rate changes on cash and cash equivalents	-0.1	-1.4	
Net increases in cash and cash equivalents	-33.2	-125.3	
Cash and cash equivalents at the end of term	101.1	68.1	
Cash and deposits at the end of term (certificate of deposits included)	135.1	189.7	

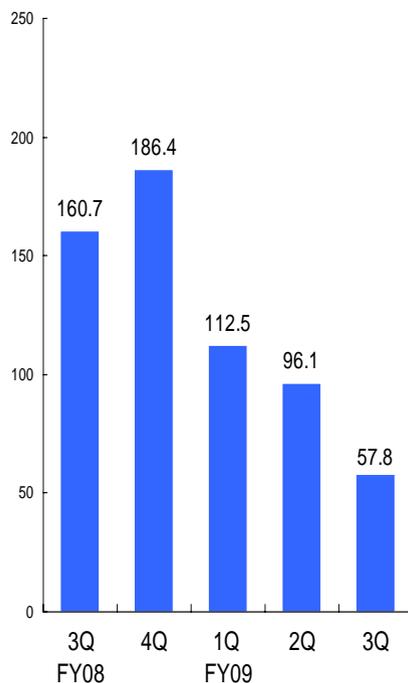


# 3Q FY2009 Financial Summary

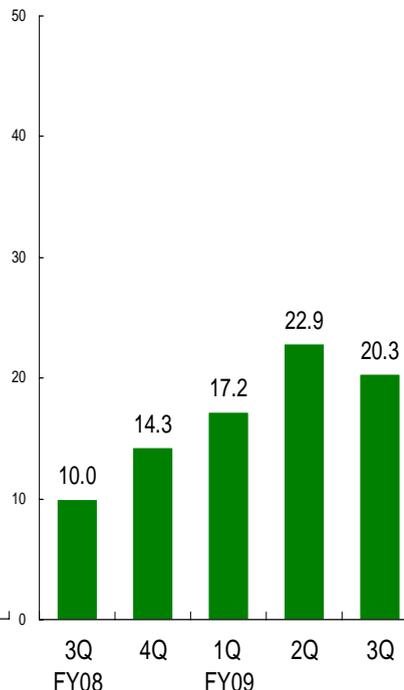
## Sales by Division

SPE Division (Semiconductor Production Equipment)	FPD/PVE Division (FPD/PV Production Equipment)	EC/CN Division (Electronic components/Computer networks)	Composition
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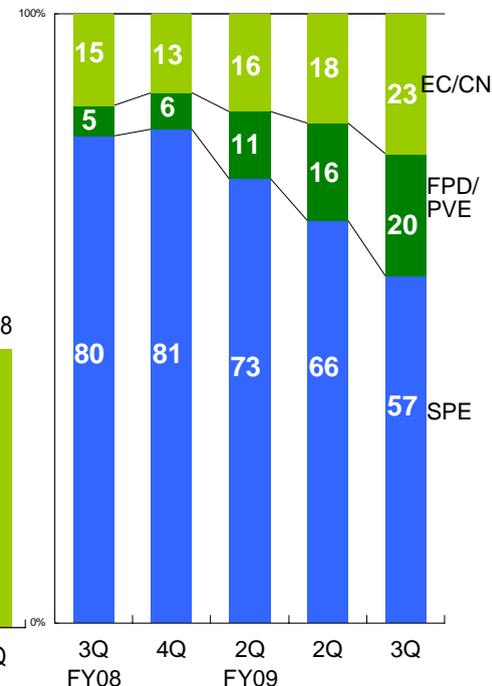
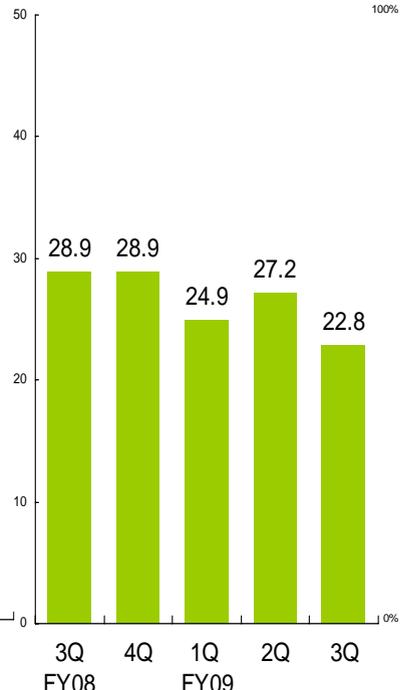
(Billions of Yen)



(Billions of Yen)



(Billions of Yen)



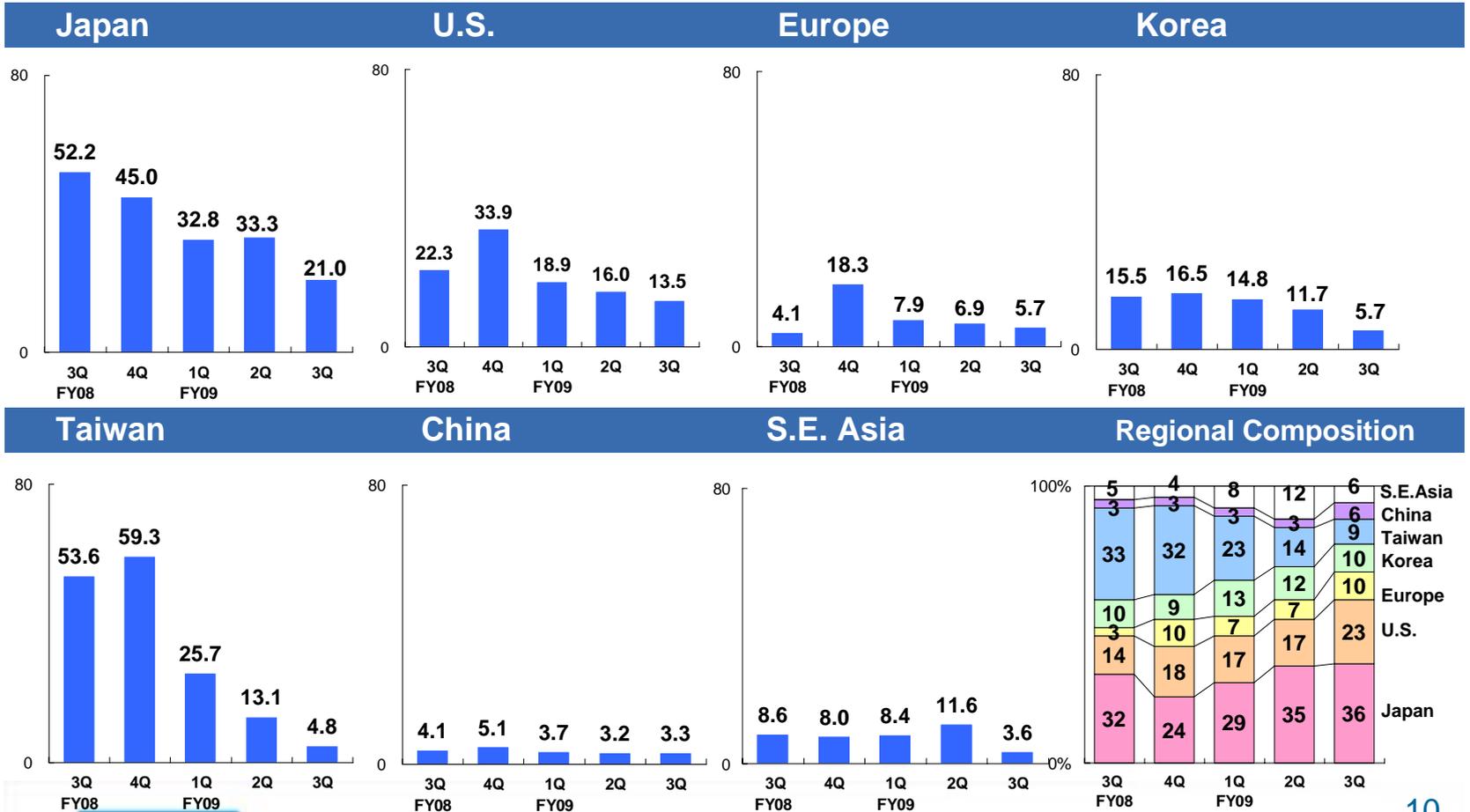
● In addition to the above 3 divisions, there is "Others" division. (FY09/3Q sales of 50 million yen)



# 3Q FY2009 Financial Summary

## SPE Sales by Region

(Billions of Yen)

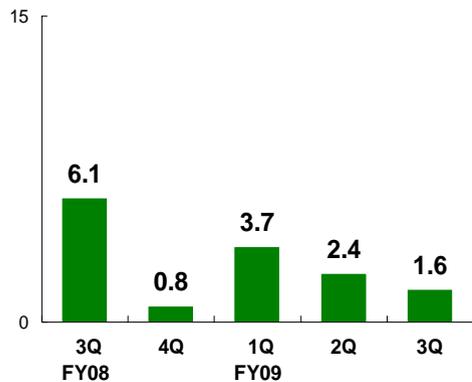


## 3Q FY2009 Financial Summary

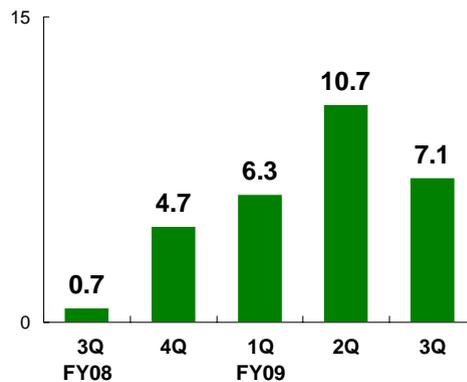
# FPD/PVE Sales by Region

(Billions of Yen)

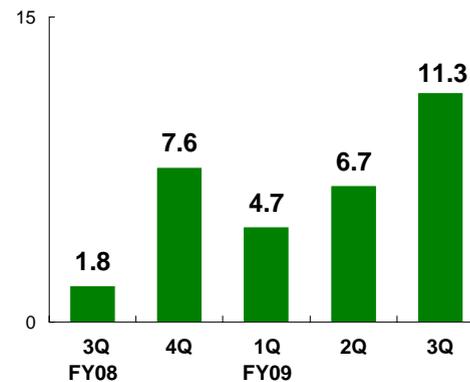
### Japan



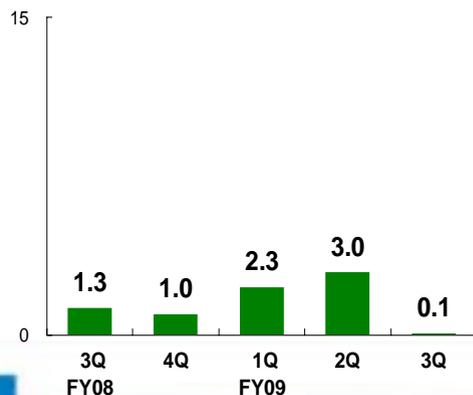
### Korea



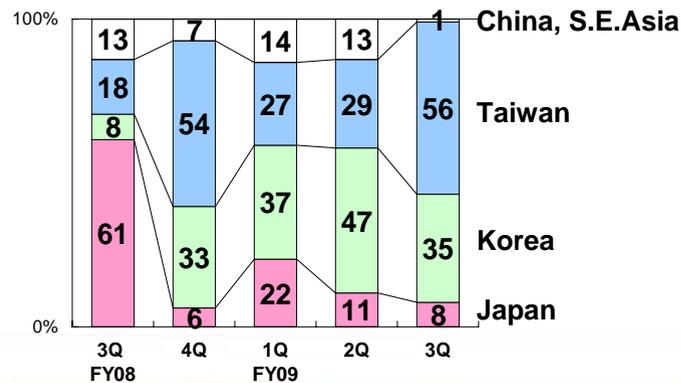
### Taiwan



### China, Southeast Asia & Other



### Regional Composition



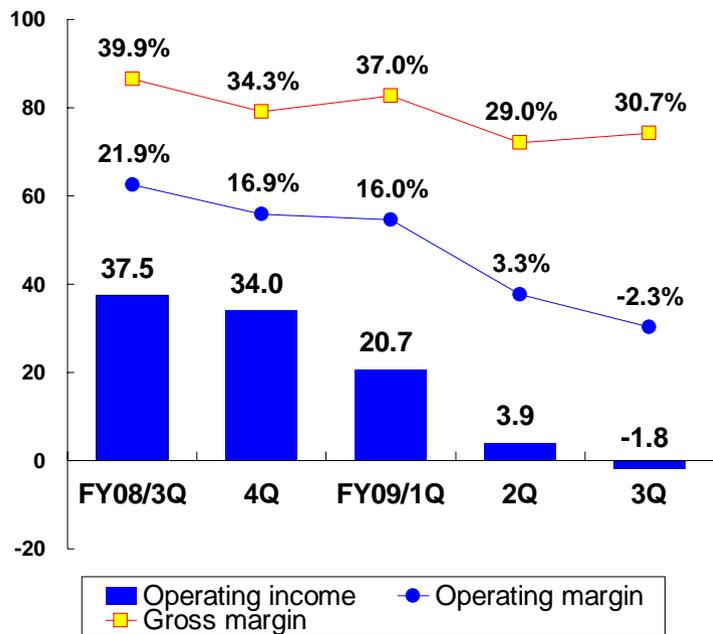
## 3Q FY2009 Financial Summary

# Segment Information by Business Type

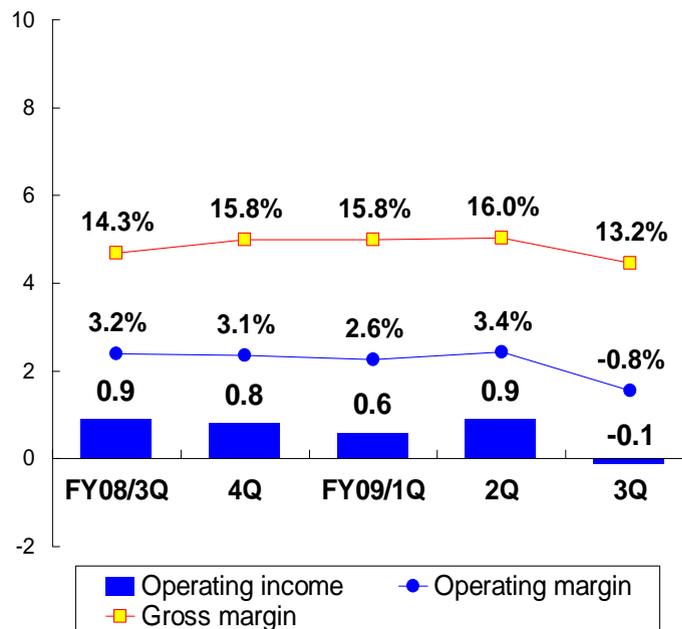
### Industrial Electronic Equipment (SPE, FPD/PVE, other)

### Electronic Components & Computer Networks (Semiconductor products, computer systems and networks middleware and software, other electronic components)

(Billions of Yen)



(Billions of Yen)



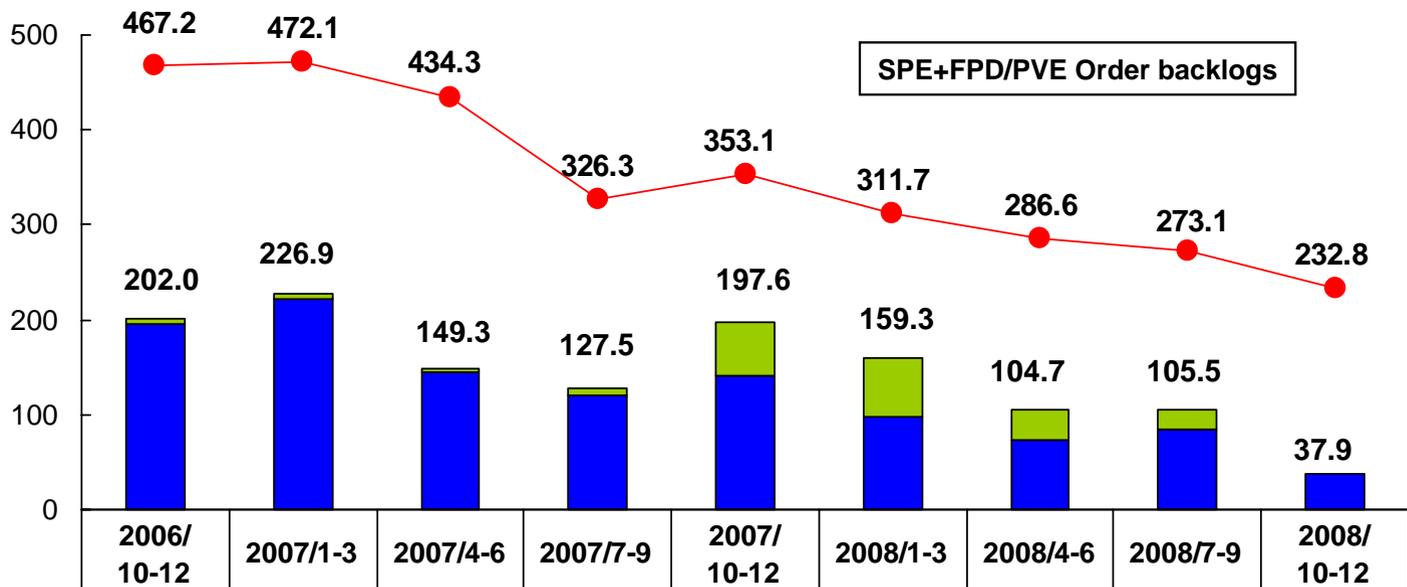
● Segment gross margin is provided for reference.



## 3Q FY2009 Financial Summary

# SPE+FPD/PVE Orders, Order Backlog

(Billions of Yen)



	2006/10-12	2007/1-3	2007/4-6	2007/7-9	2007/10-12	2008/1-3	2008/4-6	2008/7-9	2008/10-12
FPD/PVE	5.5	4.2	4.1	7.3	57.3	61.0	31.9	21.7	0.4
SPE	196.4	222.7	145.2	120.2	140.3	98.3	72.7	83.7	37.5
Order backlog	467.2	472.1	434.3	326.3	353.1	311.7	286.6	273.1	232.8

### Order backlog breakdown

FPD/PVE	83.1	65.2	47.9	33.1	80.3	127.1	141.7	140.6	120.6
SPE	384.1	406.9	386.4	293.1	272.7	184.6	144.8	132.5	112.2



