

2Q FY2017 (Apr. 1, 2016 – Sep. 30, 2016) Financial Announcement

October 28, 2016

Agenda:

2Q FY2017 Consolidated Financial Summary Tetsuro Hori, Representative Director, Executive Vice President & General Manager

Business Environment and Financial Estimate Revisions Toshiki Kawai, Representative Director, President & CEO





2Q FY2017 Consolidated Financial Summary

2Q FY2017: July 1, 2016 - September 30, 2016

FY2017: April 1, 2016 - March 31, 2017

October 28, 2016

Tetsuro Hori

Representative Director, Executive Vice President & General Manager



FY2017 First Half Highlights

- Net sales of ¥352.7B (+3.5% YoY)
 - High sales to Taiwan of over ¥80B per half-year for the last two half-year periods on booming investment in advanced nodes in foundry, and miniaturization investment by DRAM manufacturers
 - Sales to China set new semiannual record high of ¥54B on foundry and 3D NAND investment
- Net income per share: ¥255.83 (+7.4% YoY)
- Upwardly revised forecasts for full-year results and dividend on higher than expected sales in 1H and 2H

Financial Summary

(Billion Yen)

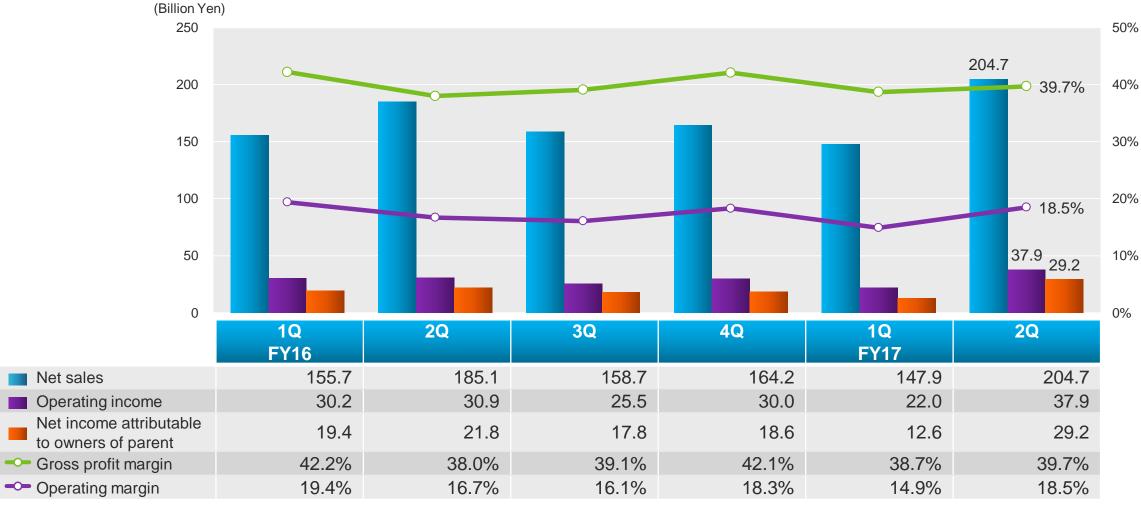
	FY2	016	FY2017	YoY	(Reference) FY2017 1H estimates
	1H	2H	1H	Change	announced on May 12
Net sales	340.9	322.9	352.7	+3.5%	330.0
Gross profit	136.0	131.1	138.6	+2.0%	
Gross profit margin	39.9%	40.6%	39.3%	-0.6pts	
SG&A expenses	74.7	75.6	78.6	+5.2%	
Operating income Operating margin	61.2 18.0%	55.5 17.2%	60.0 17.0%	-2.0% -1.0pts	49.0 14.8%
Income before income taxes	57.5	48.9	54.4	-5.4%	39.0
Net income attributable to owners of parent	41.3	36.5	41.9	+1.4%	29.0
R&D expenses	37.5	38.7	39.8	+5.9%	
Capital expenditures	4.8	8.5	9.4	+94.7%	
Depreciation and amortization	9.3	9.8	8.1	-12.6%	

Large growth in foundry sales compared to initial forecasts

- 1. In principle, export sales of Tokyo Electron's mainstay semiconductor and FPD production equipment are denominated in yen. While some settlements are denominated in dollars, exchange risk is hedged as forward exchange contracts are made individually at the time of booking.
- 2. Profit ratios are calculated using full amounts, before rounding.



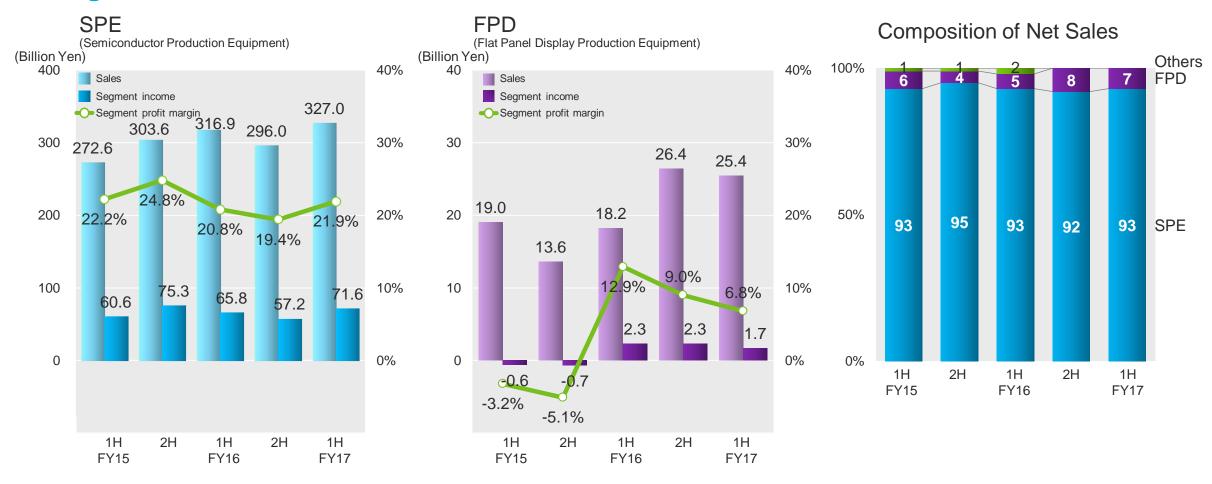
Financial Performance



OP margin rose to 18.5% despite increased R&D, SG&A expenses QoQ



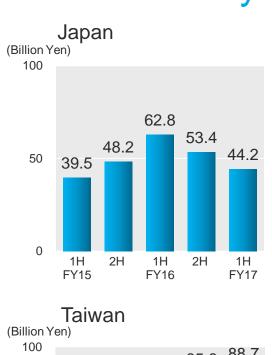
Segment Information

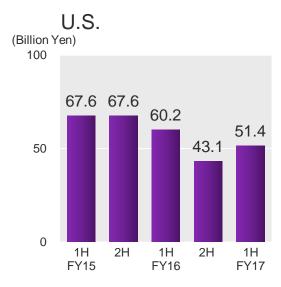


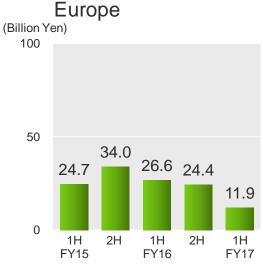
- 1. Segment income is based on income before income taxes.
- 2. R&D expenses such as fundamental research and element research are not included in above reportable segments.
- 3. As of 1Q FY2016, the PV production equipment business was no longer material as stipulated in the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information. Therefore, it has been excluded from segmental reporting.
- 4. Composition of net sales figures is based on sales to customers, and the PV production equipment business are included in Others.

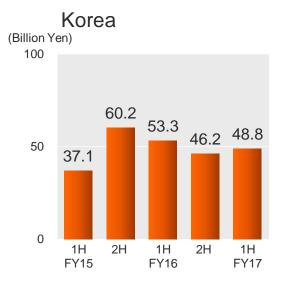


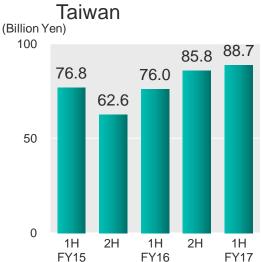
SPE Sales by Region

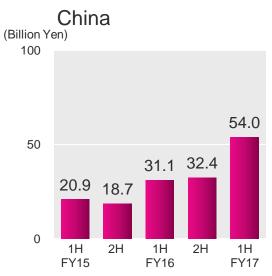


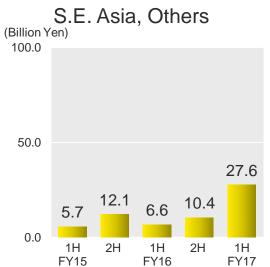


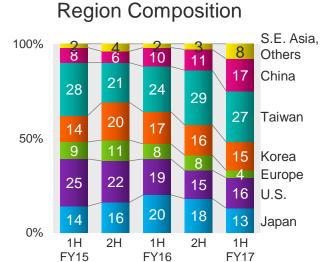








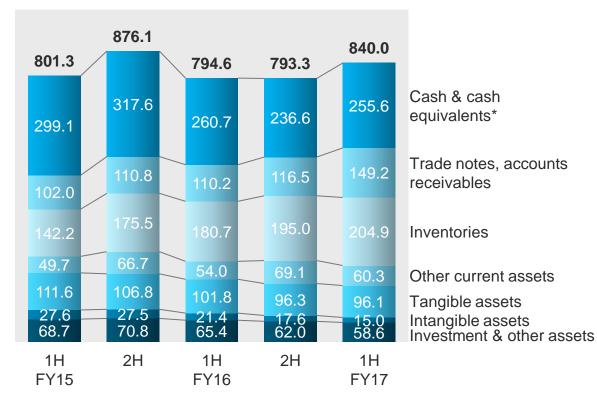




Balance Sheet

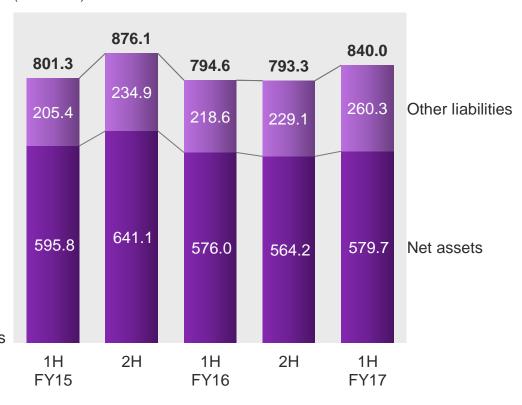
Assets

(Billion Yen)



Liabilities & Net Assets

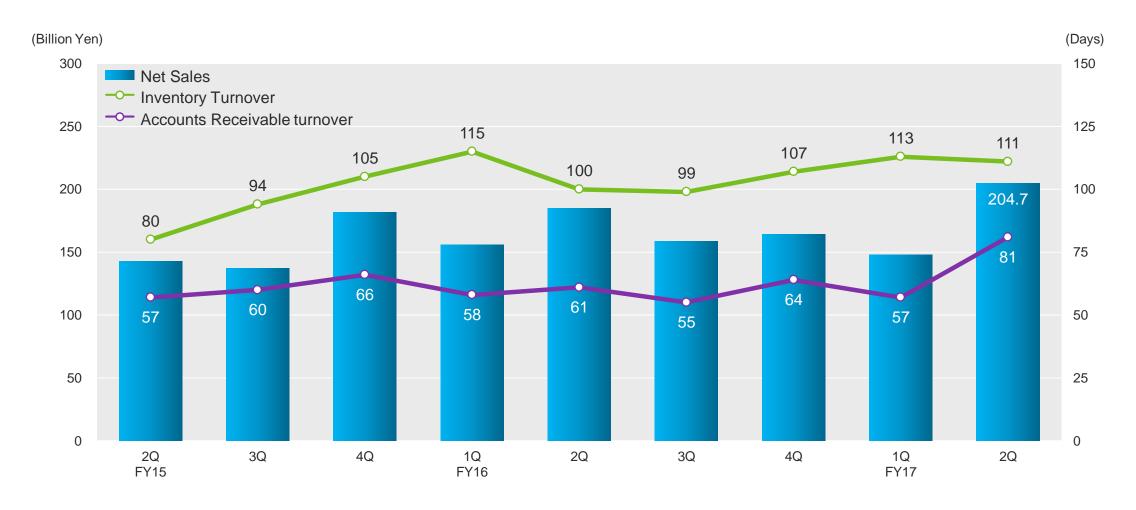
(Billion Yen)





^{*}Cash and cash equivalents: Cash and deposits + Short-term investments, etc. (Securities in B/S).

Inventory Turnover and Accounts Receivable Turnover



Turnover days = inventory or accounts receivable at the end of each quarter / last 12 months sales x 365



Cash Flow



^{*} Cash flow from investing activities excludes changes in deposits with periods to maturity of over 3 months.

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^{**} Free cash flow = cash flow from operating activities + cash flow from investing activities excluding changes in deposits with periods to maturity of over 3 months.

^{***} Cash on hand includes the total of cash + deposits with periods to maturity of over 3 months.

[Correction] Quarterly Order Volume and Backlog

An error in the reporting of some order volumes and backlog has been corrected.

Please refer to the Financial Review and Appendix for details.

The correction applies only to orders and has no impact on our audited financial statements.

Reason for the error:

A programming error caused some orders to be recorded in duplicate at a U.S. subsidiary, resulting in errors in order volume and backlog

Scope of correction:

The order backlog from March 31, 2011 to the current period and the order volume since the April to June 2011 quarter have been corrected

Impact:

The discrepancies range between underreporting of 0.4% to overreporting of 1.9% of the consolidated order volume

The orders backlog of 2.8% (¥10.4 billion) as of June 30, 2016 was overstated

Preventative measures:

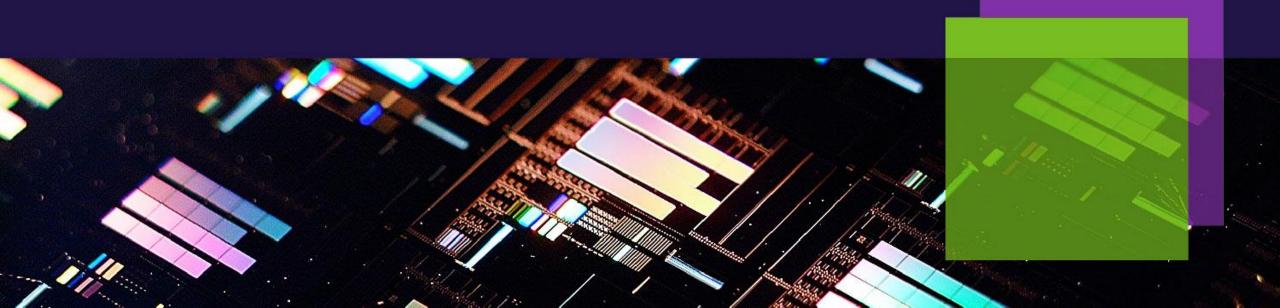
We have confirmed that this issue has not occurred in other regions. We will undertake to prevent such issues in the future for unaudited items through improved business process verification and the careful checking of numbers



Business Environment and Financial Estimate Revisions

October 28, 2016

Toshiki Kawai Representative Director, President & CEO



FY2017 First Half Highlights

SPE

Etching system: Expanded sales, with YoY growth of over 10% exceeding market growth

Deposition system: Captured NT333™ POR in logic

Cleaning system: Expanded 3D NAND batch process share and improved customer adoption

of bevel process

Coater/developer: Maintained high share in immersion and EUV. Proved abilities of new technologies

to customers

Test system: Grew penetration of Cellcia™ to 3D NAND customers. Expanded sales driven by

FOWLP* business

FS business**: Developed new remanufactured equipment, high value-added services initiatives

FPD

- Captured etching system, coater/developer orders for G10.5 size
- New product, PICP™*** etching system for small/medium panels, adopted by multiple customers

Steady progress towards achieving medium-term plan



Business Environment (Outlook as of Oct. 2016)

▶ SPE Capex

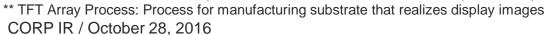
CY2016 WFE* capex expected to be \$33B as foundry investment has grown beyond initial expectations. Positive growth is also forecast for CY2017, driven by 3D NAND and logic investment for advanced nodes

► FPD Capex

CY2016 demand for TFT Array Process** FPD manufacturing equipment forecast to increase 30% YoY, primarily for small/medium panels for mobile devices. Further investment growth is also forecast for CY2017 on continued small/medium panel investment and G10.5 ramp-up

Continued growth in the equipment market on active investment in next generation technologies

^{*} WFE (Wafer Fab Equipment): The semiconductor production process can be divided into two sequential sub-processes: front-end (wafer fabrication) and back-end (assembly and test) production. WFE is used in the front-end production process.



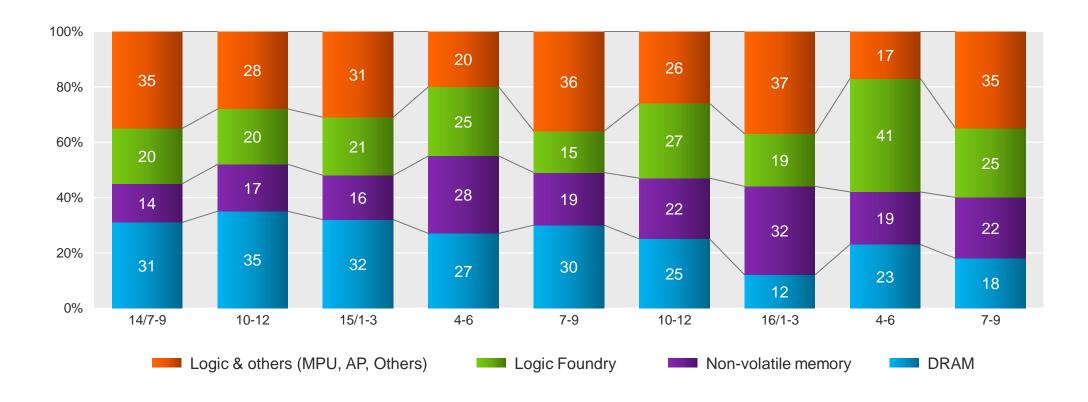




High level on advanced logic and 3D NAND investment



Composition of SPE Orders by Application: Equipment Only



Expanded logic investment for advanced nodes



SPE Orders by Region

(Billion Yen)



Increased orders from logic customers in the U.S. and Europe

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Revisions of FY2017 Financial Estimates

Revision of FY2017 Financial Estimates

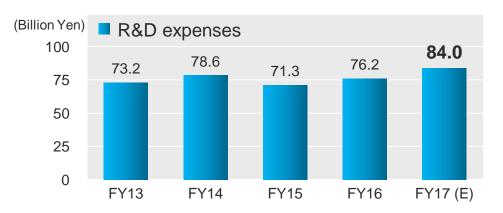
(Billion Yen)

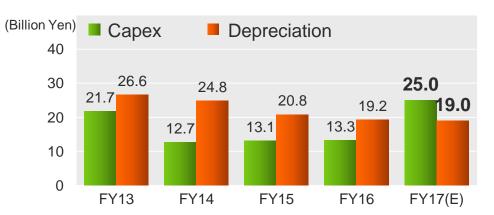
				FY2017 (E	stimates)		
	FY2016	1st half	2 nd h	nalf	Fully	/ear	Full year
	(Actual)	Actual	New estimates	Adjust- ments*	New estimates	Adjust- ments*	YoY change
Net sales	663.9	352.7	409.2	+25.2	762.0	+48.0	+14.8%
SPE	613.0	327.0	385.4	+24.4	712.5	+47.5	+16.2%
FPD	44.6	25.4	23.5	+0.5	49.0	-	+9.7%
SG&A expenses	150.4	78.6	85.3	+6.3	164.0	+8.0	+13.5
Operating income Operating margin	116.7 17.6%	60.0 17.0%	80.0 19.6%	+5.0 +0.1pts	140.0 18.4%	+16.0 +1.0pts	+23.2 +0.8pts
Extraordinary income/loss	-12.9	-7.9	0.0	+0.0	-8.0	+2.0	+4.9
Income before income taxes	106.4	54.4	79.5	+4.5	134.0	+20.0	+27.5
Net income attributable to owners of parent	77.8	41.9	58.0	+2.0	100.0	+15.0	+22.1
Net income per share (Yen)	461.10	255.83	353.54	+12.15	609.57	+91.39	+148.47

Expect sustained profit growth amid continuing technological innovation in the equipment market

FY2017 Financial Estimates (comparison with estimates announced on May 12)

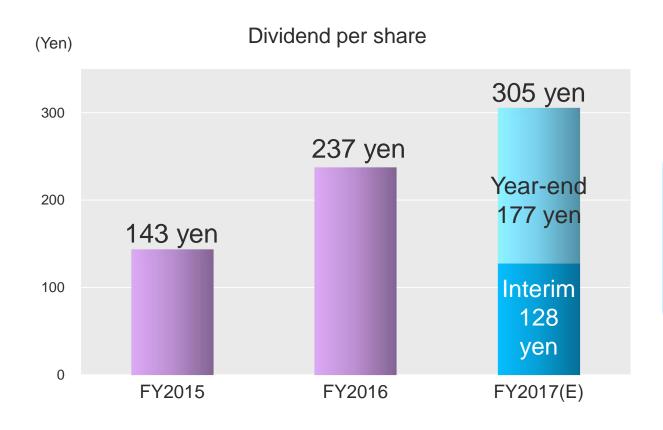
- Net sales: ¥762.0B (+¥48.0B)
 - Increased sales driven by increased investment in advanced nodes by foundry customers
- R&D expenses: ¥80.0B ⇒ ¥84.0B (+¥4.0B)
 - Increased investment in focus areas (Etching, deposition, etc.)
- Capex: ¥18.0B ⇒ ¥25.0B (+¥7.0B)
 - R&D and manufacturing-related investment





Accelerate upfront investment to achieve further growth and reach Medium-term Plan targets

FY2017 Dividend Forecast



TEL shareholder return policy

Dividend payout ratio: 50%

Annual DPS of not less than 150 yen

We will review our dividend policy if the company does not generate net income for two consecutive fiscal years

We will flexibly consider share buybacks

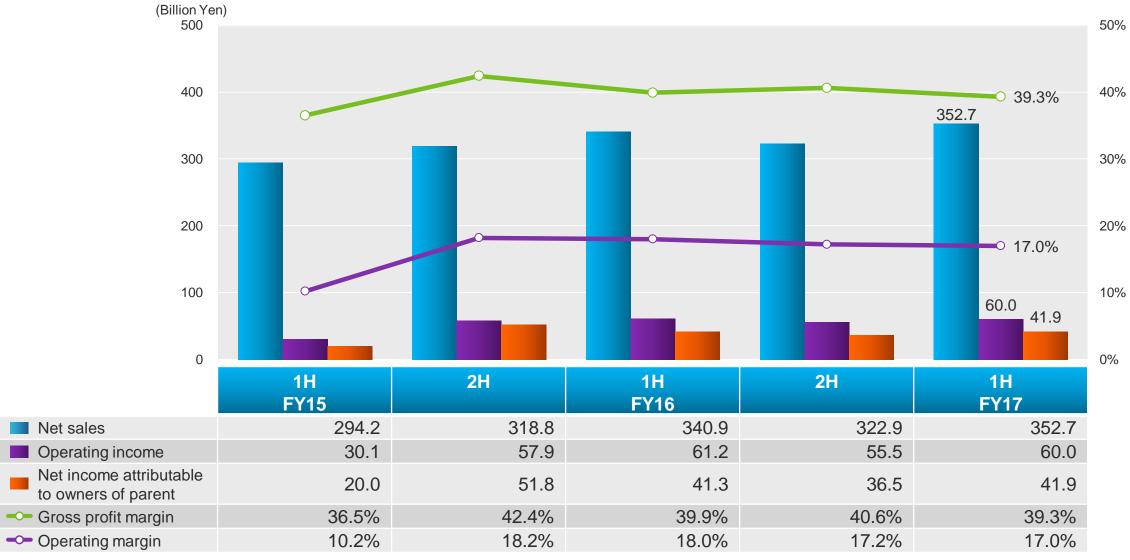
Dividend per share expected to be at record high for the third consecutive year



Appendix



Financial Performance



Financial Summary

(Billion Yen)

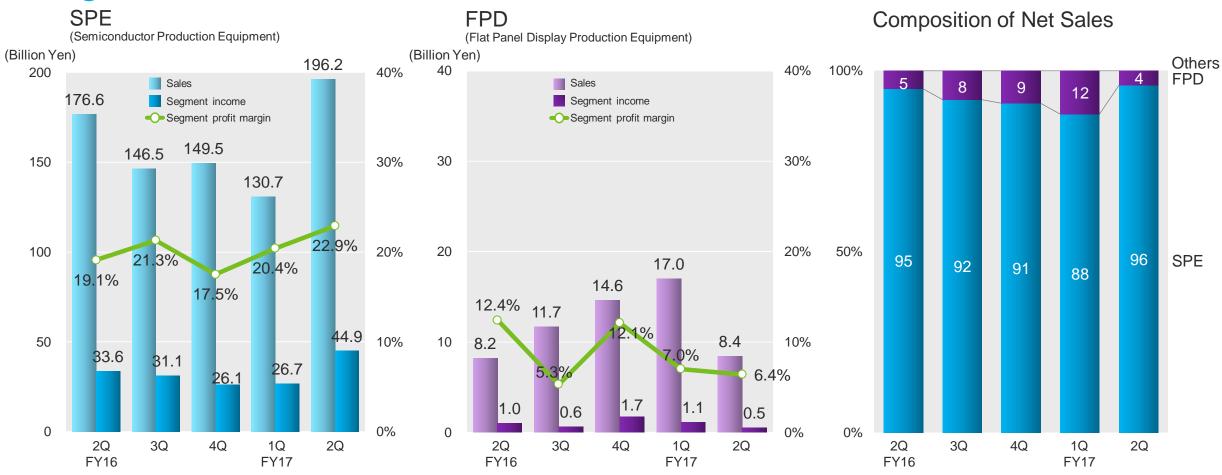
		FY2016		FY2		
	2Q	3Q	4Q	1Q	2Q	YoY Change
Net sales	185.1	158.7	164.2	147.9	204.7	+10.6%
Gross profit Gross profit margin	70.3 38.0%	62.0 39.1%	69.1 42.1%	57.3 38.7%	81.3 39.7%	+15.7% +1.7pts
SG&A expenses	39.3	36.5	39.1	35.2	43.4	+10.5%
Operating income Operating margin	30.9 16.7%	25.5 16.1%	30.0 18.3%	22.0 14.9%	37.9 18.5%	+22.4% +1.8pts
Income before income taxes	28.4	25.1	23.8	16.1	38.2	+34.5%
Net income attributable to owners of parent	21.8	17.8	18.6	12.6	29.2	+33.7%
R&D expenses	20.0	18.3	20.3	17.7	22.0	+10.2%
Capital expenditures	2.6	2.8	5.6	3.8	5.5	+105.9%
Depreciation and amortization	4.7	4.9	4.9	3.9	4.2	-11.5%

^{1.} In principle, export sales of Tokyo Electron's mainstay semiconductor and FPD production equipment are denominated in yen. While some settlements are denominated in dollars, exchange risk is hedged as forward exchange contracts are made individually at the time of booking.



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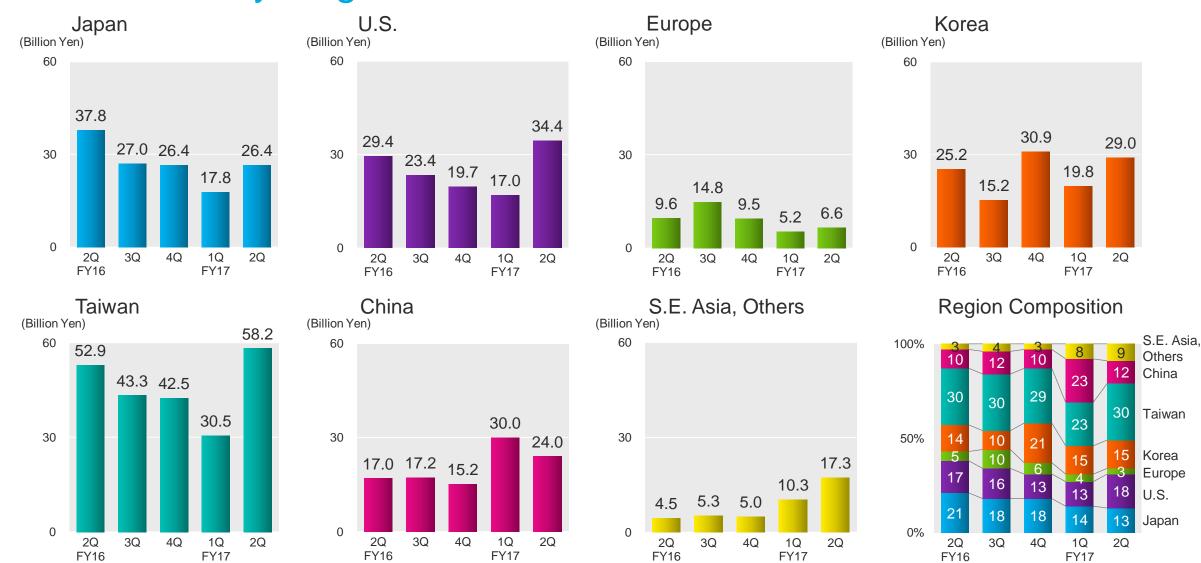
Segment Information



- 1. Segment income is based on income before income taxes.
- 2. R&D expenses such as fundamental research and element research are not included in above reportable segments.
- 3. Composition of net sales figures is based on the sales to customers.



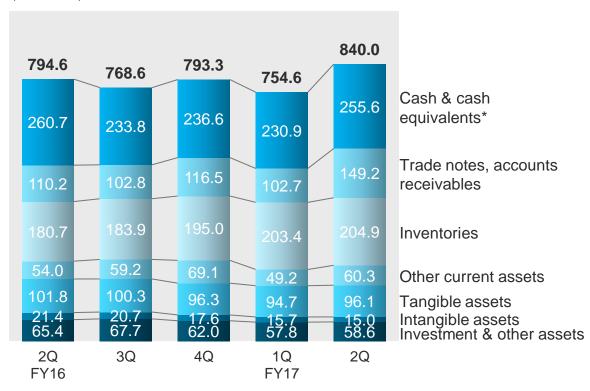
SPE Sales by Region



Balance Sheet

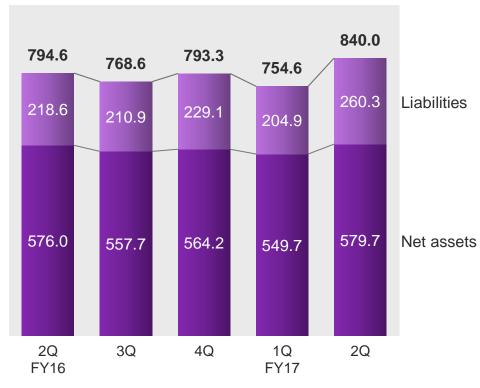
Assets

(Billion Yen)



Liabilities & Net Assets

(Billion Yen)





^{*}Cash and cash equivalents: Cash and deposits + Short-term investments, etc. (Securities in B/S).

Corrections to Quarterly Orders, Order Backlog

(Billion yen)

(Before correction)	11/1-3	4-6	7-9	10-12	12/1-3	4-6	7-9	10-12	13/1-3	4-6	7-9	10-12	14/1-3	4-6	7-9	10-12	15/1-3	4-6	7-9	10-12	16/1-3	4-6
SPE Orders		112.6	73.5	144.9	106.4	76.0	66.9	91.3	108.2	97.7	151.3	143.4	154.4	137.2	142.4	167.2	179.7	156.6	122.4	159.3	187.8	197.4
Consolidated orders		144.2	94.9	170.5	131.1	101.5	95.8	113.6	139.6	137.3	183.6	175.4	199.7	152.2	147.4	172.2	188.9	170.3	135.2	173.7	200.0	213.5
SPE Order backlog	228.9	220.7	166.7	220.1	188.6	157.7	118.7	142.6	141.6	164.5	196.0	237.2	209.9	211.0	217.0	252.3	260.4	276.7	222.6	235.4	273.7	340.3
Consolidated order backlog	308.8	299.9	221.6	263.0	216.6	185.8	149.1	180.0	180.8	215.0	247.6	284.6	265.1	248.8	253.3	288.6	295.7	310.3	260.3	275.3	311.1	376.7

(After correction)	11/1-3	4-6	7-9	10-12	12/1-3	4-6	7-9	10-12	13/1-3	4-6	7-9	10-12	14/1-3	4-6	7-9	10-12	15/1-3	4-6	7-9	10-12	16/1-3	4-6
SPE Orders		112.4	73.3	145.0	106.3	76.0	66.8	91.2	108.3	97.7	151.4	143.3	154.2	136.6	140.5	164.3	179.2	153.4	122.8	157.9	188.6	197.4
Consolidated orders		143.9	94.8	170.6	131.1	101.5	95.7	113.5	139.7	137.3	183.7	175.2	199.5	151.6	145.4	169.3	188.4	167.1	135.5	172.4	200.8	213.5
SPE Order backlog	228.5	220.2	166.0	219.4	187.9	156.9	117.8	141.7	140.8	163.7	195.3	236.4	208.8	209.3	213.3	245.7	253.3	266.4	212.6	224.1	263.2	329.9
Consolidated order backlog	308.4	299.3	220.9	262.3	215.9	185.0	148.3	179.0	180.0	214.2	246.9	283.8	264.0	247.1	249.7	282.0	288.6	300.0	250.4	264.0	300.7	366.3

(Difference)	11/1-3	4-6	7-9	10-12	12/1-3	4-6	7-9	10-12	13/1-3	4-6	7-9	10-12	14/1-3	4-6	7-9	10-12	15/1-3	4-6	7-9	10-12	16/1-3	4-6
SPE Orders		-0.2	-0.1	0.0	-0.0	-0.0	-0.0	-0.1	0.1	0.0	0.1	-0.1	-0.1	-0.6	-1.9	-2.9	-0.4	-3.1	0.3	-1.3	0.8	0.0
Consolidated orders		-0.2	-0.1	0.0	-0.0	-0.0	-0.0	-0.1	0.1	0.0	0.1	-0.1	-0.1	-0.6	-1.9	-2.9	-0.4	-3.1	0.3	-1.3	0.8	0.0
SPE Order backlog	-0.3	-0.5	-0.7	-0.6	-0.7	-0.7	-0.8	-0.9	-0.8	-0.8	-0.6	-0.8	-1.0	-1.7	-3.6	-6.6	-7.0	-10.2	-9.9	-11.2	-10.4	-10.3
Consolidated order backlog	-0.3	-0.5	-0.7	-0.6	-0.7	-0.7	-0.8	-0.9	-0.8	-0.8	-0.6	-0.8	-1.0	-1.7	-3.6	-6.6	-7.0	-10.2	-9.9	-11.2	-10.4	-10.3

TEL

Corrections to Orders by Region Corrections shown in red

(Billion yen)

Correction 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 17-9 10-12 14/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 17-9 10-12 12/1-3 4-6 7-9 10-12 12/1-3 12/1-3 12/1-3 12/1-3 12/1-3 12/1-3 12/1-3	(Poforo			SPE+	FPD+P	VE O	rders			SPE Orders												
Japan 25.0 16.3 14.9 11.7 10.0 16.3 11.5 18.7 17.5 20.1 18.4 19.8 20.4 24.9 24.0 40.8 29.0 29.0 20.4 25.1 18.7 13.0	(Before correction)	11/4-6	7-9	10-12	12/1-3	4-6	7-9	10-12	13/1-3	4-6	7-9	10-12	14/1-3	4-6	7-9	10-12	15/1-3	4-6	7-9	10-12	16/1-3	4-6
Europe 17.2 3.9 7.6 7.0 6.8 7.7 5.0 7.7 9.8 14.4 7.2 17.0 15.0 19.0 10.8 12.7 8.9 9.4 7.9 29.1 11.2 Korea 21.9 17.9 51.1 25.1 9.7 7.3 5.2 10.5 17.0 18.9 20.5 29.5 17.3 22.1 40.8 35.1 14.8 93.3 35.5 19.4 35.7 Taiwan 13.8 6.6 33.5 21.0 20.0 16.7 31.3 41.0 14.4 37.3 34.6 41.8 37.0 30.5 34.5 41.3 48.3 37.8 34.6 35.1 85.8 E.Asia, Others 12.5 5.4 12.9 3.7 4.4 5.4 6.4 10.2 6.2 26.9 24.9 4.8 4.7 4.5 14.2 14.2 25.7 10.4 26.9 28.2 21.1 Total 11.4 57.0 12.0 12.1 12.1 12.1 12.1 12.1 12.1 12		25.0	16.3	14.9	11.7	10.0	16.3	11.5	18.7	17.5	20.1	18.4	19.8	20.4	24.9	24.0	40.8	29.0	29.0	20.4	25.1	18.7
Korea 21.9 17.9 51.1 25.1 9.7 7.3 5.2 10.5 17.0 18.9 20.5 29.5 17.3 22.1 40.8 35.1 14.8 9.3 35.5 19.4 35.7 Talwan 13.8 6.6 33.5 21.0 20.0 16.7 31.3 41.0 14.4 37.3 34.6 41.8 37.0 30.5 34.5 41.3 48.3 37.8 34.6 35.1 85.8	U.S.	31.1	24.8	29.7	36.8	24.0	18.4	31.7	24.9	26.4	29.8	35.3	38.9	35.1	34.7	39.5	30.7	23.9	22.6	26.1	32.1	13.0
Taiwan China	Europe	17.2	3.9	7.6	7.0	6.8	7.7	5.0	7.7	9.8	14.4	7.2	17.0	15.0	19.0	10.8	12.7	8.9	9.4	7.9	29.1	11.2
China S.E. Asia, Others Asia, Others S.E. Asia,	Korea	21.9	17.9	51.1	25.1	9.7	7.3	5.2	10.5	17.0	18.9	20.5	29.5	17.3	22.1	40.8	35.1	14.8	9.3	35.5	19.4	35.7
S.E. Asia, Others 12.5 5.4 12.9 3.7 3.6 2.8 3.6 2.4 5.0 94.9 115.6 97.7 151.3 143.4 154.4 137.2 142.4 167.2 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.6 179.7 156.6 122.4 159.3 187.8 197.4 161.5 161.3 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 161.5 161.3 1	Taiwan	13.8	6.6	33.5	21.0	20.0	16.7	31.3	41.0	14.4	37.3	34.6	41.8	37.0	30.5	34.5	41.3	48.3	37.8	34.6	35.1	85.8
S.E. Asia, Others	China	12.5	5 A	12.0	3.7	4.4	5.4	6.4	10.2	6.2	26.9	24.9	4.8	4.7	4.5	14.2	14.2	25.7	10.4	26.9	28.2	21.1
(After correction) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 Japan 25.0 16.3 14.9 11.7 10.0 16.3 11.5 18.7 17.5 20.1 18.4 19.8 20.4 24.9 24.0 40.8 29.0 29.0 20.4 25.1 18.7 U.S. 30.8 24.7 29.7 36.7 24.0 18.3 31.6 25.0 26.4 29.9 35.1 38.7 34.5 32.8 36.6 30.3 20.7 22.9 24.8 32.9 13.1 Europe 17.2 3.9 7.6 7.0 6.8 7.7 5.0 7.7 9.8 14.4 7.2 17.0 15.0 19.0 10.8 12.7 8.9 94. 7.9 29.1 11.2 Korea 21.9 17.9 51.1 25.1 9.7 7.3 5.2 10.5 17.0 18.9 20.5 29.5 17.3 22.1 40.8 35.1 14.8 9.3 35.5 19.4 35.7 Taiwan 13.8 6.6 33.5 21.0 20.0 16.7 31.3 41.0 14.4 37.3 34.6 41.8 37.0 30.5 34.5 41.3 48.3 37.8 34.6 35.1 85.8 China 12.5 5.4 12.9 3.7 4.4 5.4 6.4 10.2 6.2 26.9 24.9 4.8 4.7 4.5 14.2 25.7 10.4 26.9 28.2 21.1 Total 121.3 75.1 150.1 109.2 78.8 74.9 94.8 115.7 97.7 151.4 143.3 154.2 136.6 140.5 164.3 179.2 153.4 122.8 157.9 188.6 197.4 (Difference) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 U.S. -0.2 -0.1 0.0 -0.0 -0.0 -0.0 -0.0 -0.1 0.1 0.0 0.1 -0.1 -0.6 -1.9 -2.9 -0.4 -3.1 0.3 -1.3 0.8 0.0 Europe Korea Taiwan China S.E. Asia, Others China China China S.E. Asia, Others China	S.E. Asia, Others	12.5	5.4	12.5	3.7	3.6	2.8	3.6	2.4	6.0	3.6	2.2	2.2	7.5	6.4	3.2	4.5	5.6	3.7	7.5	18.5	11.6
Correction) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 7-9 10-12 1	Total	121.6	75.2	150.0	109.3	78.8	75.0	94.9	115.6	97.7	151.3	143.4	154.4	137.2	142.4	167.2	179.7	156.6	122.4	159.3	187.8	197.4
Correction) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 7-9 10-12 1	(After																					
Japan 25.0 16.3 14.9 11.7 10.0 16.3 11.5 18.7 17.5 20.1 18.4 19.8 20.4 24.9 24.0 40.8 29.0 29.0 20.4 25.1 18.7 U.S. 30.8 24.7 29.7 36.7 24.0 18.3 31.6 25.0 26.4 29.9 35.1 38.7 34.5 32.8 36.6 30.3 20.7 22.9 24.8 32.9 13.1 Europe 17.2 3.9 7.6 7.0 6.8 7.7 5.0 7.7 9.8 14.4 7.2 17.0 15.0 19.0 10.8 12.7 8.9 9.4 7.9 29.1 11.2 Korea 21.9 17.9 51.1 25.1 9.7 7.3 5.2 10.5 17.0 18.9 20.5 29.5 17.3 22.1 40.8 35.1 14.8 9.3 35.5 19.4 35.7 Taiwan 13.8 6.6 33.5 21.0 20.0 16.7 31.3 41.0 14.4 37.3 34.6 41.8 37.0 30.5 34.5 41.3 48.3 37.8 34.6 35.1 85.8 China 12.5 5.4 12.9 3.7 3.6 2.8 3.6 2.4 6.0 3.6 2.2 26.9 24.9 4.8 4.7 4.5 14.2 14.2 25.7 10.4 26.9 28.2 21.1 S.E. Asia, Others Total 121.3 75.1 150.1 109.2 78.8 74.9 94.8 115.7 97.7 151.4 143.3 154.2 136.6 140.5 164.3 179.2 153.4 122.8 157.9 188.6 197.4 (Difference) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-	•	11/4-6	7-9	10-12	12/1-3	4-6	7-9	10-12	13/1-3	4-6	7-9	10-12	14/1-3	4-6	7-9	10-12	15/1-3	4-6	7-9	10-12	16/1-3	4-6
U.S. 30.8 24.7 29.7 36.7 24.0 18.3 31.6 25.0 26.4 29.9 35.1 38.7 34.5 32.8 36.6 30.3 20.7 22.9 24.8 32.9 13.1 Europe 17.2 3.9 7.6 7.0 6.8 7.7 5.0 7.7 9.8 14.4 7.2 17.0 15.0 19.0 10.8 12.7 8.9 9.4 7.9 29.1 11.2 Korea 21.9 17.9 51.1 25.1 9.7 7.3 5.2 10.5 17.0 18.9 20.5 29.5 17.3 22.1 40.8 35.1 14.8 9.3 35.5 19.4 35.7 Taiwan 13.8 6.6 33.5 21.0 20.0 16.7 31.3 41.0 14.4 37.3 34.6 41.8 37.0 30.5 34.5 41.3 48.3 37.8 34.6 35.1 85.8 S.E. Asia, Others 12.5 5.4 12.9 3.7 3.6 2.8 3.6 2.4 6.0 3.6 2.2 2.2 7.5 6.4 3.2 4.5 5.6 3.7 7.5 18.5 11.6 Total 121.3 75.1 150.1 109.2 78.8 74.9 94.8 115.7 97.7 151.4 143.3 154.2 136.6 140.5 164.3 179.2 153.4 122.8 157.9 188.6 197.4 (Difference) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 Taiwan China S.E. Asia, Others	,	25.0	16.3	14.9	11.7	10.0	16.3	11.5	18.7	17.5	20.1	18.4	19.8	20.4	24.9	24.0	40.8	29.0	29.0	20.4	25.1	18.7
Korea 21.9 17.9 51.1 25.1 9.7 7.3 5.2 10.5 17.0 18.9 20.5 29.5 17.3 22.1 40.8 35.1 14.8 9.3 35.5 19.4 35.7 Taiwan 13.8 6.6 33.5 21.0 20.0 16.7 31.3 41.0 14.4 37.3 34.6 41.8 37.0 30.5 34.5 41.3 48.3 37.8 34.6 35.1 85.8 China 12.5 5.4 12.9 3.7 4.4 5.4 6.4 10.2 6.2 26.9 24.9 4.8 4.7 4.5 14.2 14.2 25.7 10.4 26.9 28.2 21.1 S.E. Asia, Others 12.1 3.7 3.6 2.8 3.6 2.4 6.0 3.6 2.2 2.2 7.5 6.4 3.2 4.5 5.6 3.7 7.5 18.5 11.6 Total 11/4-6 7-9		30.8	24.7	29.7	36.7	24.0	18.3	31.6	25.0	26.4	29.9	35.1	38.7	34.5	32.8	36.6	30.3	20.7	22.9	24.8	32.9	13.1
Taiwan 13.8 6.6 33.5 21.0 20.0 16.7 31.3 41.0 14.4 37.3 34.6 41.8 37.0 30.5 34.5 41.3 48.3 37.8 34.6 35.1 85.8 China 12.5 5.4 12.9 3.7 4.4 5.4 6.4 10.2 6.2 26.9 24.9 4.8 4.7 4.5 14.2 14.2 25.7 10.4 26.9 28.2 21.1 S.E. Asia, Others 12.3 75.1 150.1 109.2 78.8 74.9 94.8 115.7 97.7 151.4 143.3 154.2 136.6 140.5 164.3 179.2 153.4 122.8 157.9 188.6 197.4 (Difference) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3	Europe	17.2	3.9	7.6	7.0	6.8	7.7	5.0	7.7	9.8	14.4	7.2	17.0	15.0	19.0	10.8	12.7	8.9	9.4	7.9	29.1	11.2
China S.E. Asia, Others 12.5 5.4 12.9 3.7 3.6 2.8 3.6 2.8 3.6 2.4 6.0 3.6 2.2 2.2 7.5 6.4 3.2 4.5 5.6 3.7 7.5 18.5 11.6 Total 12.1.3 75.1 150.1 109.2 78.8 74.9 94.8 115.7 97.7 151.4 143.3 154.2 136.6 140.5 144.2 14.3 14.3 14.4 14.3 14.4 14.3 14.4	Korea	21.9	17.9	51.1	25.1	9.7	7.3	5.2	10.5	17.0	18.9	20.5	29.5	17.3	22.1	40.8	35.1	14.8	9.3	35.5	19.4	35.7
S.E. Asia, Others 12.5 5.4 12.9 3.7 3.6 2.8 3.6 2.4 6.0 3.6 2.2 2.2 7.5 6.4 3.2 4.5 5.6 3.7 7.5 18.5 11.6 Total 121.3 75.1 150.1 109.2 78.8 74.9 94.8 115.7 97.7 151.4 143.3 154.2 136.6 140.5 164.3 179.2 153.4 122.8 157.9 188.6 197.4 (Difference) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 Japan U.S0.2 -0.1 0.0 -0.0 -0.0 -0.0 -0.1 0.1 0.0 0.1 -0.1 -	Taiwan	13.8	6.6	33.5	21.0	20.0	16.7	31.3	41.0	14.4	37.3	34.6	41.8	37.0	30.5	34.5	41.3	48.3	37.8	34.6	35.1	85.8
S.E. Asia, Others Total 121.3 75.1 150.1 109.2 78.8 74.9 94.8 115.7 97.7 151.4 143.3 154.2 136.6 140.5 164.3 179.2 153.4 122.8 157.9 188.6 197.4 (Difference) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 U.S0.2 -0.1 0.0 -0.0 -0.0 -0.0 -0.1 0.1 0.0 0.1 -0.1 -	China	12.5	5 <i>1</i>	12.0	3.7	4.4	5.4	6.4	10.2	6.2	26.9	24.9	4.8	4.7	4.5	14.2	14.2	25.7	10.4	26.9	28.2	21.1
(Difference) 11/4-6 7-9 10-12 12/1-3 4-6 7-9 10-12 13/1-3 4-6 7-9 10-12 14/1-3 4-6 7-9 10-12 15/1-3 4-6 7-9 10-12 16/1-3 4-6 U.S.	S.E. Asia, Others	12.5	5.4	12.9	3.7	3.6	2.8	3.6	2.4	6.0	3.6	2.2	2.2	7.5	6.4	3.2	4.5	5.6	3.7	7.5	18.5	11.6
Japan U.S0.2 -0.1 0.0 -0.0 -0.0 -0.1 0.1 0.0 0.1 -0.1 -	Total	121.3	75.1	150.1	109.2	78.8	74.9	94.8	115.7	97.7	151.4	143.3	154.2	136.6	140.5	164.3	179.2	153.4	122.8	157.9	188.6	197.4
Japan U.S0.2 -0.1 0.0 -0.0 -0.0 -0.0 -0.1 0.1 0.0 0.1 -0.1 -																						
U.S0.2 -0.1 0.0 -0.0 -0.0 -0.0 -0.1 0.1 0.0 0.1 -0.1 -	(Difference)	11/4-6	7-9	10-12	12/1-3	4-6	7-9	10-12	13/1-3	4-6	7-9	10-12	14/1-3	4-6	7-9	10-12	15/1-3	4-6	7-9	10-12	16/1-3	4-6
Europe Korea Taiwan China S.E. Asia, Others	Japan																					
Korea Taiwan China S.E. Asia, Others	U.S.	-0.2	-0.1	0.0	-0.0	-0.0	-0.0	-0.1	0.1	0.0	0.1	-0.1	-0.1	-0.6	-1.9	-2.9	-0.4	-3.1	0.3	-1.3	0.8	0.0
Taiwan China S.E. Asia, Others	Europe																					
China S.E. Asia, Others	Korea																					
S.E. Asia, Others	Taiwan																					
Total -0.2 -0.1 0.0 -0.0 -0.0 -0.0 -0.1 0.1 0.1 0.0 0.1 -0.1 -	S.E. Asia, Others																					
	Total	-0.2	-0.1	0.0	-0.0	-0.0	-0.0	-0.1	0.1	0.0	0.1	-0.1	-0.1	-0.6	-1.9	-2.9	-0.4	-3.1	0.3	-1.3	0.8	0.0

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Processing of numbers

For the amount listed, because fractions are rounded down, there may be the cases where the total for certain account titles does not correspond to the sum of the respective figures for account titles. Percentages are calculated using full amounts, before rounding.

Exchange Risk

In principle, export sales of Tokyo Electron's mainstay semiconductor and FPD panel production equipment are denominated in yen. While some settlements are denominated in dollars, exchange risk is hedged as forward exchange contracts are made individually at the time of booking. Accordingly, the effect of exchange rates on profits is negligible.

FPD: Flat panel display