# **Business Update**

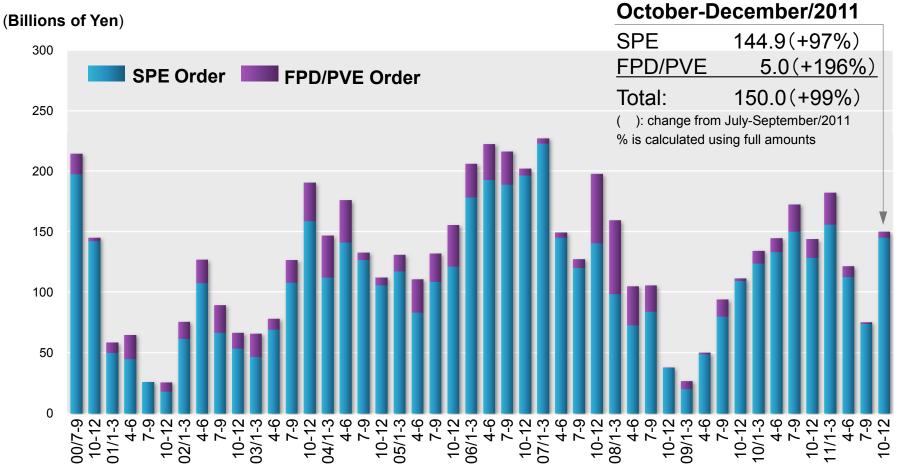
Hiroshi Takenaka, President & CEO

February 3, 2012





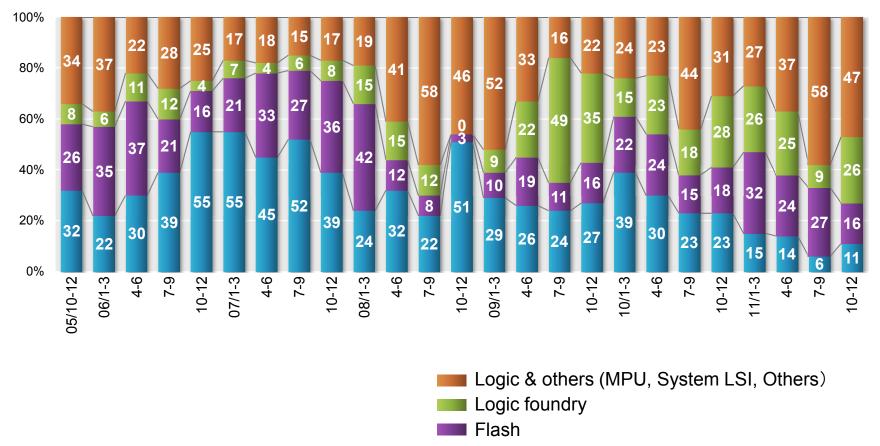
### **Quarterly Orders**



5<sup>(2)</sup>Years

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### SPE Orders by Application: Equipment only



DRAM

50 Years

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## Business Environment: As of early February 2012

### ► SPE capex

Semiconductor market recovery delayed by global economic slowdown and uncertain outlook. In 2012, expect an overall YonY decline of around 10%, despite expected investment by logic/foundries due to uptake of cutting-edge 32/28nm process for new mobile devices.

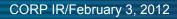
### ► FPD capex

Small- and medium-sized panel investment expected to decline in 2012. Large panel capex will remain sluggish due to collapse in TV prices. Capex in 2012 expected to be around half 2011 level. Improvement in supply/demand balance expected from 2013.

#### PV capex

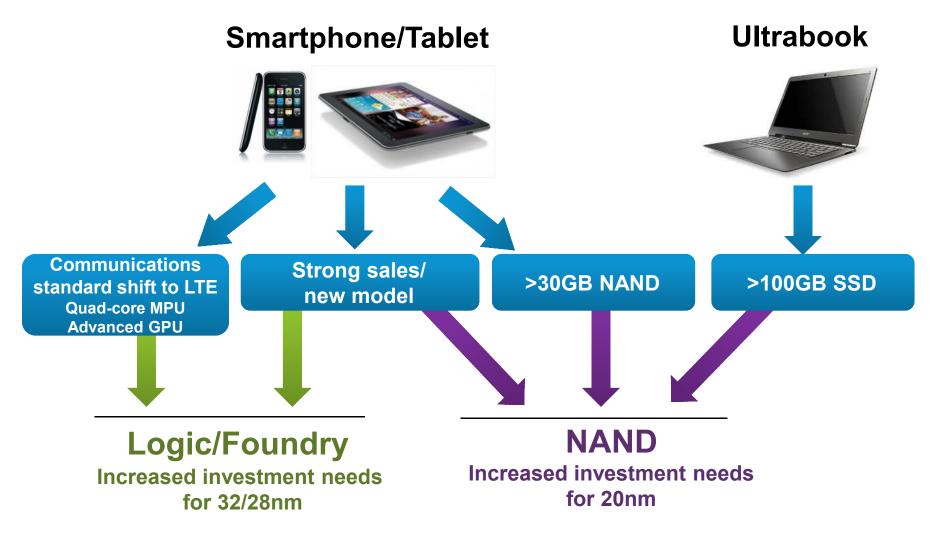
Continued growth expected in medium- and long-term but due to panel price decline by overcapacity, capex will be sluggish in short-term.







## **2012: Mobile Devices Driving Investment**



\*LTE: Next generation high speed data transmission for mobile phones. Currently planned to be introduced by companies worldwide.

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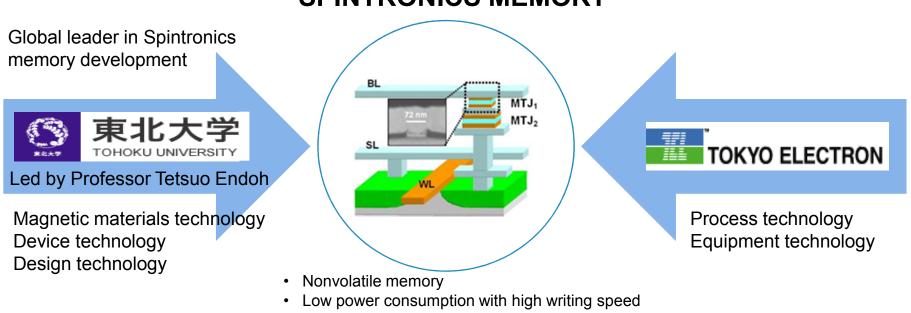
CORP IR/February 3, 2012



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# **Developing New Memory with Tohoku University**

Limits to miniaturization, expectation for next memory after DRAM



#### SPINTRONICS MEMORY

New memory in use of magnetic orientation

Aiming early establishment of leading-edge production technology





#### Disclaimer regarding forward-looking statement

Forecast of TEL's performance and future prospects and other sort of information published are made based on information available at the time of publication. Actual performance and results may differ significantly from the forecast described here due to changes in various external and internal factors, including the economic situation, semiconductor/FPD/PV market conditions, intensification of sales competition, safety and product quality management, and intellectual property-related risks.

#### Processing of numbers

For the amount listed, because fractions are rounded down, there may be the cases where the total for certain account titles does not correspond to the sum of the respective figures for account titles. Percentages are calculated using full amounts, before rounding.

#### Exchange Risk

In principle, export sales of Tokyo Electron's mainstay semiconductor and FPD/PV cell production equipment are denominated in yen. While some settlements are denominated in dollars, exchange risk is hedged as forward exchange contracts are made individually at the time of booking. Accordingly, the effect of exchange rates on profits is negligible.

FPD/PV: Flat panel display/Photovoltaic





