

# Consolidated Financial Review for the Year Ended March 31, 2011

Company name: URL: Telephone number: Stock exchange listing: Tokyo Electron Limited http://www.tel.com (03) 5561-7000 Tokyo Stock Exchange 1st Section (Code 8035)

Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.

2. Amounts are rounded down to the nearest million yen.

#### 1. Financial highlights for the year ended March 31, 2011

#### (1) Operating results (Cumulative) Year ended March 31, 2010 March 31, 2011 Net sales (Millions of yen) 418,636 668,722 Operating income (Millions of yen) (2, 180)97,870 Ordinary income (Millions of yen) 2,558 101,919 Net income (Millions of yen) (9,033) 71,924 Net income per share (Yen) 401.73 (50.47) Fully diluted net income per share (Yen) 401.06 Return on equity (1.8) 13.3 Ordinary income to total assets 0.4 13.5 Operating income to net sales (0.5)14.6 Year ended 3/31/11: 69,598 million yen Comprehensive income: Year ended 3/31/10: (4,750) million yen Profit/loss on equity method: Year ended 3/31/11: - million yen Year ended 3/31/10: - million yen

#### (2) Financial position

|  | As of          | As of          |
|--|----------------|----------------|
|  | March 31, 2010 | March 31, 2011 |
| Total assets (Millions of yen)                     | 696,351        | 809,205        |
| Net assets (Millions of yen)                       | 523,369        | 584,801        |
| Equity ratio (%)                                   | 73.5           | 70.8           |
| Net assets per share (Yen)                         | 2,859.37       | 3,198.66       |
| Equity: 572,741 million yen (as of March 31, 2011) |                |                |
| Edd 0d0 million year (as of March 0d, 00d0)        |                |                |

511,818 million yen (as of March 31, 2010)

#### (3) Cash flow

(Millions of yen)

|  | Year e         | Year ended     |  |  |
|--|----------------|----------------|--|--|
|  | March 31, 2010 | March 31, 2011 |  |  |
| Cash flow from operating activities        | 48,284         | 83,238         |  |  |
| Cash flow from investing activities        | 9,613          | (35,881)       |  |  |
| Cash flow from financing activities        | (287)          | (5,236)        |  |  |
| Cash and cash equivalents at end of period | 123,939        | 165,050        |  |  |

#### 2. Dividends

#### TOKYO ELECTRON

|                                   | Year ended<br>March 31, 2010 | Year ended<br>March 31, 2011 | Year ending<br>March 31, 2012<br>(Forecast) |
|-----------------------------------|------------------------------|------------------------------|---|
| 1Q-end dividend per share (Yen)   | -                            | -                            | -   |
| 2Q-end dividend per share (Yen)   | 4.00                         | 38.00                        | -   |
| 3Q-end dividend per share (Yen)   | -                            | -                            | -   |
| Year-end dividend per share (Yen) | 8.00                         | 76.00                        | -   |
| Annual dividend per share (Yen)   | 12.00                        | 114.00                       | -   |
|                                   | Year ended<br>March 31, 2010 | Year ended<br>March 31, 2011 | Year ending<br>March 31, 2012<br>(Forecast) |
| Total dividend (Millions of yen)  | 2,147                        | 20,412                       | -   |
| Payout ratio (%)                  | -                            | 28.4                         | -   |
| Dividend on equity (%)            | 0.4                          | 3.8                          | -   |

Note: Interim and year-end dividends for the fiscal year ending March 31, 2012 remain undecided as the result of the performance forecast is currently under investigation. An official announcement of dividends together with the performance forecast is planned for May 13, 2011.

#### 3. Earnings forecasts for the year ending March 31, 2012

We are currently investigating the performance forecast for the fiscal year ending March 31, 2012 and have refrained from publicizing it as the result of the direct and indirect influences of the Great East Japan Earthquake, which have continued to change by the hour since the earthquake struck on March 11, 2011. We plan to officially announce the forecast on May 13, 2011 after making assumptions on what is likely to happen in the future.

#### 4. Others

- Important changes in subsidiaries. : None
   (Changes on specific subsidiaries with changes in scope of consolidation)
- (2) Changes in accounting principles, procedures and display of accounting method concerning consolidated statement policies:
  - 1. Changes in accounting policies: Yes
  - 2. Other changes: None
- (3) Number of shares outstanding (common stock)

|    |  | As of March 31, 2010 | As of March 31, 2011 |
|----|--|----------------------|----------------------|
| 1. | Number of shares issued (including treasury stock) | 180,610,911          | 180,610,911          |
| 2. | Number of shares of treasury stock                 | 1,614,225            | 1,554,231            |
| 3. | Average number of shares outstanding               | 178,987,481          | 179,035,910          |

#### (Reference) Non-consolidated financial review for the year ended March 31, 2011

#### 1. Financial highlights for the year ended March 31, 2011

#### (1) Operating results

Note: Percentages indicate changes from the previous fiscal year.

|  | Year ended     |        |                |      |
|--|----------------|--------|----------------|------|
|  | March 31, 2010 |        | March 31, 2011 |      |
|  |                | %      |                | %    |
| Net sales (Millions of yen)              | 318,236        | (18.3) | 569,298        | 78.9 |
| Operating income (Millions of yen)       | (16,111)       | -      | 30,620         | -    |
| Ordinary income (Millions of yen)        | (13,985)       | -      | 40,978         | -    |
| Net income (Millions of yen)             | (16,838)       | -      | 31,928         | -    |
| Net income per share (Yen)               | (94.08)        | -      | 178.34         | -    |
| Fully diluted net income per share (Yen) | -              | -      | 178.04         | -    |

#### (2) Financial position

|                                | As of          | As of          |
|--------------------------------|----------------|----------------|
|                                | March 31, 2010 | March 31, 2011 |
| Total assets (Millions of yen) | 533,081        | 629,215        |
| Net assets (Millions of yen)   | 334,495        | 359,135        |
| Equity ratio (%)               | 62.5           | 56.8           |
| Net assets per share (Yen)     | 1,859.91       | 1,997.34       |
|                                |                |                |

Equity: 357,636 million yen (as of March 31, 2011) 332,917 million yen (as of March 31, 2010)

#### \* Notes on the status of auditing procedure execution

This earnings report is outside the jurisdiction of auditing procedures outlined in the Financial Instruments and Exchange Act and remain incomplete at the time of announcing this report.

#### \* Explanation of the appropriate use of earnings forecast:

The performance forecasts and estimates stated in this Financial Review are based on certain assumptions judged to be reasonable at the present time in light of currently available information. Consequently, actual operating results may differ substantially from the projections in this Financial Review.

The company plans to hold a financial meeting for analysts and investors on Friday, May 13, 2011. The supplementary materials to these financial reports that will be handed out at this meeting will be posted simultaneously on our company website.

#### **Operating Results**

#### (1) Analysis of Operating Results

#### (i) Business Environment during the Fiscal Year Ended March 31, 2011

During the fiscal year, the global economy as a whole took a turn toward recovery. Some regions in Europe and America continued to perform sluggishly, but the general trend was upwards starting in the second half. Economic growth was strong in Asia, particularly in domestic demand in developing countries such as China and India. The Japanese economy showed signs of improvement, but little progress has been made because of the effects of the high value of the yen and an adverse employment environment as well as concerns regarding the repercussions of the Great Eastern Japan Earthquake that occurred in March.

In the electronics industry, the primary area of the Tokyo Electron Group's business activities, demand for PCs and flat-panel televisions was strong through the first half but later there was some adjustment. Demand for consumer electronics such as smartphones and tablet PCs increased rapidly, and the markets for the semiconductors and flat-panel displays that are key components in these products was generally favorable.

#### (ii) Overview of Profits and Losses during the Fiscal Year Ended March 31, 2011

Under these circumstances, the Group launched new high added value products and undertook active measures to increase sales, and as a result, sales and profit recovered substantially from the previous fiscal year. Profits and losses for the fiscal year were as follows.

Consolidated net sales for the fiscal year increased by 59.7% compared to the previous fiscal year to 668,722 million yen. Domestic net sales increased by 12.0% to 182,165 million yen, and overseas net sales increased 90.0% to 486,557 million yen with overseas net sales accounting for 72.8% of consolidated net sales. Consolidated orders for the fiscal year increased 53.6% to 734,893 million yen, and consolidated order backlogs rose 27.3% to 308,809 million yen.

The Great Eastern Japan Earthquake caused minor damage to some of the Group's plants buildings and equipment, resulting in temporary suspensions of production and shipments, but there was almost no impact on consolidated sales and inventories during the fiscal year.

The cost of sales increased 39.8% to 433,963 million yen and gross profit was up 116.7% to 234,758 million yen. As a result, the gross profit margin rose 9.2 percentage points to 35.1%.

Selling, general, and administrative (SG&A) expenses increased 23.9% to 136,887 million yen, and the ratio to consolidated net sales decreased by 5.9 percentage points to 20.5%.

As a result of these developments, operating income was 97,870 million yen compared to an operating loss of 2,180 million yen in the previous fiscal year. Ordinary income, adjusted for non-operating income of 4,827 million yen and non-operating expenses of 778 million yen, was 101,919 million yen, compared to ordinary income of 2,558 million yen in the previous fiscal year.

Unusual income was 2,134 million yen including reversal of allowance for doubtful accounts and unusual losses amounted to 4,475 million yen for a net unusual loss of 2,340 million yen, compared to an unusual loss of 10,326 million yen in the previous fiscal year. Unusual or infrequent losses included 1,113 million yen in earthquake-related expenses, 1,839 million yen in expenses related to transfer to the new Miyagi Plant.

Income before income taxes for the fiscal year was 99,579 million yen (compared to 7,767 million yen in losses before income taxes in the previous fiscal year), and net income was 71,924 million yen (compared to 9,033 million yen in net losses in the previous fiscal year).

As a result, net income per share was 401.73 yen (negative 50.47 yen in the previous fiscal year).

#### (iii) Overview of Operations during the Fiscal Year Ended March 31, 2011 by Business Segment

#### **Semiconductor Production Equipment**

The expansion of new semiconductor applications such as smartphones and tablet PCs resulted in a rapid recovery of the semiconductor market, particularly flash memory and logic semiconductors. The DRAM market was somewhat weak as a result of a downturn in PC demand starting in the second half, but investment in wafer fab equipment was increased sharply from the previous fiscal year. As a result of proactively promoting sales expansion of the latest products such as coater/developer (CLEAN TRACK<sup>™</sup> LITHIUS Pro<sup>™</sup> V), plasma etch system (Tactras<sup>™</sup> Vigus<sup>™</sup>), thermal processing system (TELINDY PLUS<sup>™</sup>), net sales from external customers in this segment during the fiscal year under review were up 94.9% from the previous fiscal year to 511,331 million yen.

#### FPD/PV (Flat Panel Display/Photovoltaic Cell) Production Equipment

In the FPD production equipment business, the large LCD panel market entered an inventory adjustment phase, but investment in the new equipment for small- and medium-sized LCD panels was brisk thanks to strong demand for smartphones and tablet PCs, and the overall market was firm. In the photovoltaic cell production equipment business, the thin-film silicon PV cell market that TEL is entering is still in its early stages, but substantial growth is expected over the medium to long term as energy policies are reviewed worldwide. As a result of these developments, net sales from external customers in this segment during the fiscal year under review were down 6.5% from the previous fiscal year to 66,721 million yen.

#### **Electronic Components and Computer Networks**

In the semiconductor and electronic devices business, demand for semiconductor products related to digital home electronics such as flat-panel televisions and peripheral devices and other consumer electronics was weak since the beginning of the year. In contrast, demand for industrial equipment including medical equipment, semiconductor production equipment (SPE), and factory automation equipment was strong, and sales of analog ICs and custom ICs increased. In the computer systems related business, sales of computer network products were sluggish, but sales of software for embedded devices were strong and the maintenance service business performed well. As a result of these developments, net sales from external customers in this segment during the fiscal year under review were up 6.8% from the previous fiscal year to 90,216 million yen.

#### Other

Net sales from external customers for this segment during the fiscal year increased by 10.4% compared to the previous fiscal year to 453 million yen.

Note: Beginning in the current consolidated fiscal year, business segment information is provided in conformity with the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (Corporate Accounting Standards, ASBJ Statement No. 17, dated March 27, 2009), and Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (Corporate Accounting Standards, ASBJ Guidance No. 20, dated March 21, 2008). As a result, comparisons of net sales from external customers to results from the same period of the previous fiscal year for each business segment are made after arrangement of the financial results from the previous fiscal year into the reported segments following application of the above standards.

| Сo  | onsolidated                              |         |         |         |         |         |         |           | (Millions of yen) |
|-----|--|---------|---------|---------|---------|---------|---------|-----------|-------------------|
|     | Year ended March 31, 2011                |         |         | First   |         |         | Second  | Full Year | Year ended        |
|     | Tear ended March 31, 2011                | 1Q      | 2Q      | Half    | 3Q      | 4Q      | Half    | Full Teal | March 31, 2010    |
| Net | Sales                                    | 144,889 | 173,510 | 318,400 | 159,662 | 190,658 | 350,321 | 668,722   | 418,636           |
|     | Semiconductor Production Equipment       | 103,166 | 137,063 | 240,229 | 115,373 | 155,728 | 271,101 | 511,331   | 262,391           |
|     | Japan                                    | 18,404  | 28,547  | 46,952  | 16,927  | 24,060  | 40,988  | 87,940    | 44,174            |
|     | U.S.                                     | 17,552  | 22,474  | 40,026  | 20,974  | 41,897  | 62,871  | 102,898   | 55,555            |
|     | Europe                                   | 2,942   | 7,028   | 9,970   | 5,609   | 12,902  | 18,511  | 28,482    | 10,937            |
|     | Korea                                    | 21,445  | 30,126  | 51,571  | 17,092  | 19,194  | 36,287  | 87,858    | 44,716            |
|     | Taiwan                                   | 34,014  | 37,082  | 71,097  | 35,383  | 43,802  | 79,185  | 150,282   | 76,795            |
|     | China                                    | 4,649   | 5,195   | 9,844   | 7,960   | 7,787   | 15,748  | 25,593    | 7,616             |
|     | S.E.Asia                                 | 4,158   | 6,608   | 10,766  | 11,424  | 6,084   | 17,509  | 28,275    | 22,595            |
|     | FPD/PV Production Equipment              | 20,306  | 12,553  | 32,860  | 21,992  | 11,867  | 33,860  | 66,721    | 71,361            |
|     | Electronic Components & Computer Network | 21,321  | 23,754  | 45,075  | 22,222  | 22,917  | 45,140  | 90,216    | 84,473            |
|     | Others                                   | 95      | 138     | 234     | 73      | 145     | 218     | 453       | 410               |
| Ope | erating Income (Loss)                    | 18,321  | 24,020  | 42,342  | 25,815  | 29,713  | 55,528  | 97,870    | (2,180)           |
| Ord | linary Income (Loss)                     | 19,063  | 26,043  | 45,107  | 26,667  | 30,145  | 56,812  | 101,919   | 2,558             |
| Net | Income (Loss)                            | 14,727  | 18,726  | 33,454  | 18,667  | 19,802  | 38,470  | 71,924    | (9,033)           |

(For reference)

Note: Offset elimination has been carried out on the dealing between segments.

#### (iv) Projected Operating Results for the Next Fiscal Year Ending March 31, 2012

We are currently investigating the performance forecast for the fiscal year ending March 31, 2012 and have refrained from publicizing it as the result of the direct and indirect influences of the Great East Japan Earthquake, which have continued to change by the hour since the earthquake struck on March 11, 2011. We plan to officially announce the forecast on May 13, 2011 after making assumptions on what is likely to happen in the future.

#### (2) Analysis of Financial Conditions

#### (i) Financial Conditions

Current assets at the end of the fiscal year rose 91,292 million yen from the end of the previous fiscal year to 644,231 million yen. The major factors resulting in the increase were a 45,057 million yen increase in certificates of deposit included in securities and a 30,475 million yen increase in inventories.

Tangible fixed assets increased by 20,424 million yen from the end of the previous fiscal year to 112,551 million yen.

Intangible fixed assets decreased by 1,373 million yen from the end of the previous fiscal year to 4,212 million yen.

Investments and other assets increased by 2,510 million yen compared to the end of the previous fiscal year to 48,209 million yen.

As a result, total assets increased by 112,853 million yen from the end of the previous fiscal year to 809,205 million yen.

Current liabilities increased by 48,876 million yen from the end of the previous fiscal year to 168,038 million yen. The major factors in the increase were a 20,972 million yen increase in income taxes payable and a 9,847 million yen increase in customer advances.

Long-term liabilities were up 2,545 million yen compared to the end of the previous fiscal year to 56,365 million yen.

Net assets increased by 61,432 million yen from the end of the previous fiscal year to 584,801 million yen as a result of net income of 71,924 million yen reported in the current fiscal year and payment of year-end dividends of 1,431 million yen for the previous fiscal year and interim dividends of 6,804 million yen for the current fiscal year. The equity ratio was 70.8%.

#### (ii) Cash Flow

The balance of cash and cash equivalents at the end of the fiscal year increased from 123,939 million yen at the end of the previous fiscal year by 41,110 million yen to 165,050 million yen. The combined balance of

cash and cash equivalents plus 120,000 million yen in time deposits and certificates of deposit with deposit terms of over three months (which are not included in cash and cash equivalents) was 285,050 million yen. Cash flows during the fiscal year under review were as follows.

Cash flow from operating activities increased by 34,953 million yen compared to the same period of the previous fiscal year to 83,238 million yen. Major positive factors included net income before income taxes of 99,579 million yen, depreciation and amortization of 17,707 million yen, and an increase in customer advances of 9,575 million yen. The major negative factors were an increase in inventories of 36,532 million yen, an increase in trade notes and accounts receivable of 13,319 million yen, and the payment of 7,583 million yen in income taxes.

Cash flow from investing activities was a negative 35,881 million yen compared to the positive 9,613 million yen in the same period of the previous fiscal year, primarily as a result of payment of 33,541 million yen for the purchase of tangible fixed assets.

Cash flow from financing activities was 5,236 million yen, primarily as a result of the payment of 8,236 million yen in dividends. Cash flow from financing activities in the previous fiscal year was 287 million yen.

|  | Fiscal year ended<br>March 31, 2010 | Fiscal year ended<br>March 31, 2011 |
|--|-------------------------------------|-------------------------------------|
| Equity ratio (%)                                 | 73.5                                | 70.8                                |
| Equity ratio at market value (%)                 | 159.4                               | 101.5                               |
| Interest-bearing debt to cash flow ratio (times) | 0.1                                 | 0.1                                 |
| Interest coverage ratio (times)                  | 1047.59                             | 1824.28                             |

Equity ratio: (Equity / Total assets) x 100

Equity ratio at market value: (Market capitalization / Total assets) x 100

Interest-bearing debt to cash flow ratio: Interest-bearing debt / Cash flow from operating activities

Interest coverage ratio: Cash flow from operating activities / Interest expenses

\* All indicators are calculated using financial figures on a consolidated basis.

\* Market capitalization is calculated based on the following formula: Closing stock price at fiscal year-end × Number of shares

outstanding at fiscal year-end after deduction of treasury stock.

\* Cash flow from operating activities corresponds to the cash flow from operating activities in the consolidated statement of cash

flow. Interest-bearing debt includes all liabilities for which the Company is paying interest among the liabilities reported on the

consolidated balance sheet. Interest expenses correspond to the interest paid in the consolidated statement of cash flow.

#### (3) Basic Policy for Profit Allocation and Payment of Dividends for the Current and Next Fiscal Years

TEL's basic policy for returning profits to shareholders by maintaining a payout ratio of around 20% based on consolidated net income was revised on November 2, 2010 by the Board of Directors, in order to increase the target payout ratio to 35% based on consolidated net income starting with the year-end dividend for the fiscal year ended March 2011.

TEL effectively uses internal capital reserves to raise corporate value through earnings growth and provides returns directly to shareholders by concentrating investment in high-growth areas and linking dividend payments to business performance and earnings on a continual basis. We will maintain our policy of actively investing in research and development, facilities, and human resources to establish the foundations for future growth. The Board's decision to raise the consolidated payout ratio as a means of providing greater returns to shareholders was based on the results of a review of medium-term projections of business and financial conditions.

In the current fiscal year (the fiscal year ended March 2011), an interim dividend of 38 yen per share was declared, and a year-end dividend of 76 yen per share is planned pursuant to application of the new policy to consolidated financial results for the second half.

As a result, the dividend for the entire fiscal year including the interim dividend will be 114 yen per share.

The dividend for the next fiscal year (ending March 2012) is undetermined at this time as we are currently examining projections of financial performance, however we plan to make an announcement on May 13, 2011 at the time of releasing these financial projections.

#### Management Policies

#### (1) Basic Management Policy

The basic management policy of the TEL Group is to raise its corporate value through profit-oriented operations by placing the highest priority on customers, enhancing product and technology development capabilities, and invigorating its workforce.

Under this basic policy, the TEL Group engages in the development of dynamic and internationally-competitive companies with high growth potential and profitability to make its shares attractive to investors.

#### (2) Management Tasks

The Group engages in dynamic business activities in the electronics industry, a field characterized by rapid technological innovation, and is one of the world's leading suppliers of semiconductor and flat panel display (FPD) production equipment. In accordance with this status, its fundamental principles are as outlined below.

- Provide high-value products and services in the world in order to realize healthy and high quality life

- Show much leadership as a world-wide leading company for constructing society of dreams and progressing environmental problems

- Share a sense of mission with all TEL employees, and a company of radiant existence, dreams, and vitality

To implement these fundamental principles, we have adopted the following concrete management policies.

- 1. Be an innovative company that creates groundbreaking technologies
- 2. Strive to be a highly-competitive global leader
- 3. Offer solutions that best meet customer needs
- 4. Make global responses and contributions to environmental issues

Based on these management policies, the TEL Group implements the following priority measures.

#### 1. Reinforce Research and Development Capabilities

Maintaining and extending research and development capabilities are essential for making the technological innovations necessary for establishing a more prosperous world and marketing competitive new products in a timely manner. The TEL Group has prioritized the development of next-generation and differentiating technologies with a focus on semiconductor and FPD production equipment, a field that is expected to undergo rapid growth in the future. We also use technologies accumulated over many years to cultivate and develop new businesses such as organic EL display and photovoltaic cell production equipment and provide high added value products.

#### 2. Reinforce Manufacturing Capabilities

The TEL Group has established integrated development and mass production functions and is enhancing its manufacturing capabilities to reduce manufacturing costs, shorten manufacturing times, and raise quality while shortening the development times of high added value products. We are currently constructing a new plant in Taiwa, Miyagi Prefecture, which will conduct integrated operations from development to mass production of etch systems for semiconductors, a market that is expected to grow. As a result, TEL expects to raise its market share. The new plant will also work toward raising productivity and reducing production times through the adoption of production method innovations, and will mass-produce equipment using a

radial line slot antenna, a new plasma technology.

In addition, we are constructing a new FPD production equipment manufacturing site in Kunshan City in China's Jiangsu Province to provide timely products and services in response to demand for FPD production equipment in China and other parts of Asia, and to raise cost competitiveness.

#### 3. Strengthen the Provision of Optimal Solutions

The Group is strengthening partnerships with customers not only in sales and services, but in development as well. We are establishing overseas development sites in New York State in the United States and in Hsinchu City, Taiwan, as well as strengthening collaboration with research organizations in Europe and the United States. We also plan to establish a new development site in South Korea. In addition, we are integrating group equipment and incorporating field engineering into the organizational structures of each production site, in order to enhance our ability to make rapid and appropriate proposals in response to the broad-ranging technology needs of customers. We are reinforcing the field solution business so we can not only market and sell state-of-the-art equipment, but also relocate, modify, and enhance the performance of equipment we have already sold.

#### 4. Measures to Address Environmental Issues

The TEL Group is implementing measures to reduce the environmental impact of its business and logistics activities. We are also implementing industry-wide environmental countermeasures intended to halve the total environmental impact of customer plants by 2015 compared to 2007 by reducing greenhouse gases emissions, electricity usage and water consumption.

In addition to these measures, we will continue optimal placement of human resources and enhancement of skills development programs to support the development of human resources that can respond to changes in the business environment and serve as a source of growth. We will also create fair evaluation and compensation systems based on the degree of employee contribution and link them to create a company filled with dreams, and vitality.

While the Great Eastern Japan Earthquake that occurred in March had only minimal impact on the TEL Group's production facilities, the Group is making concerted efforts to address concerns regarding supply chains and electric power shortages, primarily in the territories of Tokyo Electric Power.

Based on its profit-oriented management, the Group will continue, to enhance its corporate value by implementing a customer-first policy, improving product and technology development capabilities, strengthening international competitiveness, and motivating employees.

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### TOKYO ELECTRON

# **Consolidated Balance Sheet**

|   |                |                | (Millions of yen) |
|---|----------------|----------------|-------------------|
|   | As of          | As of          |                   |
|   | March 31, 2010 | March 31, 2011 |                   |
| ASSETS                                  |                |                |                   |
| Current assets                          |                |                |                   |
| Cash and deposit                        | 56,939         | 52,992         |                   |
| Trade notes and accounts receivable     | 124,462        | 136,385        |                   |
| Securities                              | 187,000        | 232,057        |                   |
| Merchandise and finished goods          | 87,201         | 111,918        |                   |
| Work in process                         | 37,793         | 43,246         |                   |
| Raw materials and supplies              | 13,455         | 13,760         |                   |
| Deferred income taxes                   | 26,625         | 27,609         |                   |
| Others                                  | 19,638         | 27,414         |                   |
| Allowance for doubtful accounts         | (176)          | (1,153)        |                   |
| Total current assets                    | 552,939        | 644,231        |                   |
|   |                |                |                   |
| Long-term assets                        |                |                |                   |
| Tangible fixed assets                   |                |                |                   |
| Buildings and structures                | 120,429        | 121,597        |                   |
| Accumulated depreciation                | (75,001)       | (75,363)       |                   |
| Buildings and structures, net           | 45,428         | 46,234         |                   |
| Machinery and carriers                  | 70,036         | 75,735         |                   |
| Accumulated depreciation                | (56,854)       | (58,755)       |                   |
| Machinery and carriers, net             | 13,182         | 16,980         |                   |
| Land                                    | 26,355         | 25,772         |                   |
| Construction in progress                | 3,739          | 19,509         |                   |
| Others                                  | 28,906         | 28,963         |                   |
| Accumulated depreciation                | (25,484)       | (24,909)       |                   |
| –<br>Others, net                        | 3,421          | 4,054          |                   |
| – Total tangible fixed assets           | 92,127         | 112,551        |                   |
| -<br>Intangible fixed assets            |                |                |                   |
| Others                                  | 5,586          | 4,212          |                   |
| –<br>Total intangible fixed assets      | 5,586          | 4,212          |                   |
| Investments and other assets            |                |                |                   |
| Investment securities                   | 14,720         | 15,725         |                   |
| Deferred income taxes                   | 20,505         | 20,727         |                   |
| Others                                  | 17,924         | 13,786         |                   |
| Allowance for doubtful accounts         | (7,452)        | (2,031)        |                   |
| -<br>Total investments and other assets | 45,698         | 48,209         |                   |
| Total long-term assets                  | 143,412        | 164,973        |                   |
| Total assets                            | 696,351        | 809,205        |                   |
|   |                | ,00            |                   |

|   |                |                | (Millions of yen) |
|---|----------------|----------------|-------------------|
|   | As of          | As of          |                   |
|   | March 31, 2010 | March 31, 2011 |                   |
| LIABILITIES   |                |                |                   |
| Current liabilities                                   |                |                |                   |
| Trade notes and accounts payable                      | 52,359         | 53,612         |                   |
| Income taxes payable                                  | -              | 25,328         |                   |
| Accrued employees' bonuses                            | 6,043          | 11,130         |                   |
| Accrued warranty expenses                             | 5,267          | 7,594          |                   |
| Others  | 55,490         | 70,372         | _                 |
| Total current liabilities                             | 119,161        | 168,038        | _                 |
| Long-term liabilities                                 |                |                |                   |
| Accrued pension and severance costs                   | 49,906         | 52,230         |                   |
| Others  | 3,913          | 4,134          |                   |
| Total long-term liabilities                           | 53,820         | 56,365         | -                 |
| Total liabilities                                     | 172,982        | 224,403        | -                 |
| NET ASSETS  |                |                |                   |
| Shareholders' equity                                  |                |                |                   |
| Common stock  | 54,961         | 54,961         |                   |
| Capital surplus                                       | 78,034         | 78,045         |                   |
| Retained earnings                                     | 393,970        | 457,658        |                   |
| Treasury stock  | (10,900)       | (10,484)       |                   |
| Total shareholders' equity                            | 516,065        | 580,180        | _                 |
| Accumulated other comprehensive income                |                |                | _                 |
| Valuation difference on available-for-sale securities | 2,504          | 2,807          |                   |
| Deferred gains or losses on hedges                    | (67)           | (12)           |                   |
| Translation adjustments                               | (6,683)        | (10,234)       | _                 |
| Total accumulated other comprehensive income          | (4,247)        | (7,439)        |                   |
| Subscription rights to shares                         | 1,578          | 1,499          | _                 |
| Minority interests                                    | 9,973          | 10,560         | _                 |
| Total net assets                                      | 523,369        | 584,801        | -                 |
| Total liabilities and net assets                      | 696,351        | 809,205        | -                 |

### **Consolidated Statement of Income**

|   |                              | (Millions of yen)            |
|---|------------------------------|------------------------------|
|   | Year ended<br>March 31, 2010 | Year ended<br>March 31, 2011 |
| Net sales   | 418,636                      | 668,722                      |
| Cost of sales   | 310,320                      | 433,963                      |
| Gross profit  | 108,316                      | 234,758                      |
| Selling, general & administrative expenses              |                              |                              |
| Salaries and allowances                                 | 18,084                       | 19,938                       |
| Provision for accrued bonuses                           | 1,765                        | 3,243                        |
| Provision for retirement allowances                     | 2,358                        | 2,222                        |
| Other personal expenses                                 | 6,400                        | 8,872                        |
| Depreciation and amortization                           | 5,605                        | 4,386                        |
| Research and development expenses                       | 54,074                       | 70,568                       |
| Others  | 22,208                       | 27,655                       |
| Total selling, general & administrative expenses        | 110,496                      | 136,887                      |
| Operating income (loss)                                 | (2,180)                      | 97,870                       |
| Non-operating income                                    |                              |                              |
| Interest income   | 993                          | 612                          |
| Revenue from development grants                         | 1,842                        | 3,026                        |
| Others  | 2,494                        | 1,188                        |
| Total non-operating income                              | 5,331                        | 4,827                        |
| Non-operating expenses                                  |                              |                              |
| Building demolition cost                                | -                            | 226                          |
| Maintenance and operation cost of closed business bases | -                            | 185                          |
| Loss on revaluation of investment securities            | 185                          | -                            |
| Lease expenses of fixed assets                          | 103                          | -                            |
| Foreign currency translation loss                       | -                            | 143                          |
| Others  | 302                          | 222                          |
| Total non-operating expenses                            | 591                          | 778                          |
| Ordinary income   | 2,558                        | 101,919                      |
| Unusual or infrequent profit                            |                              |                              |
| Reversal of allowance for doubtful accounts             | -                            | 1,891                        |
| Gain on sale of fixed assets                            | 282                          | -                            |
| Others  | 17                           | 242                          |
| Total unusual or infrequent profit                      | 299                          | 2,134                        |
| Unusual or infrequent loss                              |                              |                              |
| Loss on sale or disposal of fixed assets                | 977                          | 624                          |
| Loss on impairment                                      | 7,553                        | 810                          |
| Loss from earthquake damage                             | -                            | 1,113                        |
| Plant relocation expenses                               | -                            | 1,839                        |
| Expenses for integration and closure of business bases  | 1,908                        | -                            |
| Others  | 186                          | 86                           |
| Total unusual or infrequent loss                        | 10,626                       | 4,475                        |
| Income (loss) before income taxes                       | (7,767)                      | 99,579                       |
| Provision for income taxes and enterprise taxes         | 5,747                        | 29,482                       |
| Deferred income taxes                                   | (5,020)                      | (2,711)                      |
| Total income taxes                                      | 726                          | 26,771                       |
| Income before minority interests                        | -                            | 72,807                       |
| Minority interests                                      | 539                          | 883                          |
| Net income (loss)                                       | (9,033)                      | 71,924                       |

#### TOKYO ELECTRON

## **Consolidated Statement of Comprehensive Income**

|   | Year ended<br>March 31, 2010 | (Millions of yen)<br>Year ended<br>March 31, 2011 |
|---|------------------------------|---|
| Income before minority interests                        | -                            | 72,807  |
| Other comprehensive income                              |                              |   |
| Valuation difference on available-for-sale securities   | -                            | 303   |
| Deferred gains or losses on hedges                      | -                            | 71  |
| Translation adjustments                                 | -                            | (3,584)   |
| Total other comprehensive income                        | -                            | (3,209)   |
| Comprehensive income                                    | -                            | 69,598  |
| (Breakdown)   |                              |   |
| Comprehensive income of attributable to owners          | -                            | 68,732  |
| Comprehensive income attributable to minority interests | -                            | 866   |

#### Reference:

Consolidated comprehensive income for the year ended March 31, 2010

| choolidated comprehensive moone for the year chaed march of, 2010 |                   |
|---|-------------------|
|   | (Millions of yen) |
| Other comprehensive income  |                   |
| Valuation difference on available-for-sale securities             | 3,349             |
| Deferred gains or losses on hedges                                | (151)             |
| Translation adjustments   | 545               |
| Total other comprehensive income                                  | 3,743             |
| Comprehensive income  |                   |
| Comprehensive income of attributable to owners                    | (5,269)           |
| Comprehensive income attributable to minority interests           | 518               |
| Total comprehensive income  | (4,750)           |
|   |                   |

# **Consolidated Statements of Changes in Net Assets**

|                                | Year ended<br>March 31, 2010 | (Millions of yen)<br>Year ended<br>March 31, 2011 |
|--------------------------------|------------------------------|---|
| Shareholders' equity           |                              |   |
| Common stock                   |                              |   |
| Balance at beginning of period | 54,961                       | 54,961  |
| Balance at end of period       | 54,961                       | 54,961  |
| Capital surplus                |                              |   |
| Balance at beginning of period | 78,114                       | 78,034  |
| Disposal of treasury stock     | (79)                         | 11  |
| Balance at end of period       | 78,034                       | 78,045  |
| Retained earnings              |                              |   |
| Balance at beginning of period | 404,435                      | 393,970   |
| Cash dividends                 | (1,431)                      | (8,236)   |
| Net income (loss)              | (9,033)                      | 71,924  |
| Balance at end of period       | 393,970                      | 457,658   |
| Treasury stock                 |                              |   |
| Balance at beginning of period | (11,111)                     | (10,900)  |
| Purchase of treasury stock     | (58)                         | (37)  |
| Disposal of treasury stock     | 270                          | 453   |
| Balance at end of period       | (10,900)                     | (10,484)  |
| Total shareholders' equity     |                              |   |
| Balance at beginning of period | 526,398                      | 516,065   |
| Cash dividends                 | (1,431)                      | (8,236)   |
| Net income (loss)              | (9,033)                      | 71,924  |
| Purchase of treasury stock     | (58)                         | (37)  |
| Disposal of treasury stock     | 190                          | 464   |
| Balance at end of period       | 516,065                      | 580,180   |

# Consolidated Statements of Changes in Net Assets

| Accumulated other comprehensive income         Valuation difference on available-for-sale securities         Balance at beginning of period       (842)       2,504         Net change except shareholders' equity       3,346       303         Balance at end of period       2,504       2,807         Deferred gains or losses on hedges       66       (67)         Net change except shareholders' equity       (134)       55         Balance at beginning of period       (67)       (12)         Translation adjustments       8alance at beginning of period       (7,235)       (6,683)         Balance at beginning of period       (7,235)       (6,683)       (10,234)         Total accumulated other comprehensive income       8alance at beginning of period       (8,011)       (4,247)         Net change except shareholders' equity       3,764       (3,192)       8alance at beginning of period       (7,139)         Subscription rights to shares       8alance at beginning of period       1,148       1,578       1,499         Minority interests       8alance at beginning of period       9,729       9,973       10,560         Total net assets       9alance at beginning of period       9,973       10,560       11,48       1,578         Balance at beginning of period       9,9 |  | Year ended<br>March 31, 2010 | (Millions of yen)<br>Year ended<br>March 31, 2011 |
|--|--|------------------------------|---|
| Balance at beginning of period(842)2,504Net change except shareholders' equity3,346303Balance at end of period2,5042,807Deferred gains or losses on hedgesBalance at beginning of period66(67)Net change except shareholders' equity(134)55Balance at of period(67)(12)Translation adjustments(67)(12)Balance at beginning of period(7,235)(6,683)Net change except shareholders' equity551(3,550)Balance at end of period(6,683)(10,234)Total accumulated other comprehensive incomeBalance at beginning of period(8,011)Balance at beginning of period(4,247)(7,439)Subscription rights to sharesBalance at end of period1,148Net change except shareholders' equity1,5781,499Minority interestsBalance at end of period9,773Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at end of period529,265523,369Cash dividends(1,431)(6,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   | -  |                              |   |
| Net change except shareholders' equity3,346303Balance at end of period2,5042,807Deferred gains or losses on hedgesBalance at beginning of period66(67)Net change except shareholders' equity(134)55Balance at end of period(67)(12)Translation adjustments(67)(12)Balance at beginning of period(7,235)(6,683)Net change except shareholders' equity551(3,550)Balance at do of period(6,683)(10,234)Total accumulated other comprehensive incomeBalance at beginning of period(8,011)Balance at do f period(4,247)(7,439)Subscription rights to shares1,1481,578Balance at do f period1,1481,578Net change except shareholders' equity429(78)Balance at end of period1,5781,499Minority interests9,7299,973Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  |  |                              |   |
| Balance at end of period       2,504       2,807         Deferred gains or losses on hedges       Balance at beginning of period       66       (67)         Net change except shareholders' equity       (134)       55         Balance at end of period       (67)       (12)         Translation adjustments       (6,683)       (10,234)         Balance at beginning of period       (7,235)       (6,683)         Net change except shareholders' equity       551       (3,550)         Balance at end of period       (6,683)       (10,234)         Total accumulated other comprehensive income       Balance at mod of period       (8,011)       (4,247)         Net change except shareholders' equity       3,764       (3,192)       Balance at end of period       (7,8)         Subscription rights to shares       Balance at ned of period       1,148       1,578       1,499         Minority interests       Balance at end of period       9,729       9,973       10,560         Total net assets       Balance at end of period       9,729       9,973       10,560         Total net assets       Balance at heginning of period       9,973       10,560       144       587         Balance at heginning of period       529,265       523,369       Cash dividends                           | 5 5 1  | ( ,                          | ,   |
| Deferred gains or losses on hedges       66       (67)         Net change except shareholders' equity       (134)       55         Balance at end of period       (67)       (12)         Translation adjustments       8alance at beginning of period       (7,235)       (6,683)         Net change except shareholders' equity       551       (3,550)         Balance at end of period       (6,683)       (10,234)         Total accumulated other comprehensive income       8alance at beginning of period       (8,011)       (4,247)         Net change except shareholders' equity       3,764       (3,192)       Balance at end of period       1,148       1,578         Subscription rights to shares       Balance at ed of period       1,148       1,578       1,499         Minority interests       Balance at end of period       9,729       9,973       10,560         Total net assets       Balance at beginning of period       9,973       10,560         Total net assets       Balance at heginning of period       9,729       9,973         Net change except shareholders' equity       244       587         Balance at heginning of period       9,973       10,560         Total net assets       (1,431)       (8,236)         Real net at beginning of period                          |  |                              |   |
| Balance at beginning of period         66         (67)           Net change except shareholders' equity         (134)         55           Balance at end of period         (67)         (12)           Translation adjustments         (67)         (12)           Balance at beginning of period         (7,235)         (6,683)           Net change except shareholders' equity         551         (3,550)           Balance at end of period         (6,683)         (10,234)           Total accumulated other comprehensive income         (6,683)         (10,234)           Balance at beginning of period         (8,011)         (4,247)           Net change except shareholders' equity         3,764         (3,192)           Balance at ed of period         1,148         1,578           Net change except shareholders' equity         429         (78)           Balance at ed of period         1,578         1,499           Minority interests         9,973         10,560           Total net assets         9,973         10,560           Total net assets         (1,431)         (8,236)           Balance at ed of period         529,265         523,369           Cash dividends         (1,431)         (8,236)           Net change except s  | Balance at end of period                     | 2,504                        | 2,807   |
| Net change except shareholders' equity(134)55Balance at end of period(67)(12)Translation adjustmentsBalance at beginning of period(7,235)(6,683)Balance at beginning of period(7,235)(6,683)(10,234)Total accumulated other comprehensive incomeBalance at beginning of period(8,011)(4,247)Net change except shareholders' equity3,764(3,192)Balance at beginning of period(4,247)(7,439)Subscription rights to sharesBalance at beginning of period1,1481,578Balance at beginning of period1,15781,499Minority interests9,7299,97310,560Balance at end of period9,7299,97310,560Total net assets9,97310,5601,431)(8,236)Net change except shareholders' equity244587523,369Cash dividends(1,431)(8,236)(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  | Deferred gains or losses on hedges           |                              |   |
| Balance at end of period(67)(12)Translation adjustments<br>Balance at beginning of period(7,235)(6,683)Net change except shareholders' equity551(3,550)Balance at end of period(6,683)(10,234)Total accumulated other comprehensive income<br>Balance at beginning of period(8,011)(4,247)Net change except shareholders' equity3,764(3,192)Balance at end of period(4,247)(7,439)Subscription rights to shares<br>Balance at beginning of period1,1481,578Balance at end of period1,5781,499Minority interests<br>Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assets(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(68)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   | Balance at beginning of period               | 66                           | (67)  |
| Translation adjustments         Balance at beginning of period       (7,235)       (6,683)         Net change except shareholders' equity       551       (3,550)         Balance at end of period       (6,683)       (10,234)         Total accumulated other comprehensive income       Balance at beginning of period       (8,011)       (4,247)         Net change except shareholders' equity       3,764       (3,192)         Balance at end of period       (4,247)       (7,439)         Subscription rights to shares       1,148       1,578         Balance at beginning of period       1,148       1,578         Net change except shareholders' equity       429       (78)         Balance at end of period       9,729       9,973         Net change except shareholders' equity       244       587         Balance at end of period       9,973       10,560         Total net assets       9,973       10,560         Total net assets       1,431)       (8,236)         Balance at beginning of period       529,265       523,369         Cash dividends       (1,431)       (8,236)         Net income (loss)       (9,033)       71,924         Purchase of treasury stock       (58)       (37) <td< td=""><td>Net change except shareholders' equity</td><td>(134)</td><td>55</td></td<>     | Net change except shareholders' equity       | (134)                        | 55  |
| Balance at beginning of period(7,235)(6,683)Net change except shareholders' equity551(3,550)Balance at end of period(6,683)(10,234)Total accumulated other comprehensive incomeBalance at beginning of period(8,011)(4,247)Net change except shareholders' equity3,764(3,192)Balance at end of period(4,247)(7,439)Subscription rights to sharesBalance at beginning of period1,1481,578Net change except shareholders' equity429(78)Balance at beginning of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net income (loss)(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   | Balance at end of period                     | (67)                         | (12)  |
| Balance at beginning of period(7,235)(6,683)Net change except shareholders' equity551(3,550)Balance at end of period(6,683)(10,234)Total accumulated other comprehensive incomeBalance at beginning of period(8,011)(4,247)Net change except shareholders' equity3,764(3,192)Balance at end of period(4,247)(7,439)Subscription rights to sharesBalance at beginning of period1,1481,578Net change except shareholders' equity429(78)Balance at beginning of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net income (loss)(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   | Translation adjustments                      |                              |   |
| Net change except shareholders' equity551(3,550)Balance at end of period(6,683)(10,234)Total accumulated other comprehensive income8alance at beginning of period(8,011)(4,247)Net change except shareholders' equity3,764(3,192)Balance at end of period(4,247)(7,439)Subscription rights to sharesBalance at beginning of period1,1481,578Net change except shareholders' equity429(78)Balance at end of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,7299,973Net change except shareholders' equity244587Balance at heginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  | -  | (7.235)                      | (6.683)   |
| Balance at end of period(6,683)(10,234)Total accumulated other comprehensive income<br>Balance at beginning of period(8,011)(4,247)Net change except shareholders' equity<br>Balance at end of period3,764(3,192)Subscription rights to shares<br>Balance at beginning of period1,1481,578Net change except shareholders' equity<br>Balance at end of period1,1481,578Net change except shareholders' equity<br>Balance at end of period1,5781,499Minority interests<br>Balance at end of period9,7299,973Net change except shareholders' equity<br>Balance at end of period529,265523,369Cash dividends<br>Net income (loss)(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock<br>Net change except shareholders' equity4,438(2,683)  |  |                              |   |
| Balance at beginning of period(8,011)(4,247)Net change except shareholders' equity3,764(3,192)Balance at end of period(4,247)(7,439)Subscription rights to sharesBalance at beginning of period1,1481,578Net change except shareholders' equity429(78)Balance at end of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  |  | (6,683)                      |   |
| Balance at beginning of period(8,011)(4,247)Net change except shareholders' equity3,764(3,192)Balance at end of period(4,247)(7,439)Subscription rights to sharesBalance at beginning of period1,1481,578Net change except shareholders' equity429(78)Balance at end of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  | Total accumulated other comprehensive income |                              |   |
| Net change except shareholders' equity<br>Balance at end of period3,764<br>(3,192)Subscription rights to shares<br>Balance at beginning of period1,148<br>1,578Balance at beginning of period1,148<br>429Net change except shareholders' equity<br>Balance at end of period429<br>1,578Minority interests<br>Balance at beginning of period9,729<br>9,973Minority interests<br>Balance at end of period9,729<br>9,973Balance at beginning of period<br>9,9739,973<br>10,560Total net assets<br>Balance at beginning of period<br>9,033529,265<br>(1,431)<br>(8,236)<br>(1,431)Net income (loss)<br>Purchase of treasury stock<br>Net change except shareholders' equity(1,431)<br>(8,236)<br>(37)<br>(58)Disposal of treasury stock<br>Net change except shareholders' equity190<br>(464<br>(3,438)<br>(2,683)   | -  | (8.011)                      | (4.247)   |
| Balance at end of period(4,247)(7,439)Subscription rights to shares<br>Balance at beginning of period1,1481,578Net change except shareholders' equity429(78)Balance at end of period1,5781,499Minority interests<br>Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assets<br>Balance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  |  |                              |   |
| Balance at beginning of period1,1481,578Net change except shareholders' equity429(78)Balance at end of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   |  |                              |   |
| Balance at beginning of period1,1481,578Net change except shareholders' equity429(78)Balance at end of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   | Subscription rights to shares                |                              |   |
| Net change except shareholders' equity429(78)Balance at end of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   |  | 1.148                        | 1.578   |
| Balance at end of period1,5781,499Minority interests9,7299,973Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  |  |                              |   |
| Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  |  | 1,578                        |   |
| Balance at beginning of period9,7299,973Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  | Minority interests                           |                              |   |
| Net change except shareholders' equity244587Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  | -  | 9,729                        | 9,973   |
| Balance at end of period9,97310,560Total net assetsBalance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)  |  | 244                          | 587   |
| Balance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   |  | 9,973                        | 10,560  |
| Balance at beginning of period529,265523,369Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   | Total net assets                             |                              |   |
| Cash dividends(1,431)(8,236)Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   |  | 529.265                      | 523.369   |
| Net income (loss)(9,033)71,924Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   |  |                              |   |
| Purchase of treasury stock(58)(37)Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   |  |                              |   |
| Disposal of treasury stock190464Net change except shareholders' equity4,438(2,683)   |  |                              |   |
| Net change except shareholders' equity4,438(2,683)   | -  |                              |   |
|  |  |                              |   |
|  |  |                              |   |

### **Consolidated Cash Flow**

TOKYO ELECTRON

|   |                | (Millions of ye |
|---|----------------|-----------------|
|   | Year ended     | Year ended      |
| and the state of the south the                              | March 31, 2010 | March 31, 2011  |
| ash flow from operating activities                          | (7, 707)       | 00.55           |
| Income (loss) before income taxes                           | (7,767)        | 99,57           |
| Depreciation and amortization                               | 20,001         | 17,70           |
| Loss on impairment  | 7,553          | 81              |
| Increase in accrued pension and severance costs (decrease)  | 2,828          | 2,34            |
| Increase in allowance for doubtful accounts (decrease)      | 120            | (4,34           |
| Increase in accrued employees' bonuses (decrease)           | 1,078          | 5,08            |
| Increase in accrued warranty expenses (decrease)            | (836)          | 2,35            |
| Interest and dividend revenue                               | (1,055)        | (69             |
| Loss on disposal of fixed assets                            | 916            |                 |
| Decrease in trade notes and accounts receivable (increase)  | (4,890)        | (13,31          |
| Decrease in inventories (increase)                          | (4,868)        | (36,53          |
| Increase in accounts payable (decrease)                     | 27,975         | 1,66            |
| Decrease in prepaid consumption tax (increase)              | 568            | (8,02           |
| Increase in accrued consumption tax (decrease)              | -              | 2,30            |
| Increase in customer advances (decrease)                    | (6,380)        | 9,5             |
| Decrease in specific doubtful receivables (increase)        | (139)          | 5,30            |
| Others  | 6,377          | 6,30            |
| Subtotal  | 41,480         | 90,12           |
| Receipts from interest and dividends                        | 1,171          | 74              |
| Interest paid   | (46)           | (4              |
| Income taxes paid or refund (paid)                          | 5,679          | (7,58           |
| Net cash generated by operating activities                  | 48,284         | 83,23           |
| ash flow from investing activities                          |                |                 |
| Payment into time deposits                                  | (449,000)      | (360,00         |
| Proceeds from time deposits                                 | 473,347        | 360,00          |
| Payment for purchase of tangible fixed assets               | (14,194)       | (33,54          |
| Proceeds from sale of tangible fixed assets                 | 488            | 50              |
| Payment for purchase of intangible fixed assets             | (786)          | (92             |
| Others  | (241)          | (1,92           |
| Net cash used in investing activities                       | 9,613          | (35,88          |
| ach flau fran financing activities                          |                |                 |
| ash flow from financing activities                          | 4 000          | 0.00            |
| Net increase in short-term borrowings (decrease)            | 1,299          | 2,89            |
| Net decrease in treasury stock (increase)                   | 131            | 42              |
| Dividends paid  | (1,431)        | (8,23           |
| Others  | (286)          | (3)             |
| Net cash generated by financing activities                  | (287)          | (5,23           |
| ffect of exchange rate changes on cash and cash equivalents | 445            | (1,00           |
| et increase in cash and cash equivalents (decrease)         | 58,056         | 41,11           |
| ash and cash equivalents at beginning of period             | 65,883         | 123,93          |
| · · · · ·   | 123,939        | 165,05          |

### **Segment Information**

#### (i) Overview of reportable segments

I he reportable segments by the company provide separate financial information pertaining to the various segments of the company, which is reviewed periodically by the management to evaluate corporate performance as well as make decisions about the allocation of management resources.

The corporate structure consists of product and service segments based on business units (BUs), and the reportable segments are as follows: Semiconductor Production Equipment, FPD/PV (Flat Panel Display and Photovoltaic Cell) Production Equipment, and Electronic Components and Computer Networks.

The Semiconductor Production Equipment segment consists of coaters/developers, plasma etch systems, thermal processing systems, single wafer deposition systems, cleaning systems used in wafer processing, wafer probers used in the wafer testing process and other semiconductor production equipment, and we are engaged in the development, manufacturing, sales and provision of maintenance services, etc. for such products.

The FPD/PV (Flat Panel Display and Photovoltaic Cell) Production Equipment segment consists of coaters/developers, plasma etch/ash system used in the manufacturing of flat panel displays, and plasma CVD systems used in the manufacturing of thin film silicon PV cells, and we are engaged in the development, manufacturing, sales and provision of maintenance services, etc. for such products.

The Electronic Components and Computer Networks segment consists of semiconductor products centering on integrated circuits (IC), other electronic components, computer networks and software, etc., and we are engaged in the design, development, procurement, and sales, etc. for such products.

(ii) Ways of estimating net sales and profits, or losses, assets, and other amounts by reportable segment.

Accounting method used in each reportable segment is almost the same as the method used to prepare consolidated financial statements. Inter-segment revenues or transfers are based on prevailing market prices. Moreover, shared assets have not been allotted to each reportable segments, but associated costs have been distributed among them according to rational standards.

### **Segment Information**

(iii) Net sales and profits, or losses, assets, and other amounts by reportable segment

Year ended March 31, 2011

(Millions of yen)

|  |  |  | (   |
|--|--|--|---|
| F  | Reportable Segmen  | t  |   |
| Semiconductor<br>Production<br>Equipment | FPD/PV<br>Production<br>Equipment  | Electronic<br>Components &<br>Computer<br>Networks   | Others<br>*1  |
| 511,331                                  | 66,721   | 90,216   | 453   |
| 0  | -  | 1,099  | 14,907  |
| 511,331                                  | 66,721   | 91,315   | 15,361  |
| 120,845                                  | 6,640  | 2,907  | 1,910   |
| 239,707                                  | 42,812   | 50,254   | 2,093   |
| 7,369                                    | 543  | 455  | 353   |
| 13,181                                   | 553  | 774  | 2   |
| Total Segment                            | Eliminations<br>*2   | Consolidated<br>Total<br>*3  |   |
|  | Semiconductor<br>Production<br>Equipment<br>511,331<br>0<br>511,331<br>120,845<br>239,707<br>7,369<br>13,181 | Semiconductor<br>Production<br>Equipment         FPD/PV<br>Production<br>Equipment           511,331         66,721           0         -           511,331         66,721           120,845         6,640           239,707         42,812           7,369         543           13,181         553 | Semiconductor<br>Production<br>EquipmentFPD/PV<br>Production<br>EquipmentComponents &<br>Computer<br>Networks511,33166,72190,2160-1,099511,33166,72191,315120,8456,6402,907239,70742,81250,2547,36954345513,181553774Eliminations<br>*2 |

|   | Total Segment | *2       | Total<br>*3 |
|---|---------------|----------|-------------|
| Sales to external customers   | 668,722       | -        | 668,722     |
| Inter-segment sales or transfers  | 16,007        | (16,007) | -           |
| Net sales   | 684,729       | (16,007) | 668,722     |
| Segment income  | 132,309       | (32,730) | 99,579      |
| Segment assets  | 334,868       | 474,336  | 809,205     |
| Depreciation  | 8,721         | 8,985    | 17,707      |
| Increase in the amount of tangible fixed assets and intangible fixed assets | 14,536        | 26,723   | 41,260      |

Notes:

- \*1 The "Others" segment includes all other businesses which are not included in the reported business segments, such as the transportation of products, etc. of the Tokyo Electron Group companies, equipment leasing and insurance, etc.
- \*2 a) The eliminations of segment income amounting to 32,730 million yen includes corporate expenses pertaining to the corporate account which are not allocated to any specific reportable segments. The corporate account expenses are mainly R&D expenses of 22,718 million yen, pertaining to fundamental research and element research conducted by the company not related to any of the reportable segments.
  - b) The main constituents of the eliminations of segment assets worth 474,336 million yen are cash, savings, securities, buildings and structures, etc. unallocated to each reportable segment.
  - c) The main constituent of the eliminations of tangible fixed assets and intangible fixed assets worth 26,723 million yen is capital investments in buildings and structures unallocated to each reportable segment.
- \*3 Segment income is adjusted against net income before taxes in consolidated income statement.

#### (Additional Information)

From this consolidated fiscal year, the business segment information is provided in conformity with the "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (Corporate Accounting Standards, ASBJ Statement No.17, dated March 27, 2009), and "Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (Corporate Accounting Standards, ASBJ Statement Related Information" (Corporate Accounting Standards, ASBJ Statement No.17, dated March 27, 2009), and "Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (Corporate Accounting Standards, ASBJ Guidance No.20, dated March 21, 2008).