



# Investors' Guide

May 9, 2025

Tokyo Electron Limited



# Contents

1.	TEL Overview	3
2.	Semiconductor and SPE Market Outlook	17
3.	Corporate Principles and New Medium-term Management Plan	26
4.	Business Environment and Financial Estimates	34
5.	Sustainability	41
6.	Diversity of Semiconductor Technology ~Technology Roadmap~	53
7.	SPE New Equipment Initiatives	59
7-1	Frontend, Patterning Technologies	63
7-2	Frontend, Unit Process	72
7-2-1	Etch System	73
7-2-2	Deposition System	82
7-2-3	Cleaning System	89
7-3	Backend Business Strategy	96
8.	MAGIC Market and Field Solutions Business Initiatives	113
9.	Digital Transformation (DX) Initiatives	120
10.	Procurement and Manufacturing Strategy	135
	Appendix : Data Section	144

# 1. TEL Overview

# Company Profile

## Established

November 11, 1963

## Major Products and Services

Semiconductor Production Equipment

## Capital

54.9 Billion Yen

## Sales/Profit

Net sales 2,431.5 Billion Yen / Operating income 697.3 Billion Yen / Operating margin 28.7%  
(Fiscal 2025)

## Number of Employees

2,347 (non-consolidated) 20,273 (consolidated)

## Global Network

Japan: 6 companies / 30 sites  
Overseas: 20 companies / 17 countries and regions / 65 sites  
Total: 26 companies / 18 countries and regions / 95 sites (consolidated)

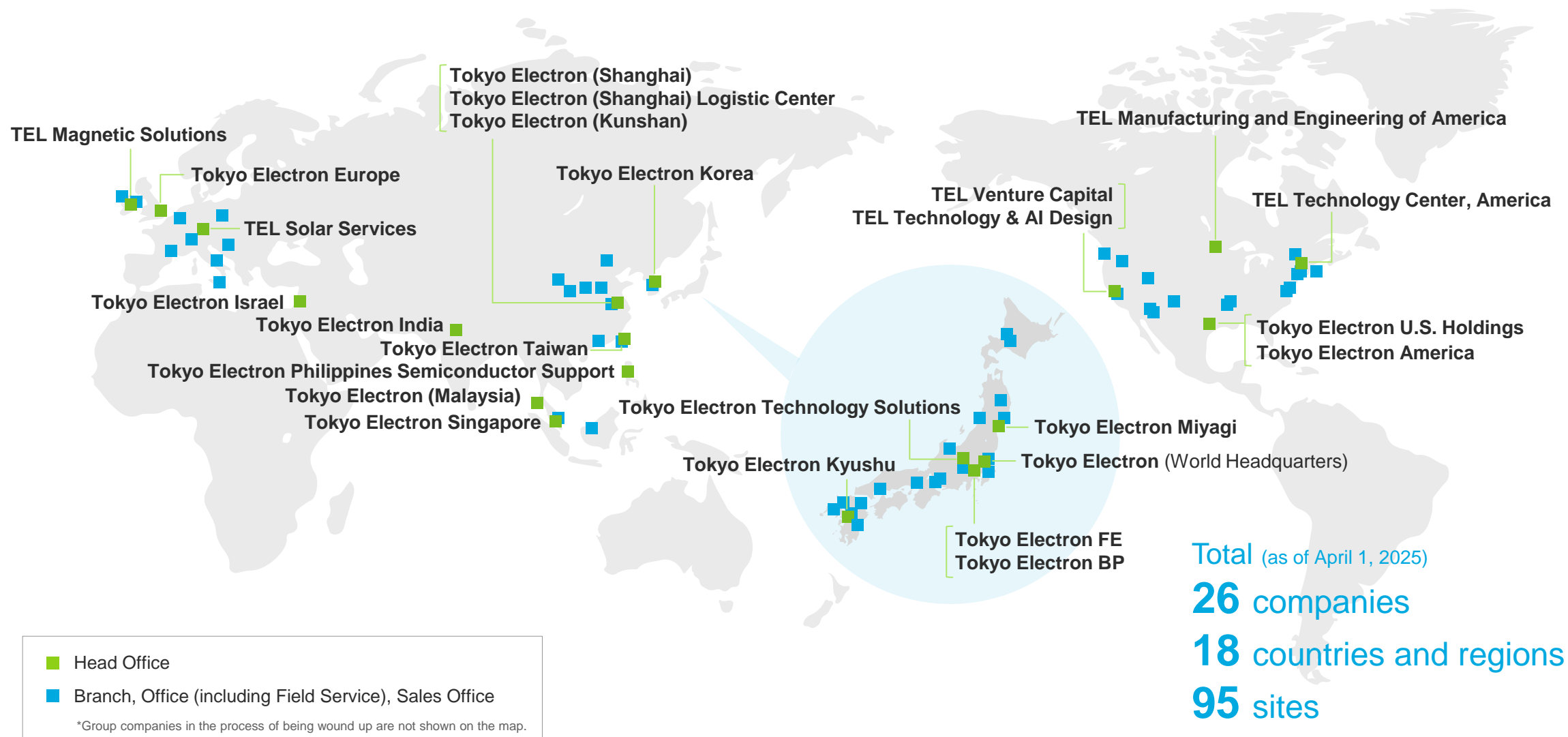
(as of April 1, 2025)



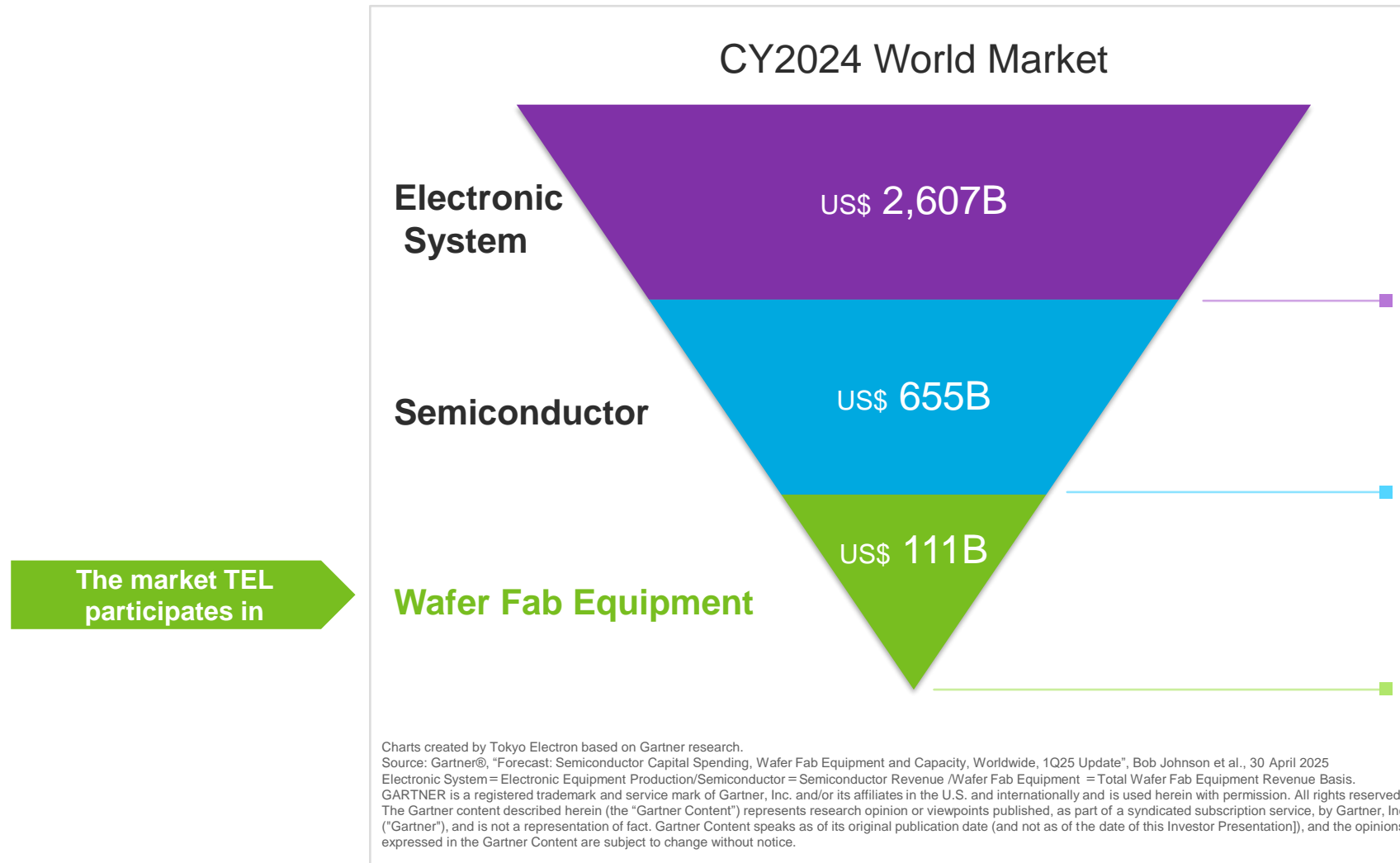


# Worldwide Operations

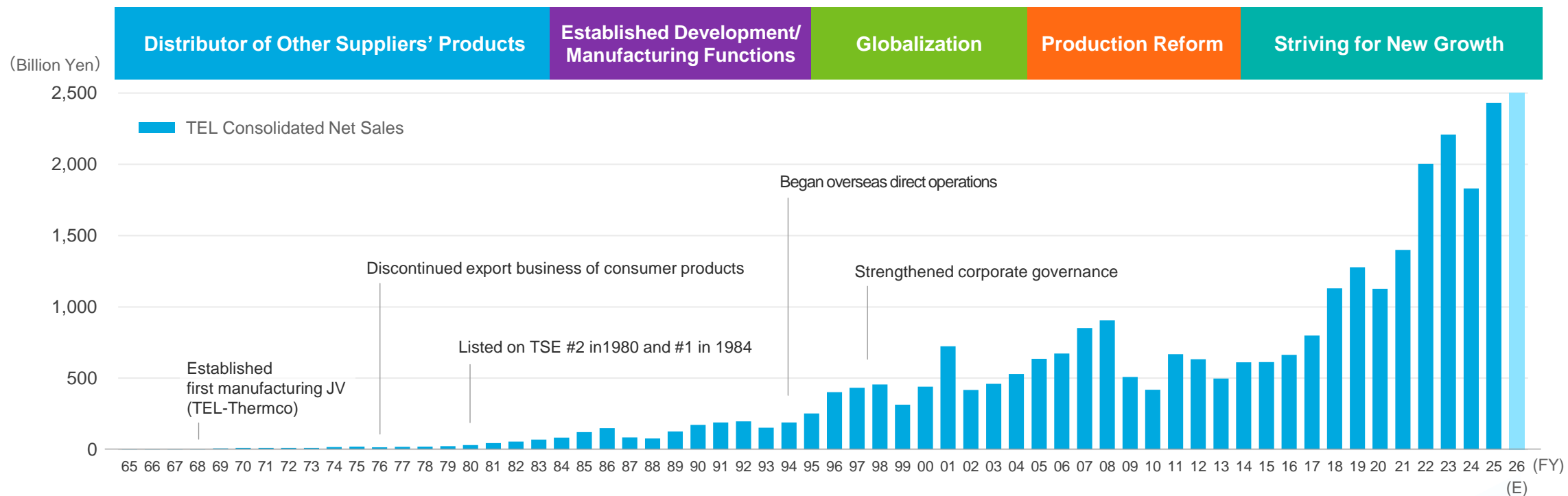
(As of Apr. 1, 2025)



# The Market TEL Participates in



# TEL's Growth



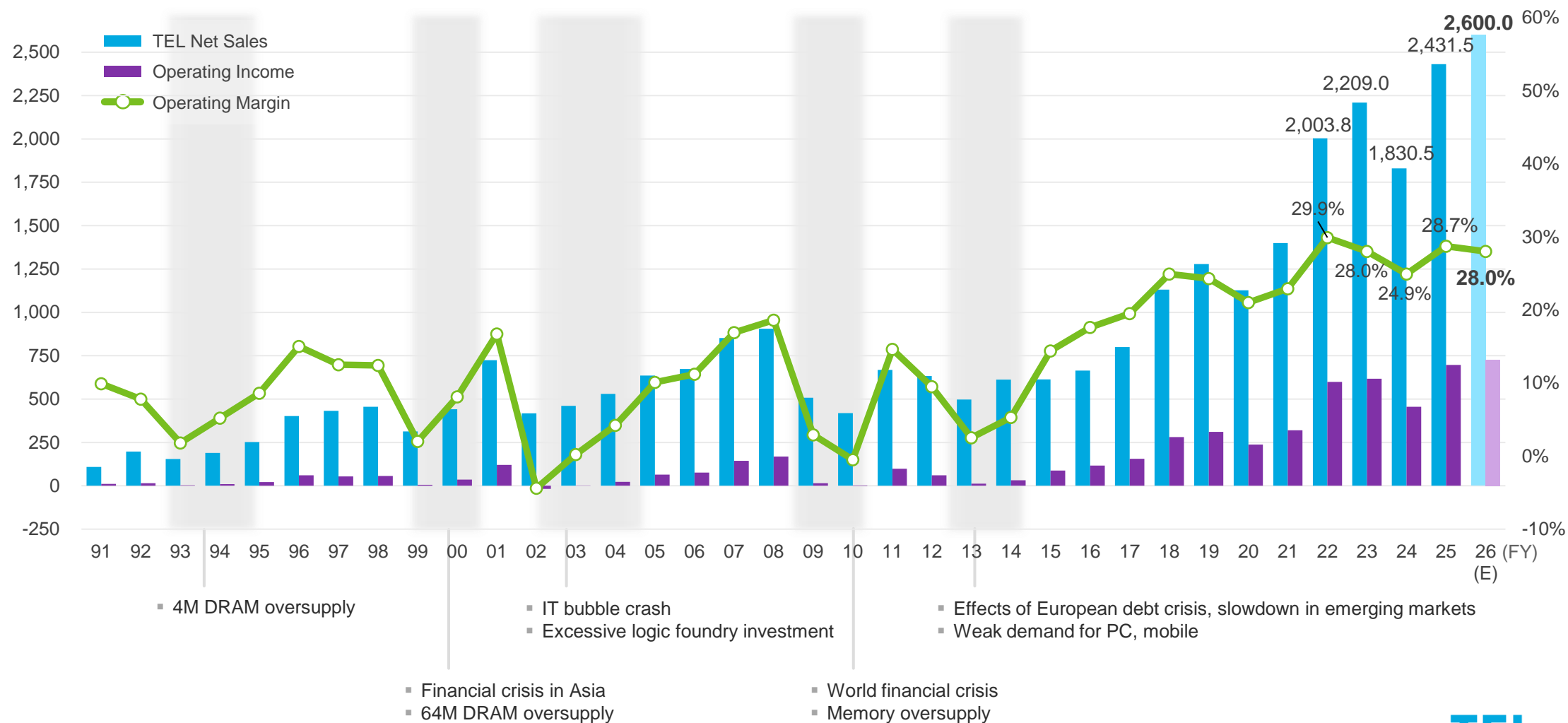
## Expansion of Semiconductor Applications\*



\*The diagram is an image of the expanding use of semiconductors and does not indicate the actual number of semiconductors used.

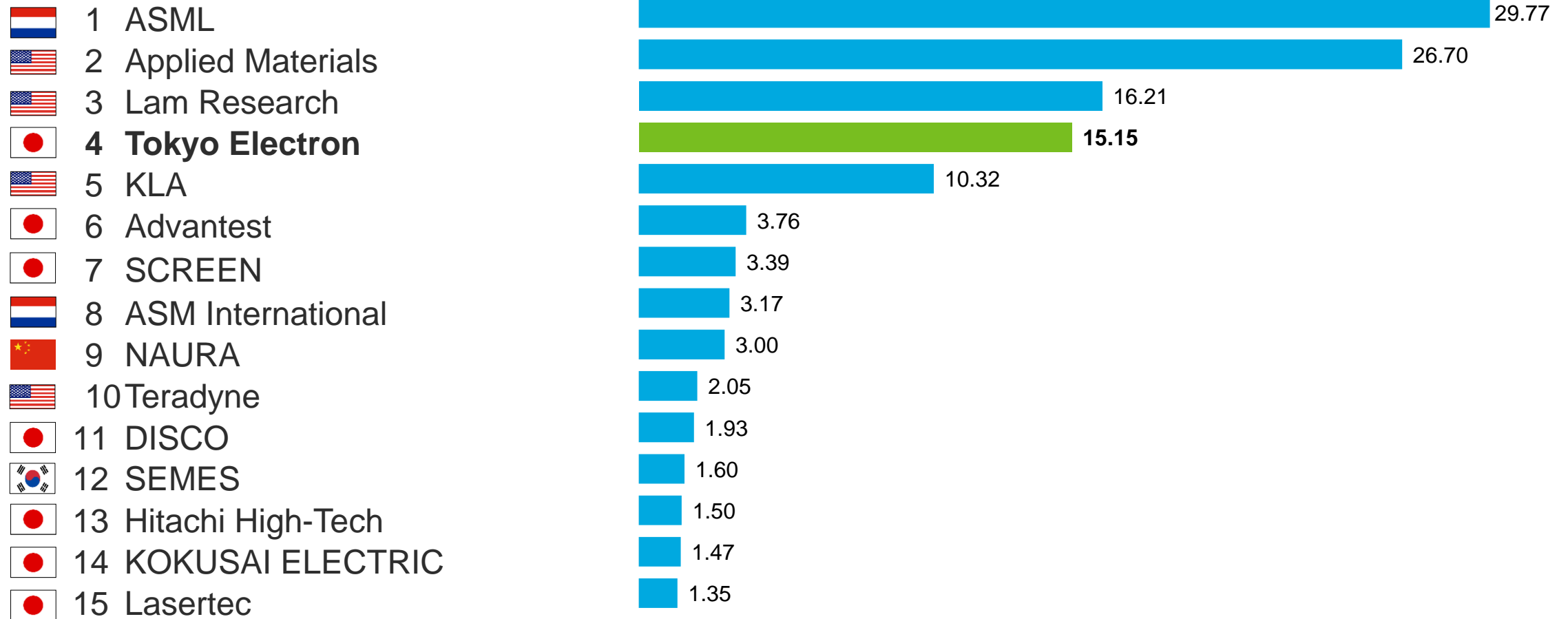
# Financial Performance: Sales and Operating Margin

(Billion Yen)



# CY2024 SPE Makers Top 15

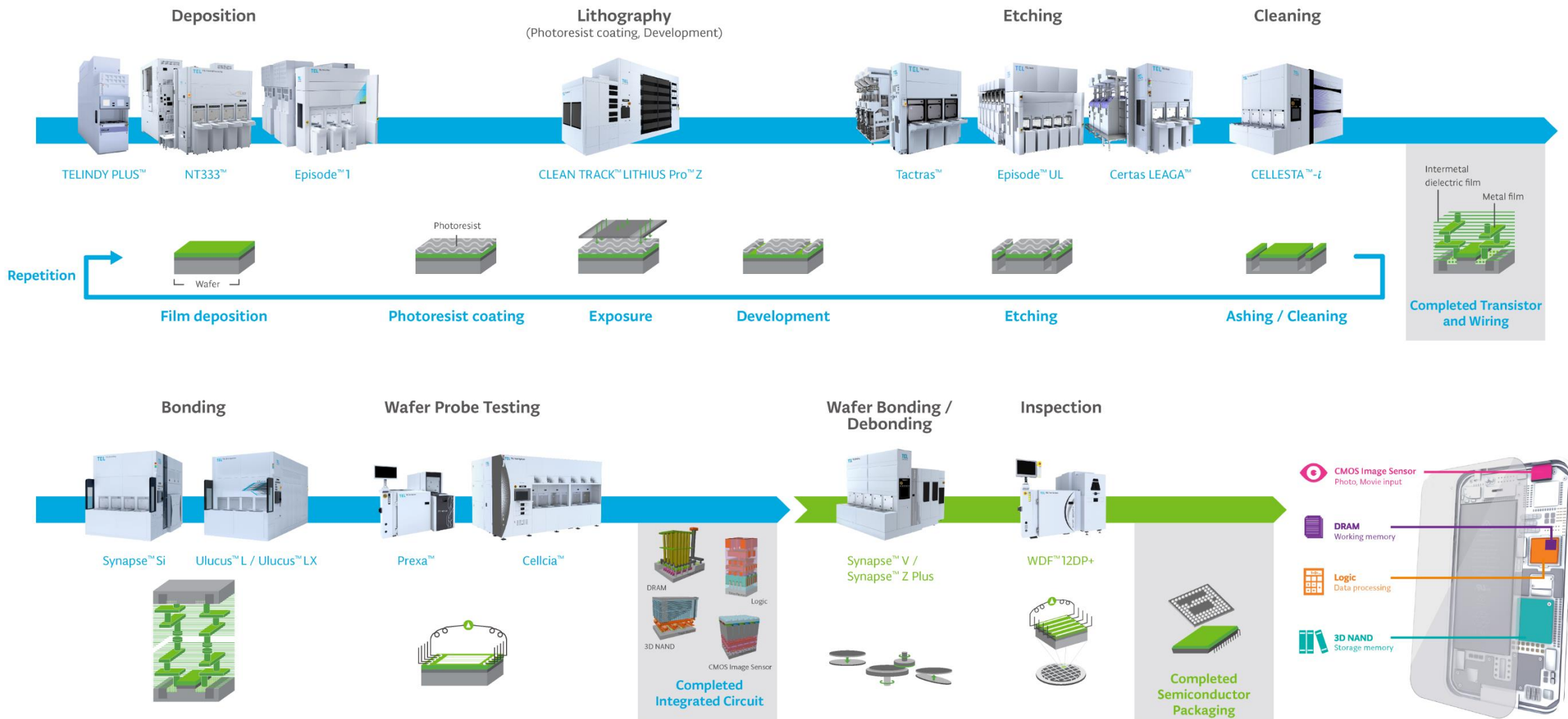
## CY2024 Sales (Billions of US\$)



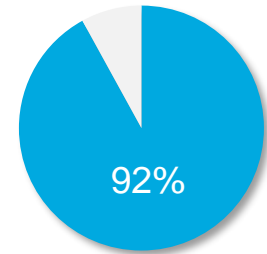
Source : TechInsights Inc., May 2025

# Semiconductor Manufacturing Process

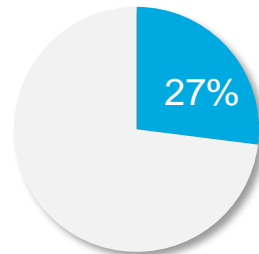
■ Wafer Process (Front-end)  
■ Assembly and Test process (Back-end)



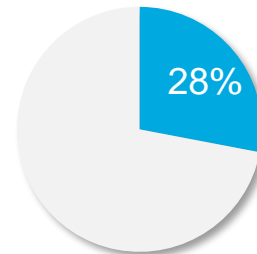
# World Market Share of Major Products (CY2024)



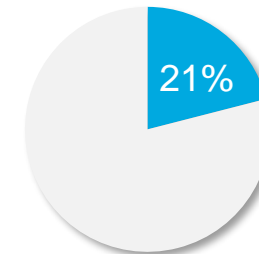
Coater/Developer



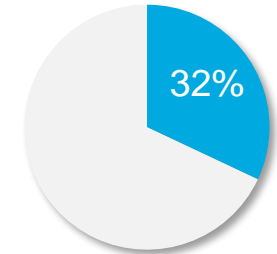
Dry Etch System



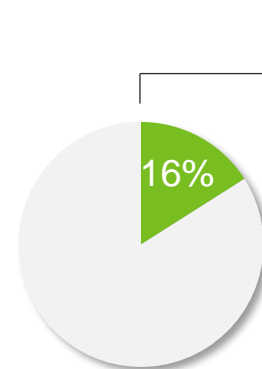
Deposition System



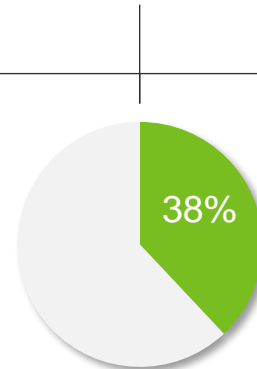
Cleaning System



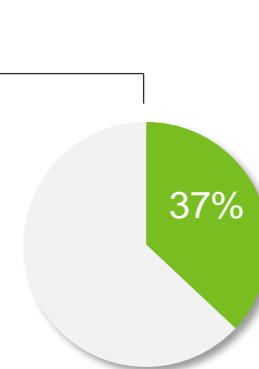
Wafer Bonder



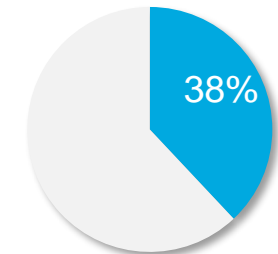
ALD



CVD



Oxidation/Diffusion



Wafer Prober

## Source

SPE (excluding Wafer Prober) : Gartner®, Market Share: Semiconductor Wafer Fab Equipment, Worldwide, 2024, Bob Johnson and Menglin Cao, 21 April 2025, Revenue from Shipments basis. Chart created by TEL based on Gartner research. Gartner research. Calculations performed by TEL.

Coater/Developer: Photoresist Processing (Track), Dry Etch System: Dry Etch, Deposition System: Tube CVD + Atomic Layer Deposition Tools + Oxidation/Diffusion Furnaces + Nontube LPCVD, ALD: Atomic Layer Deposition Tools, CVD: Tube CVD + Nontube LPCVD, Oxidation/Diffusion: Oxidation/diffusion Furnaces, Cleaning System: Single Wafer Processors + Wet Stations + Batch Spray Processors + Scrubbers + Other Clean Equipment, Wafer Bonder: Wafer Bonder.

GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

The Gartner content described herein (the "Gartner Content") represents research opinion or viewpoints published, as part of a syndicated subscription service, by Gartner, Inc. ("Gartner"), and is not a representation of fact. Gartner Content speaks as of its original publication date (and not as of the date of this Presentation), and the opinions expressed in the Gartner Content are subject to change without notice.

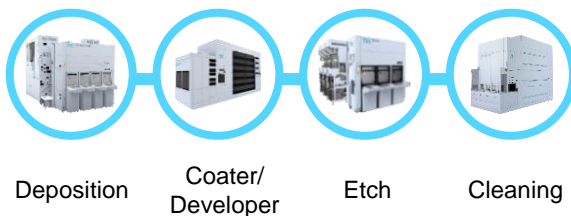
## Source

SPE (Wafer Prober) : Auto Probers, TechInsights Inc., April 2025

Charts/graphics created by Tokyo Electron based on : TechInsights Inc.

# TEL's Strengths

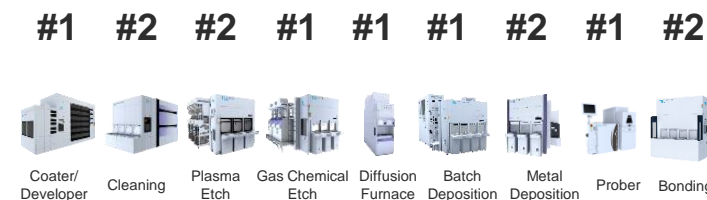
Have products in  
4 sequential processes



## No.1/No.2

Products with the world's  
No. 1 or No.2 market share

### Major Products & Market Position\*



\*TEL estimate

## 100%

Market share of  
coater/developer for EUVL



## No.1

Worldwide installed base

Annual increase by about  
**4,000~6,000 units\*1**  
Industry's largest installed base  
**96,000 units\*2**



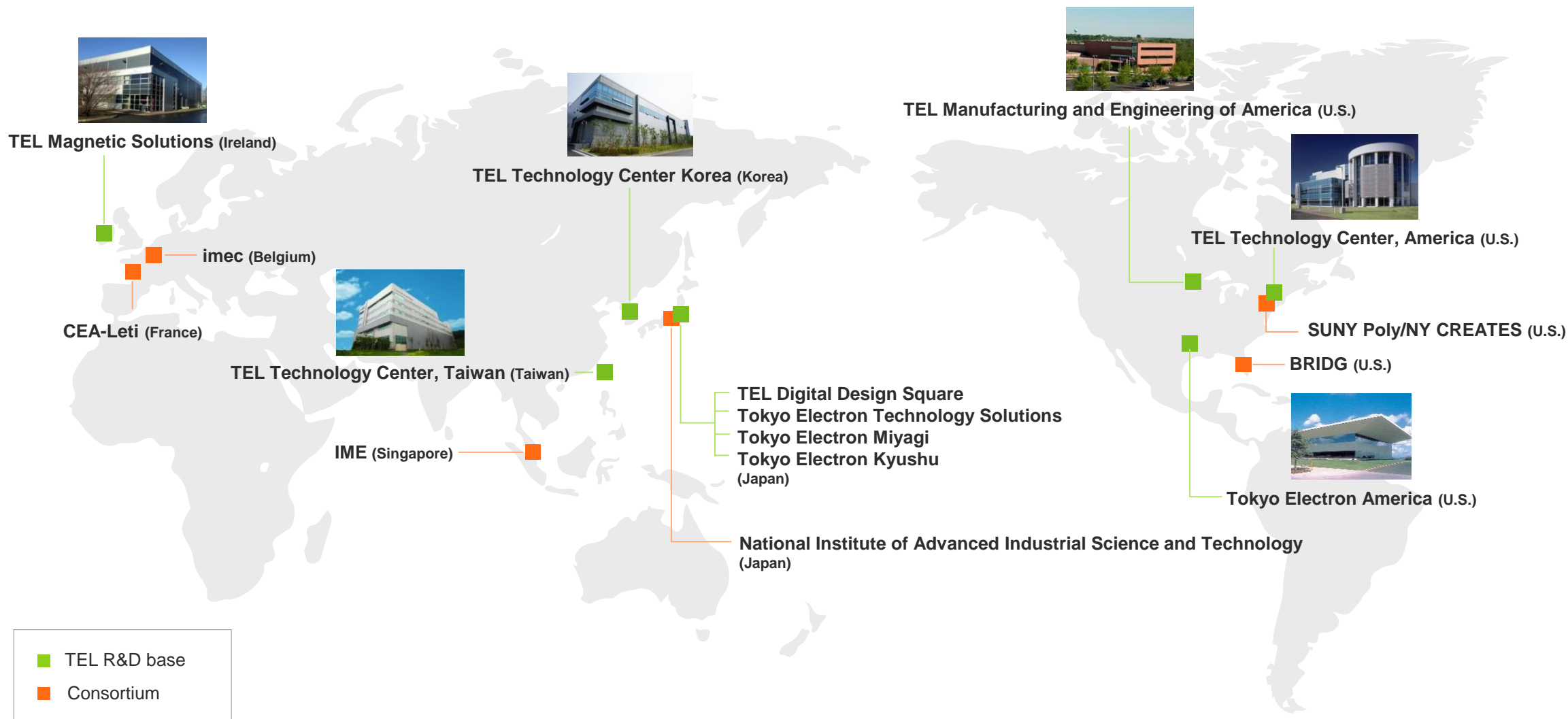
\*1 As of March 2024

\*2 As of December 2024



# R&D Map

(As of May 10, 2024)



# Strengthen R&D Capabilities

## Yamanashi R&D building

Deposition system, gas chemical etch system,  
corporate R&D  
(Established in July 2023)



## Miyagi R&D building

Etch system  
(Completion scheduled for spring 2025)



## Kumamoto R&D building

Coater/Developers, surface preparation system, Bonder  
(Completion scheduled for autumn 2025)



## Miyagi Technology Innovation Center

Etch system  
(Established in September 2021)



## TEL Digital Design Square

DX, Software  
(Began operation in November 2020)



# Continually Pursuing the Best Products and Best Service

## Front-loading



## Advanced field solutions

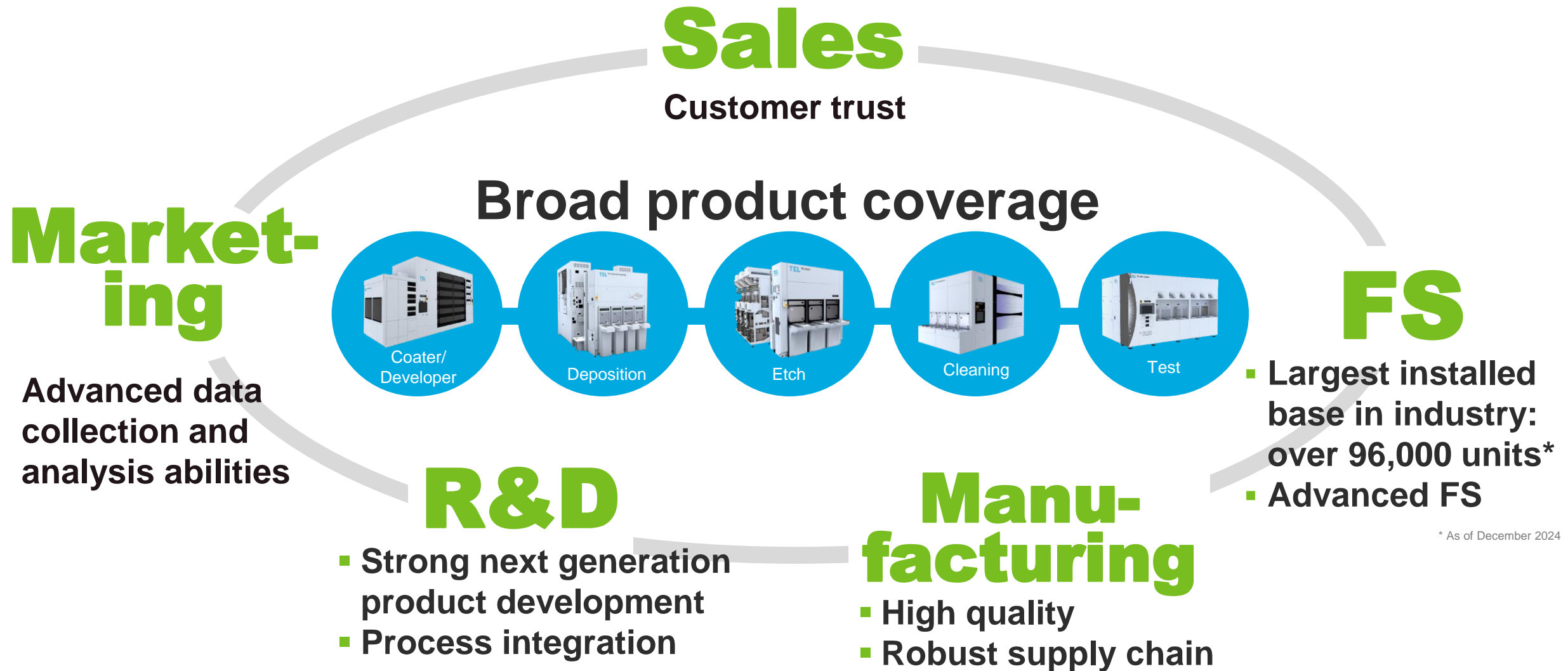


- Share roadmap for next several generations with customers
- Promote early engagement
- Realize maximum yield of customer devices and equipment availability from early stage of customers' mass production and reduce burden on the environment
- Further increase investment in human resources/R&D by raising operational efficiency and driving higher per-employee productivity

- Business development leveraging industry's largest installed base of 96,000 units\*
- TELeMetrics™ remote maintenance
- Predictive maintenance with machine learning

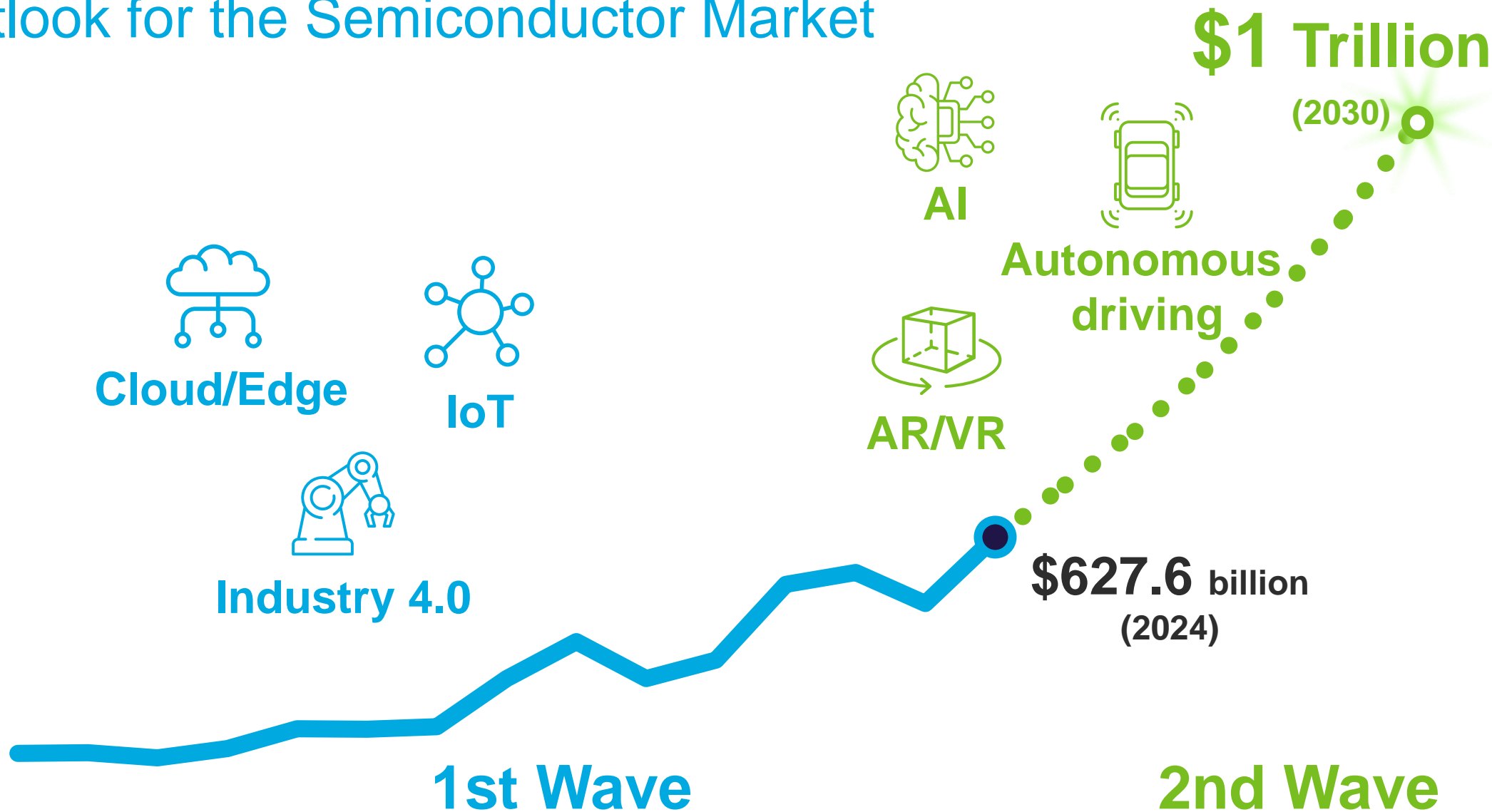
\* As December 2024

# Maximize Utilization of TEL's Comprehensive Strengths



## 2. Semiconductor and SPE Market Outlook

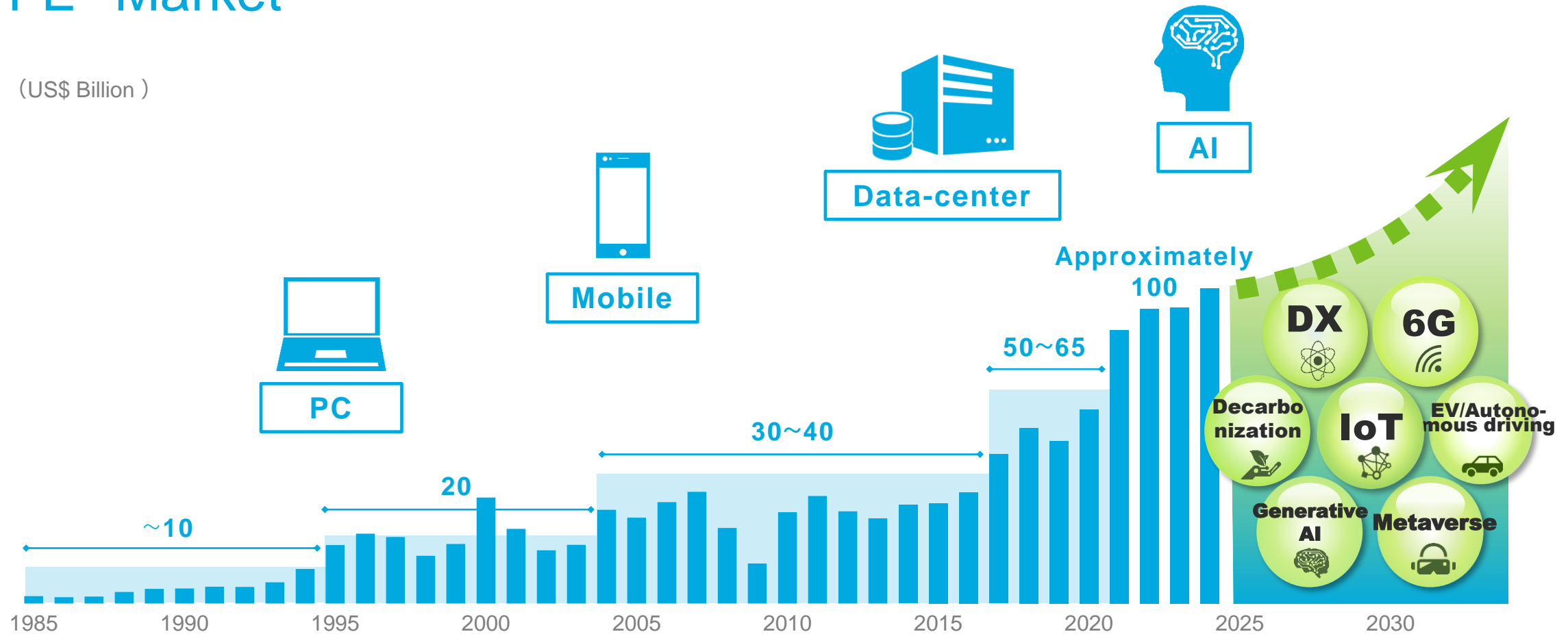
# Outlook for the Semiconductor Market



Source: 1990-2024 (WSTS) / 2025-2030 (IBS, January 2025)

# WFE\* Market

(US\$ Billion )

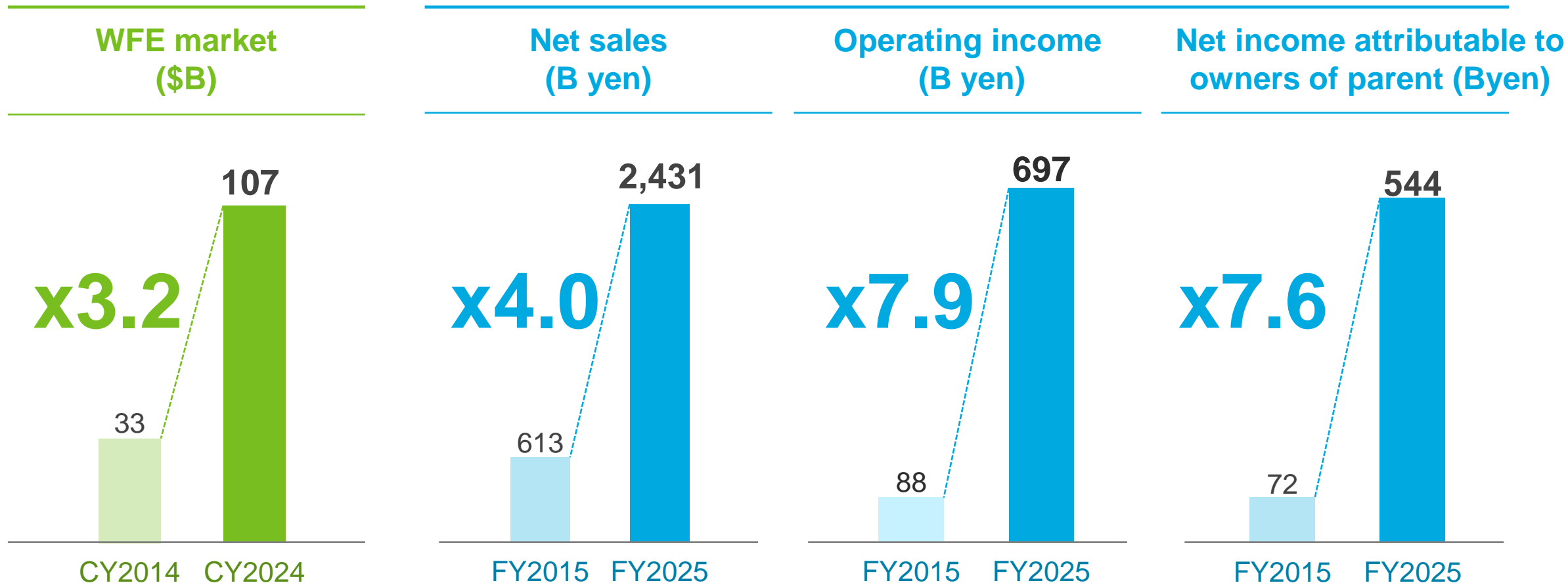


\* WFE (Wafer Fab Equipment): The semiconductor production process is divided into front-end production, in which circuits are formed on wafers and inspected, and back-end production, in which wafers are cut into chips, assembled and inspected again. WFE refers to the production equipment used in front-end production and in wafer-level packaging production.

Source : TechInsights Inc. (1985~2024)

WFE Market will grow further with progress of digitalization and evolution of semiconductors

# Market and Performance Growth (FY2015 to FY2025)

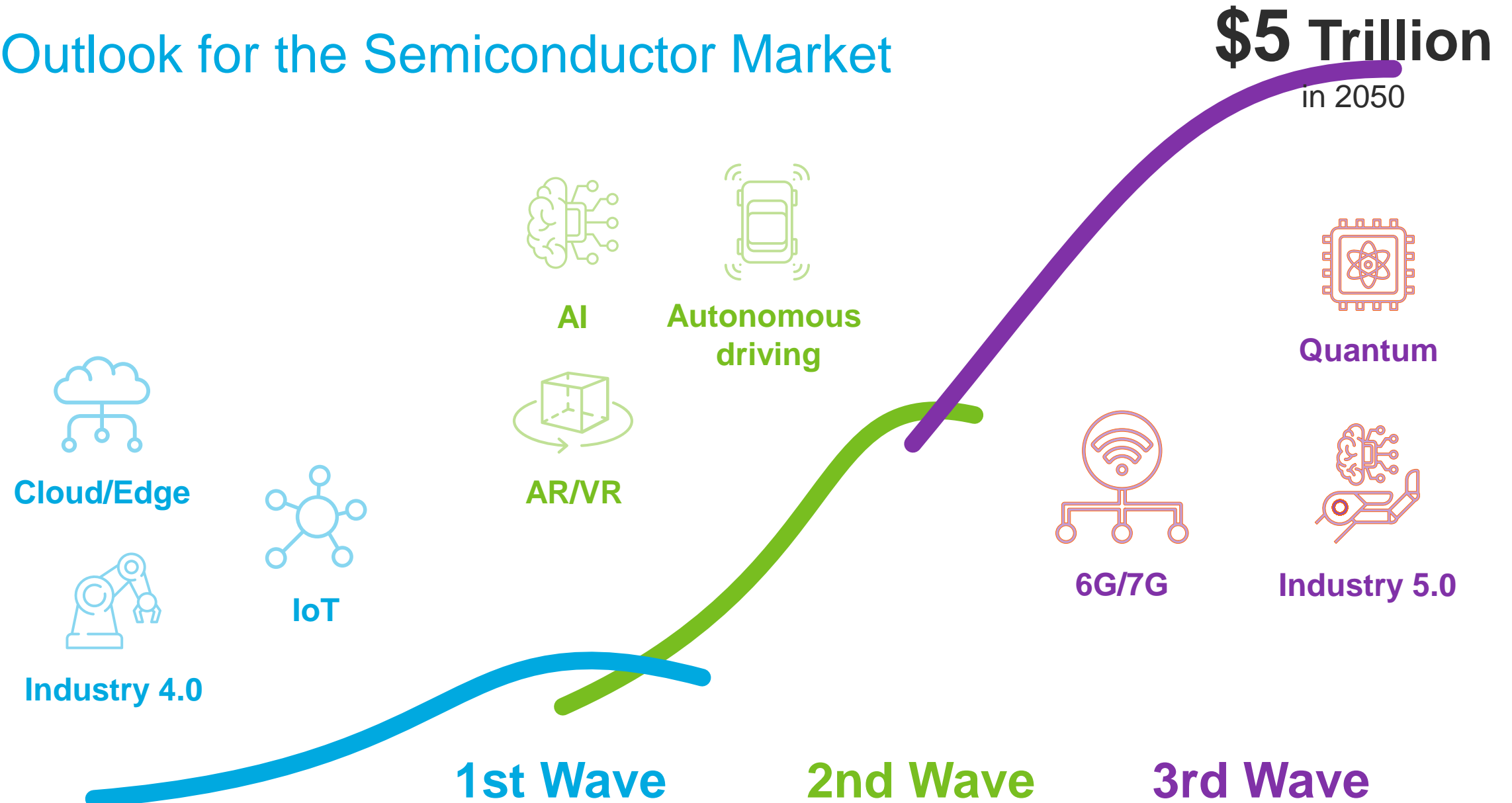


Significantly outperformed market growth

Source : TechInsights Inc.



# Outlook for the Semiconductor Market



# Green Future Through Semiconductor Evolution

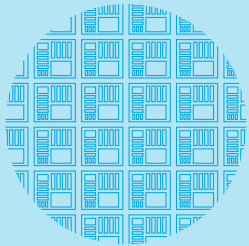
## Digital & Green

Higher  
Speed

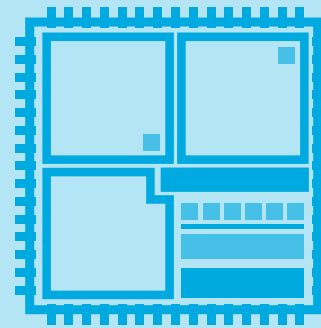
Larger  
Capacity

Superior  
Reliability

Lower Power  
Consumption



Physical Scaling



Heterogeneous  
Integration

# Physical Scaling x Heterogeneous Integration

Frontend

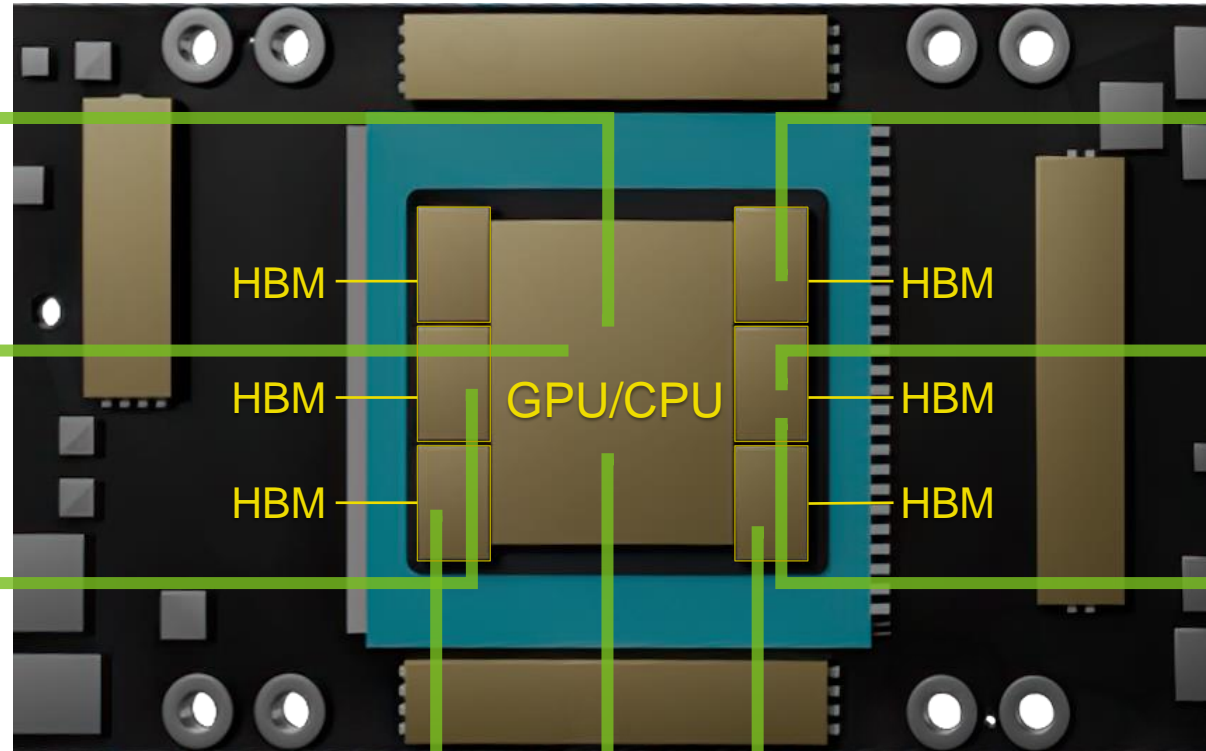
**Logic**  
GAA \* / CFET

**Logic**  
Backside PDN \*

**DRAM**  
VCT \* 4F<sup>2</sup> / 3D DRAM

**Super Flat Wafer**

AI Semiconductor



Advanced  
Packaging

**Heat Spreader**

**3DIC**  
Chiplet Integration

**Stack Memory**  
HBM, etc.

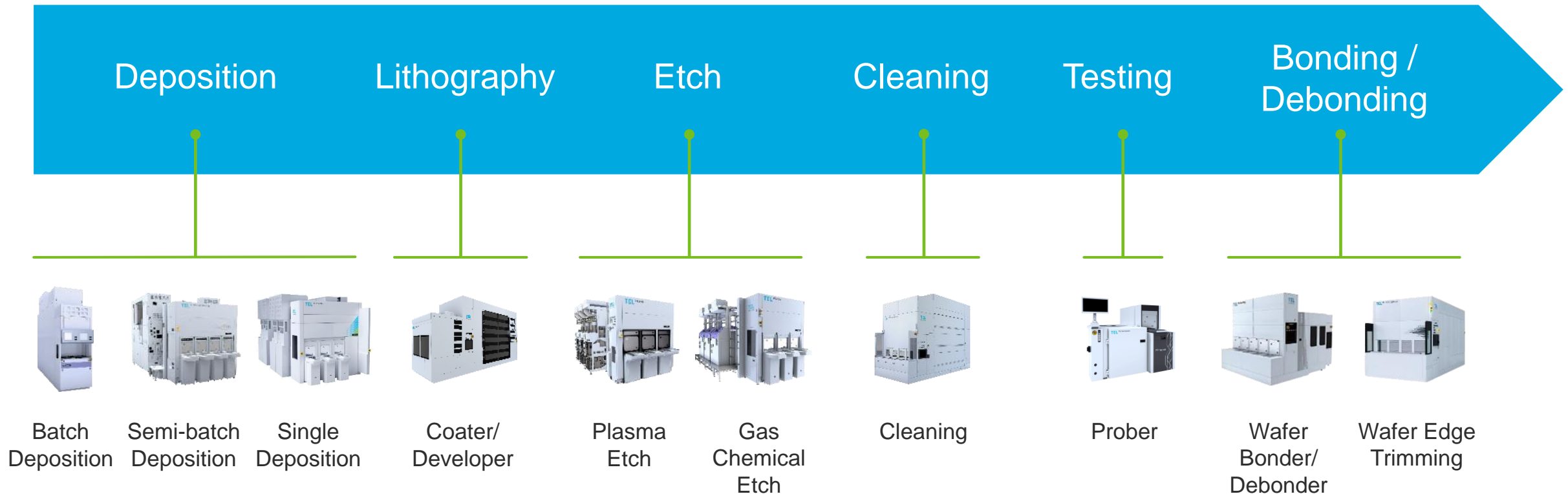
**Known Good Die**

\* GAA : Gate All Around  
\* Backside PDN : Backside Power Delivery Network  
\* VCT : Vertical Channel Transistor

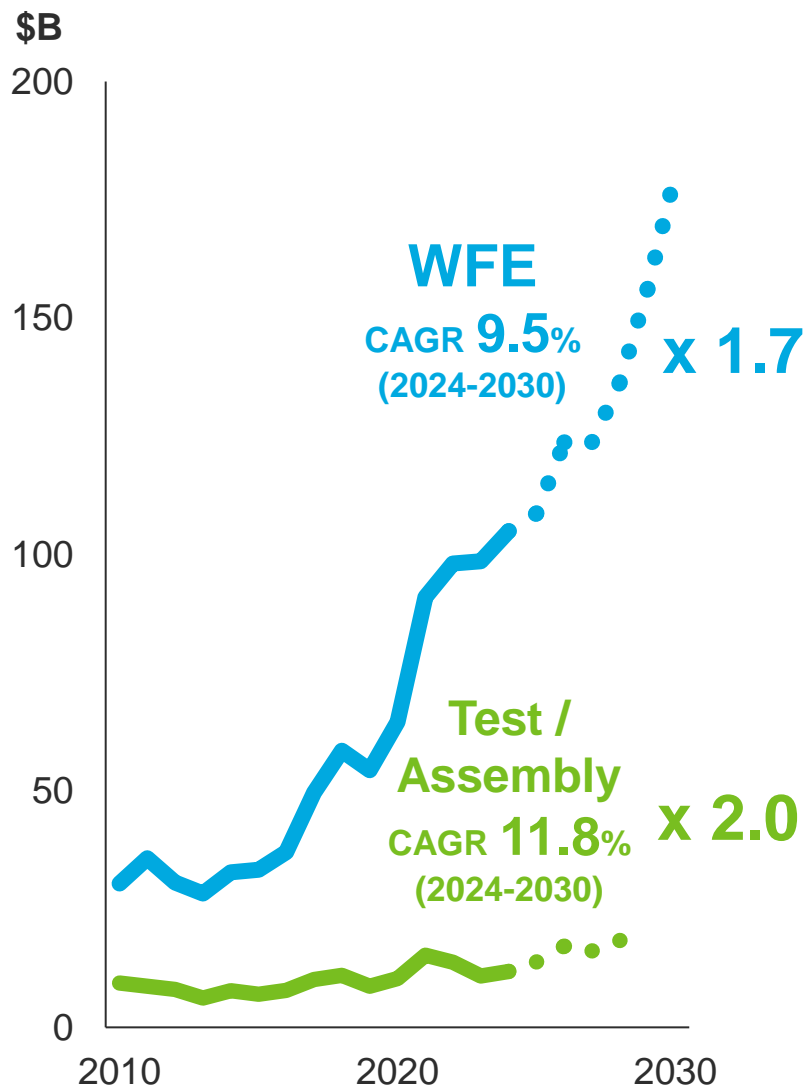
# Expanding Opportunities: Wide Product Portfolio

Frontend

Advanced Packaging



# Strategic Technologies for Future Growth



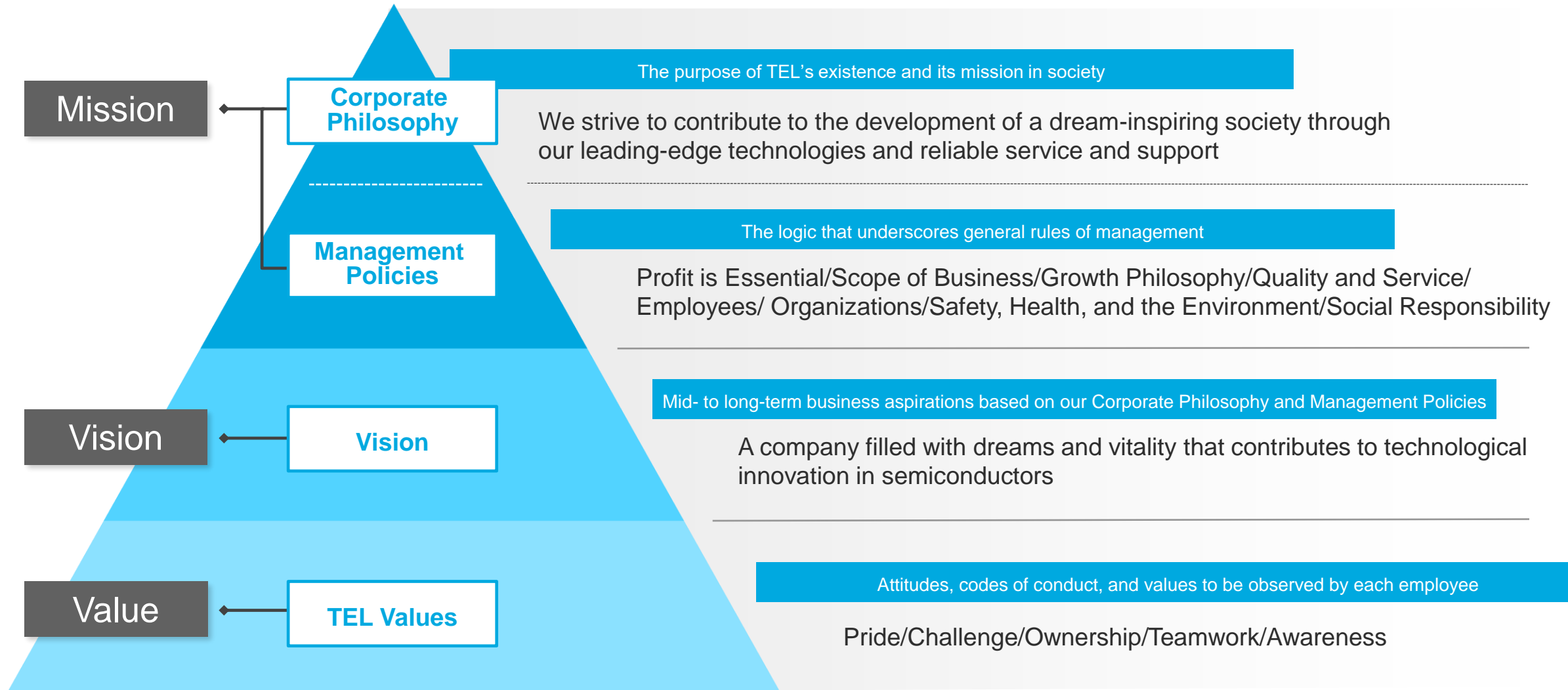
Source : TechInsights (April 2025)

Investor Relations / May 9, 2025

Frontend		
<b>Logic : GAA, BSPDN</b> <ul style="list-style-type: none"> <li>EUV Coater/Developer</li> <li>Gas Chemical Etch</li> <li>Conductor Etch</li> <li>PVD Metal Overburden</li> <li>CFET/Inner Spacer Plasma CVD for filling film</li> <li>Double-sided scrubber</li> <li>Backside/bevel cleaning</li> <li>Pattern Shaping</li> <li>Wafer Bonder</li> <li>Laser Tool</li> </ul>	<b>DRAM: 2D &amp; 3D DRAM</b> <ul style="list-style-type: none"> <li>EUV Coater/Developer</li> <li>Capacitor Mold Etch</li> <li>Batch High-k Capacitor deposition</li> <li>PVD Metal Hardmask</li> <li>Supercritical Cleaning</li> <li>Backside/bevel Cleaning</li> <li>Wafer Bonder</li> <li>Laser Tool</li> </ul>	<b>NAND: Beyond 4xx</b> <ul style="list-style-type: none"> <li>Slit Etch</li> <li>Channel Hole Etch (Plug)</li> <li>Batch Mo deposition</li> <li>Batch Cleaning WL Separation</li> <li>Wafer Bonder</li> <li>Laser Tool</li> </ul>
Advanced Packaging		
<b>Logic Packaging</b> <ul style="list-style-type: none"> <li>Interposer, Polyimide &amp; PR Coater/Developer</li> <li>TDV Etch</li> <li>Batch High-k Capacitor depo</li> <li>Wafer Bonder</li> <li>Laser Tool</li> </ul>	<b>HBM Packaging</b> <ul style="list-style-type: none"> <li>Polyimide &amp; PR Coater/Developer</li> <li>Metal Etch for HBM</li> <li>Aerosol Cleaning</li> <li>Temporary Bonder/Debonder</li> </ul>	<b>Advanced Logic / Memory Test</b> <ul style="list-style-type: none"> <li>Prober</li> </ul>

### 3. Corporate Principles and New Medium-term Management Plan

# Corporate Principles System



# Vision

## A company filled with dreams and vitality that contributes to technological innovation in semiconductors

Tokyo Electron pursues technological innovation in semiconductors that supports the sustainable development of the world.

We aim for medium- to long-term profit expansion and continuous corporate value enhancement by utilizing our expertise to continuously create high value-added leading-edge equipment and technical services.

Our corporate growth is enabled by people, and our employees both create and fulfill company values. We work to realize this vision through engagement with our stakeholders.

## Technology Enabling Life

“Technology Enabling Life” is our corporate message that expresses the Corporate Principles which consist of our Corporate Philosophy, Management Policies, Vision and TEL Values.

### CSV

(Creating Shared Value)

The concept is to create social and economic value by leveraging corporate expertise to solve social issues, hereby enhancing corporate value and achieving sustainable growth.



### TSV

TEL's Shared Value



- Pursue technological innovation in semiconductors that supports the sustainable development of the world
- Continuously create high value-added leading-edge equipment and technical services
- Medium- to long-term profit expansion and continuous corporate value enhancement
- Engagement with our stakeholders

Realization of Vision = Creating Shared Value in TEL



# Our Approaches to Social Issues

**Sustainable development of the world / Diversification of values and happiness**

**Solutions**

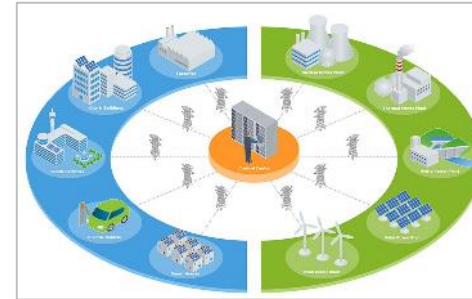
Online/Metaverse



AI diagnosis/Prevention/Robots



Smartification



EV/Autonomous driving/MaaS



**Technologies**

Higher speed  
communication  
(5G/6G)

Cloud/Edge  
Computing

AI

IoT

AR/VR/MR

**Semiconductors**

Logic

Memory

Power

Analog

Sensor

Display

**TEL**

Pursue technological innovation in semiconductors :  
Larger capacity/Higher speed/Higher reliability/Lower power consumption

Higher definition/Flexible  
/Lower power consumption

# Vision & Medium-term Management Plan

FY2023

FY2027

FY2031 (CY2030)

## ■ Goals for 2030

- Supporting sustainable development in the world
  - ① Driving the semiconductor market through technological innovation
  - ② Contributing to a sustainable global environment
- Medium- to long-term profit expansion and continuous corporate value enhancement
- Engaging with our stakeholders

## ■ Medium-term Management Plan (FY2023-2027)

- Achievement of Financial Model  
(Five-year goal toward 2030)

## Realization of Vision

A company filled with dreams and vitality  
that contributes to technological  
innovation in semiconductors

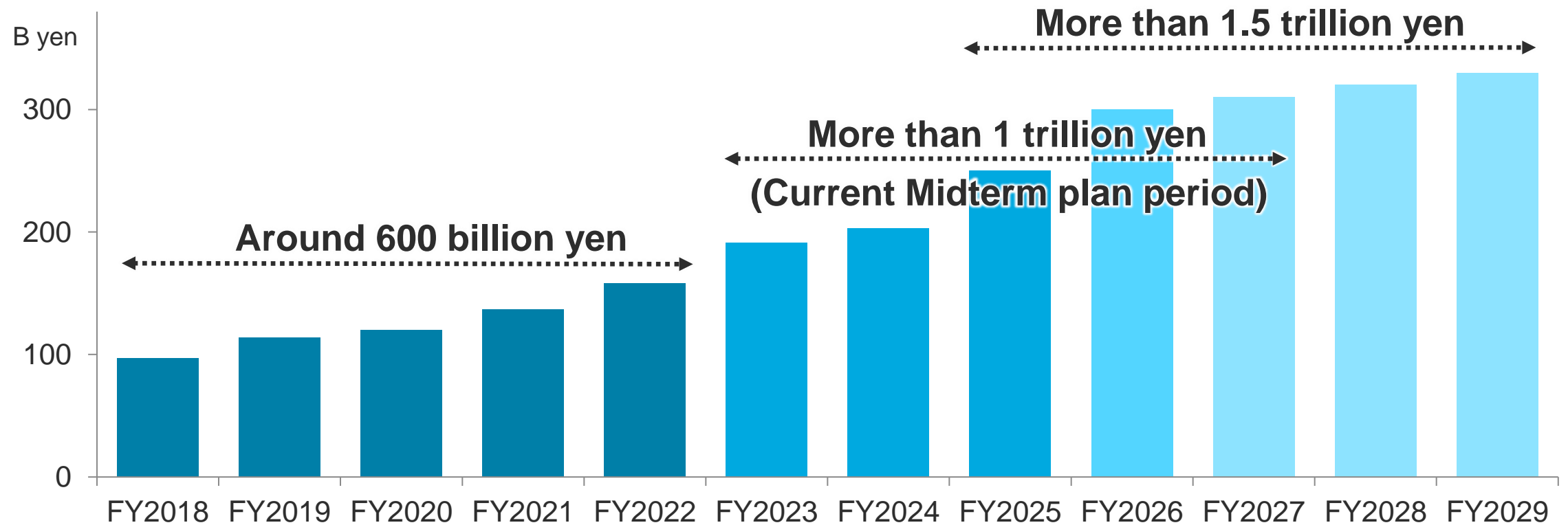


Aiming to achieve the Medium-term Management Plan  
by FY2027 with a view to realizing Vision in 2030

# The New Medium-term Management Plan : Financial Targets

<b>Financial Targets (FY2023 - FY2027)</b>	
<b>Net sales</b>	<b><math>\geq 3</math> trillion yen</b>
<b>OP margin</b>	<b><math>\geq 35\%</math></b>
<b>ROE</b>	<b><math>\geq 30\%</math></b>

# Aggressive Investment in R&D

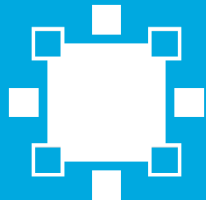


Driving the creation of high-value next-generation products  
through further growth investments

# Investment for Growth Visioning beyond the Midterm Plan (FY2025 to FY2029)

## R&D Investment

**1.5**  
**trillion yen**



## Capex

**700**  
**billion yen**



## Recruitment

**10,000**  
**people**  
2,000 people/year



## 4. Business Environment and Financial Estimates

# FY2025 Business Highlights

- Achieved record highs for both net sales and profit.  
Gross profit exceeded 1 trillion yen for the first time
  - Net sales grew +33%. Sales for DRAM grew significantly by +59% with the adoption of a wide range of equipment for HBM\*1
- Market share expanded by winning PORs\*2 with strategic products
  - **Etch:** DRAM - major monopoly in capacitor etch; NAND - new POR in channel hole etch (cryogenic etch), expansion in slit etch; logic/HBM - adoption in advanced packaging interconnect processes
  - **Wafer bonders:** Significant increase in demand for temporary bonders/debonders for HBM
  - **Probers:** sales rose by leveraging the trend of expanding investments in advanced logic
- Released new products on the expectation that they will support entry into new areas
  - Episode™ 1 single-wafer plasma CVD system; LEXIA™-EX sputtering system; Acrevia™ Gas Cluster Beam system; Ulucus™ LX extreme laser lift off system
- Completed share repurchase of approx. 150 billion yen

\*1 HBM: High Bandwidth Memory

\*2 POR: Process of Record

# Business Environment (WFE Market Outlook as of April 2025)

- **CY2025: Forecasting around \$110B, flat YoY**

- Lull in both automotive and power semiconductor investment, and investment by emerging Chinese manufacturers
- Demand for AI servers is driving investment in leading-edge logic and HBM

- **CY2026: Double-digit growth is expected**

- Expect continued and significant demand for AI servers, as well as an acceleration in investment in 2nm mass production
- Also expect higher semiconductor demand accompanying the increase in on-device AI for PCs and smartphones

Expanding business opportunities for TEL amid progress in technological innovations of both scaling and heterogeneous integration (GAA<sup>\*1</sup>, BSPDN<sup>\*2</sup>, HBM, testing) in order to achieve even higher speed, higher capacity, higher reliability and lower power consumption

<sup>\*1</sup> GAA (Gate All Around)

: A transistor structure where the channel is surrounded by the gate

<sup>\*2</sup> BSPDN (Backside Power Delivery Network)

: Structures that arrange power delivery networks on the backside of wafer



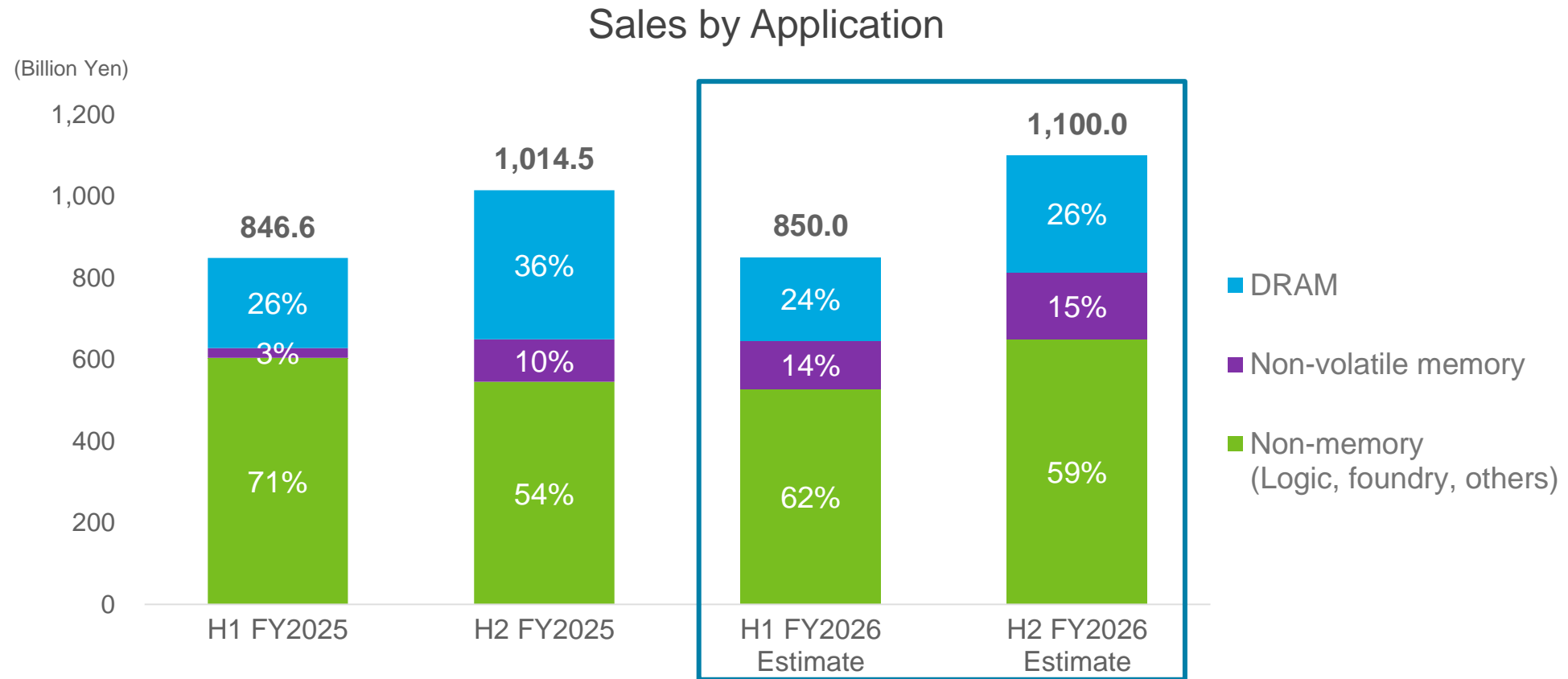
# FY2026 Financial Estimates

(Billion Yen)

	FY2025 (Actual)	FY2026 (Estimates)			
		H1	H2	Full Year	Full Year YoY
<b>Net sales</b>	2,431.5	1,150.0	1,450.0	2,600.0	+6.9%
<b>Gross profit</b>	1,146.2	527.0	701.0	1,228.0	+7.1%
Gross profit margin	47.1%	45.8%	48.3%	47.2%	+0.1pts
<b>SG&amp;A expenses</b>	448.9	239.0	262.0	501.0	+11.6%
R&D	250.0	140.0	160.0	300.0	+20.0%
Other than R&D	198.9	99.0	102.0	201.0	+1.1%
<b>Operating income</b>	697.3	288.0	439.0	727.0	+4.3%
Operating margin	28.7%	25.0%	30.3%	28.0%	-0.7pts
<b>Income before income taxes</b>	706.1	293.0	443.0	736.0	+4.2%
<b>Net income attributable to owners of parent</b>	544.1	224.0	342.0	566.0	+4.0%
<b>Net income per share (Yen)</b>	1,182.40	488.97	-	1,235.51	+53.11

Expect record high revenue and OP again in FY2026  
Plan 300B yen R&D investment to maximize future growth opportunities

# FY2026 SPE New Equipment Sales Forecast



Percentages on the graph show the composition ratio of new equipment sales. Field solutions sales are not included.

Expect customers to begin preparations in H2 FY2026 in anticipation for market growth in CY2026.  
Expect record-high half-year sales in H2 FY2026

# FY2026 R&D Expenses and Capex Plan

## New Development Building

Etch system



Kurokawa-gun, Miyagi Prefecture  
Established in April 2025

## New Development Building

Coater/developer, cleaning system, bonder



Koshi-city, Kumamoto Prefecture  
Completion scheduled for autumn 2025

## Tohoku Production and Logistics Center

Deposition system



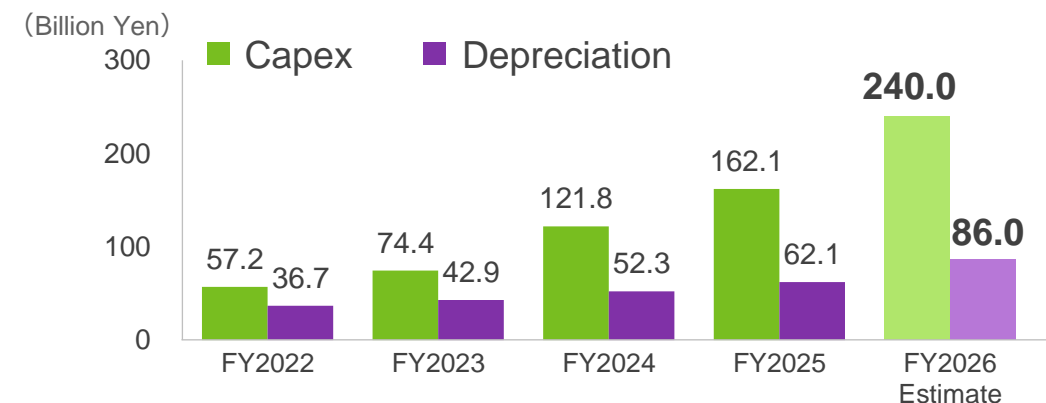
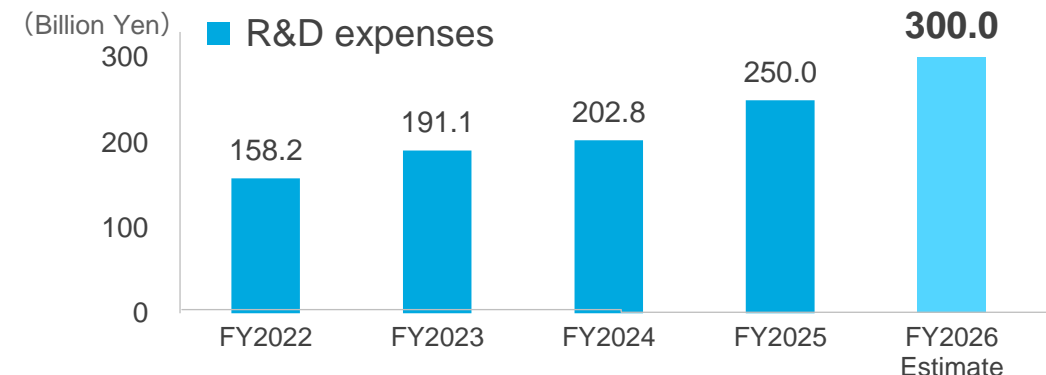
Oshu-city, Iwate Prefecture  
Completion scheduled for autumn 2025

## New Production Building

Etch system



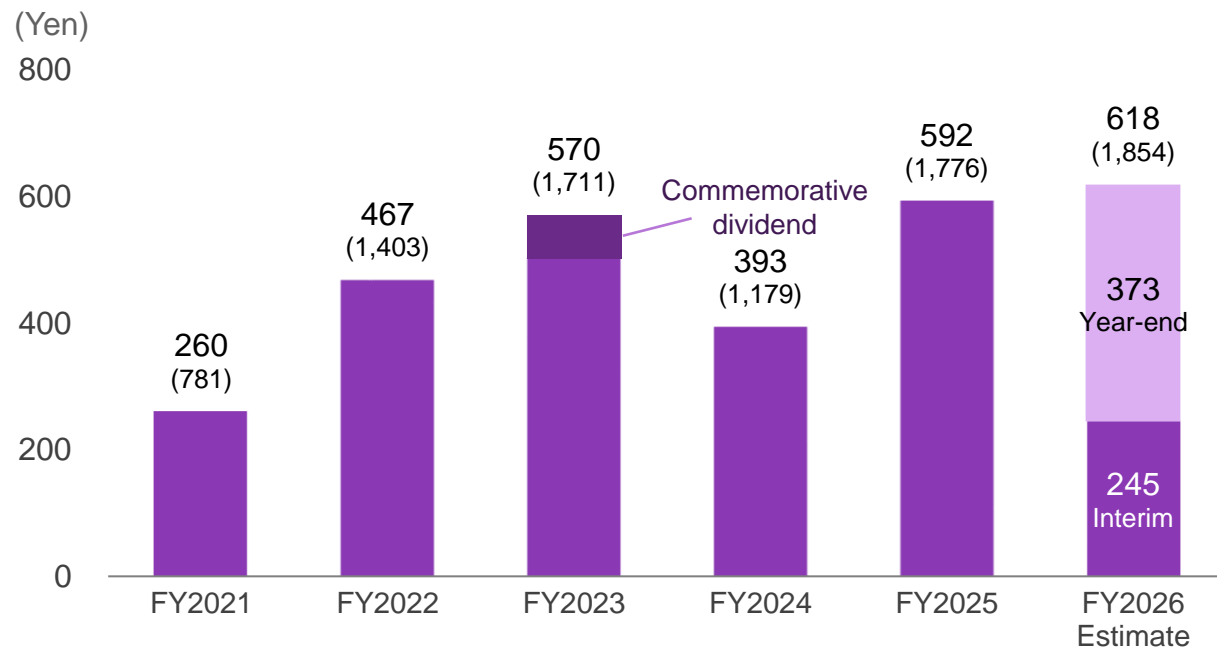
Kurokawa-gun, Miyagi Prefecture  
Completion scheduled for summer 2027



Continue aggressive R&D and capital investments for future growth

# FY2026 Dividend Forecast

## Dividend per Share



- Dividends per share from FY2020 to FY2023 are calculated on the assumption that the stock split was conducted at the beginning of FY2020.
- FY2023 includes the 60<sup>th</sup> anniversary commemorative dividends.
- Amounts before the stock split are shown in parentheses.

## TEL shareholder return policy

**Dividend payout ratio: 50%**

**Annual DPS of not less than 50 yen\***

We will review our dividend policy if the company does not generate net income for two consecutive fiscal years

**We will flexibly consider share buybacks**

\*Due to the stock split on April 1, 2023, the amount has been changed from 150 yen to 50 yen.

**Implemented a 3-for-1 common stock split on April 1, 2023.  
Full-year dividends are expected to be 618 yen per share**

## 5. Sustainability

# Sustainability Initiatives

The 14 material issues (key issues) that require prioritized attention and actions are identified to implement sustainability initiatives through our business operation and contribute to the resolution of industrial and social issues.



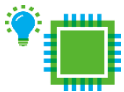
Respect for Human Rights



Climate Change and Net Zero



Product Energy Efficiency



Best Products with Innovative Technology



Best Technical Service with High Added Value



Customer Satisfaction and Trust



Supplier Relationship



Employee Engagement



Safety First Operation



Quality Management



Compliance



Ethical Behavior



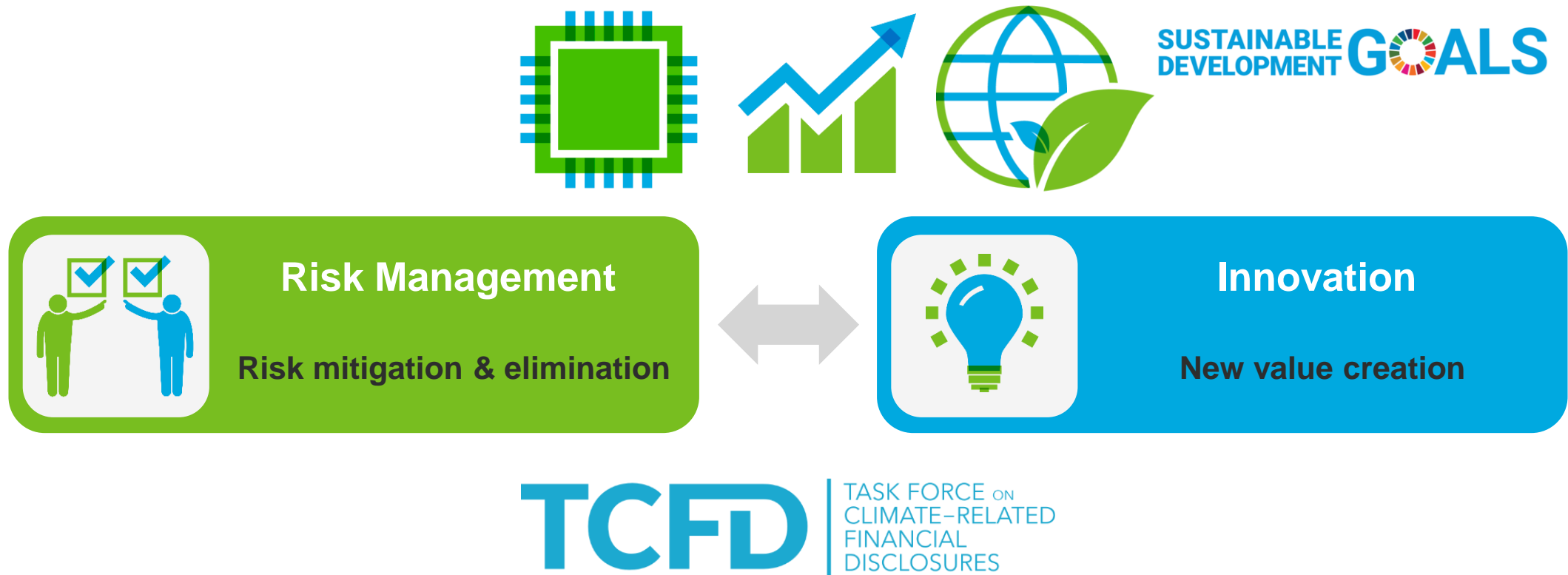
Information Security



Enterprise Risk Management



# Risk Management



Sustainability-focused management aiming to remain a company that is loved and trusted by all stakeholders. Promotion of technological innovation of semiconductors and reduction of environmental impact in supply chain

## Environmental Approaches

# Net Zero

**New target** Scope 1, 2 & 3 **by 2040**

Scope 1&2: CO2 Emissions from energy use such as electricity in business activities

Scope 3 : CO2 Emissions from the use and disposal of sold equipment, material purchases and logistics, etc.

## E-COMPASS

Environmental Co-Creation by Material, Process and Subcomponent Solutions

**Semiconductors**

Higher device performance and  
lower power consumption

**Products**

Compatibility of equipment  
process performance and  
environmental performance

**Business activities**

Reduction of CO2 emissions  
in all business activities

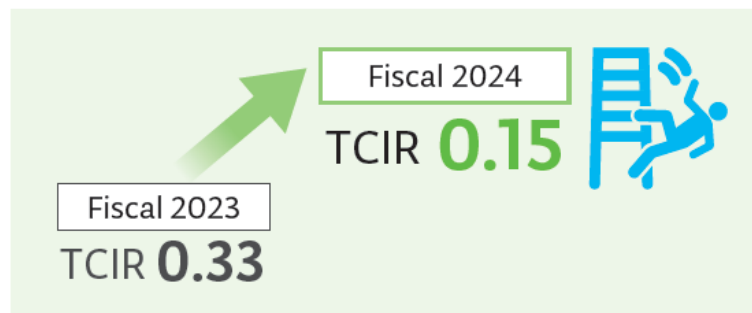
Promoting technological innovation of semiconductors and  
reducing environmental impact throughout the supply chain



# Safety & Quality

## Safety

Under the “Safety First” slogan, everyone at Tokyo Electron, from top management to field representative, is actively and continuously improving safety and promoting health, giving safety and health the highest priority when carrying out different types of operations such as development, manufacturing, transportation, installation and maintenance.



TCIR: Total Case Incident Rate (Number of workplace injuries per 200,000 work hours)

Safety Goals  
(by FY2027)  
**TCIR ≤ 0.1**

### Incident Prevention Initiatives

- Experiential training and VR (Virtual Reality)
- Comprehensive safety inspections
- Feedback on safety specifications
- Safety activities for suppliers



## Quality

The Tokyo Electron Group seeks to provide the highest-quality products and services. This pursuit of quality begins at development and continues through all manufacturing, installation, maintenance, sales and support processes. Our employees must work to deliver quality products, quality services and innovative solutions that enable customer success.

### Quality Policy

1 Quality Focus

2 Quality Design and Assurance

3 Quality and Trust

4 Continual Improvement

5 Stakeholder Communication

## TEL Values as codes of conduct



## Engagement



## Career



Corporate growth is enabled by **people**, and  
our employees both create and fulfill company values

## Retention



## Work-life balance



## Diversity, Equity and Inclusion



3Gs

Global • Generation • Gender

# Human Rights Initiatives

The five focus areas in human rights (Tokyo Electron Group Human Rights Policy)

Freedom, equality & non-discrimination

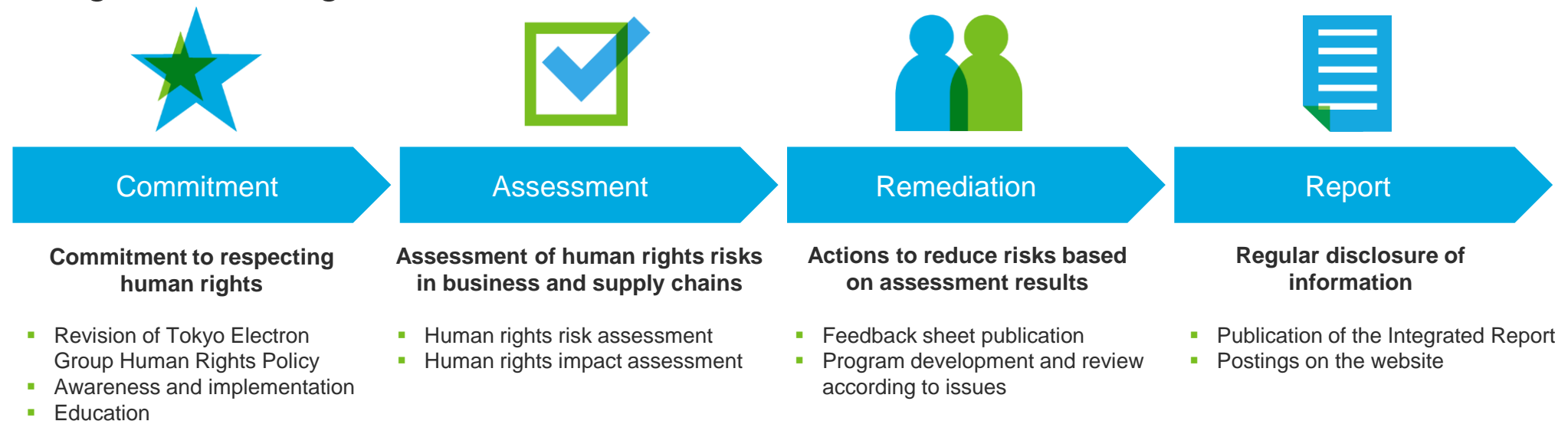
Freely chosen employment

Product safety & workplace health and safety

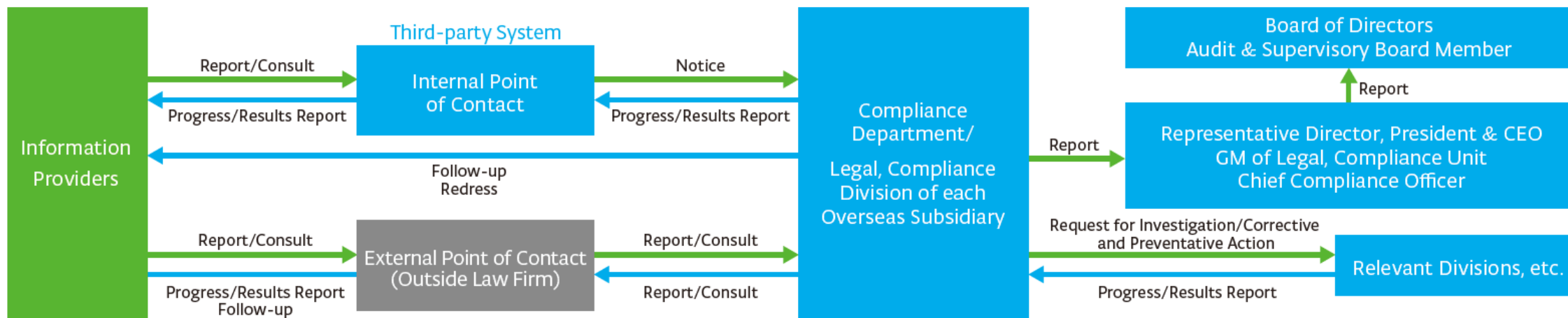
Freedom of association

Appropriate working hours & breaks/ holidays/vacations

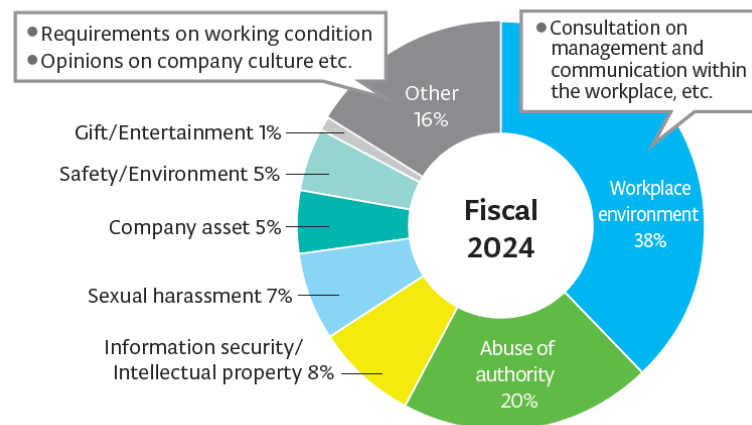
## Human Rights Due Diligence



# Internal Reporting System



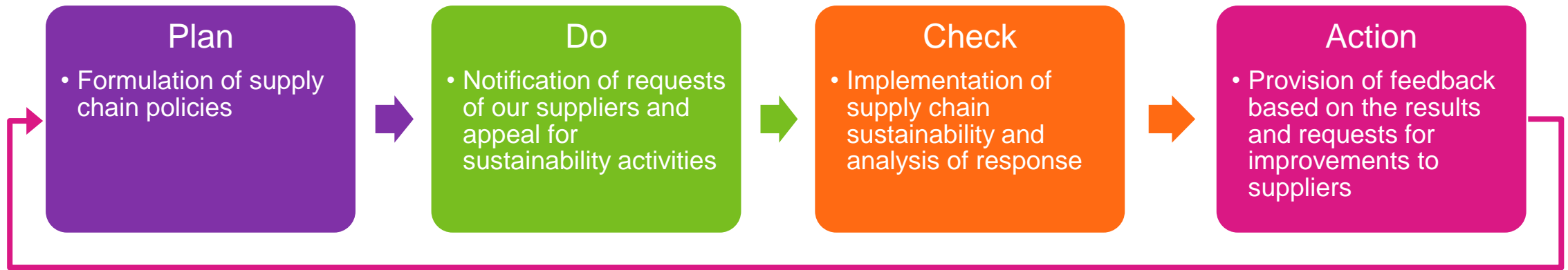
■ Breakdown of Report/Consultation Contents



Respect for human rights with a strong sense of integrity

# Supply Chain Management

Supply chain sustainability process

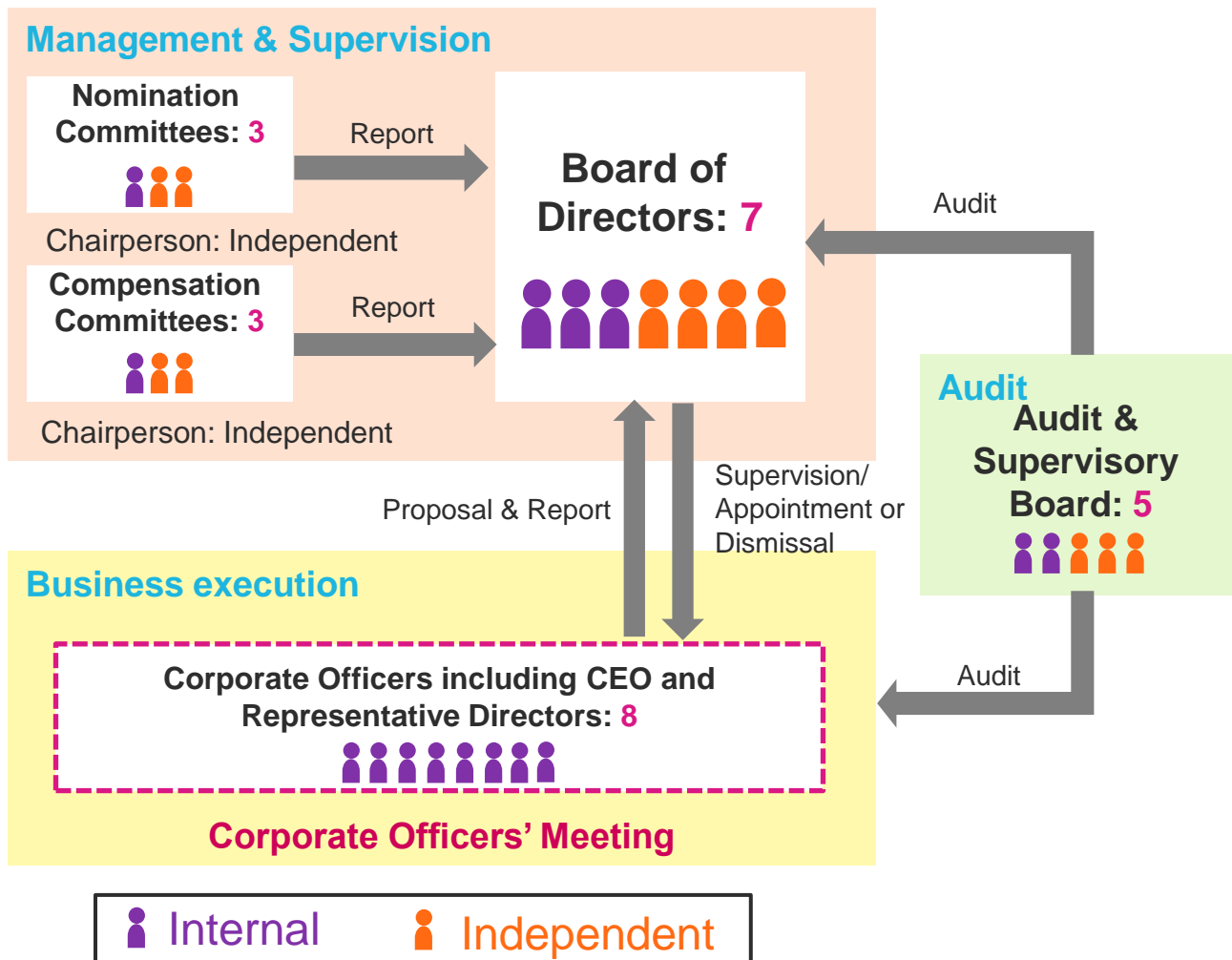


- Annual Sustainability Assessment
  - Assessment base on RBA code of conduct
  - Corrective Action Plans
- RBA Audit
  - At primary manufacturing sites
  - Continuous improvement in respective operations

Pursuit of sustainability conscious operations throughout the supply chain

# Corporate Governance Framework (Audit & Supervisory Board System)

<Framework (Excerpt)>



# Evaluation of the Effectiveness of the Board of Directors



Internal and external experts analyze and evaluate the effectiveness of the Board of Directors

# Global Initiatives

## Sustainable Development Goals (SDGs)

Clarify initiatives through business by materiality and deploy company-wide



Tokyo Electron supports the SDGs

## Participation in International Initiatives

Signed the UN Global Compact, joined the Responsible Business Alliance (RBA), endorsed the Task Force on Climate-related Financial Disclosures (TCFD)

WE SUPPORT



Responsible Business Alliance  
Affiliate Member

TCFD TASK FORCE ON CLIMATE-RELATED FINANCIAL DISCLOSURES

## External Evaluation on our ESG Initiatives

Highly rated by evaluation organizations around the world

Member of  
**Dow Jones Sustainability Indices**  
Powered by the S&P Global CSA



FTSE4Good

**2024** MSCI ESG Leaders Indexes Constituent

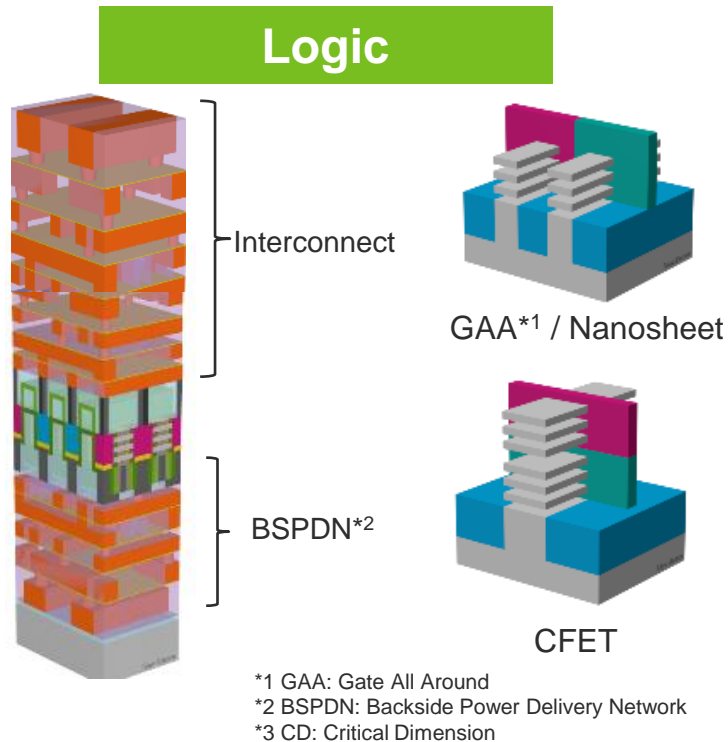
The inclusion of Tokyo Electron Limited in any MSCI Index, and the use of MSCI logos, trademarks, service marks or Index names herein, do not constitute a sponsorship, endorsement or promotion of Tokyo Electron Limited by MSCI or any of its affiliates. The MSCI Indexes are the exclusive property of MSCI. MSCI and the MSCI Index names and logos are trademarks or service marks of MSCI or its affiliates.



# 6. Diversifying Semiconductor Technology

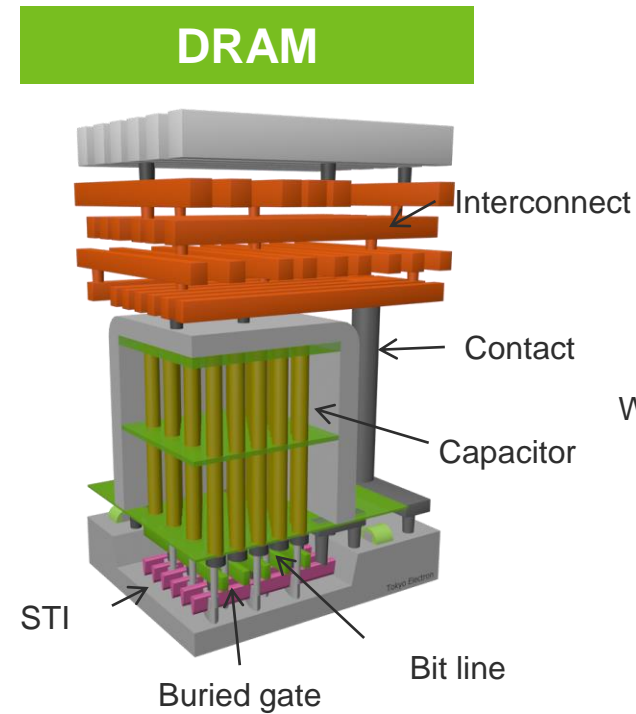
~ Technology Roadmap~

# Semiconductor Devices: Direction of Development



## Through miniaturization with structural changes

- Lowered cost per transistor
- Lower power consumption
- Higher speed

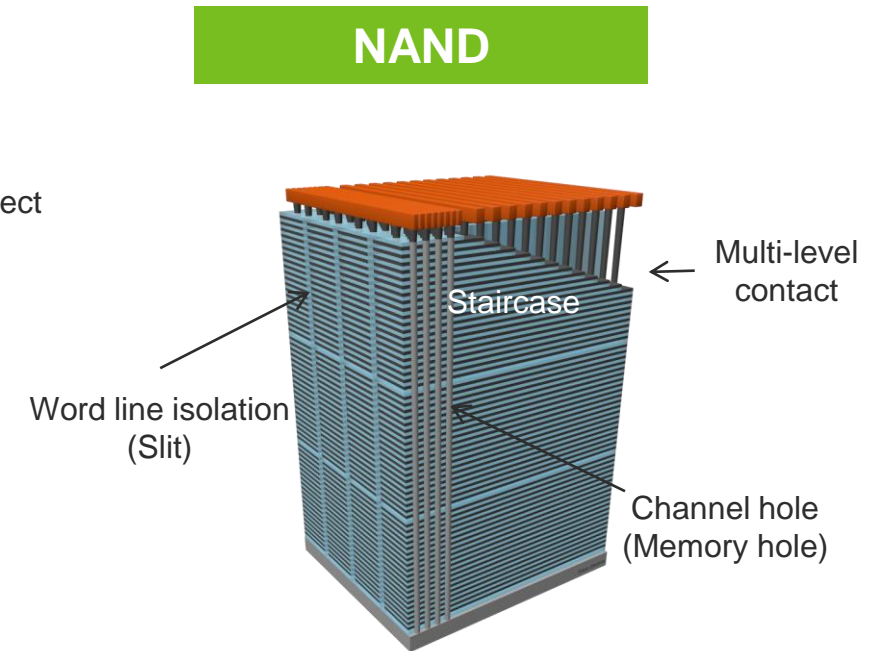


## Through miniaturization

- Lower cost per bit
- Lower power consumption
- Higher speed

## Through new structures

- Lower cost per bit

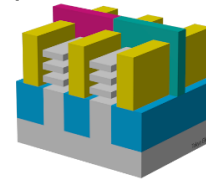


## Through high stacking

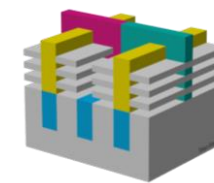
- Lower cost per bit

# Logic Technology Roadmap (Generic)

Options: Dielectric wall



wall everywhere



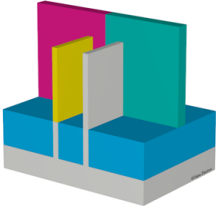
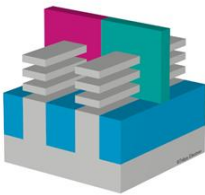
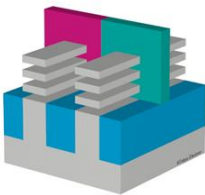
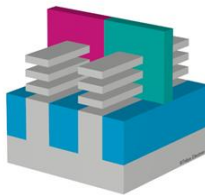
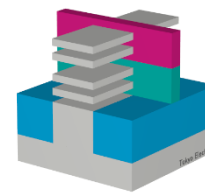
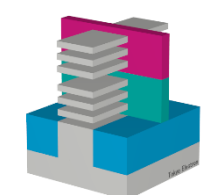

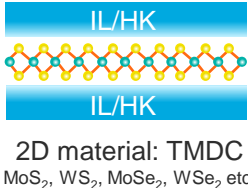
outer wall [4]



inner wall [4]

- [1] Chih-Hao Chang (TSMC) et al., IEDM 2022  
 [2] Shien-Yang Wu (TSMC) et al., IEDM 2022  
 [3] Sandy Liao (TSMC) et al., IEDM 2024  
 [4] Mertens and Horiguchi (imec), EDTM 2024

Source: TEL estimates

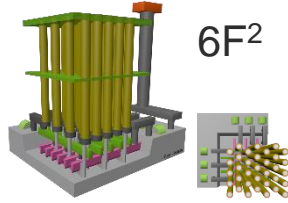
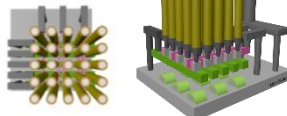
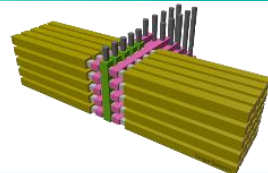
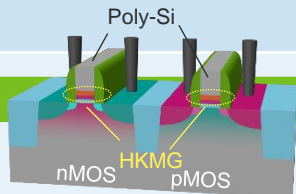
Year of HVM (20k/month)	2022~24	2025~2026	2027~28	2029~30	2031~32	2033~34	2035~36	2037~38
Node	3nm	2nm/18A/16A	14A	10A	7A	5A	3A	2A
Transistor	2~1 Fin 	GAA NS 	GAA NS scaling 	GAA NS extension 	CFET 	2 <sup>nd</sup> Gen. CFET 	3 <sup>rd</sup> Gen. CFET 	2D material stack 
Poly Pitch [nm]	48~45 [1]		45~42		48 [3] ~42	45~39		36
Min. Metal Pitch [nm]	23 [2]		20	18	17	16	14	12
Interconnect booster	Cu Barrier/Seed CIP Backside PDN (HPC)			Cu CIP or Ru subtractive	Ru subtractive AR>3, Airgap	New alloy AR>5, Airgap, BEOL Transistor		
EUV Patterning Technology	EUV MP* <sup>1</sup> , SE* <sup>2</sup>			EUV MP, SE High-NA SE		High-NA MP, SE EUV MP, SE		
Resist	CAR* <sup>3</sup>			CAR (+MOR* <sup>4</sup> )		CAR+MOR		

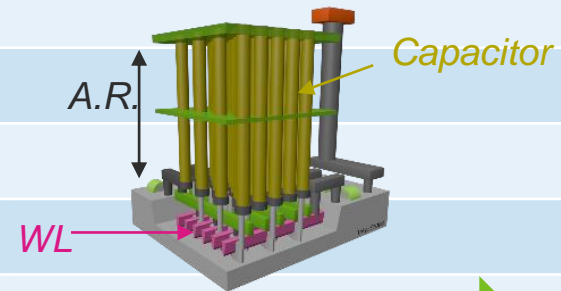
\*1 MP: Multi-Patterning, \*2 SE: Single-Exposure, \*3 CAR: Chemically Amplified Resist, \*4 MOR: Metal Oxide Resist

Logic scaling will continue by changing transistor structure and material evolution

# DRAM Technology Roadmap (Generic)

Source: TEL estimates

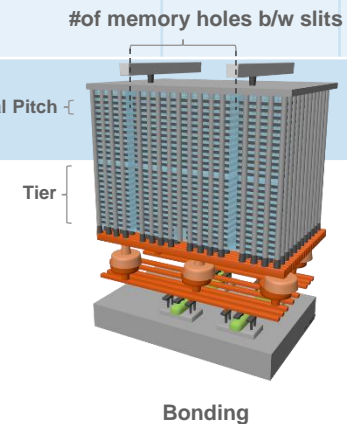
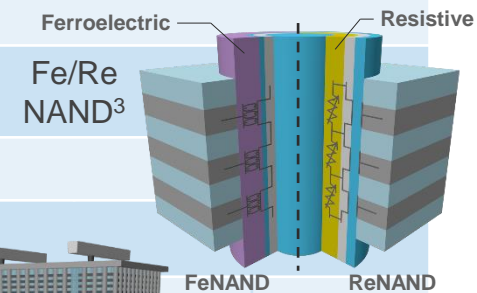
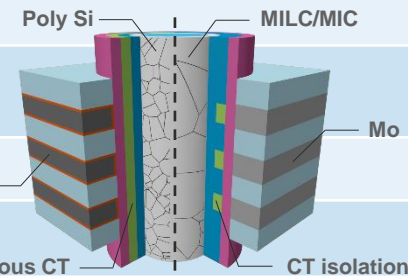
Year of HVM (20k/month)	2023-24	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	
Node	1b	1c	1d	0a		0b		0c		0d		0e	
Cell layout / Structure	<div><div>2D</div><div><div>6F<sup>2</sup></div></div><div><div>4F<sup>2</sup> VCT* [1,2]</div><div></div></div><div><div>3D</div><div></div></div></div> <div><div>* Vertical Channel Transistor</div><div>[1] Seokhan Park (Samsung) et al., IEDM 2023</div><div>[2] Daewon Ha (Samsung) et al., IEDM 2023</div></div>												
	F [nm] in 6F <sup>2</sup>	13~12.5	12~11	10	9		8		7		(3D ~1xxL)		(3D >1yyL)
Cap. pitch [nm]	39~37.5	36~33	30	27		24		21					
Cap. A.R.	>50	>55	>65	>70		>75		>80					
Cap. Mat.	ZrAlHfO					Alternative (HfZrO Anti Ferro. etc)							
WL	TiN			Low R metal									
Peri. CMOS	<div><div>HKMG</div><div><div>nMOS</div><div>HKMG</div><div>pMOS</div></div><div>Bonding</div><div>FinFET</div></div>												
HBM	HBM3E (8/12Hi, 24/36GB)		HBM4 (12/16Hi, 36/48GB)		HBM4E (16Hi, 64GB)		HBM5 (16, 20Hi, 64/80GB)		HBM5E		HBM6		



# NAND Technology Roadmap (Generic)

Source: TEL estimates

Year of HVM (20k/month)	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035					
Stack (~1.3x/1.5years)	3xxL		4xxL		5xxL		7xxL		1xxxL		*1yyyL		*1zzzL		*2xxxL		
Tier	2 or 3		3 or 4		3 or 4		3 - 5		4 - 6		5 - 7		6 - 8		7 - 10		
Vertical pitch [nm]	39 - 45		38 - 43		38 - 42		37 - 41		36 - 40		35 - 39		34 - 38		33 - 37		
Memory height [μm]	12 - 14		15 - 19		18 - 27		24 - 36		34 - 45		45 - 62		57 - 74		70 - 84		
Charge trap (CT)	Continuous CT					CT isolation					Fe/Re NAND <sup>3</sup>						
Channel	Poly Si grain CIP					MILC <sup>1</sup> /MIC <sup>2</sup>											
WL metal	W or Mo		Mo														
Layout/Structure	Under array or Bonding		Bonding				Bonding or Multi Bonding				#of memory holes b/w slits						
Peri. CMOS	Poly Si Gate					HKMG					Vertical Pitch						



\* Trend Extrapolation

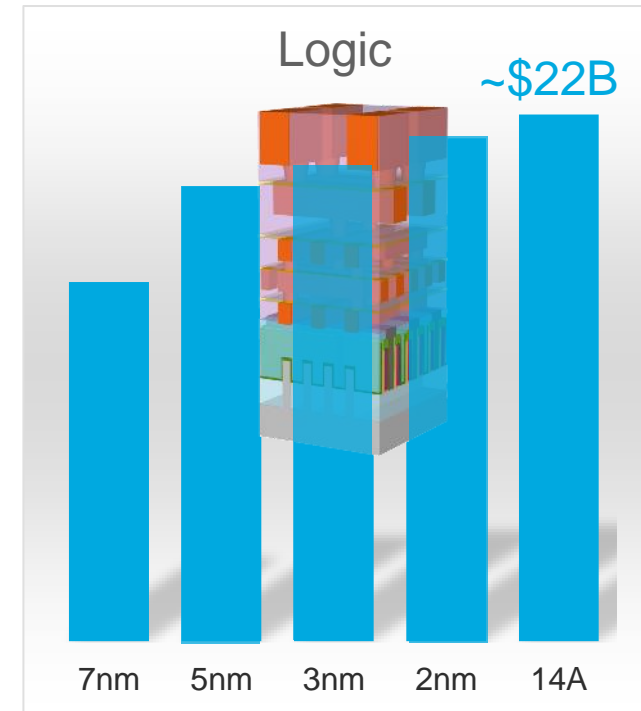
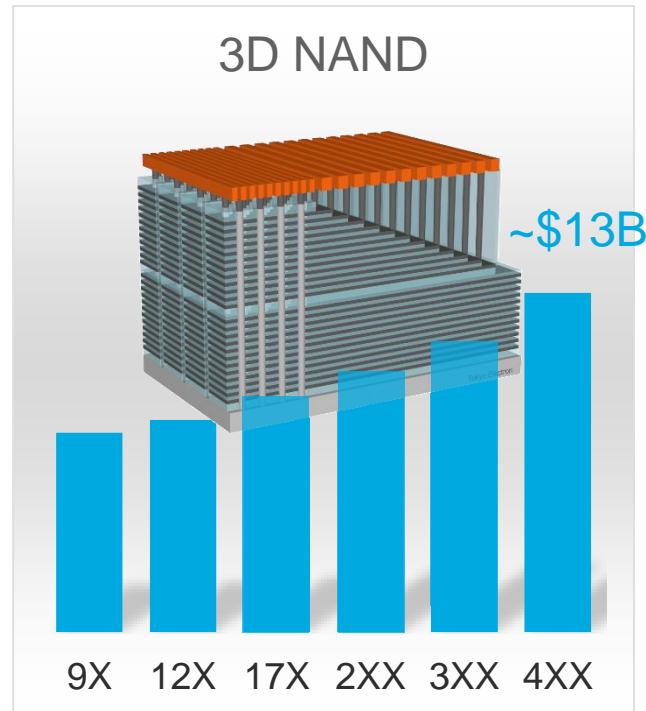
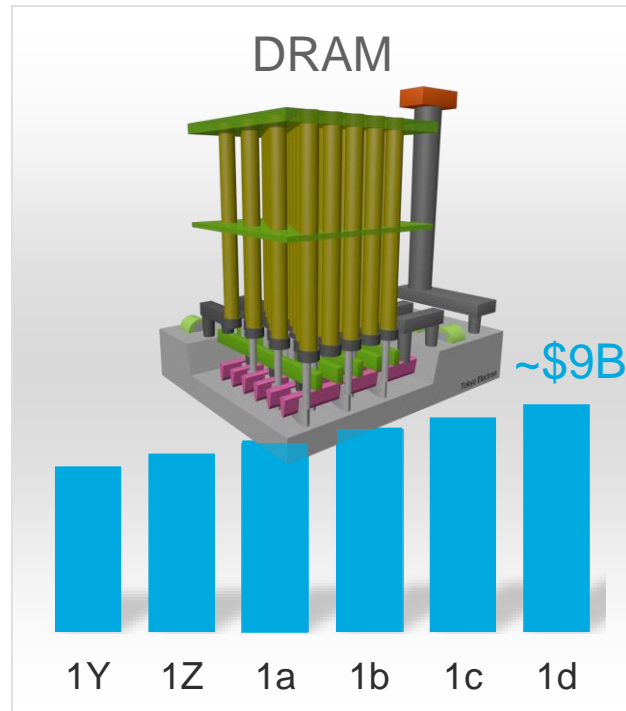
<sup>1</sup> Metal induced lateral crystallization, N. Ishihara (Kioxia) et al., VLSI 2023

<sup>2</sup> Metal induced crystallization

<sup>3</sup> Jeehoon Han (Samsung) et al., IEDM 2023

# Raising Added-value in SPE

WFE investment (100k WSPM\*, Greenfield/TEL estimates)

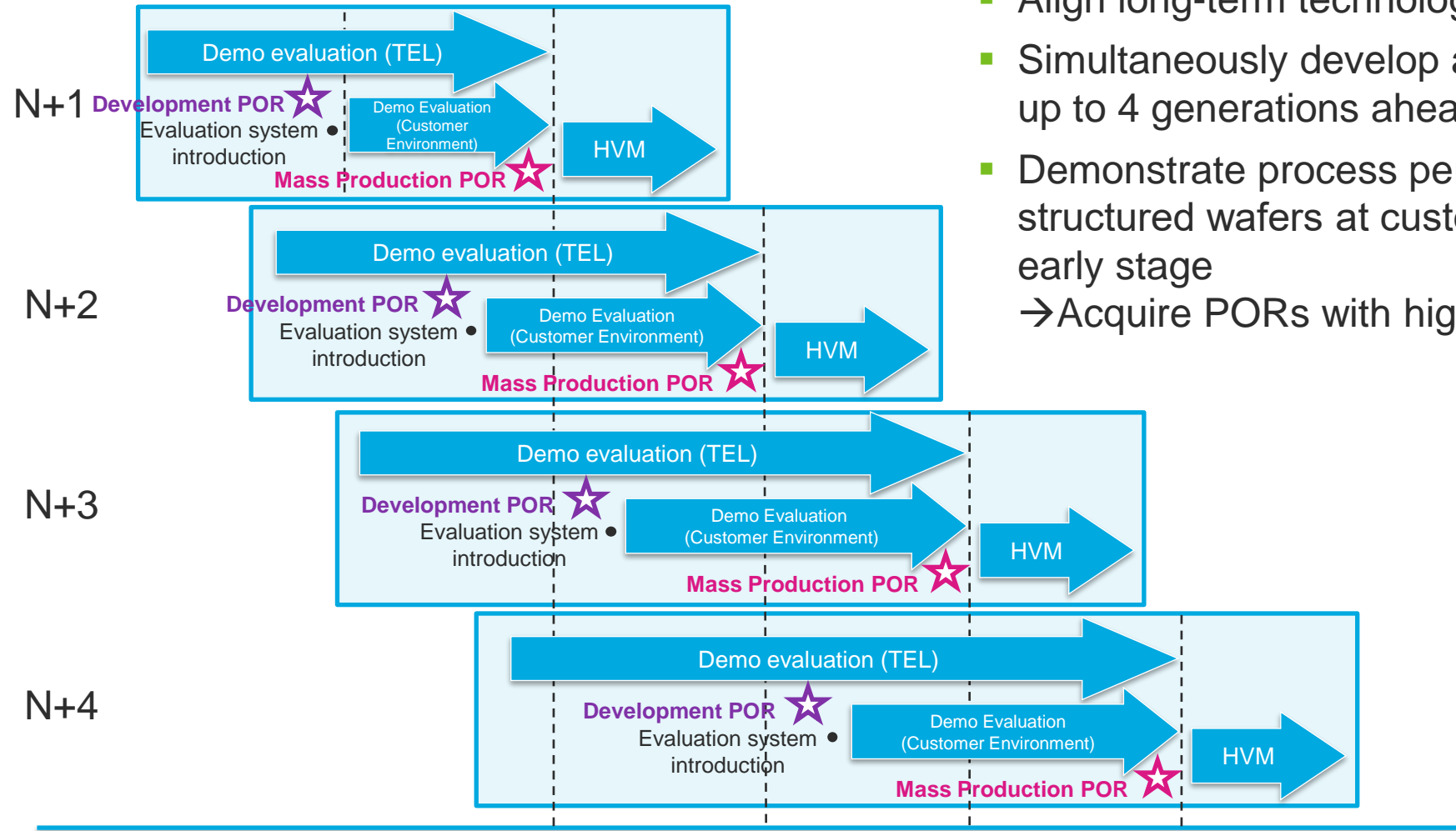


Expanding business opportunities for SPE manufacturers on arrival of new applications and rising level of technological difficulty

## 7. SPE New Equipment Initiatives

# Development Efforts

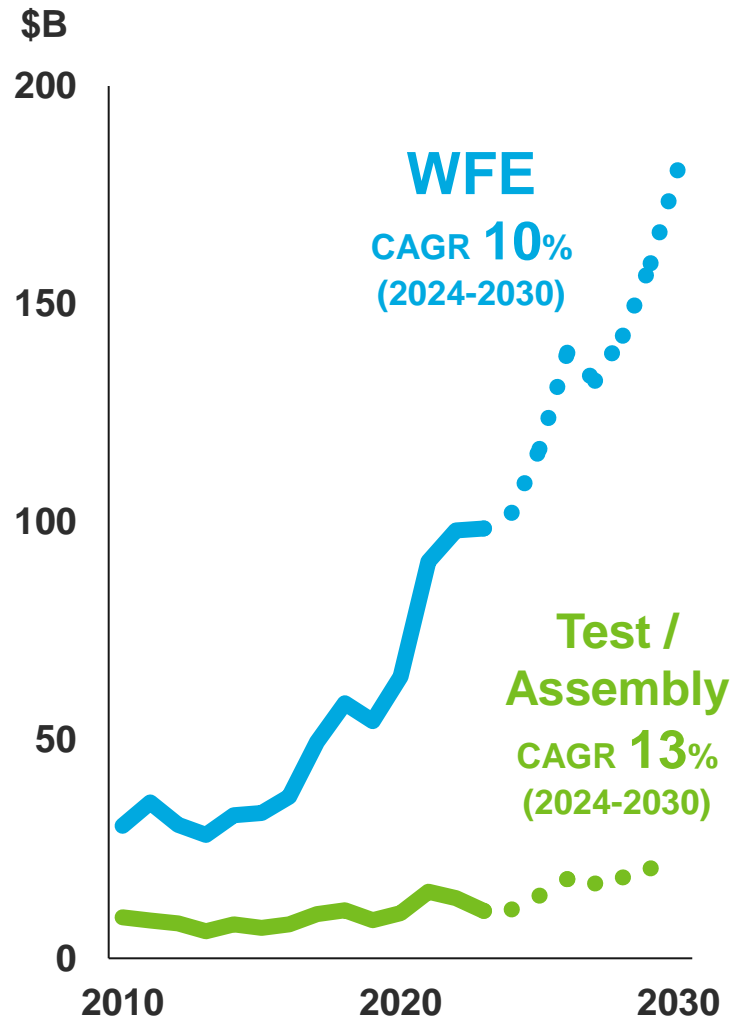
## Simultaneous 4-Generation Developments



- Align long-term technology roadmap with customers
- Simultaneously develop and evaluate technologies up to 4 generations ahead
- Demonstrate process performance on customer structured wafers at customer's environments at early stage  
→ Acquire PORs with high value-added products



# Our Growth Opportunities in the Frontend Market



Source : TechInsights

- CAGR driven by AI-related devices to continue to drive high growth of WFE's CAGR
- Leveraging TEL's strengths to address high-growth market areas:
  - Leading-edge logic: The etch market is expected to grow by 2.7 times, the deposition market by 2.5 times\*
  - DRAM: The etch market is expected to grow by 2.3 times, exceeding the CAGR of WFE\*
- By introducing new products focused on the key technological inflection points, we aim to further expand our areas of entry

\* TEL Estimates

# Growth opportunities at Technological Inflection Points in Frontend Process

## ■ Logic: GAA<sup>\*1</sup>, BSPDN<sup>\*2</sup>, CFET

- Adaption of High-NA lithography, combined with multi-patterning and MOR technologies, presents opportunities for new technology Acrevia™
- Adoption of multi-patterning to increase demand for deposition, etch, and cleaning processes.
- GAA and CFET transistors to drive an increase in gas chemical etch processes
- New materials like ruthenium and structural innovations such as air gaps to generate fresh opportunities

## ■ DRAM: HBM, VCT<sup>\*3</sup>, 3D DRAM

- Adoption of multi-patterning driving increased demands in deposition and etch
- Capacitor formation remains essential, driving ongoing demand for advanced etch and deposition
- 3D DRAM leading to increased processes in deposition, etch and gas chemical etch

## ■ NAND: Beyond 4xx

- Increased layer counts leading to higher investments in deposition and etching processes
- High aspect ratio etch to become increasingly important
- New materials such as molybdenum, and low-resistance channel silicon to be utilized

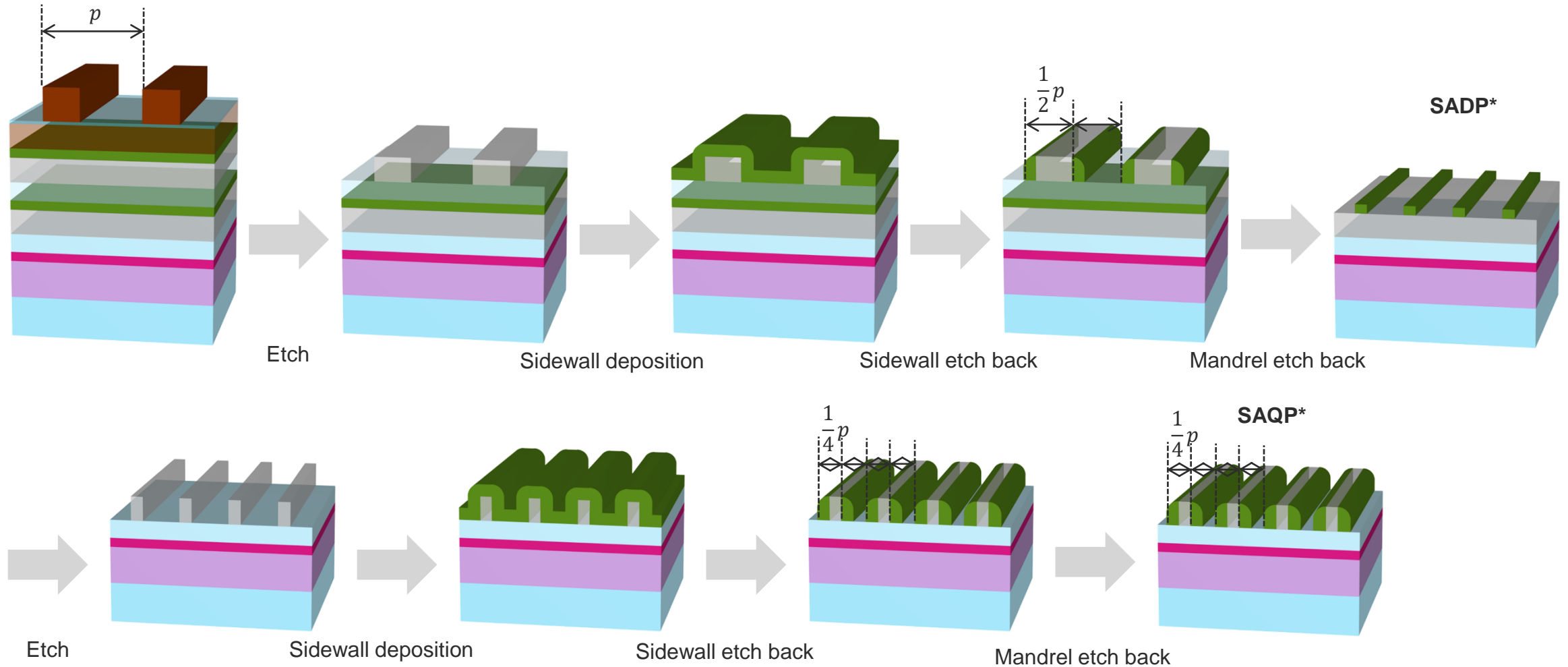
<sup>\*1</sup> GAA: Gate All Around

<sup>\*2</sup> Backside PDN: Backside Power Delivery Network

<sup>\*3</sup> VCT: Vertical Channel Transistor

# 7-1. Frontend, Patterning Technologies

# Self-aligned Multiple Patterning to Supplement Lithography

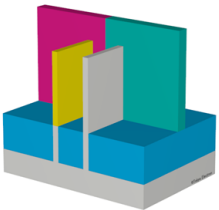
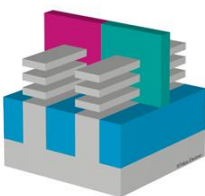
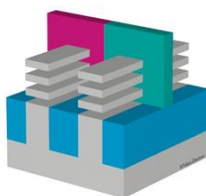
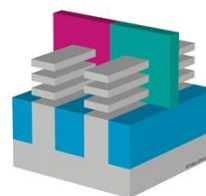
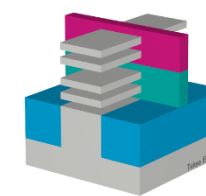
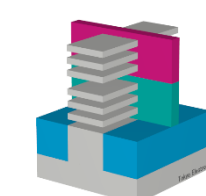
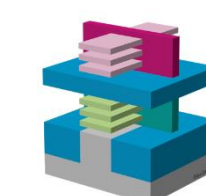
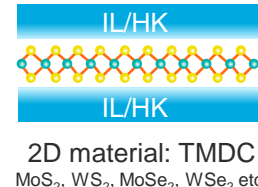


SADP: Self-aligned double patterning  
SAQP: Self-aligned quadruple patterning

# EUV Lithography Technology Roadmap in Logic

[1] Chih-Hao Chang (TSMC) et al., IEDM 2022  
 [2] Shien-Yang Wu (TSMC) et al., IEDM 2022  
 [3] Sandy Liao (TSMC) et al., IEDM 2024  
 [4] Mertens and Horiguchi (imec), EDTM 2024

Source: TEL estimates

Year of HVM (20k/month)	2022~24	2025~2026	2027~28	2029~30	2031~32	2033~34	2035~36	2037~38
Node	3nm	2nm/18A/16A	14A	10A	7A	5A	3A	2A
Transistor	2~1 Fin 	GAA NS 	GAA NS scaling 	GAA NS extension 	CFET 	2nd Gen. CFET 	3rd Gen. CFET 	2D material stack 
Poly Pitch [nm]	48~45 <sup>[1]</sup>		45~42		48 <sup>[3]</sup> ~42	45~39		36
Min. Metal Pitch [nm]	23 <sup>[2]</sup>		20	18	17	16	14	12
EUV Patterning Technology	EUV MP, SE		EUV MP, SE High NA SE			High NA MP, SE EUV MP, SE		
Resist	CAR			CAR (+MOR)		CAR+MOR		

MP: Multi-Patterning, SE: Single-Exposure, CAR: Chemically Amplified Resist, MOR: Metal Oxide Resist

Enhancing versatility of coater/developer to respond to future EUV lithography technologies including MOR and high-NA EUV

# Coater/Developer: CLEAN TRACK™ LITHIUS Pro™ Z for EUV

LITHIUS Pro™ Z released in 2012  
(> 3000 systems shipped)

New features to support EUV CAR\*1/MOR\*2  
to be released as on an ongoing basis

**High Reliability**  
High share in EUV market

**High Productivity**  
Maximizes output of EUV lithography tools,  
and reduces chemical consumption

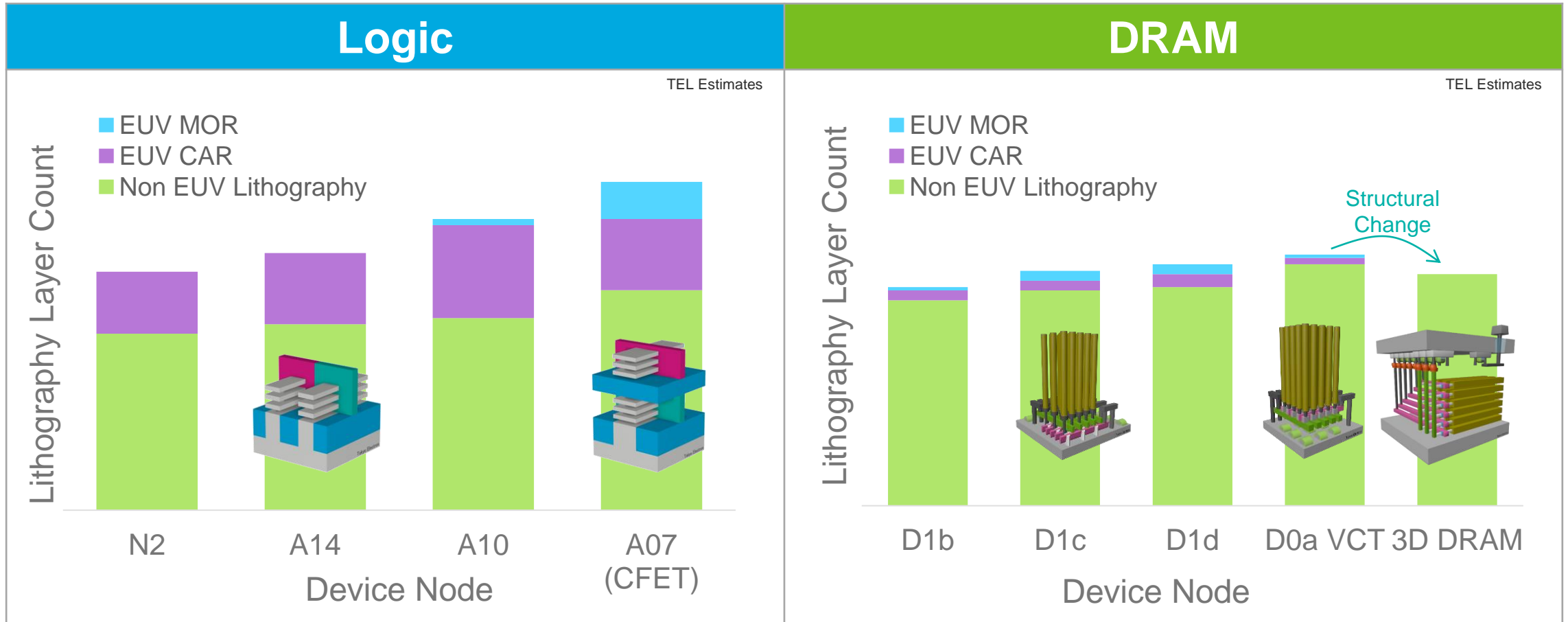
**High Versatility**  
Supports CAR, MOR and underlayers



\*1 CAR: Chemically Amplified Resist  
\*2 MOR: Metal Oxide Resist

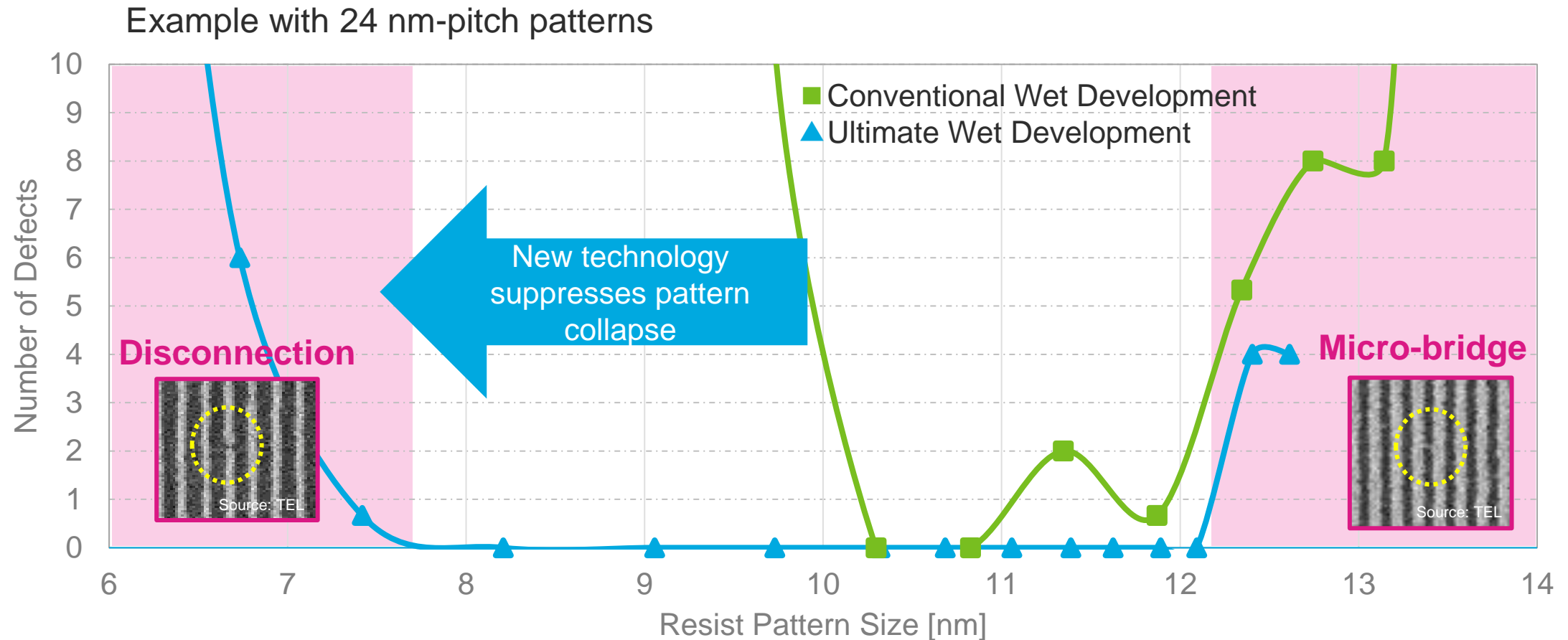
LITHIUS Pro™ Z platform with its proven mass production for various litho tools, ensures high reliability and productivity for EUV litho, along with high versatility for next-generation EUV

# Outlook on Lithography Layer Count



MOR expected for Logic 10A/ DRAM D1b, development ongoing for MOR

# Example of MOR Process: The Ultimate Wet Development



The Ultimate Development technology enables the suppression of pattern collapse



# Example of MOR Solution: The Ultimate Wet Development

\*1 Based on internal information and development targets

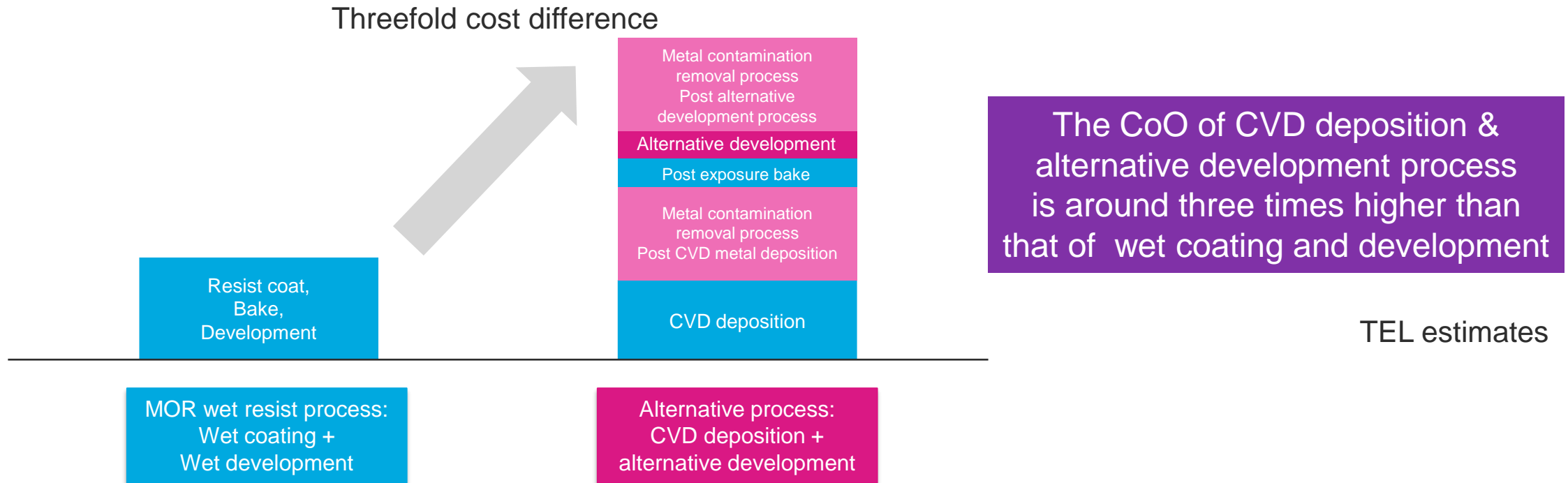
\*2 Based on results of developing 24 nm-pitch lines

	Ultimate Wet Development Technology	Conventional Wet Technology	Alternative Technology
Base Technology	Coater/Developer	Coater/Developer	Etch
Process Ambient	Atmospheric	Atmospheric	Vacuum
Reaction	Chemicals	Chemicals	Corrosive Gas
Throughput* <sup>1</sup>	4x	4x	1x
Chemical Consumption* <sup>1</sup>	50% (vs. conventional)	100 %	N/A (uses gas) exhaust processed in combustion abatement post process
Anti-Pattern Collapse* <sup>1</sup> Performance	< 8 nm* <sup>2</sup>	> 10 nm* <sup>2</sup>	< 8 nm* <sup>1</sup>
Footprint* <sup>1</sup>	In-Line	In-line	Additional Footprint

Evaluation of Ultimate Wet Development ongoing with key customers, with emphasis on productivity (throughput, footprint, maintainability, utilize existing facilities)

# Cost Comparison of MOR Wet Resist Process to Alternative Process

## Resist Process Cost Comparison

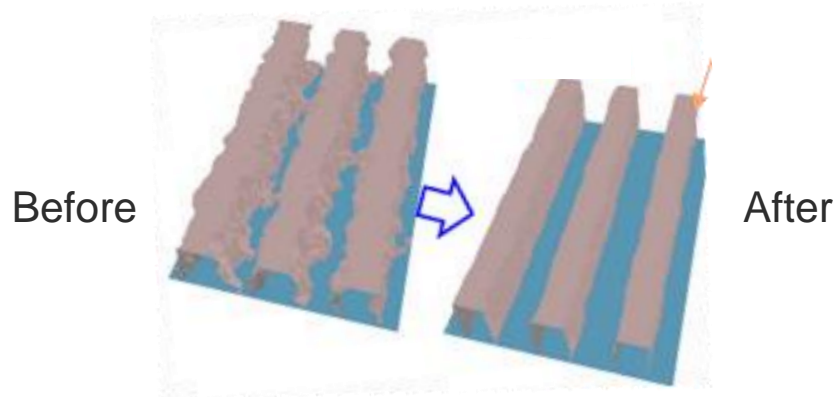


MOR wet resist process is superior to alternative process (CVD & alternative development) not only in terms of operational advantages including cost, TAT, queue time management, equipment footprint and power consumption, but the wet process also demonstrates superior data in terms of process performance

# Acrevia™

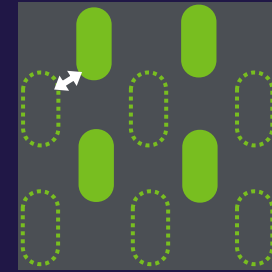
## TEL's Original Gas Cluster Beam (GCB) System

- Beam Angle is freely Adjustable
- LSP (Location Specific Processing) Wafer Scan  
→ Enable 3 Dimetional Etching
- ✓ Drastically Improve EUV productivity by EUV step reduction with fine patterning
- ✓ Realize yield by removing defect between pattern and improving LER/LWR\*

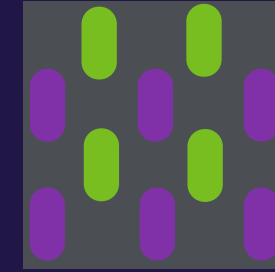


\* LER/LWR: Line Edge Roughness / Line Width Roughness

## Too Narrow



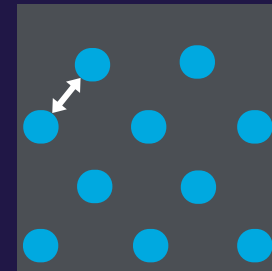
1<sup>st</sup> EUV



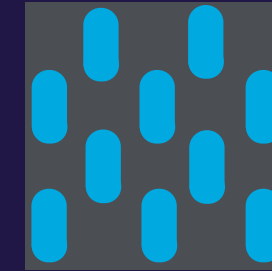
2<sup>nd</sup> EUV



## Wide



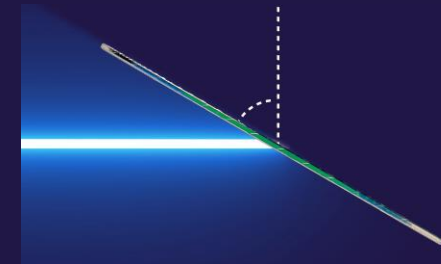
1<sup>st</sup> EUV



Acrevia



Etch

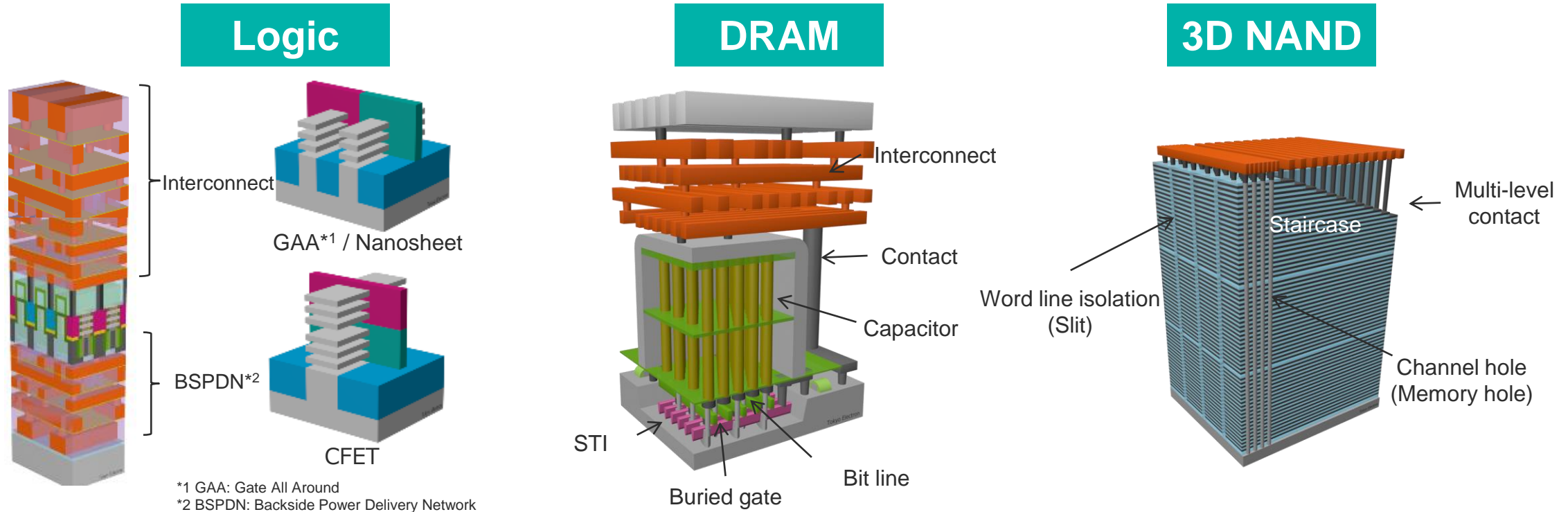


Productivity  
2x

## 7-2. Frontend, Unit Process

## 7-2-1. Etch System

# Requirements and Various Etch Technologies



## Device trend

Technology  
Required

## Scaling/new structure

High selectivity through precise ion control  
Low-damage process  
Profile control (vertical, etc.)

## Scaling/new structure

Small CD<sup>\*3</sup>, high aspect ratio capacitor etch  
Scaled mask etch (EUV, multi patterning)  
HBM (increase in interconnect, etc.)

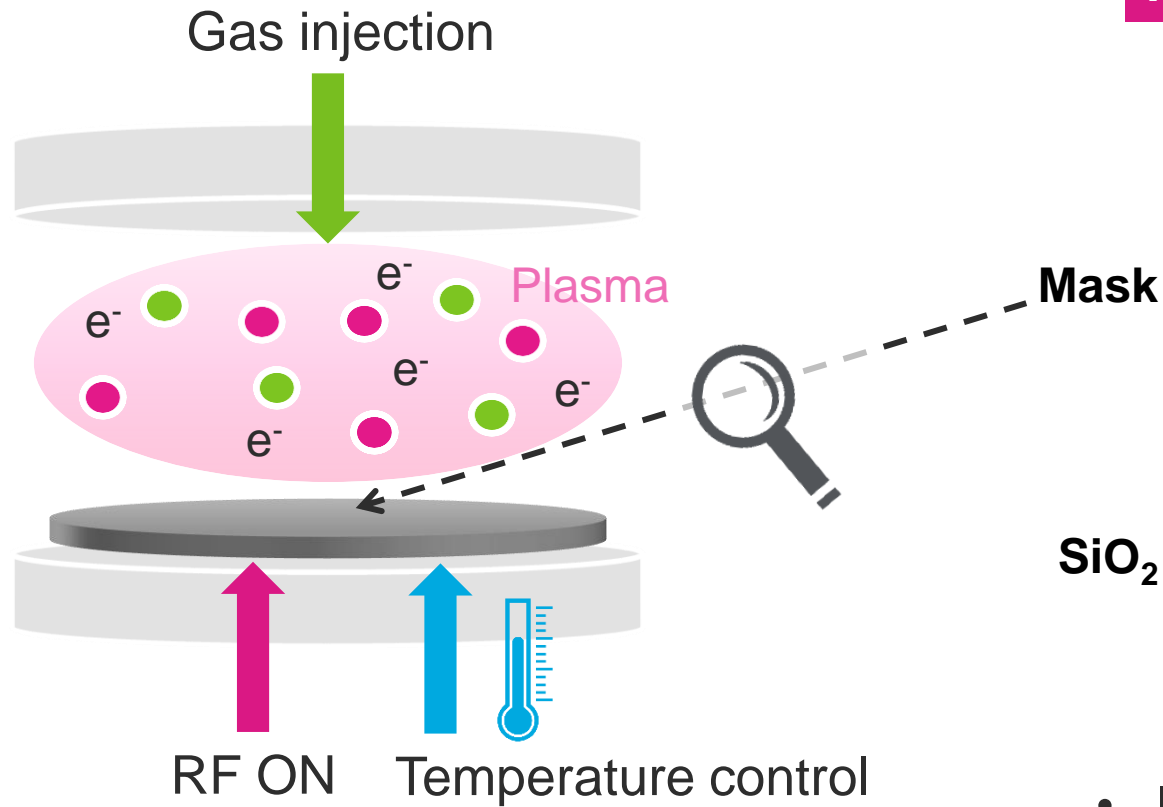
## Stacking

Fast and vertical high aspect ratio etch  
Depth monitoring and process control  
Within wafer uniformity control

Etch technology with precise controllability is required for further evolution of devices

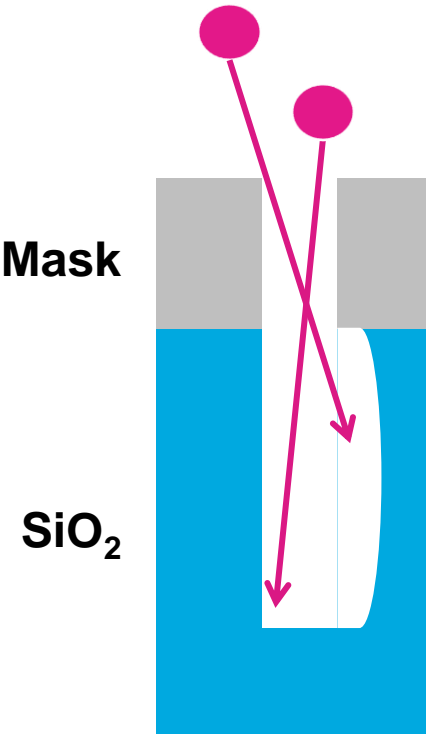
# Overview of Etching and Key Parameters

$e^-$  electron    ● ion    ● radical



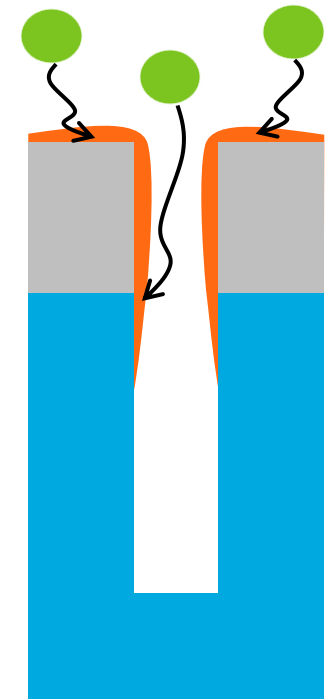
## Key Parameters for Etch Controllability

### Ion transportation



- Ion energy
- Ion incident angle

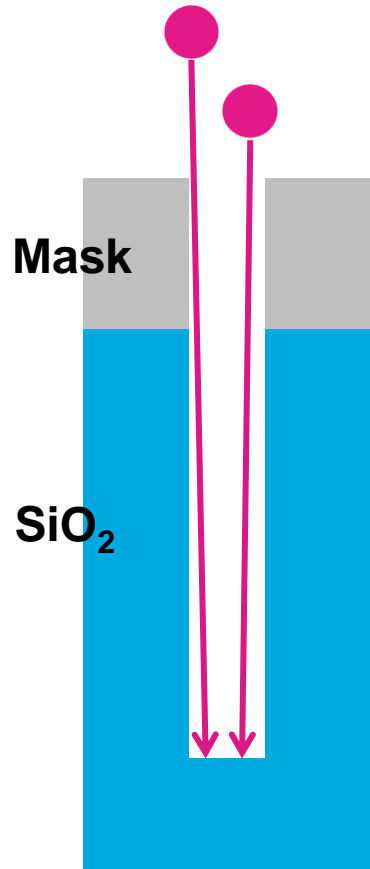
### Radical transportation



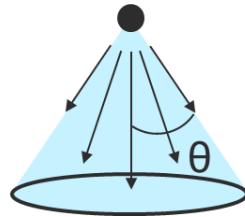
- Gas species
- Wafer temperature

# Our Unique Technology 1: HERB™

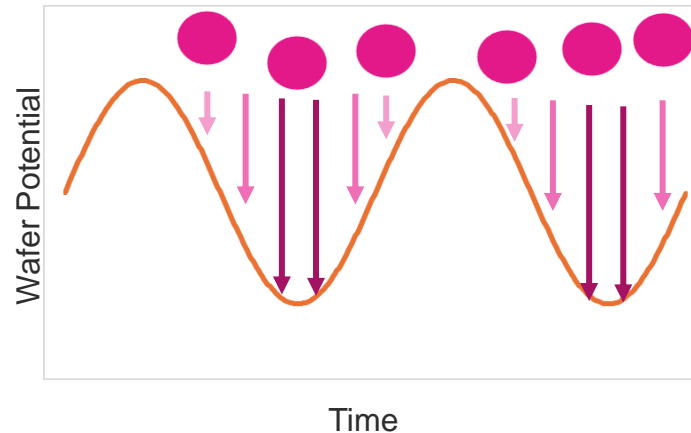
## Ion transportation



## Conventional Technology (Sine wave)



The force attracting ions varies  
→ incident angle varies

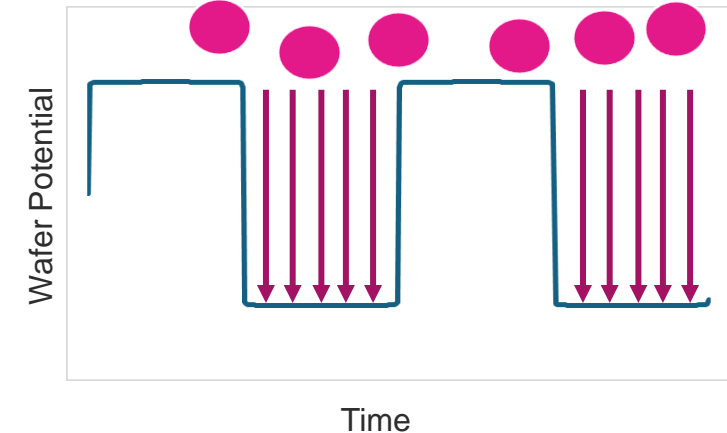


(HERB™: High Efficiency Rectangular Bias™)

## Novel Technology (HERB™)



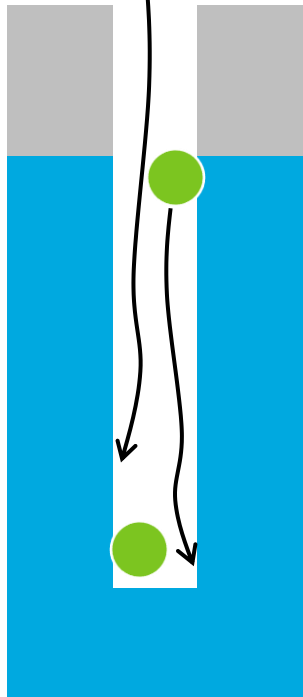
Force attracting ions are strong and consistent  
→ incidence angle becomes perpendicular



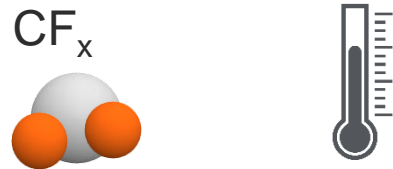


# Our Unique Technology 2: PHastIE™

Radical transportation

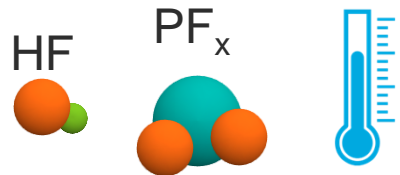


**Conventional Technology**  
( $\text{CF}_x$  + room temp.)



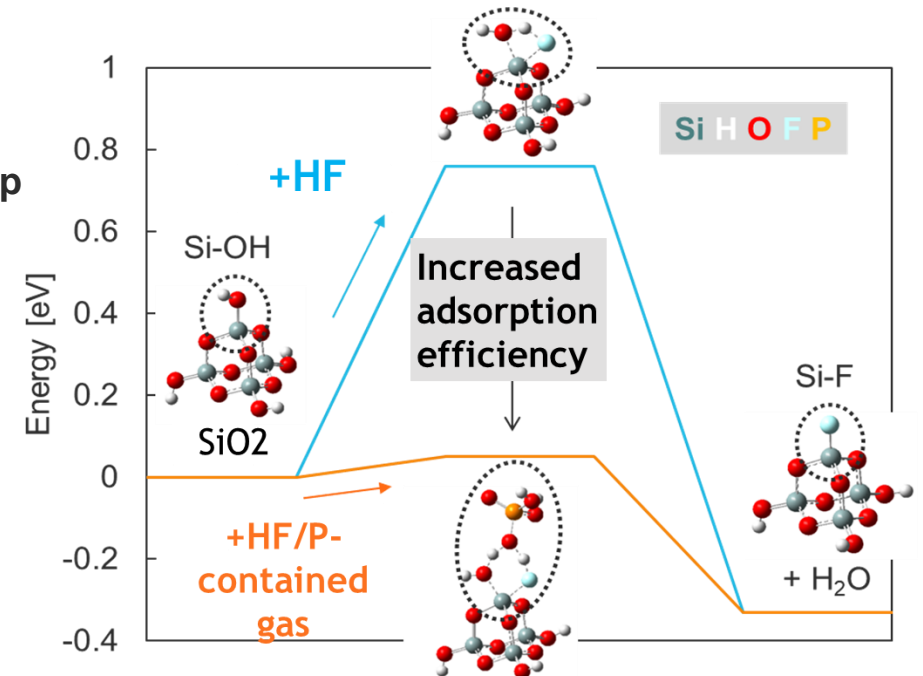
$\text{CF}_x$  tends to polymerize/adsorb easily  
Hinders transportation when accumulated at top

**Novel Technology**  
(PHastIE™)



Resolved the issue with novel gas  
Achieved high etch rate in combination with low temp.

(PHastIE™: Phosphorus + Hydrogen based “Fast” Ion Etch™)



# Novel Cryogenic HARC Etch



Beyond



10 $\mu$ m

2.5x

Faster

## Process

**Cryogenic temp.**

More Linear,  
Deeper & Faster

**Plasma Control**

Deep-learning Optimization

## Environment

**Power Consumption**

Less Power

**-43%**

**CO<sub>2</sub>e**

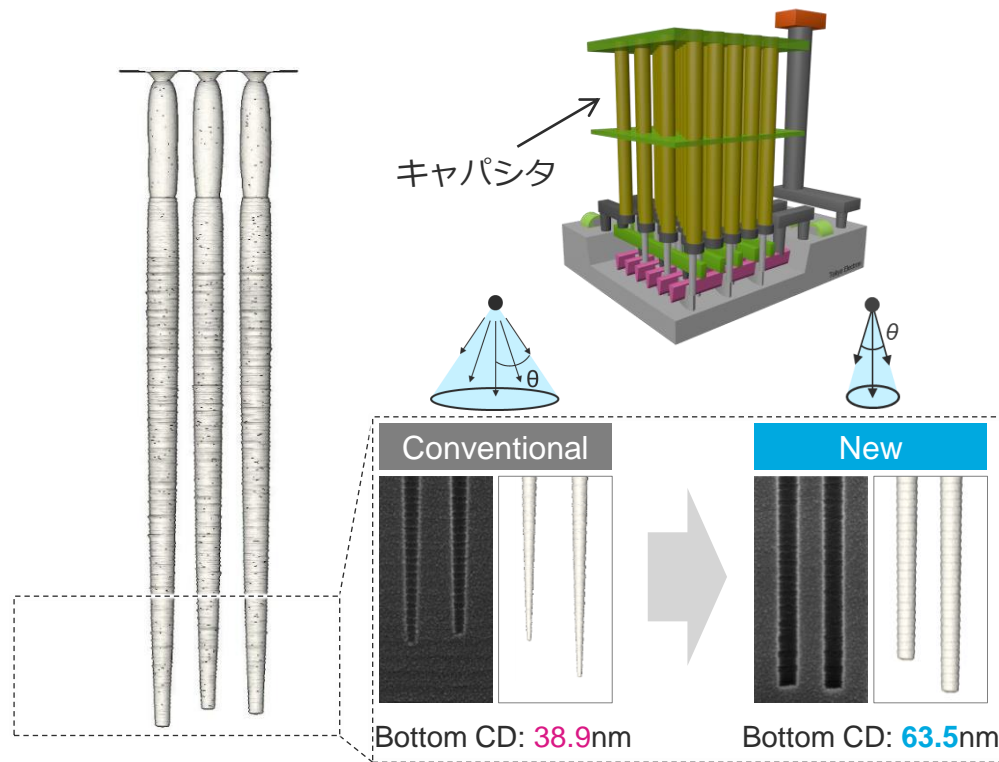
Less Carbon Footprint

**-83%**

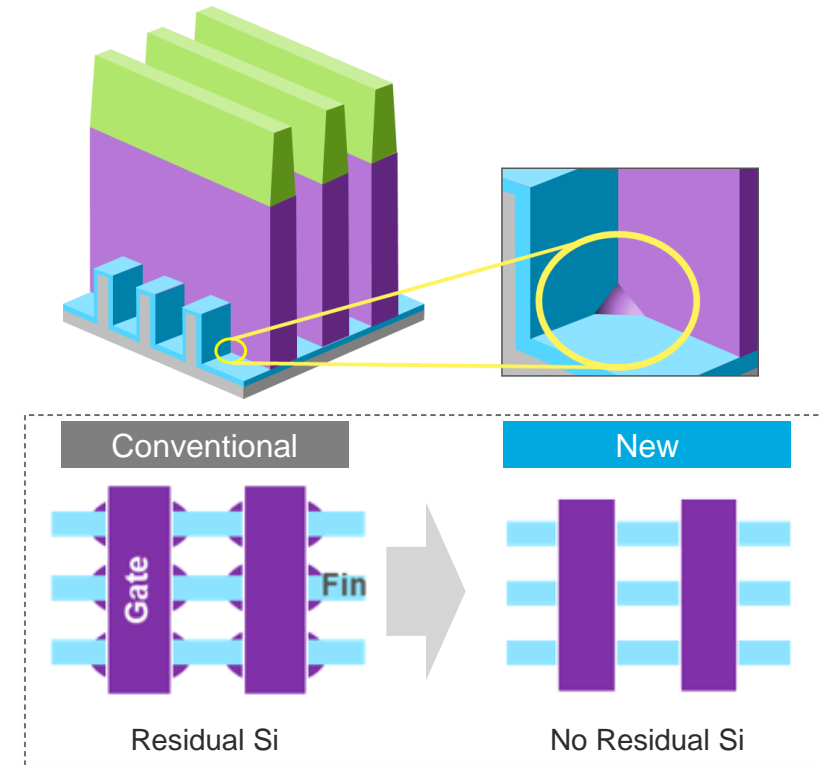
Presented world's first new cryogenic process in 2023 (@VLSI 2023),  
achieving both high process and environmental performance

# Future of New Etch Technologies

## DRAM: Capacitor SiO<sub>2</sub> Etch

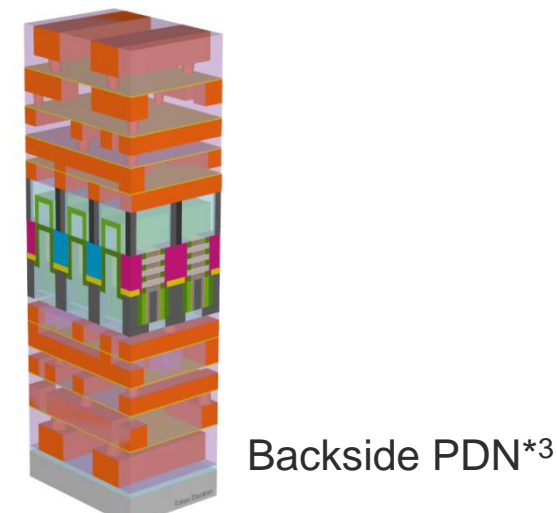
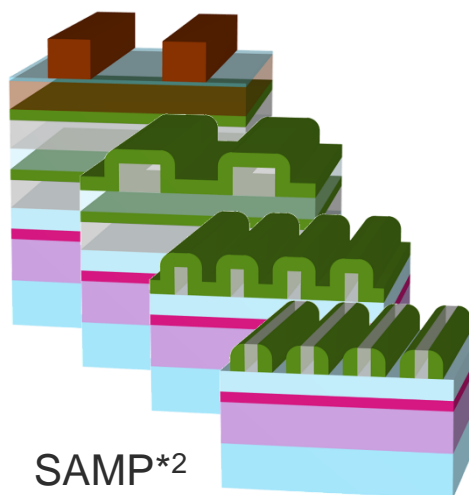
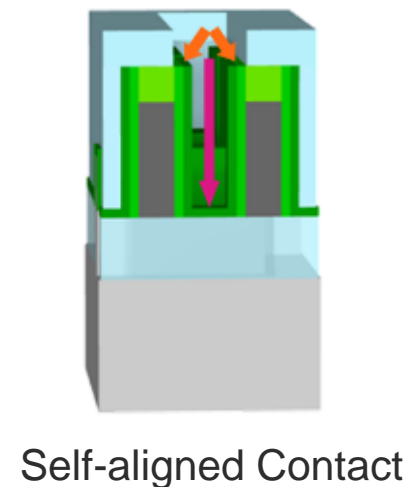
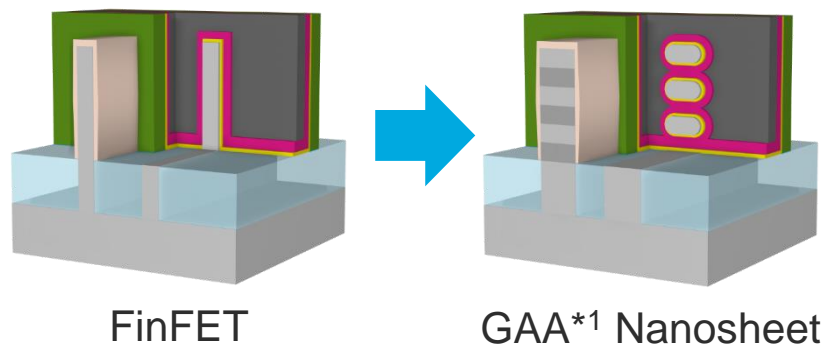
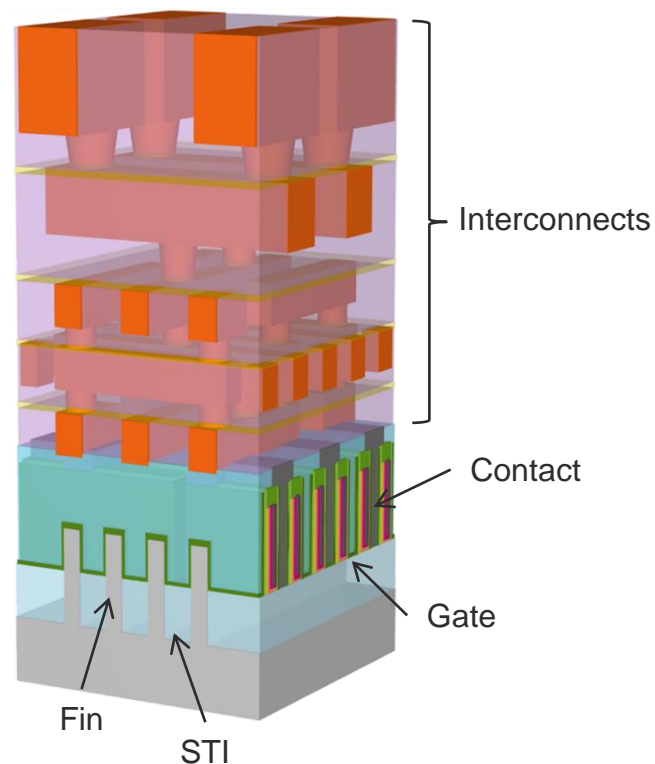


## Logic: Gate Silicon Etch



New technologies created through the development of ideal etching process development, will be applied to a variety of critical processes

# Business Opportunities in Logic



\*1 GAA: Gate all around

\*2 SAMP: Self-aligned multiple patterning

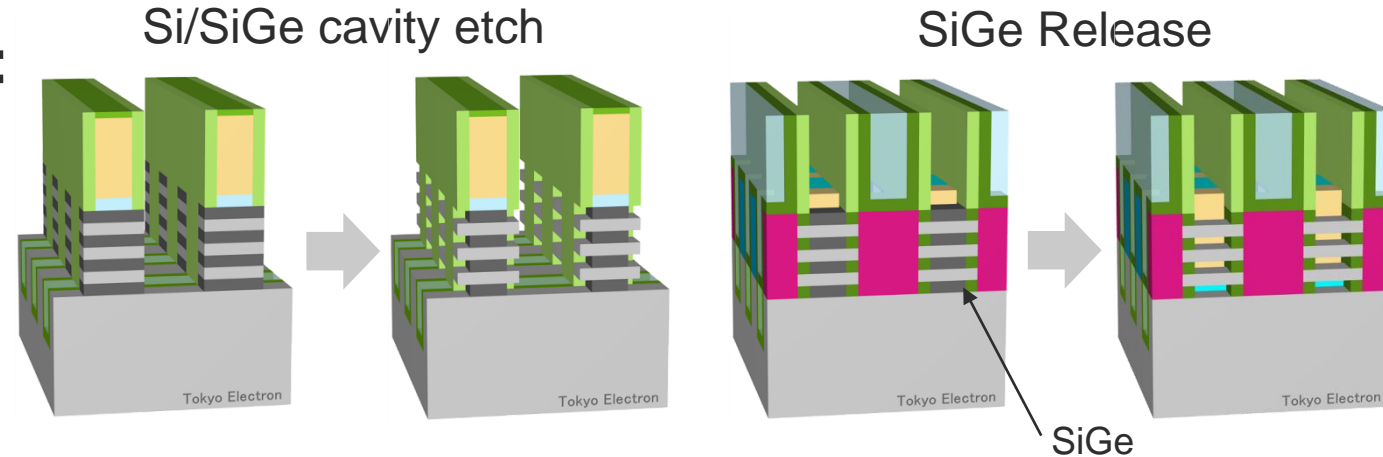
\*3 PDN: Power delivery network

## Respond to changes in device manufacturing and EUV lithography for further scaling

# Initiative for GAA Nano Sheet Structures

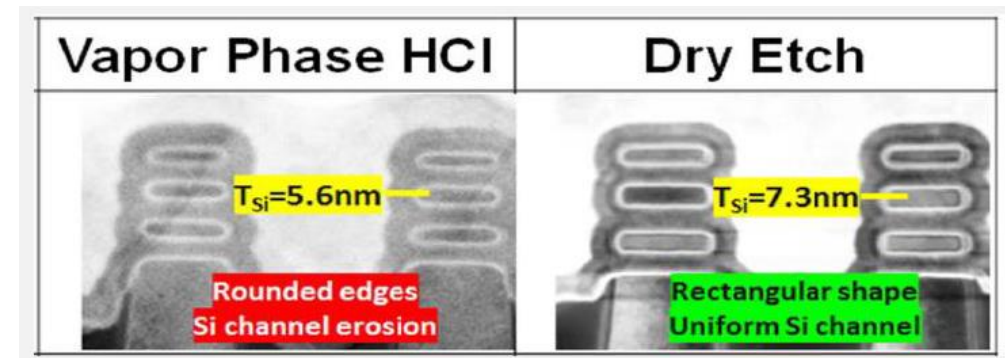
## Nano Sheet process challenges:

- Uniformity in rectangle shape
- Mitigation of roughness/residue on patterned surface



## TEL's initiative: Gas chemical etch

- High etch selectivity
- High uniformity
- Residue removal/decreased roughness



Source: N. Loubet, et al., IBM, TEL Technology Center, America (IEDM2019)

Leveraging the advantages of gas chemical etch to contribute to leading-edge processes

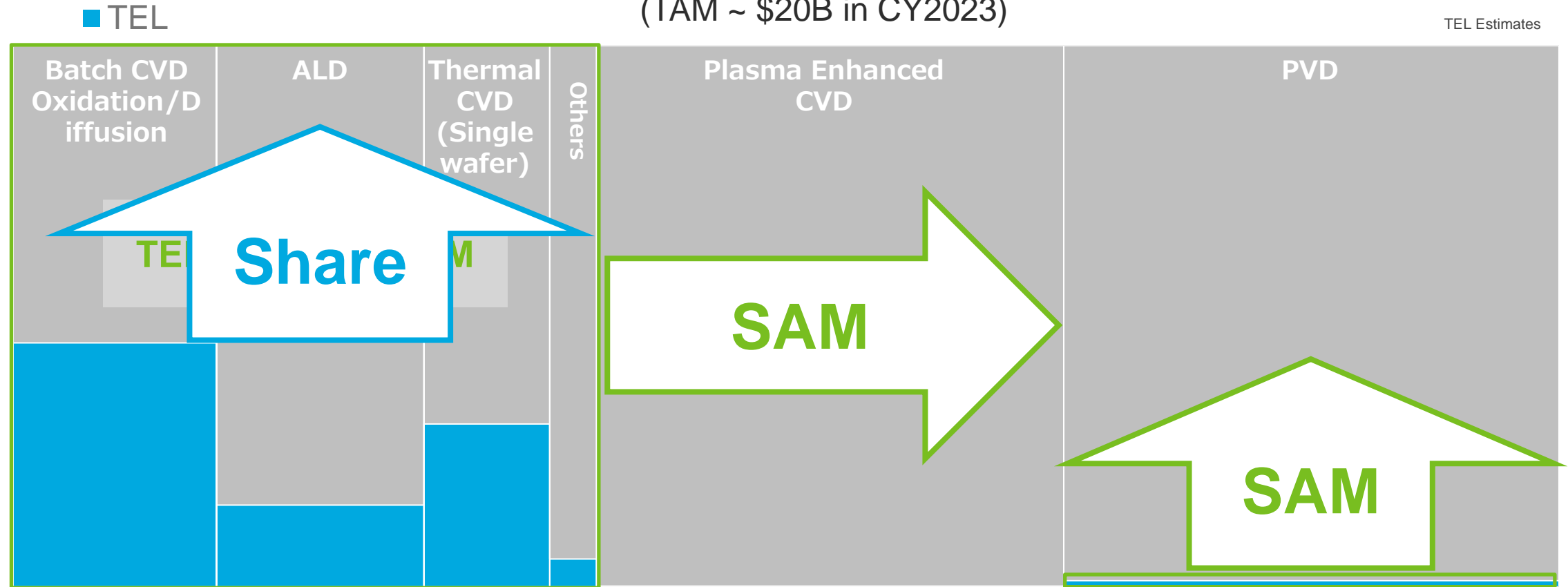
## 7-2-2. Deposition System

# Business Strategy in the Thin Film Deposition Market

## Expanding Market Share and SAM\*

### TEL's Market Share and SAM in Thin Film Deposition

(TAM ~ \$20B in CY2023)

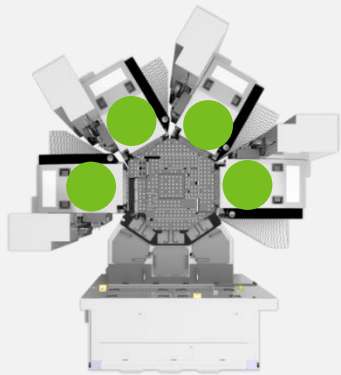


\* SAM: Served Available Market

# Strategies in the Film Formation Business 1:

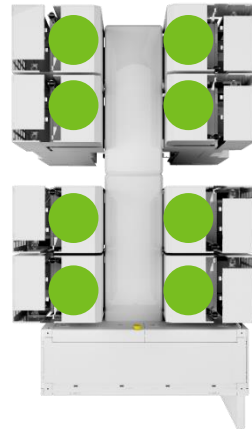
## Expand SAM with Single Wafer CVD

**Triase+™**



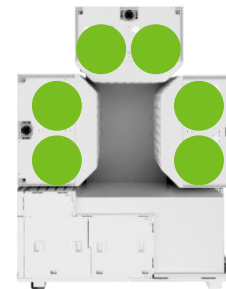
**Single Reactor**  
Existing Platform

**Episode™ 1**



**Single Reactor**  
Equipped with up to eight process modules

**Episode™ 2 DMR\***



**\*Duo Matched Reactor**  
Achieved high productivity  
by processing 2 wfs/PM

**Episode™ 2 QMR**



**Quad Matched Reactor**  
Equipped with a newly developed  
high-density plasma source

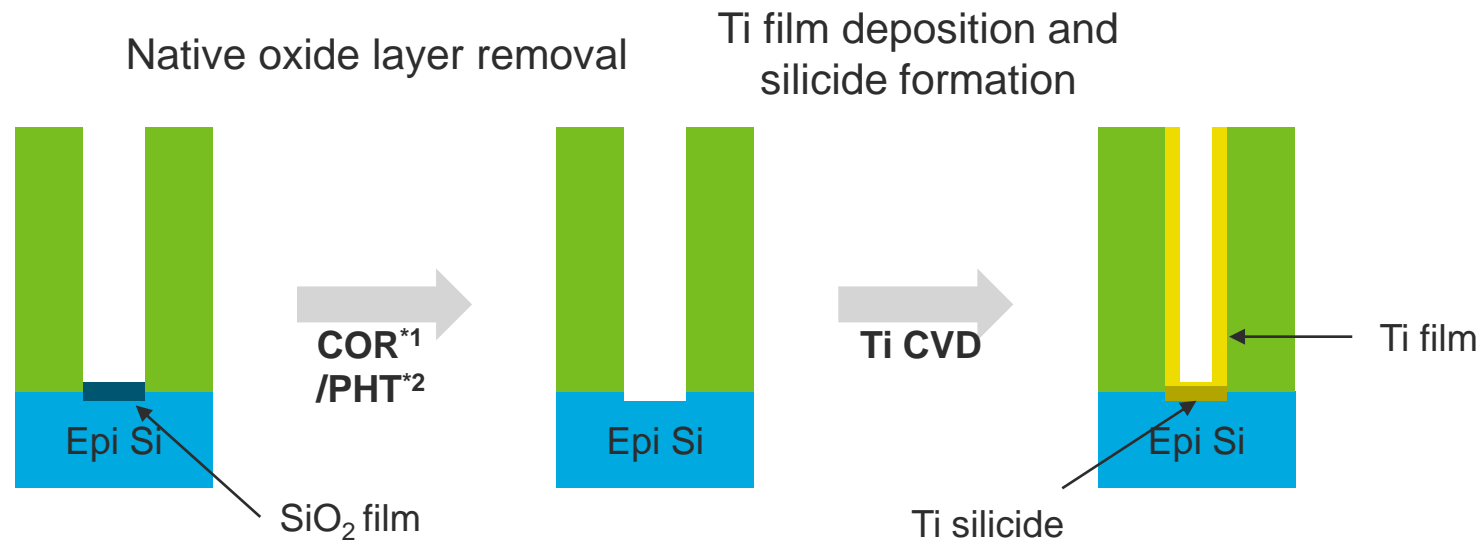
Released in July 2024

Scheduled for release in 2026

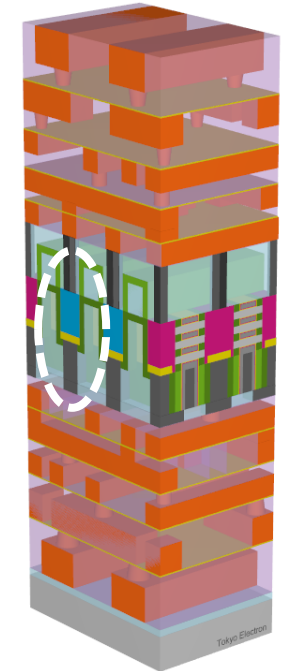


# Episode™ 1: Contact Formation Process

- Example of process flow



\*1 COR: Chemical Oxide Removal  
\*2 PHT: Post Heat Treatment

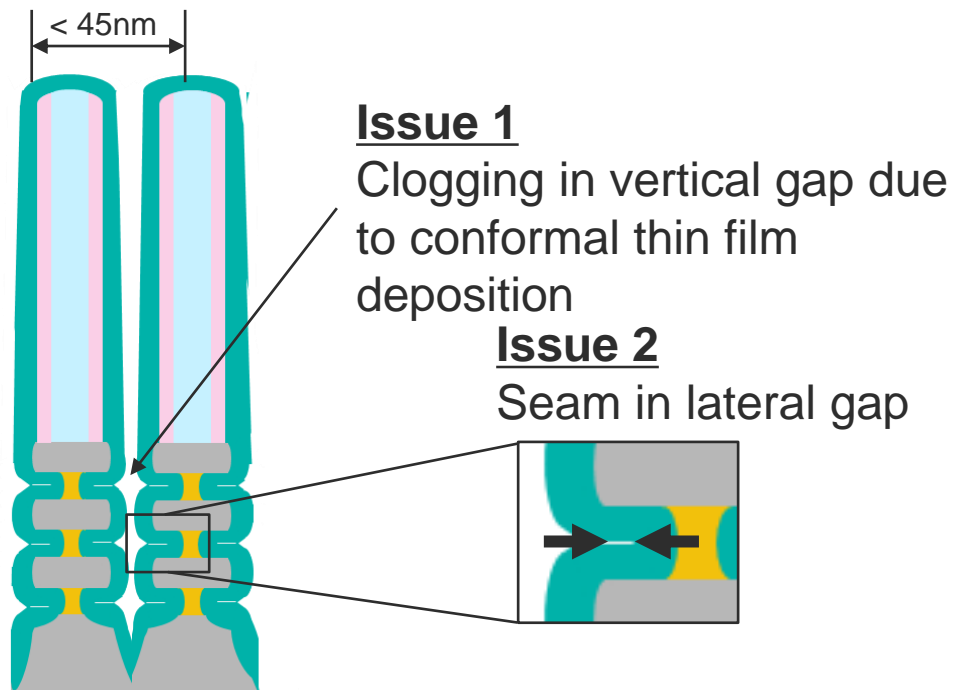


Multiple types of process modules are equipped on a high-vacuum transfer module, and low-resistance contacts are achieved by sequentially processing native oxide layer removal and metal film formation

# Episode™ 1: Inner Spacer Formation - Lateral Gapfill

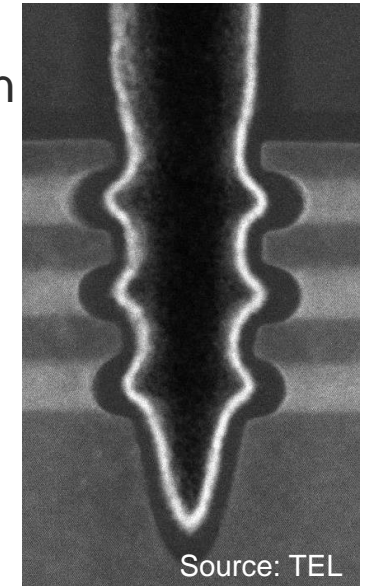
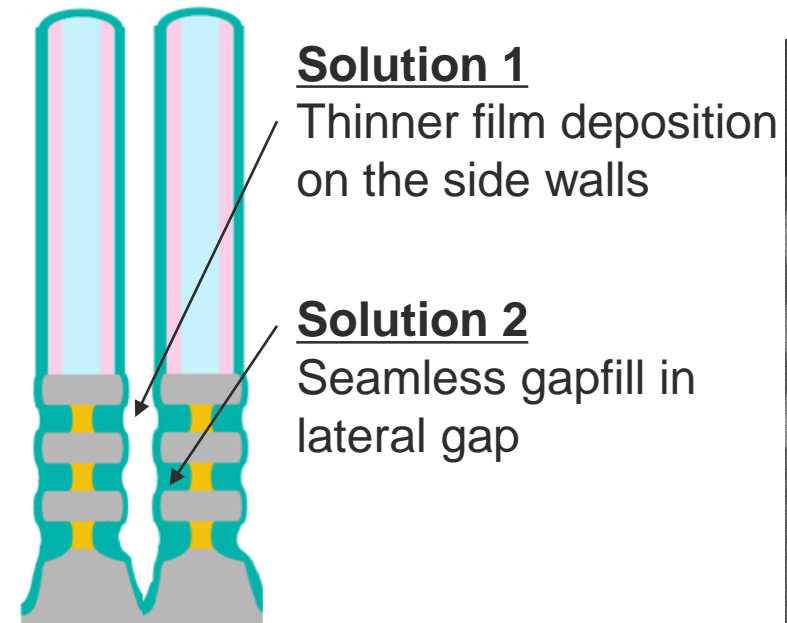
## ■ Issues :

Leak due to dielectric breakdown due to etching



## ■ Solutions :

Improve lateral gapfill performance



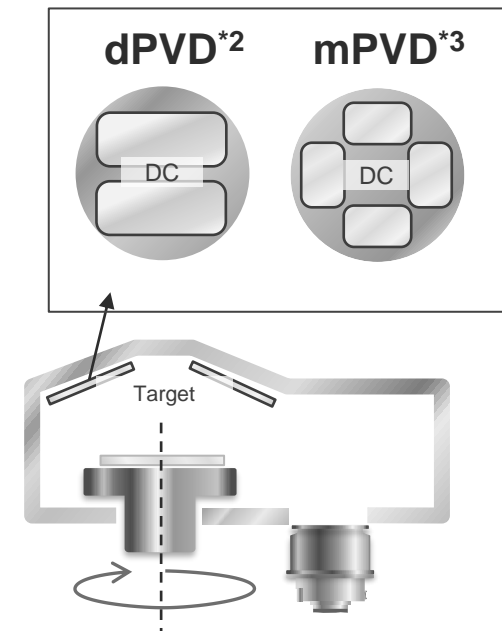
Realized seamless lateral gapfill using a unique thin film deposition technique and laterally uniform film modification using a newly developed high-density plasma

# Strategies in the Film Formation Business 2:

## SAM Expansion with PVD

### LEXIA™ -EX Released in December 2024

- Oblique angle sputter with wafer rotation system
  - Excellent thickness uniformity ( $1\sigma$  0.5%)
- Unique multi-cathode<sup>\*1</sup> configuration
  - High deposition rate
  - Capability of tuning film composition ratio with multiple materials
- High throughput (~100WPH)
- Significant footprint reduction vs conventional model



\*1 Cathode: An electrode for material deposition

\*2 dPVD: Dual cathode PVD

\*3 mPVD: Multiple cathode PVD

# Strategies in the Film Formation:

## Growth in Batch Thermal Process/Deposition

### ■ Major applications

- Silicon process in general (dummy gate, channel Si, etc.)
- Batch ALD high-k (capacitor dielectric)
- Plasma/Thermal ALD-SiN/SiO<sub>2</sub>
- Batch molybdenum (word line)

### ■ Development plans

- Increase load port size (8 lots, 200 wafers/batch)
- Improve exhaust conductance to mitigate pattern loading effect
- Enhance energy efficiency (elevate heater performance)
- Enhance labor reduction (one-touch start-up, self-maintenance, DX)

TELINDY™ PE-II



## 7-2-3. Cleaning System

# Single Wafer Cleaning Strategy

## ■ Single wafer cleaning

### – Bevel wet etch

- Expect annual market growth rate of around 10%
- Contribute to improving customers' yields.

Maintain a high market share by differentiating through performance in precisely removing film from the outer part of the wafer

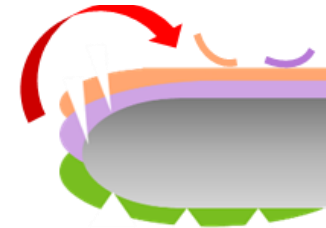
### – Prevent pattern collapse

Expand market share by TEL original technology to reduce collapse of high aspect ratio pattern

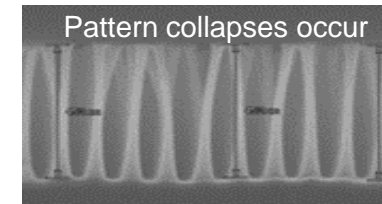
### – Metal etch

Launched new dedicated SPM chambers for controlling selectivity for metal in order to solve reduced yield issues caused by dry etch damage and residue

Without bevel wet etch



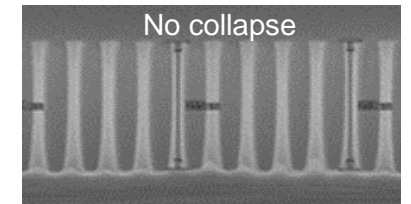
Conventional drying technology



With bevel wet etch



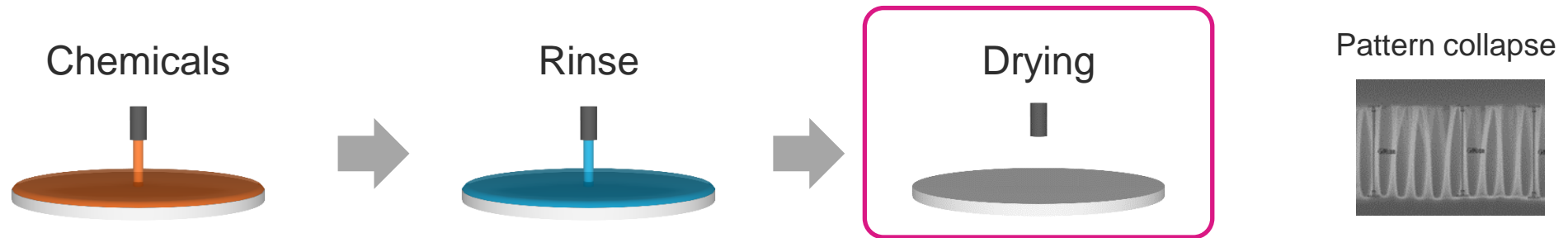
New drying technology



Metal etch process

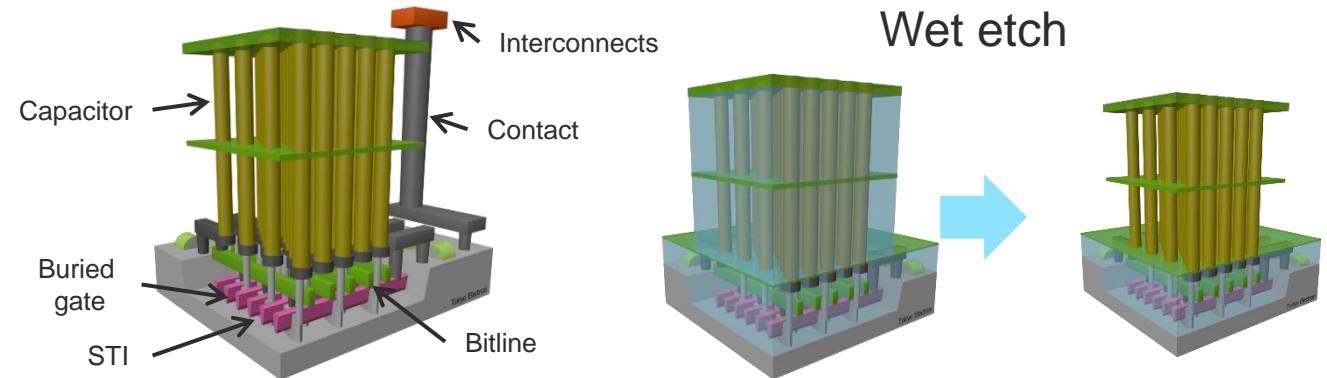


# Technology Challenges in Cleaning for State-of-the-Art Devices



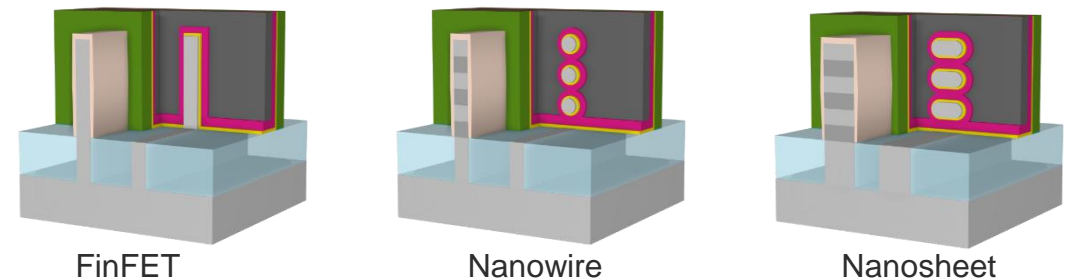
## ■ DRAM

- Post-STI etch cleaning
- Mold wet etch after capacitor electrode formation



## ■ Logic

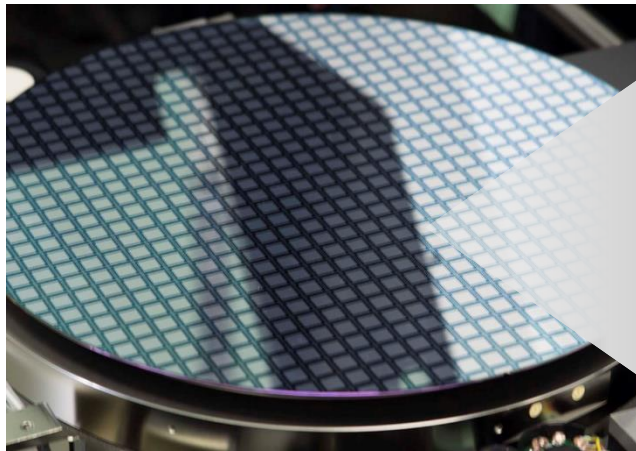
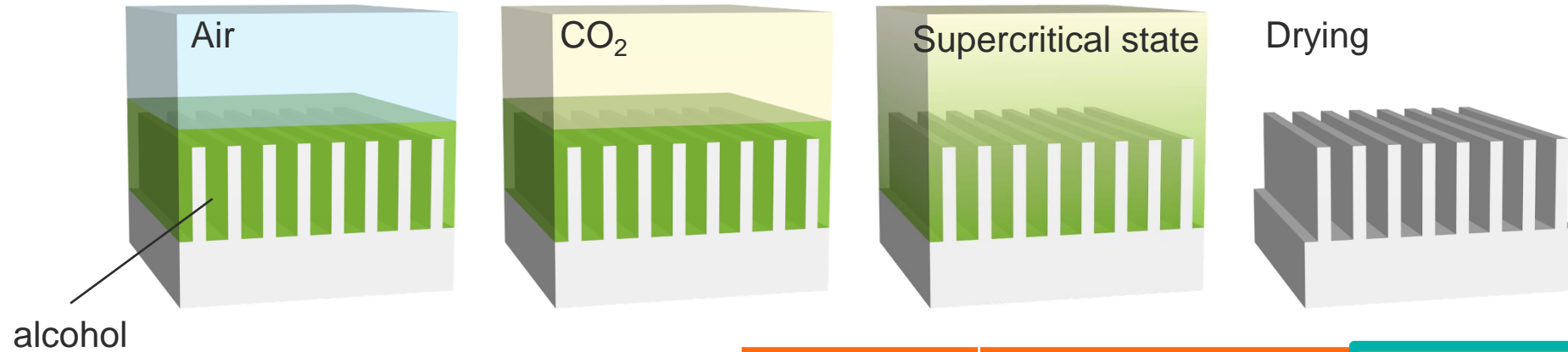
- Post-fin etch cleaning
- Post-nanowire/nanosheet formation cleaning



Drying technology more difficult due to further scaling and higher aspect ratios in device manufacturing



# Supercritical Drying Technology



	Traditional drying	TEL's supercritical drying
Top View		
Side View		

Supercritical drying technology prevents pattern collapse

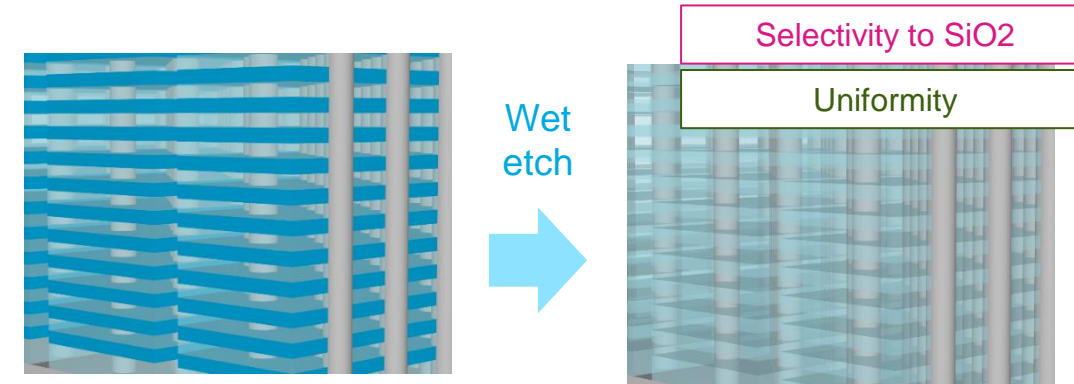


# Batch and Scrubber Cleaning Strategy

## ■ Batch cleaning

- SiN etch and W etch processes for 3D NAND  
Focus on processes that require long durations and advanced process technology. Differentiate by realizing high uniformity, high selectivity and high productivity in wet etch

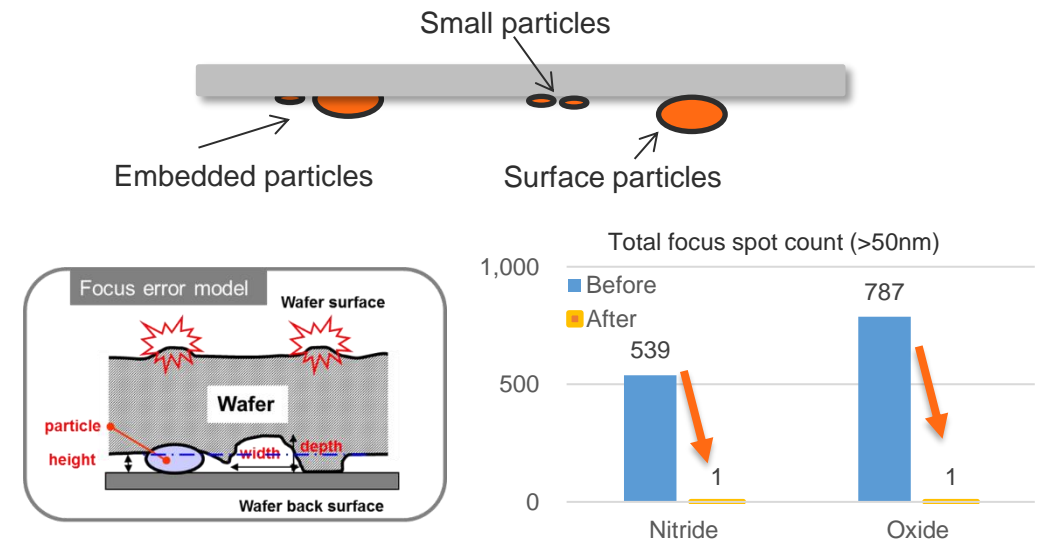
SiN etch process



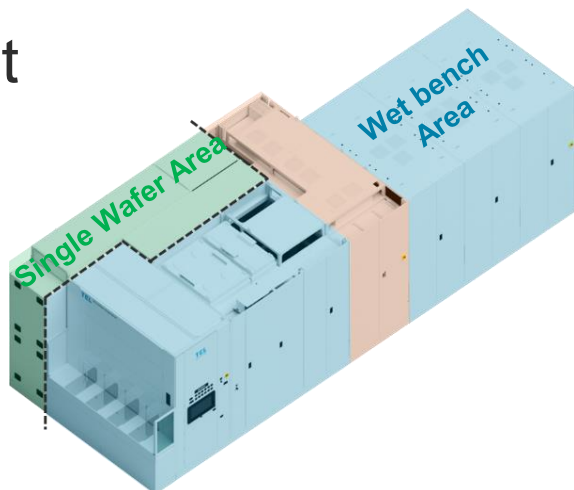
## ■ Scrubber cleaning

- Pre-lithography process  
Provide high-value solutions such as reducing particles brought in by wafers, contributing to the improvement of exposure tool availability which have grown increasingly important due to the introduction of EUV

Wafer back and defocus diagram



## ■ Concept



A combination of wet bench + single-wafer process

Method	Features
Wet Bench	High-temp/ long-duration process, wet etch
Single Wafer	Advanced drying technology, particle control

## ■ Target Application

- Advanced wet etch + advanced dry tech



- Highly selective wet etch process will be required for also 3D DRAM in addition to 3D NAND

- High throughput + surface cleanliness



- High surface cleanliness is required for logic and DRAM

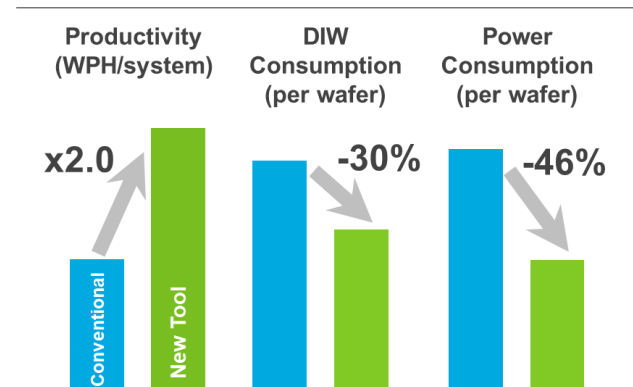
TEL will contribute to customer technology development by continuing to create new value, overcoming the constraints of traditional equipment classifications

# Development of Cleaning Systems

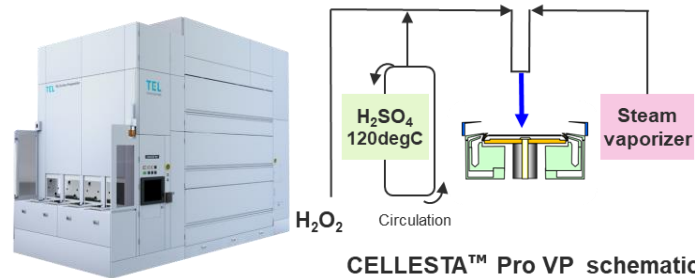
## High Productivity Wet Bench (EXPEDIUS™-R)



Industry's first large-batch process  
(increased wafer counts)

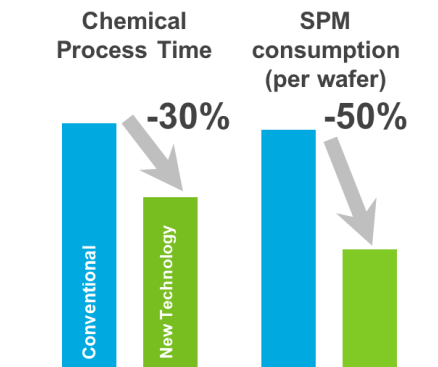


## SPM<sup>\*1</sup> Vapor Technology (CELLESTA™ Pro VP)

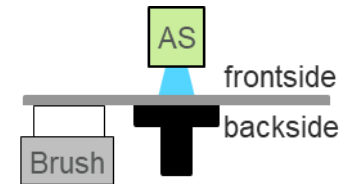


Enabled higher temperature process due to a more effective reaction by adding water vapor to chemicals

<sup>\*1</sup> SPM: Sulfuric Acid and Hydrogen Peroxide Mixture

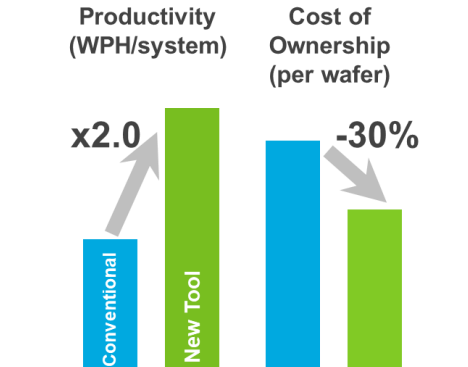


## Simultaneous Scrubber (CELLESTA™ MS2)



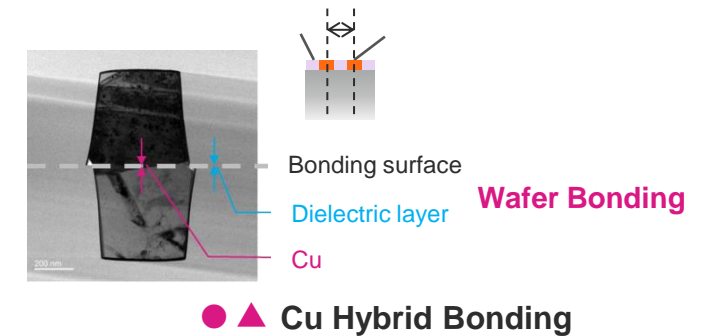
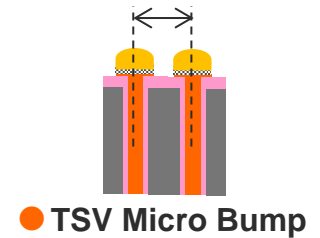
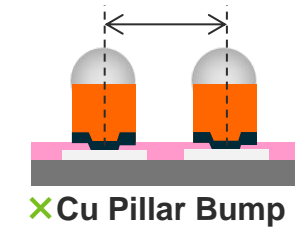
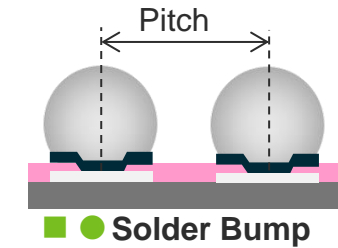
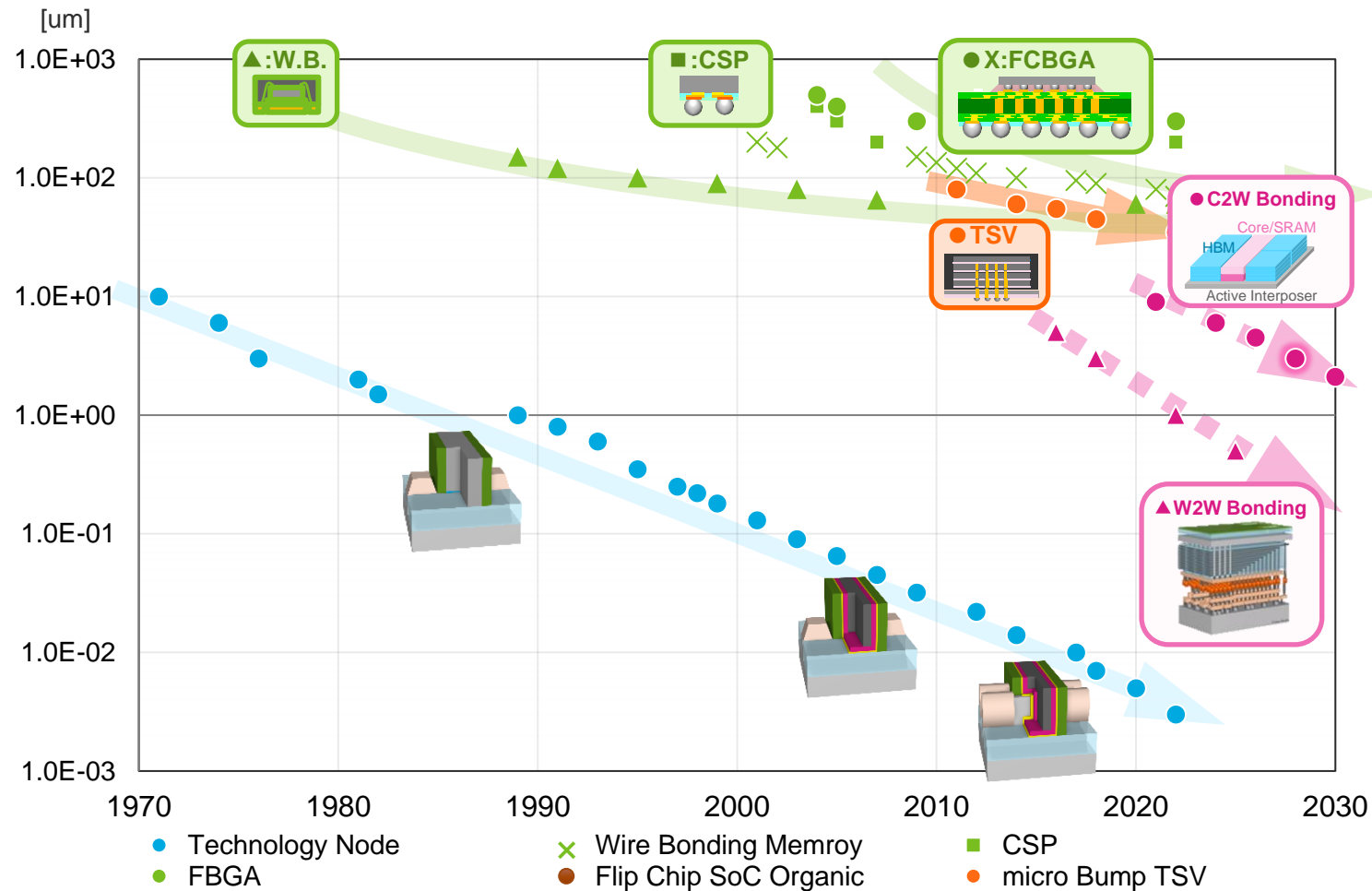
A tool enabling AS<sup>\*2</sup> process on wafer frontside and physical brushing process on wafer backside simultaneously in a single chamber

<sup>\*2</sup> AS: Atomized Spray



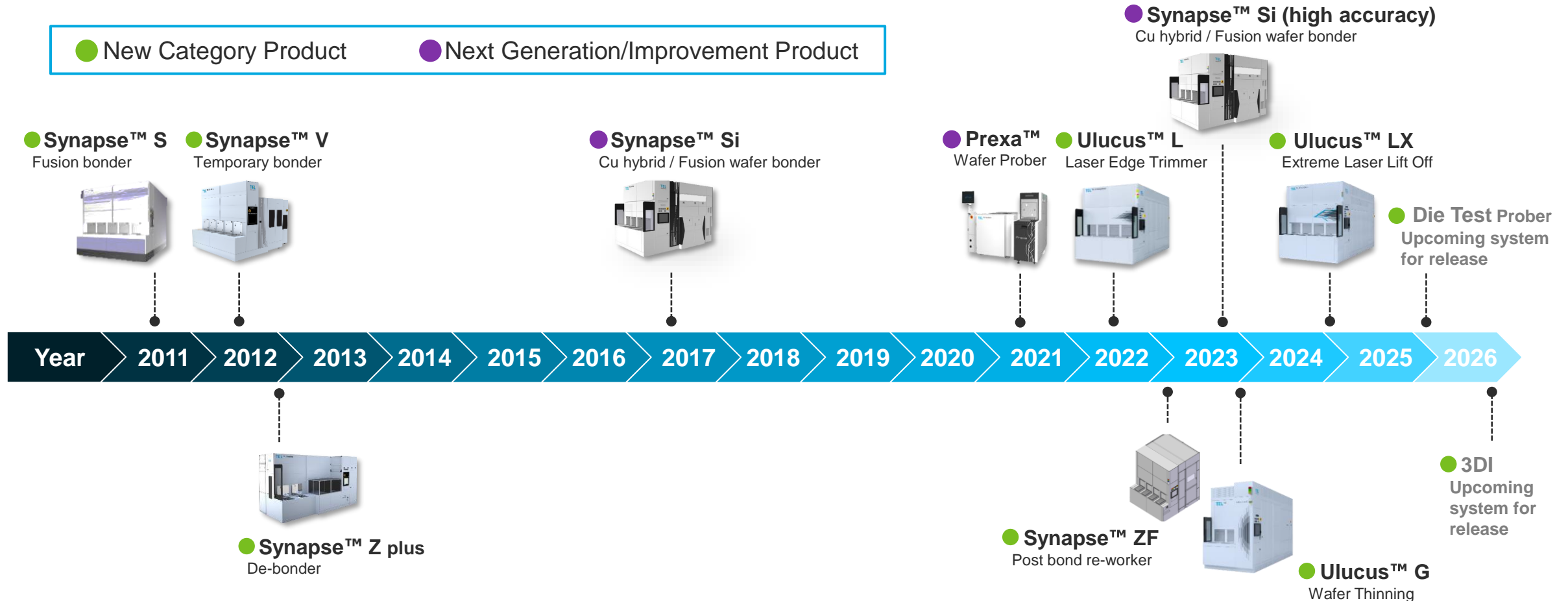
## 7-3. Backend Business Strategy

# Semiconductor Technology Node and Bump Pitch



## Introduction of wafer bonding technology accelerates further reduction of pitch

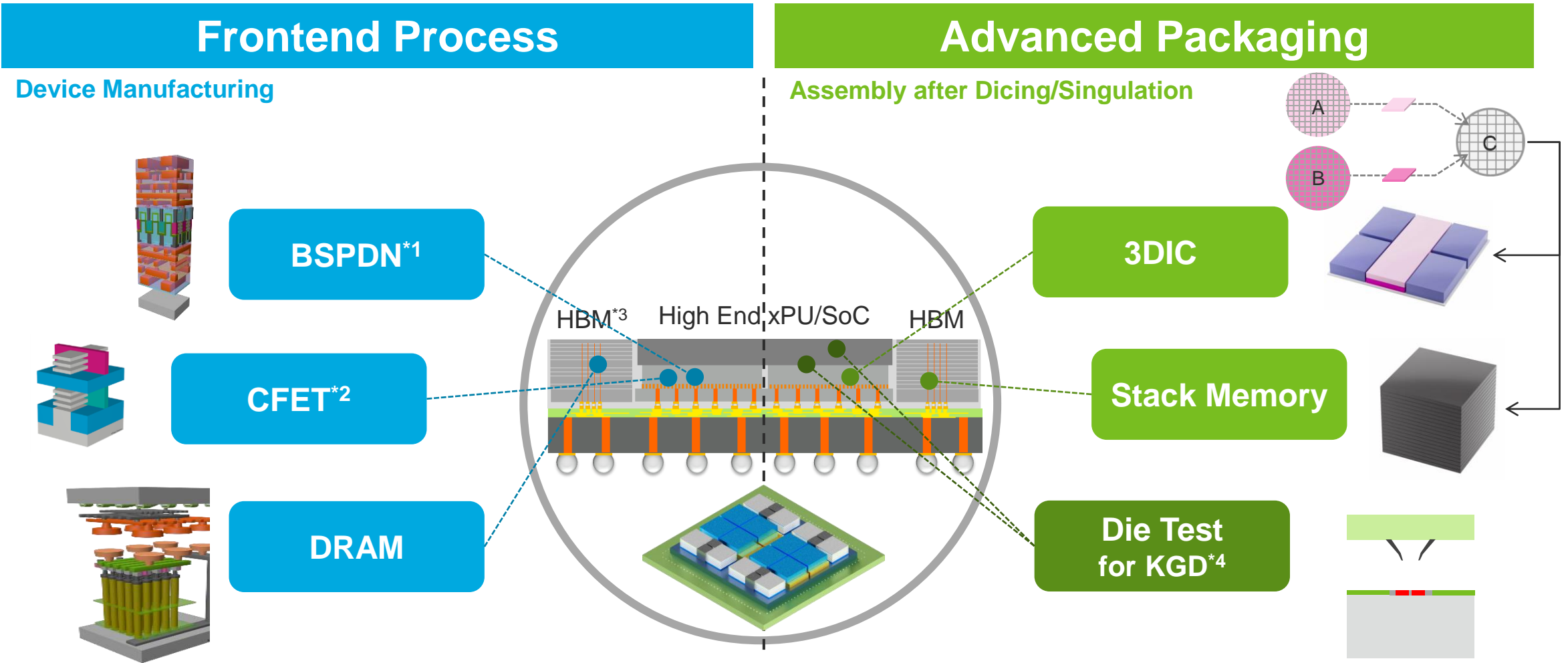
# History of Product Launches in Assembly and Test\* Systems



Accelerating product development to prepare for the era of 3D integration

\*Test : Prober for Advanced Packaging Test

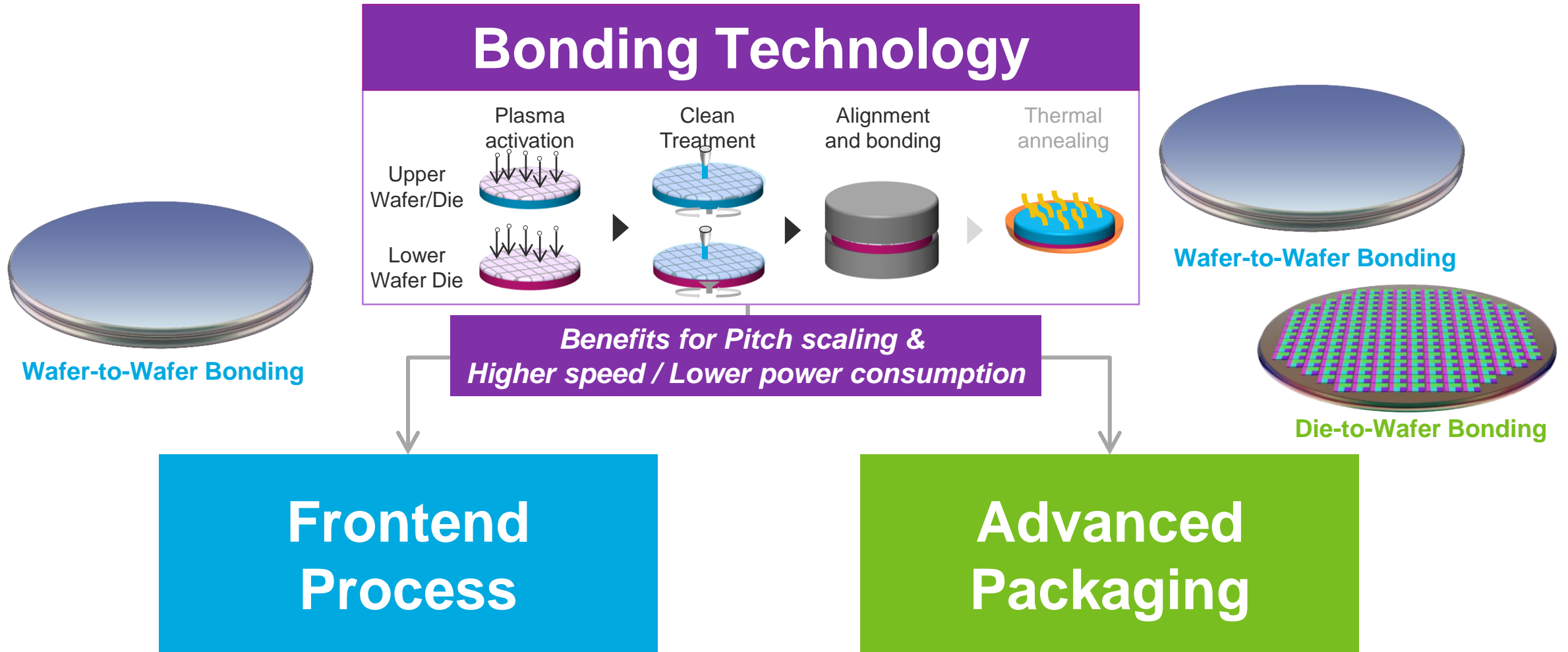
# 3DI / Test Business Expands Opportunities for HPC/AI Device



\*1 BSPDN: Back Side Power Delivery Network  
\*2 CFET: Complementary Field Effect Transistor  
\*3 HBM: High Bandwidth Memory  
\*4 KGD: Known Good Die








# TEL's Opportunities for Bonding Technology

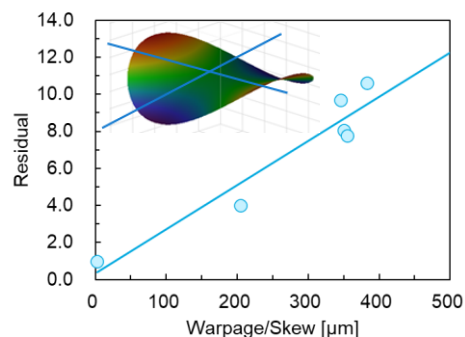




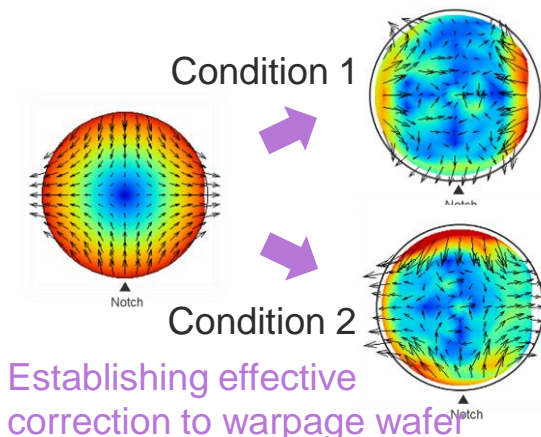
# Wafer Bonder Technology Roadmap and Challenges

CY		2024	2025	2026	2027	2028	2029	2030	Beyond
Logic	Node	 2nm	2nm	2nm+	14A	14A	 10A	7A	5A
		Distortion ≤ 4nm (BSPDN)			Distortion ≤ 3nm (BSPDN)		Distortion ≤ 2nm (CFET)		
NAND		2-wafer-bonding				 3-wafer-bonding	≥ 4-wafer-bonging		
		Wafer warpage < 500μm				 Wafer warpage > 500μm			
DRAM		2D DRAM			2D/3D DRAM				
		 Distortion ≤ 5nm / Dx Dy ≤ 70nm	Distortion ≤ 3nm / Dx Dy < 50nm						

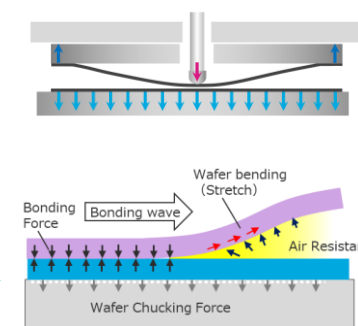
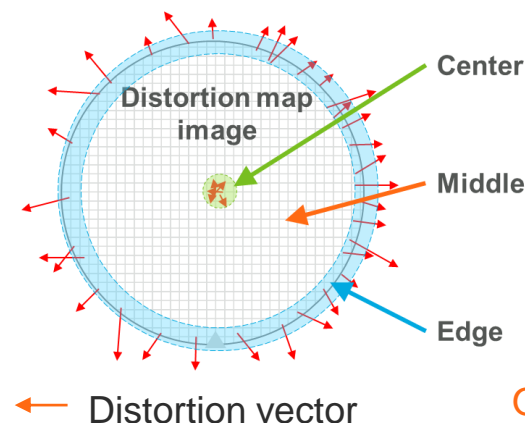
## Wafer Warpage Challenges and Actions



Relation between wafer warpage and residual (distortion)



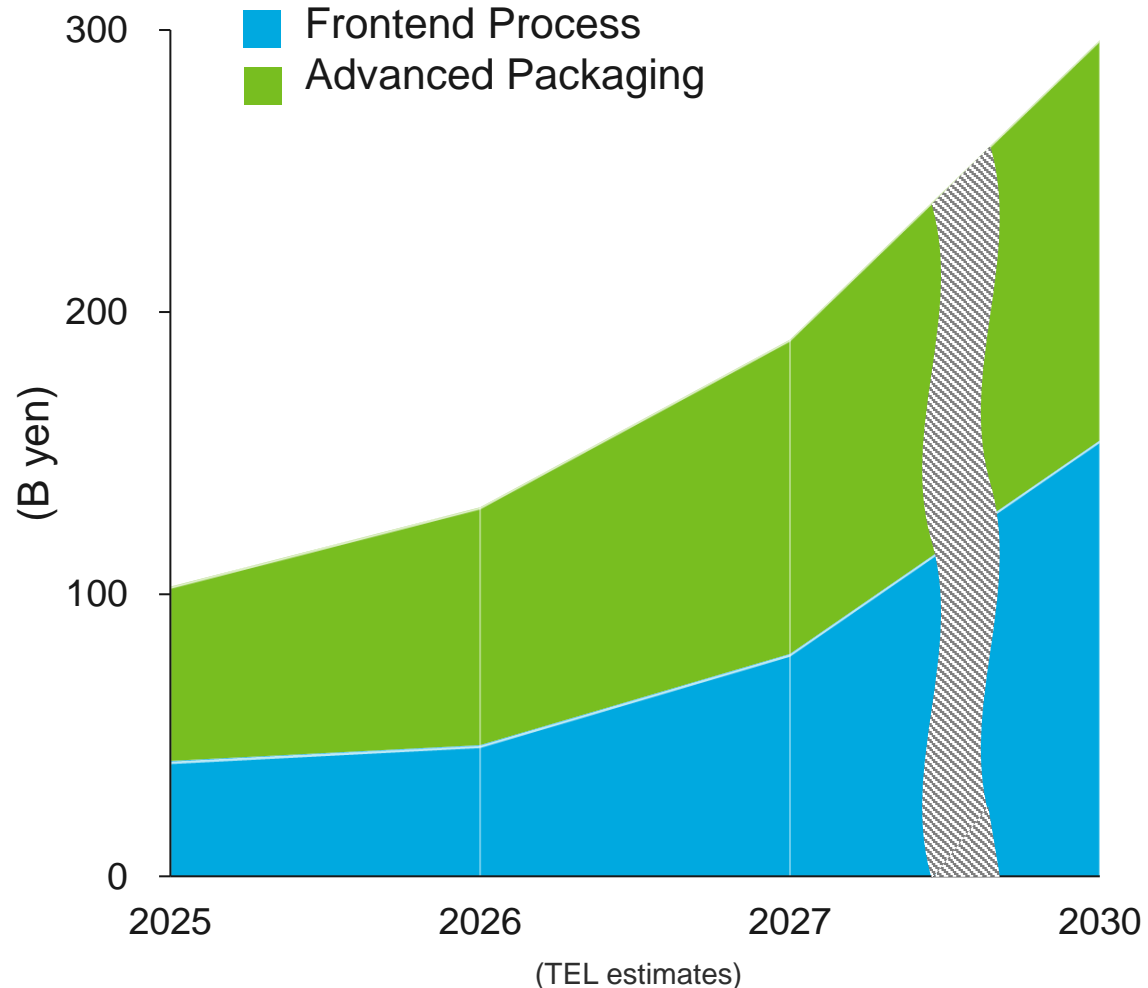
## Distortion Challenges and Actions



Optimizing hardware and process

TEL is developing various technologies in advance to prepare for next-generation devices

# Bonding Process Equipment TAM\*

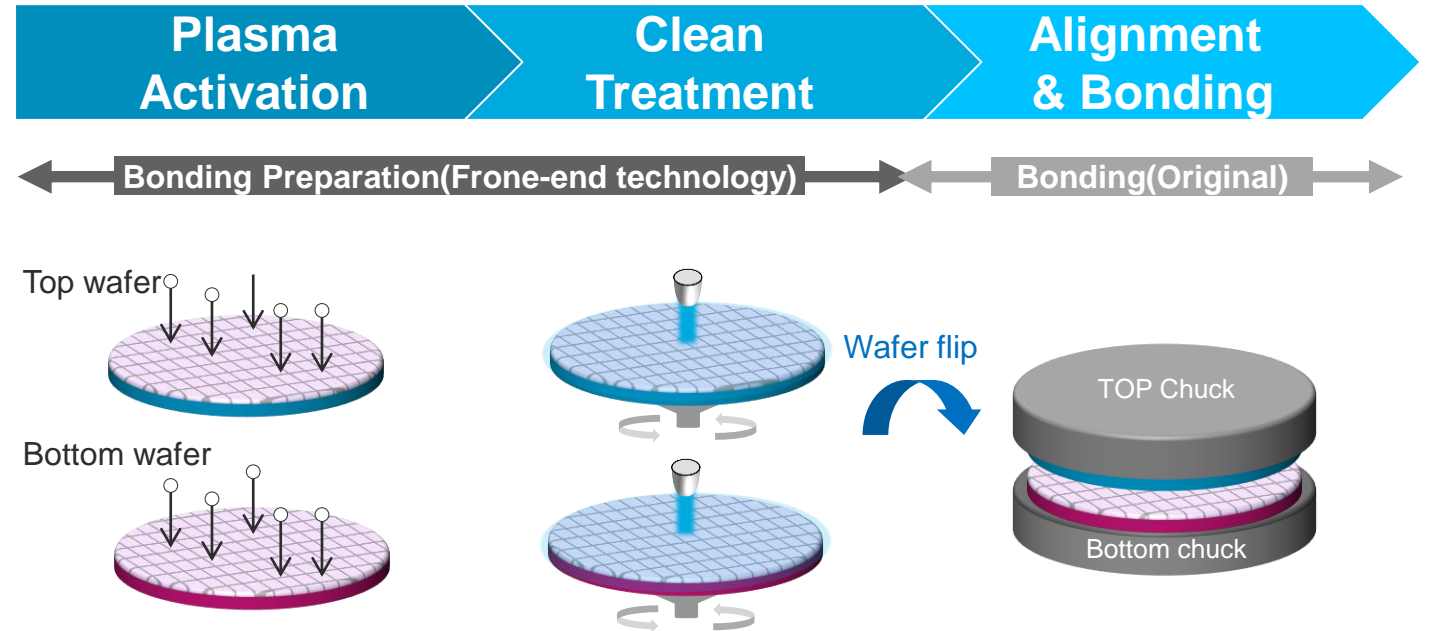
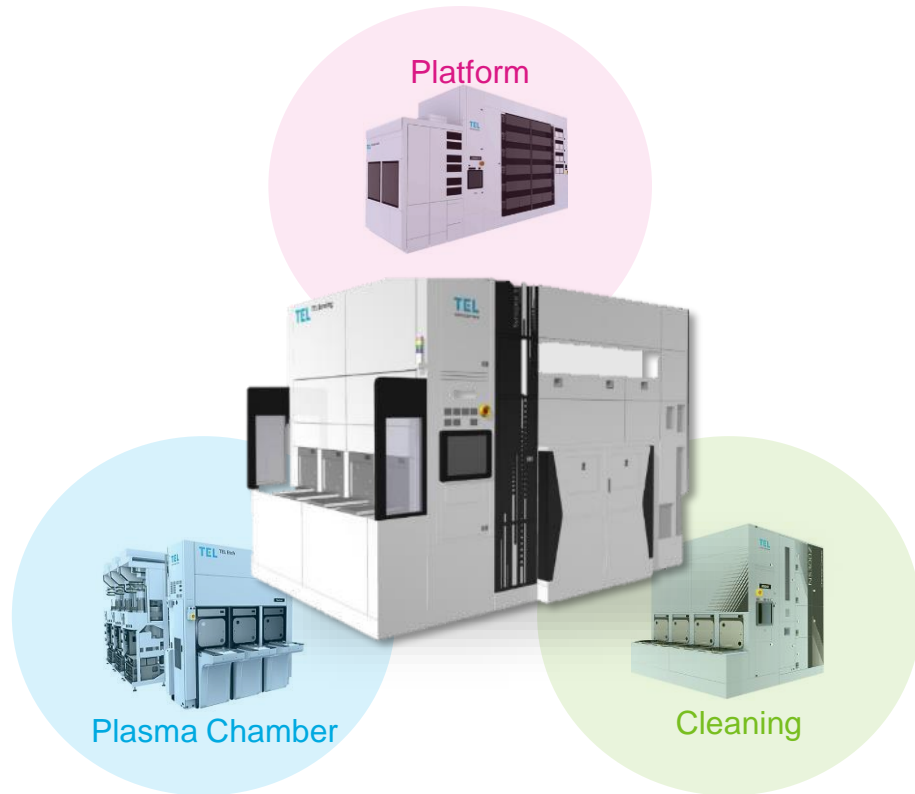


## Anticipating a TAM CAGR of 24% from CY2025 to CY2030

- Projected to achieve 300 billion yen by CY2030
- Encompassing both frontend processes and advanced packaging equipment
- Addressing bonding/debonding, slicing, and thinning process equipment utilizing various technologies

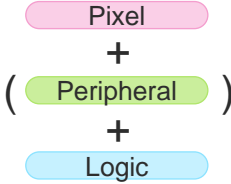
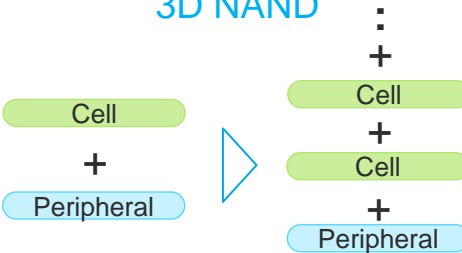
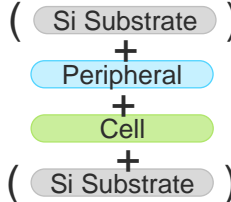
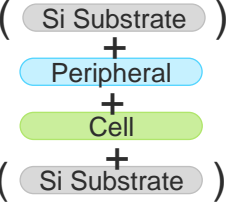
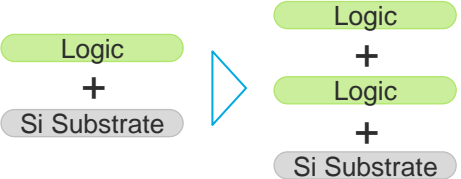
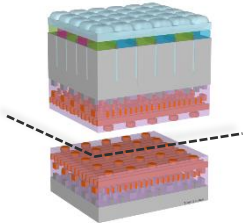
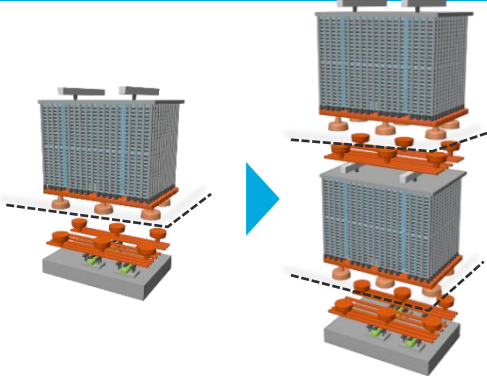
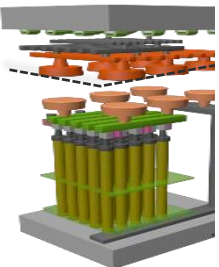
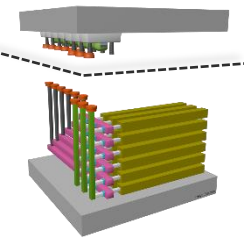
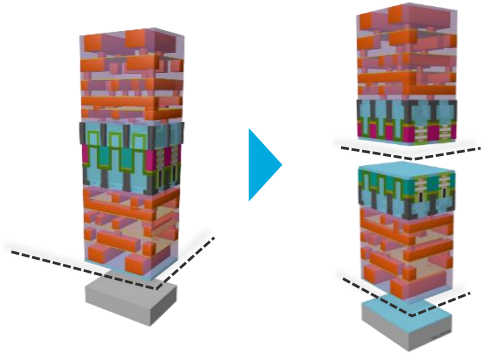
\* TAM : Total Available Market

# Wafer-to-Wafer Permanent Bonder Synapse™ Si



- TEL's existing broad technology and business contributing effective product development/CIPs
- Making good progress with major memory, logic customers towards high volume manufacturing
- Leading W2W Fusion/Cu hybrid bonding technology for next generation device manufacturing

# Broad Applications and Expansion of Bonding Technology

Application	Frontend Process					
	CIS* <sup>1</sup>	NAND		DRAM		Logic
Stacking Device	BSI* <sup>2</sup> 	3D NAND 		VCT* <sup>5</sup> DRAM 	3D DRAM 	BSPDN & CFET 
Bonding	Wafer to Wafer (CHB* <sup>3</sup> /Fusion)	Wafer to Wafer (CHB)		Wafer to Wafer (CHB/Fusion)	Wafer to Wafer (CHB/Fusion)	Wafer to Wafer (CHB/Fusion)
Structure						
Status	HVM* <sup>4</sup>	R&D~HVM	R&D	R&D	R&D	R&D~HVM R&D

The design of future devices is transitioning from single bonding to multi-bonding structures

\*1 CIS: CMOS Image Sensor

\*2 BSI: Backside Illumination

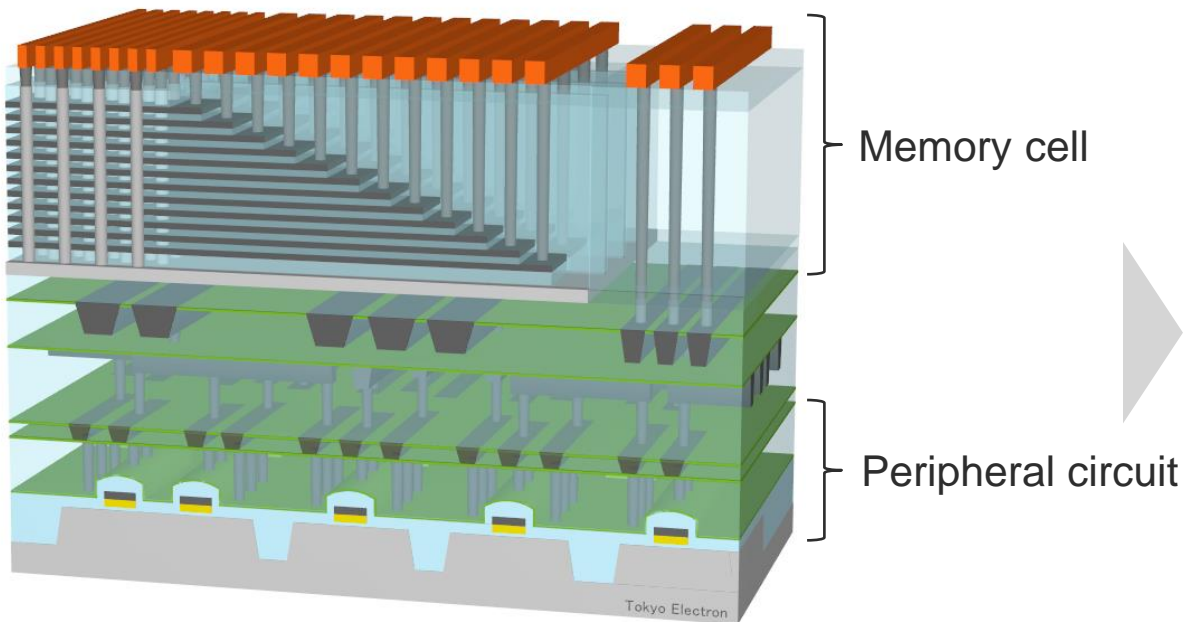
\*3 CHB: Cu Hybrid Bonding

\*4 HVM: High Volume Manufacturing

\*5 VCT: Vertical Channel Transistor

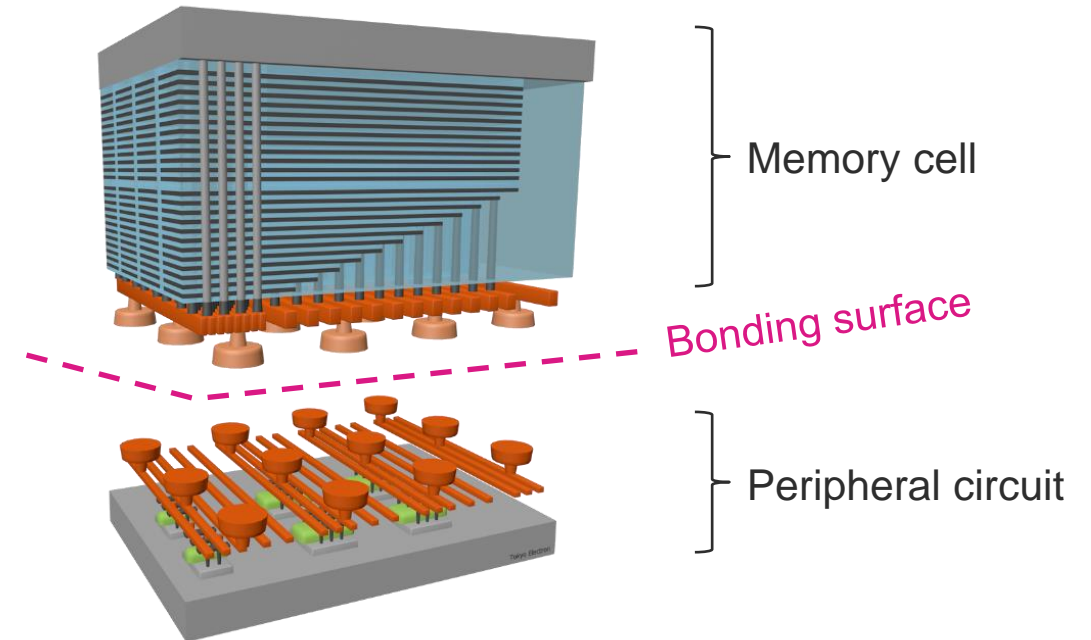
# Wafer Bonding Application for 3D NAND

## Current structure



- ✓ Peripheral circuit performance deteriorates due to exposure to high temperature during memory cell manufacturing
- ✓ Long interconnects wiring

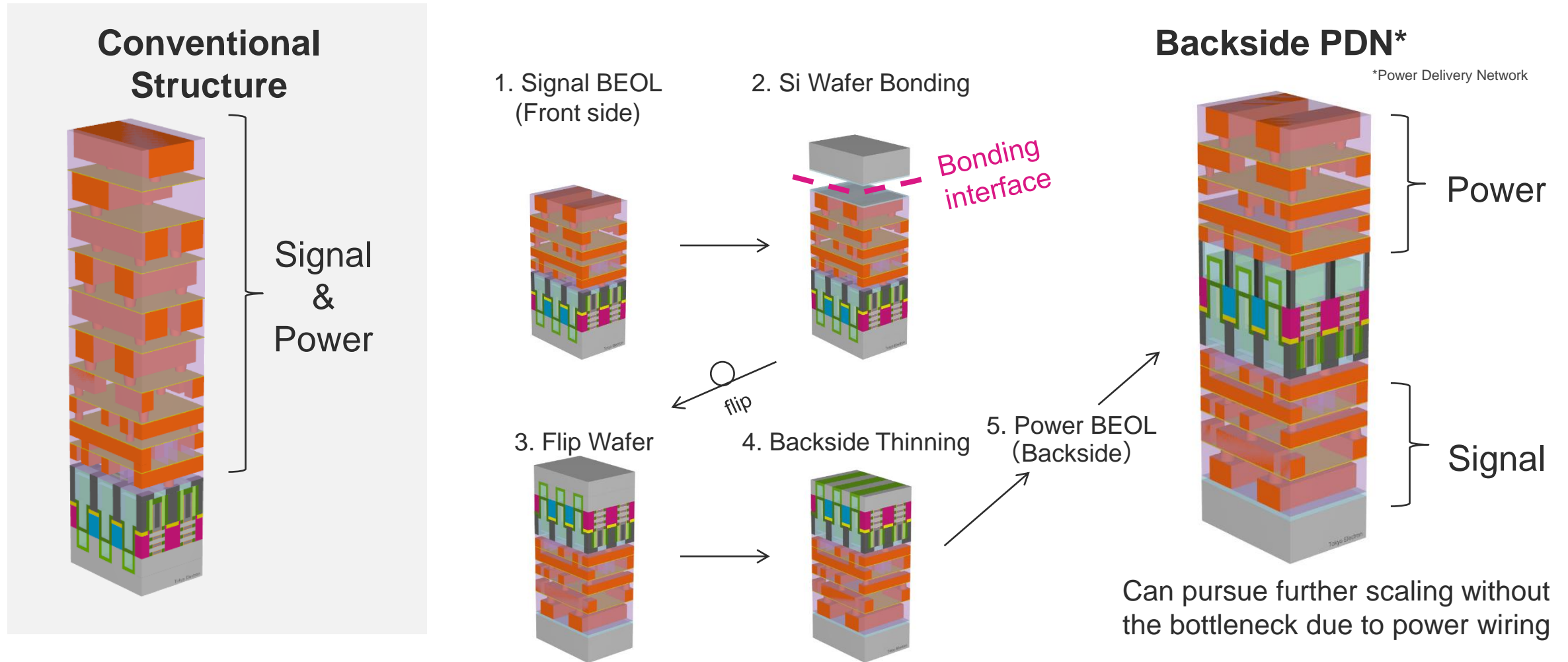
## New structure



- ✓ Peripheral circuit is manufactured on the separate wafer and bond to the memory cell wafer
  - higher peripheral circuit performance
  - shorter TAT\* process
- ✓ Shorter interconnects wiring



# Wafer Bonding Application for Logic Backside PDN



# Broad Applications and Expansion of Bonding Technology

Application	Advanced Package		
	Stack Memory / HBM	3DIC	
Stacking Device			
Bonding	Wafer to Wafer / Die to Wafer (CHB/Fusion)	Wafer to Wafer / Die to Wafer (CHB)	
Structure	<ul style="list-style-type: none"> <li>• Thinner die / more stacks</li> <li>• High density connection</li> <li>• Better thermal conductance</li> </ul>	<ul style="list-style-type: none"> <li>• Small formfactor (3D stack vs. 2D)</li> <li>• Higher speed (shorter wiring, no bump)</li> <li>• Lower power (shorter wiring, no bump)</li> <li>• Lower cost (higher yields, easy to mix processes)</li> <li>• Shorter time to market (matured IP block reuse)</li> </ul>	<ul style="list-style-type: none"> <li>• Better thermal conductance</li> </ul>
Status	R&D	R&D ~ HVM	

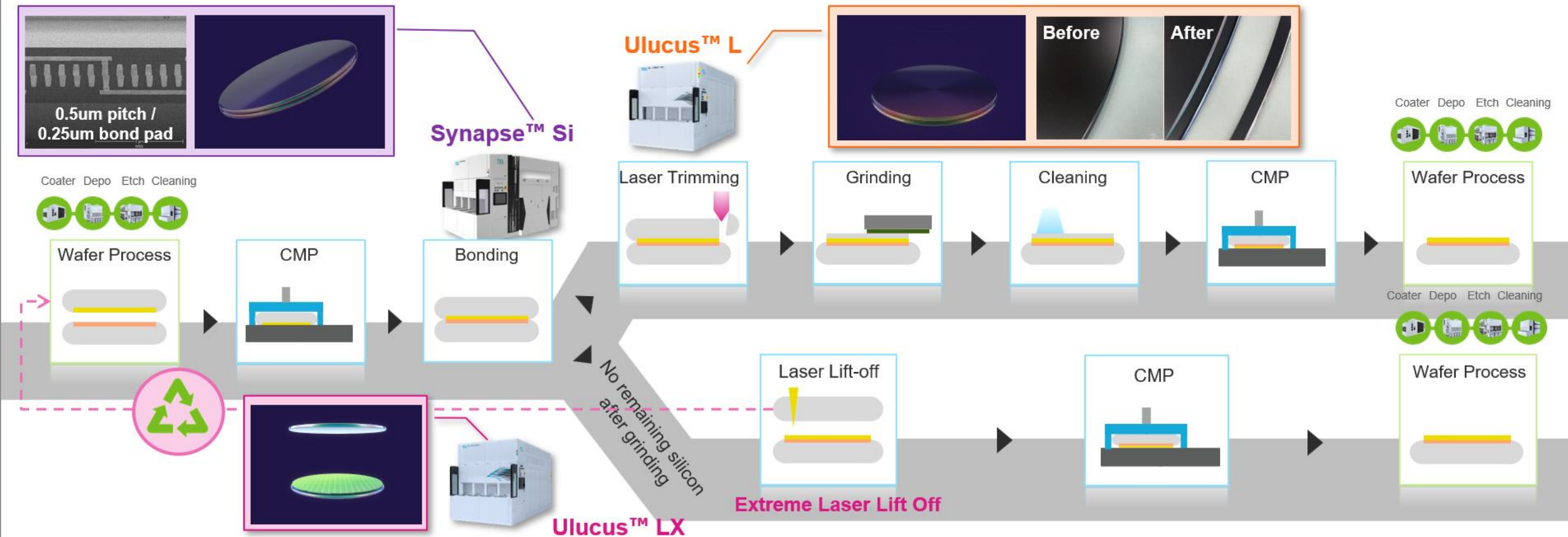
The opportunity for CHB/fusion bonding is growing to encompass advanced packaging

# Frontend Wafer Bonding Process and TEL Products

Pre-bond

Example of Wafer Bonding Process

Post-bond



Integrating various TEL equipment enables next generation wafer bonding processes that deliver high performance and process efficiency



# Laser Trimming System: Ulucus™ L

## ■ Concept

- Edge trimming on bonded wafer
- Latest platform utilizing super clean technology from the front-end process, with the integration of laser control technology

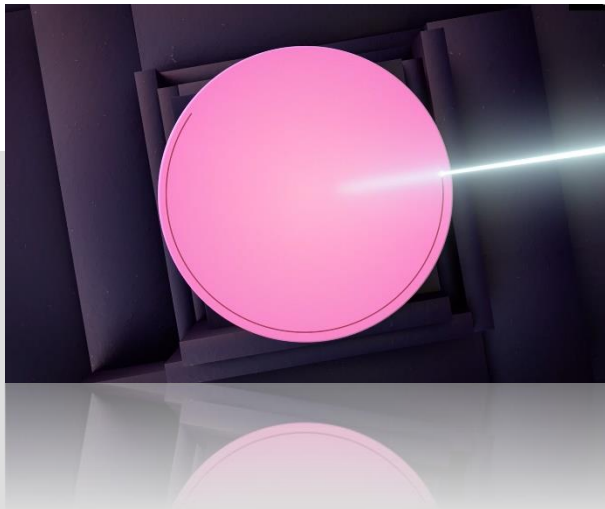


Laser technology realizes high accuracy and quality trimming processes, and environment-friendly capability through the reduction of DIW usage

# Laser Trimming System

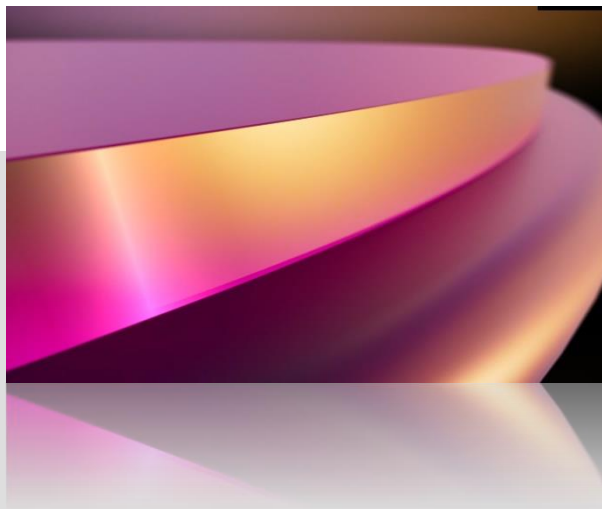
Revolutionize wafer bonding process with laser technology

Enhance yield and significantly reduce the use of DIW in the edge trimming process



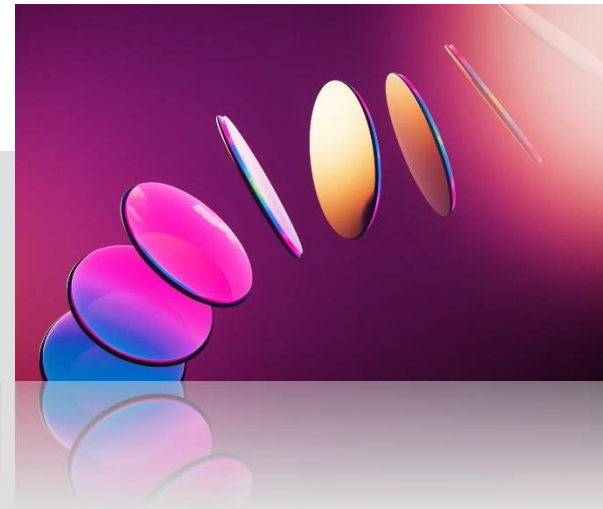
## Higher Accuracy

Enabling narrower trimming width



## Smooth Sidewall

Less damage, Better yield



## Higher Throughput

High productivity, Reliability



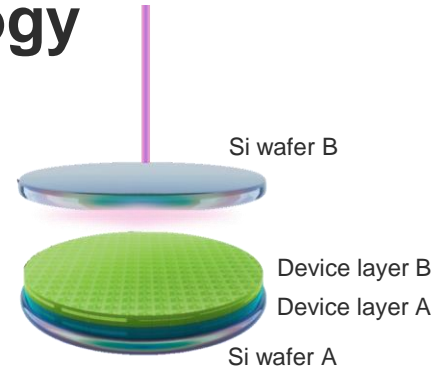
## Save Water

Reducing DIW to 70% or more

# Introducing Ulucus™ LX for Post-Wafer Bonding Process

- **Extreme laser lift-off (XLO) technology**

- Advanced thinning and critical technology for post-wafer bonding process
- Unique laser technology enables separation of the Si-substrate from the device layer



- **Advantages for process and environment**

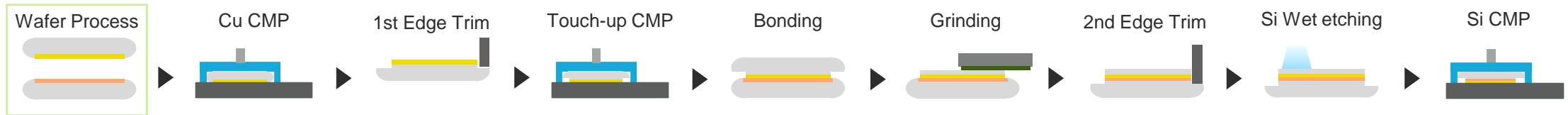
- Enhanced efficiency in silicon active areas
- Fewer process steps required
- Reduced need for DI water usage and CO<sub>2</sub> emission
- Opportunity for wafer reuse

- **Equipment released in December 2024**

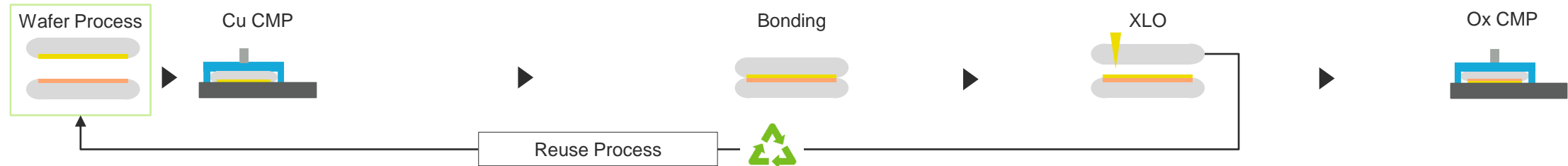


# Ulucus™ LX Advantages

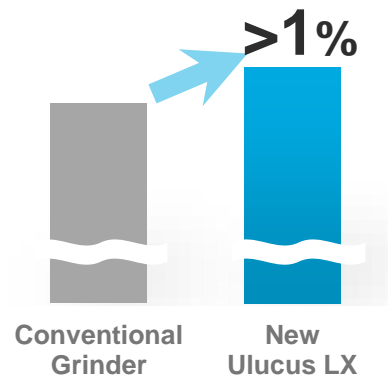
## Permanent Bonding Process with Grinding & Blade Edge Trimming (Conventional)



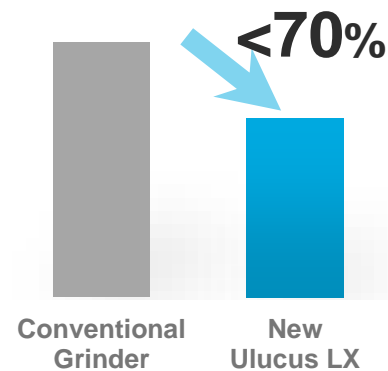
## Permanent Bonding Process with XLO (Extreme Laser Lift Off)



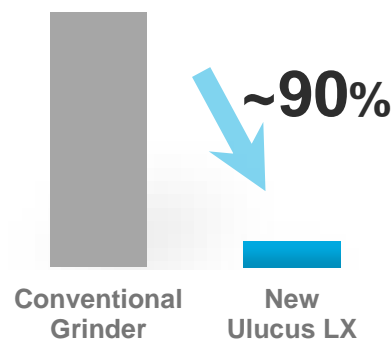
### Active Silicon Area



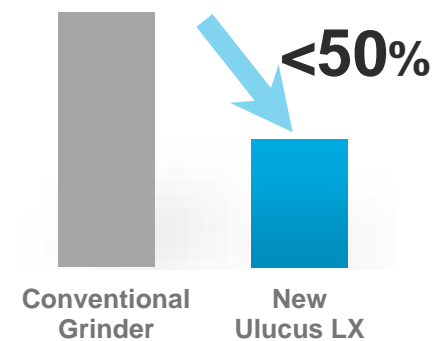
### # of Process Steps



### DIW\* Usage



### CO<sub>2</sub> Emission (w/ wafer reuse)



### No Silicon Sludge → Advantage Over Grinder



Source: TEL

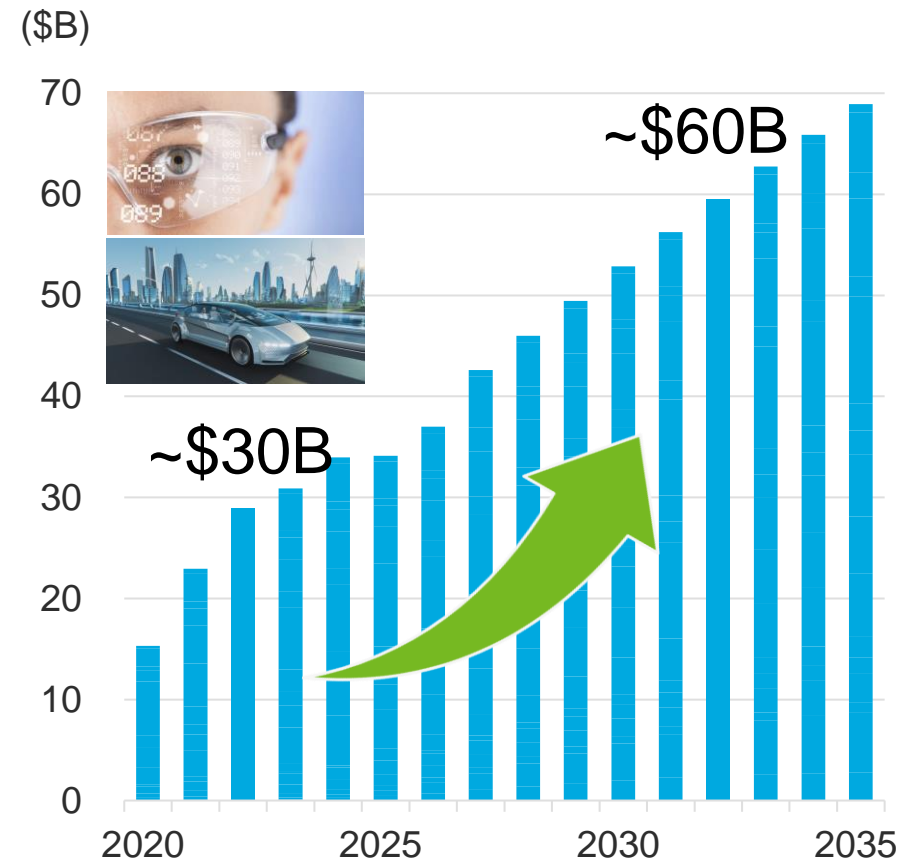
## 8. MAGIC Market and Field Solutions Business Initiatives

# MAGIC Market

- MAGIC Market to double
- Development & sales for MAGIC specialty applications
- Demo line ready for 200mm MAGIC
  - ✓ Yamanashi, Kumamoto, Miyagi
  - ✓ Massachusetts, Minnesota, Florida



## Market Estimates



\*TEL estimate

# Equipment for Mature Generations

- Reengineered equipment for 200mm wafer
  - Thermal deposition systems, coater/developer, etch systems, etc.
  - Sales expansions not only for replacement demand of existing customers, but also for emerging customers
- Equipment for power devices
  - Equipment for SiC wafer, 300mm etch system
  - Respond to rapid growth in demand for power devices, such as for automotive



SiC epitaxial CVD system

By integrating our technological assets with new technologies,  
improve productivity and reduce impact on the environment



# Providing Diverse Systems and Solutions for Diverse Needs

## Evolution of Leading-edge Devices

Heterogenous Integration

Layering

Miniaturization

Diversification of devices



PLP



μOLED



Smart Glass



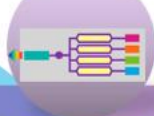
Power



RF Filter



CIS



Si Photonics

Diversification of substrates/ materials

Square substrates, glass, SiC, GaN, LT/LN, 150/200/300mm

Bonder

Test

Cleaning

Etch

Litho

Dep

GCB

TEL's coverage

Support > 96,000 units

Maximize Customer's Productivity

## Field Solutions



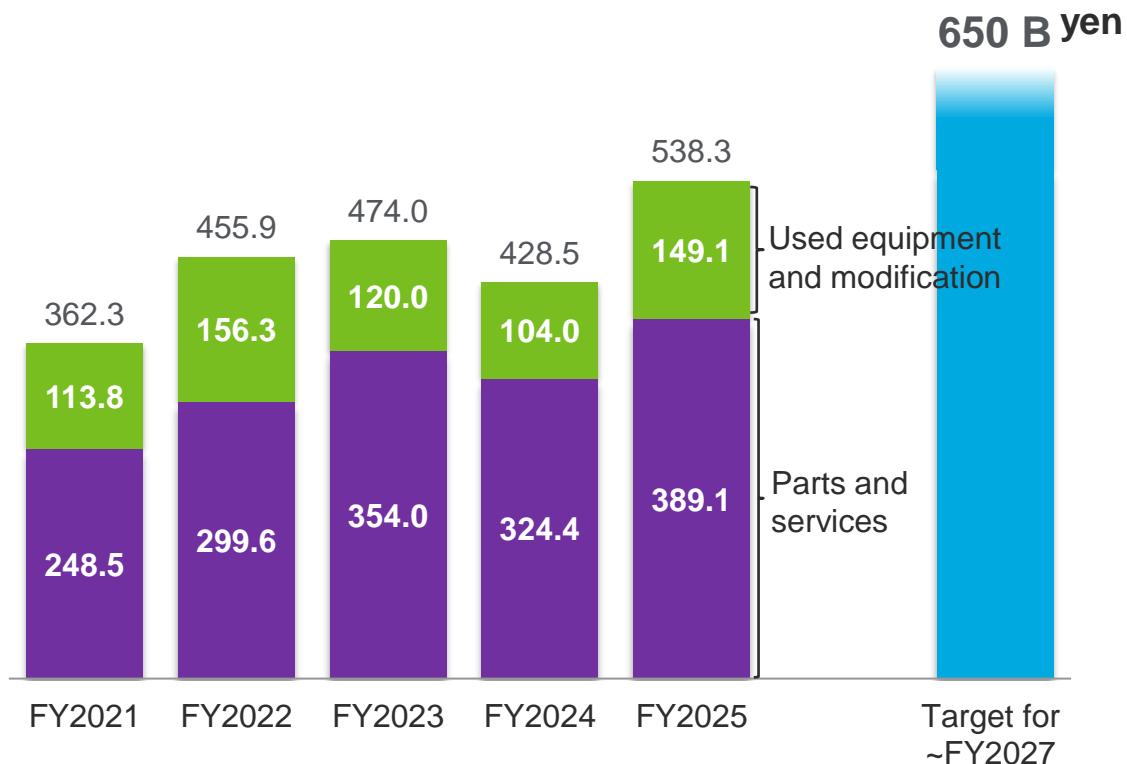
# Basic Strategy for Field Solutions (FS)

- Expand sales for equipment for mature (legacy) nodes
- Deploying solution business based on installed base
- Development and promotion of advanced Field Solutions
  - Providing leading-edge and sustainable support that utilizes the latest technology, such as DX
  - Development of remote maintenance support and training tools
- Enhancing the front-lines engineers and capabilities
  - Continuous skill improvement for field engineers

Support customers to maximize their business operations  
through services with high added value

# Field Solutions (FS) Sales Results and Business Contents

## FS Sales



### ■ Parts and repair

- Predictive maintenance for parts deterioration
- Appropriate parts inventory management and prompt delivery

### ■ Services

- Providing “comprehensive contract type” services that encompass everything from equipment delivery to after-care maintenance
- Proposing solutions that address customer demands and maximizing equipment utilization rates

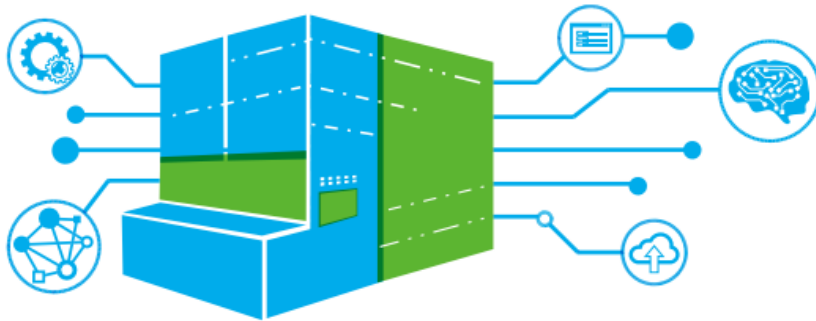
### ■ Modification

- Productivity improvement
- Yield improvement

**SAM<sup>\*1</sup> is expanding with 96,000<sup>\*2</sup> installed base currently and increasing by approx. 4,000 to 6,000 units each year**

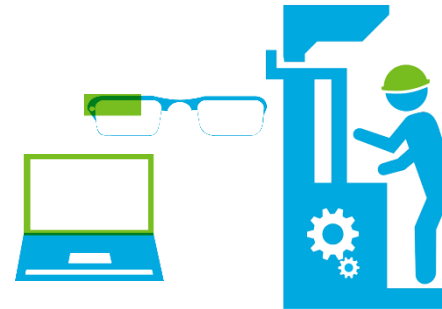
# Advanced Field Solutions

## TELeMetrics™



- Monitoring data on individual equipment
- Knowledge management and accumulation of problem case studies

## Remote Support



- Minimization of downtime through predictive maintenance of equipment
- Remote support that enables prompt response even under travel restrictions

## Strengthen Global System

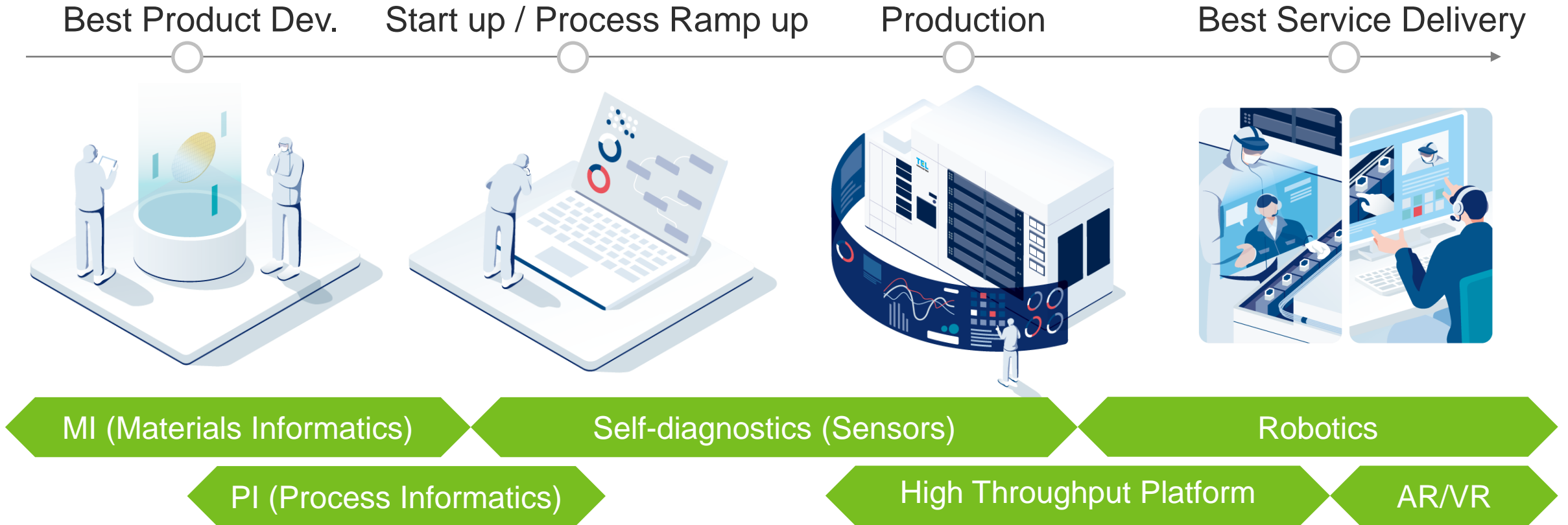


- Provision of support that takes advantage of time differences
- Parts management and delivery through advanced logistics
- Engineer training program

Proposing solutions with high added value  
centered around “TELeMetrics™” that utilize DX

## 9. Digital Transformation (DX) Initiatives

# Leveraging Digital Transformation (DX)



Developing digital enablers for use throughout the business  
to leverage productivity and profitability

# Leveraging Digital Transformation (DX) in Field Solutions

Maximize work efficiency for startup and maintenance in the Clean Room by using smart glasses and remote expert support. Use of AR/VR and DX including digital twin technology.



Use of robots for parts replacement without human assistance is expected to minimize downtime and improve the quality of engineering work.

# TEL DX Vision

- The tide of DX ripples throughout the industrial world as a whole, and the semiconductor industry is no exception. It is positioned as a part of the solution toward further demands for die miniaturization and layering



AI Chip



Autonomous



Cloud Service



AR/VR

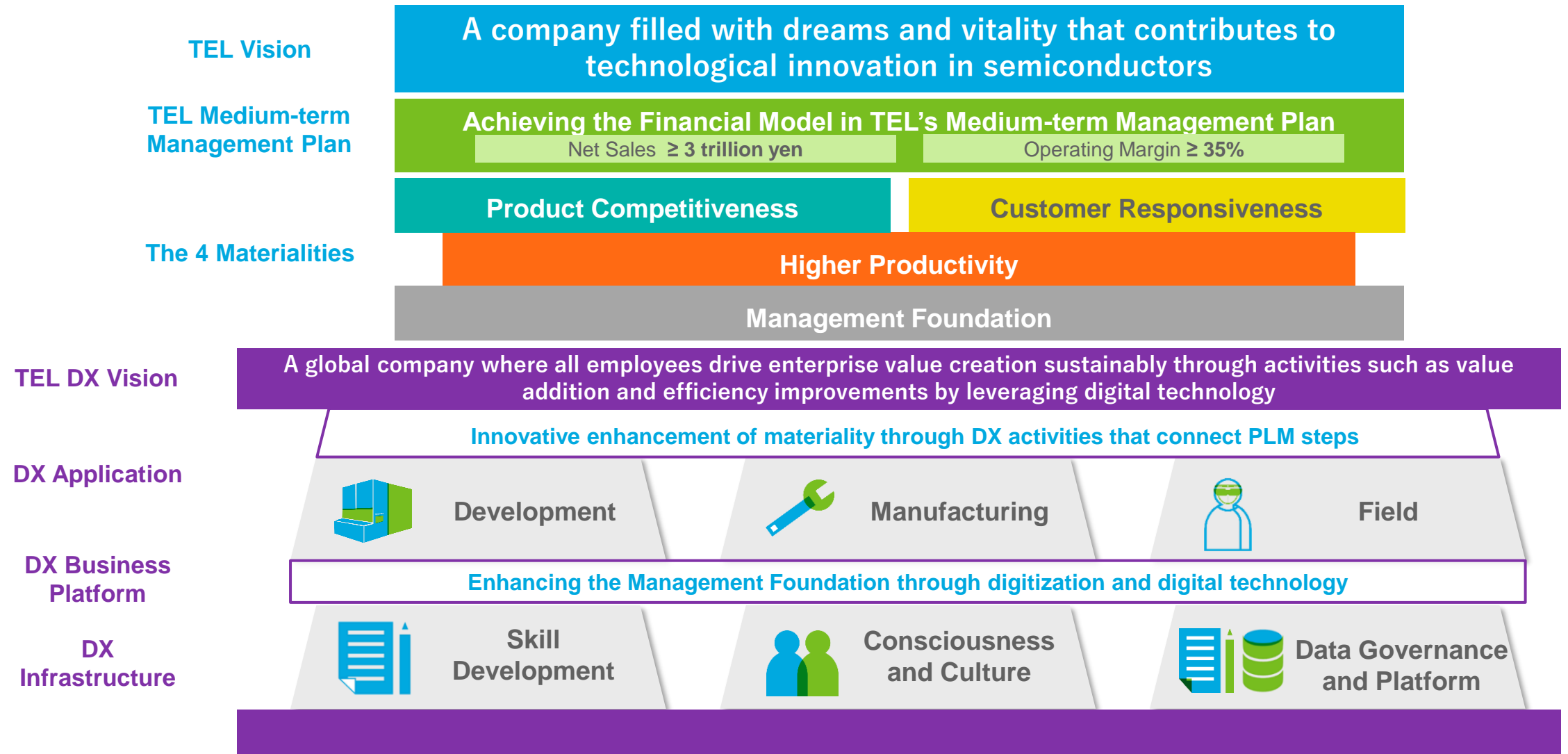
## TEL DX Vision

A **global company** where all employees drive **enterprise value creation sustainably** through activities such as value addition and efficiency improvements by leveraging **digital technology**

DX activities are ultimately a method and an opportunity to realize sustainable creation of corporate value. We have defined the image we must achieve (our “To-Be Image”) in order to realize transformation



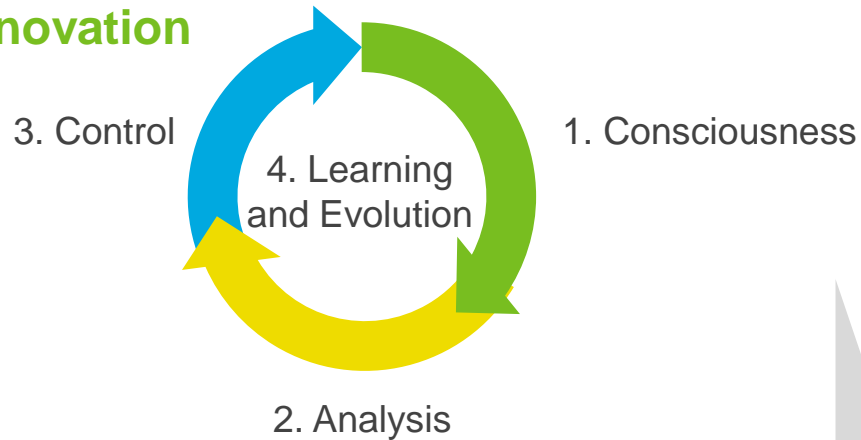
# TEL DX Grand Design



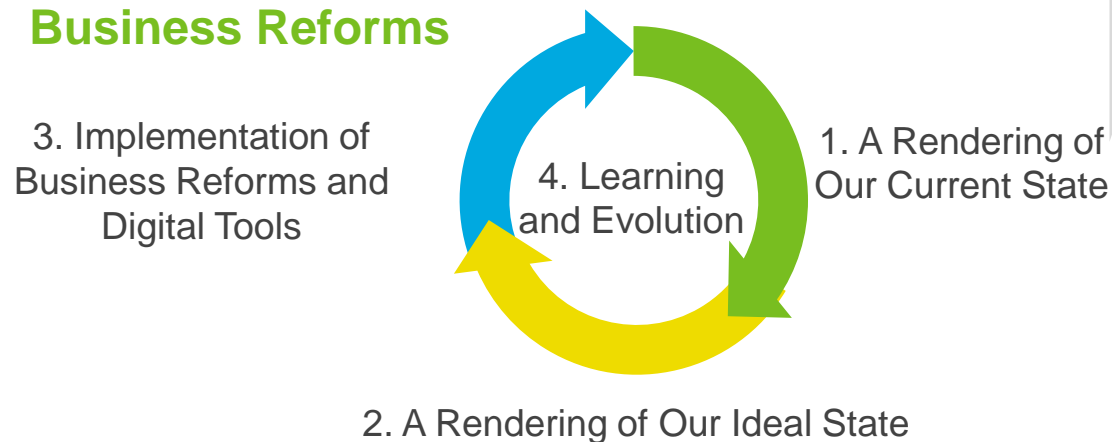


# Steps of DX Activities

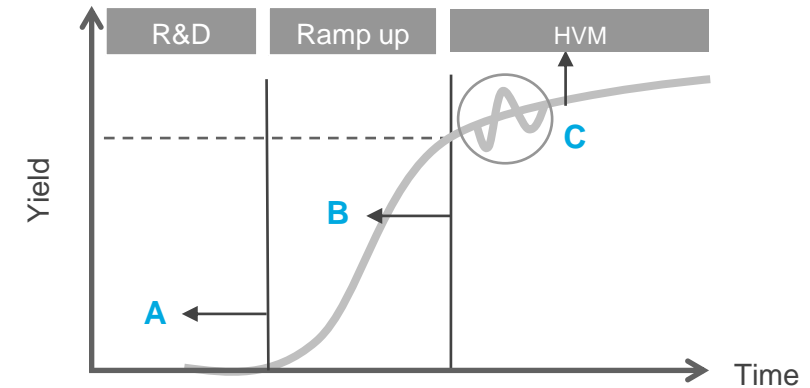
## Product Innovation



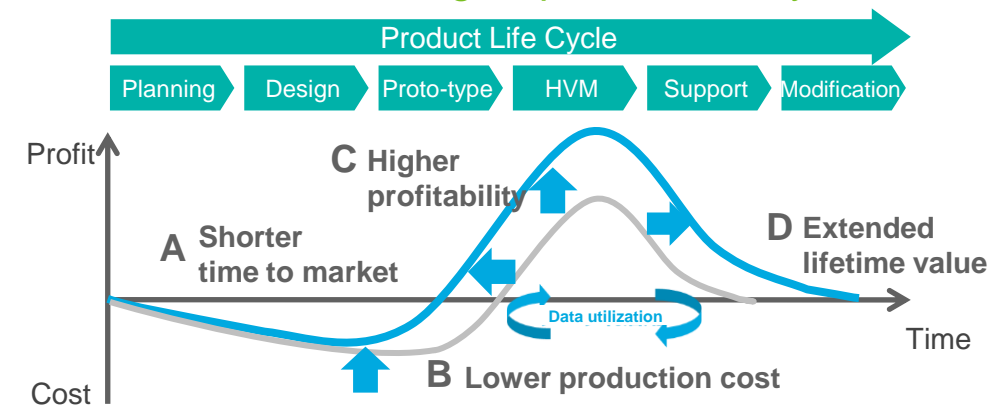
## Business Reforms



## DX in Contributing to Customers' Value Creation

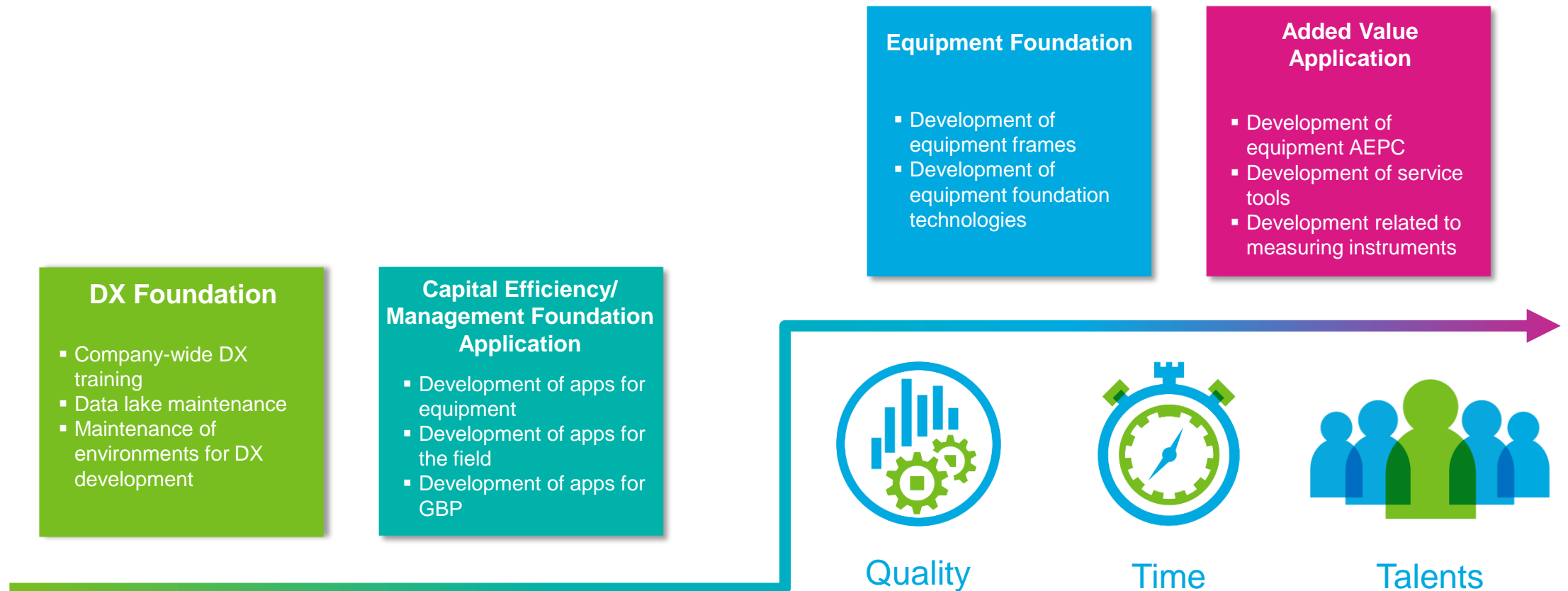


## DX in Raising Capital Efficiency



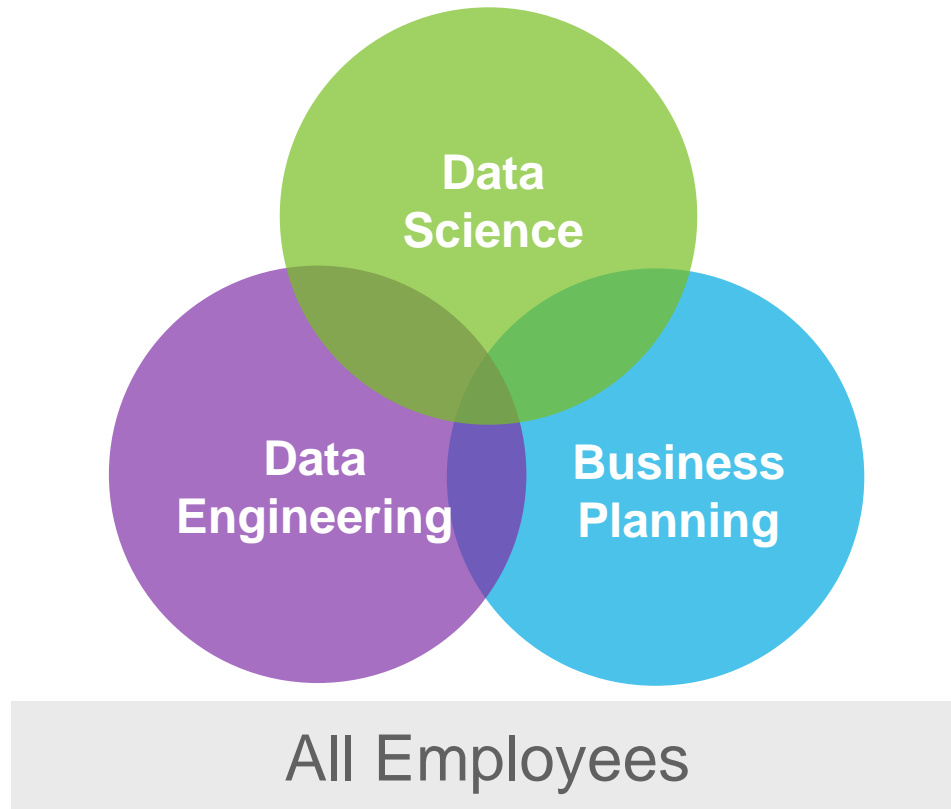
Solving issues of a higher dimension through digital transformation

# Relationships between Projects in DX-related Developments



Through a DX foundation and DX that improves capital efficiency,  
we will improve the quality and speed of our work,  
and transition toward a use of time that creates even greater value

# DX Engineer Training Plan



The ability to understand and utilize knowledge of information science, such as cutting-edge information processing, artificial intelligence and statistics

The ability to realize a form of data science that meaningfully contributes to TEL's creation of corporate value, and to practice and operate data science in a manner that fits our purposes

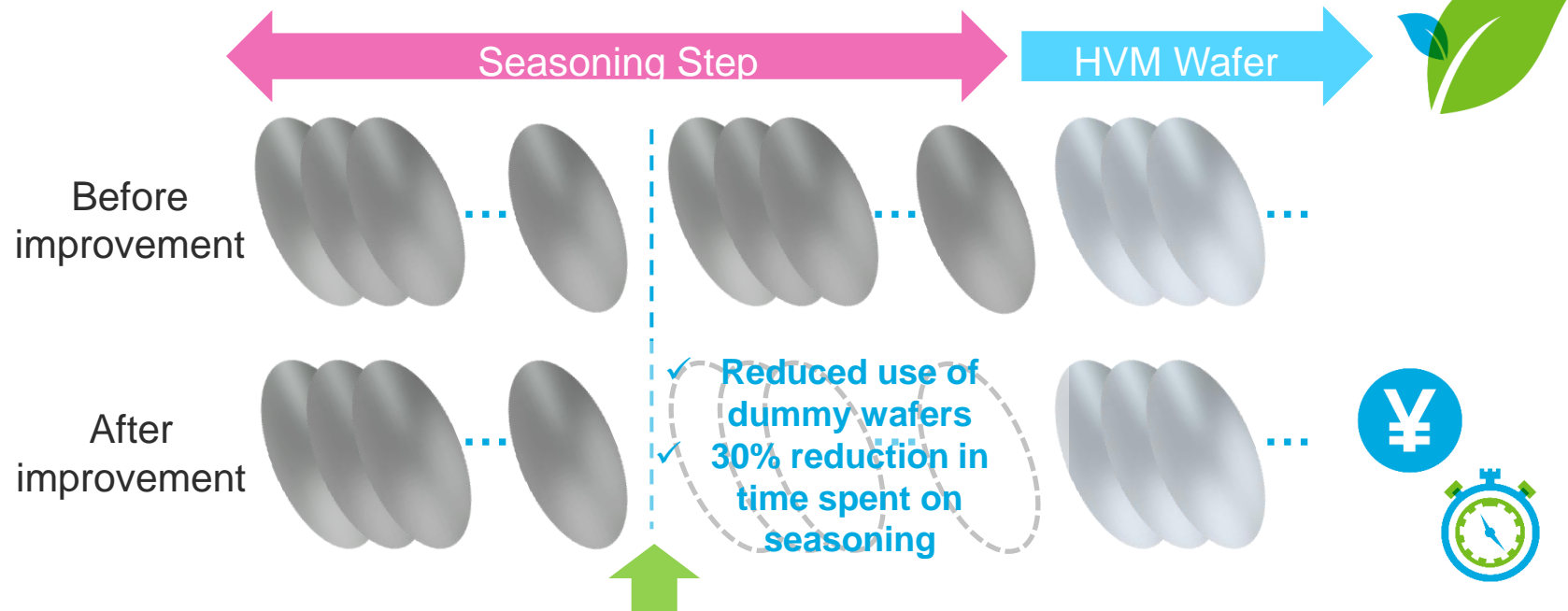
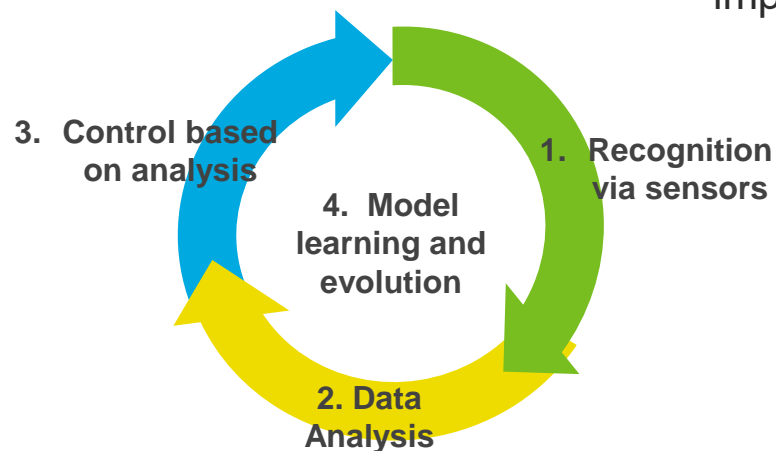
The ability to organize issues and their backgrounds, derive solutions, and connect them to our business

Utilizing data and digital technology in our day-to-day business operations in order to optimize our business operations and create added value

Engaging in planned training to foster personnel who can capitalize data science in TEL's business

# Example Activity 1 – Increasing Productivity of Equipment:

## Improving Utilization of Etch Equipment



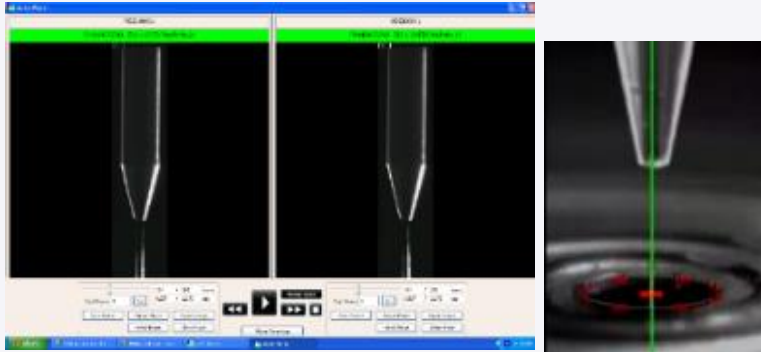
**Seasoning at the right time with endpoint detection**

\*ISSM 2020, from “Seasoning Optimization by using Optical Emission Spectroscopy,” published by the Company





Feedback from the sensor provided an appropriate understanding of chamber conditions and improved utilization of equipment

# Example Activity 2 – Increasing Operation Cost of Equipment: Reducing Chemicals of Coater/Developer

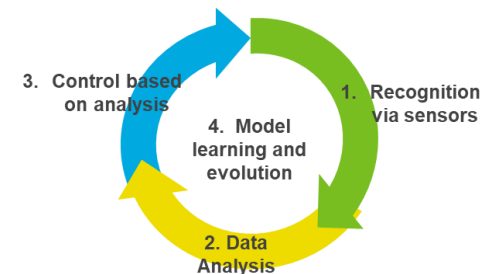
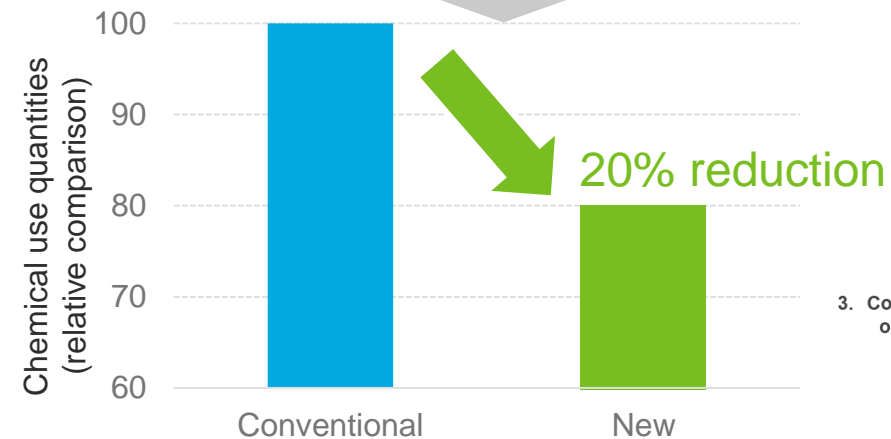
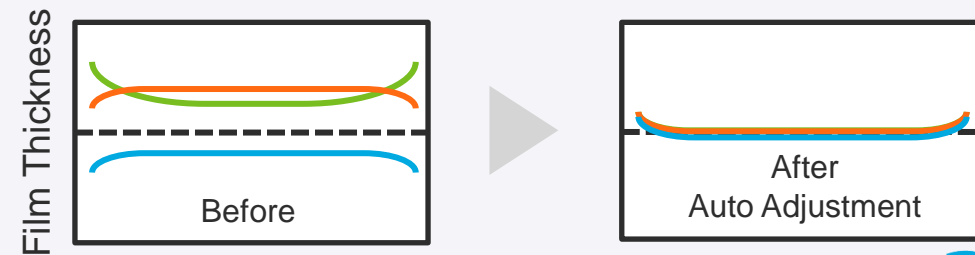
Monitoring of chemical discharge status  
using image processing technology



Monitoring of chemical coverage of interior of surfaces  
using image processing technology

Dispense Volume	X ml	Y ml	Z ml	A ml
Judgement	Passed	Passed	Failed	Failed
Wafer image by WIS				

Automatic film thickness adjustment function

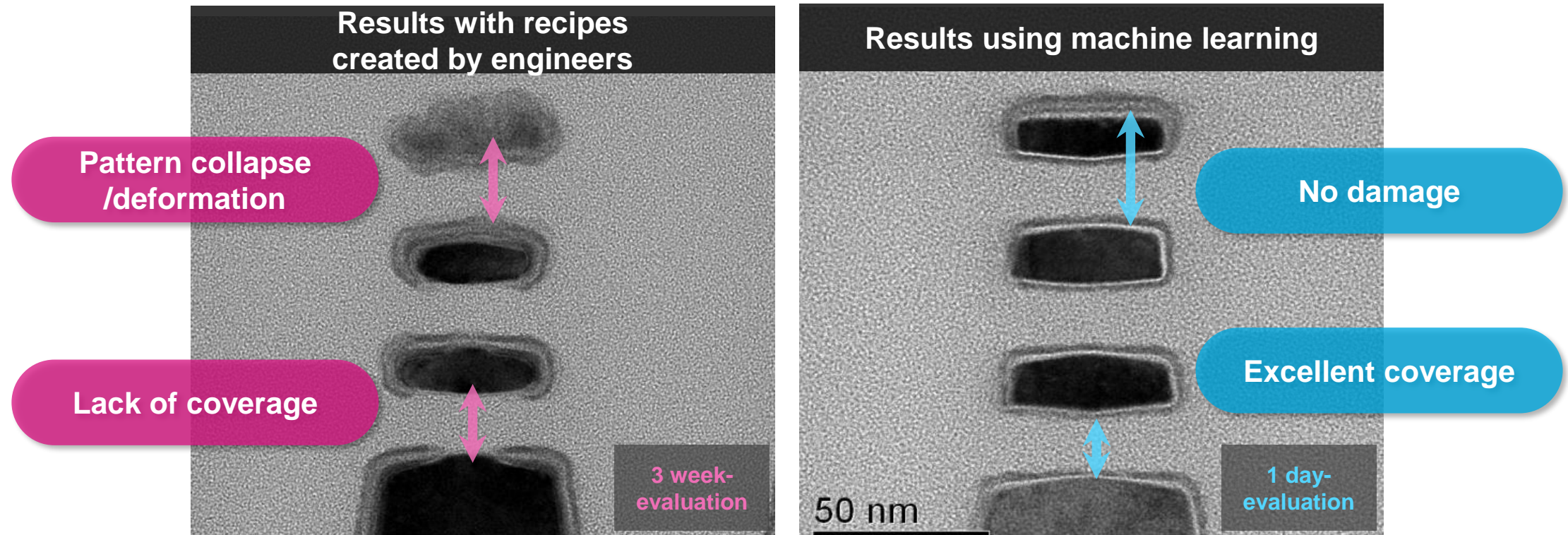


Contributed to customer operation costs  
and the environment by using machine learning



# Example Activity 3 – Increasing Productivity of R&D:

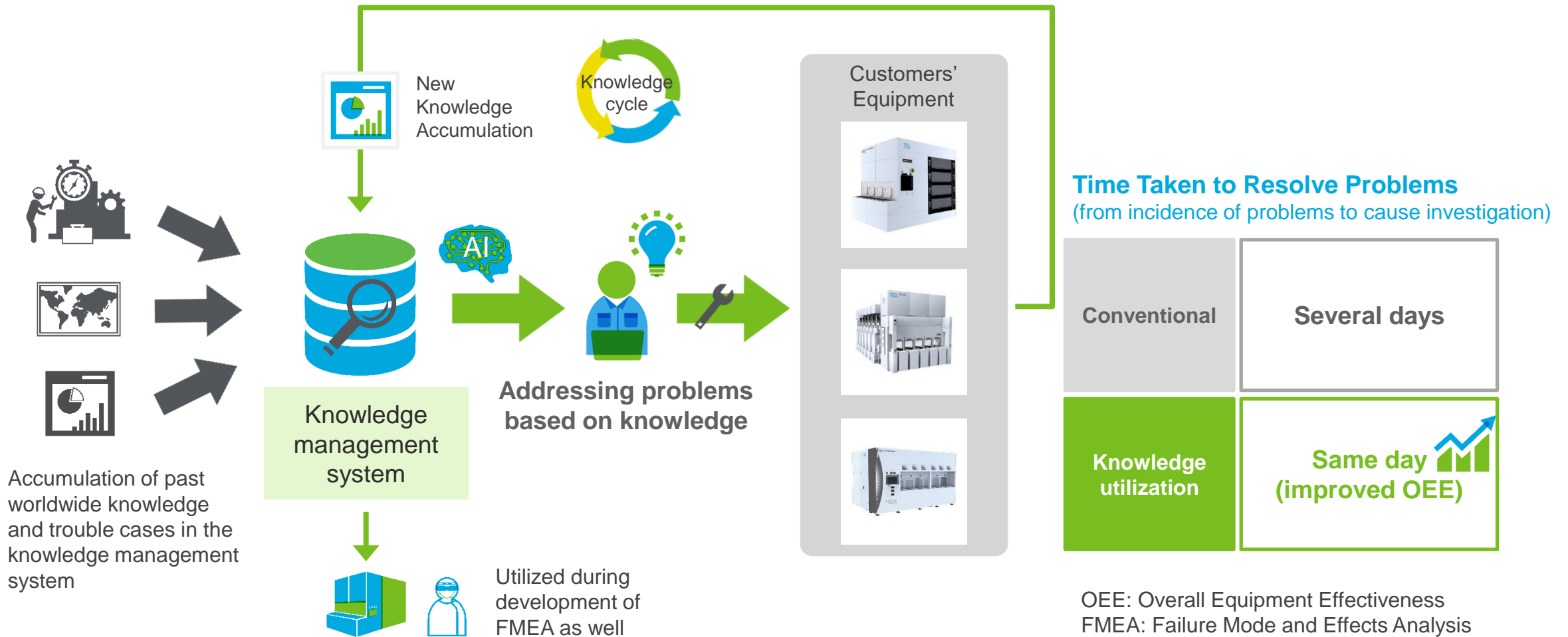
## Process Informatics



Source: Tokyo Electron Technology Solutions Limited / Tokyo Electron Limited

Achieved good step coverage with no pattern deformation  
in the ALD process by machine learning

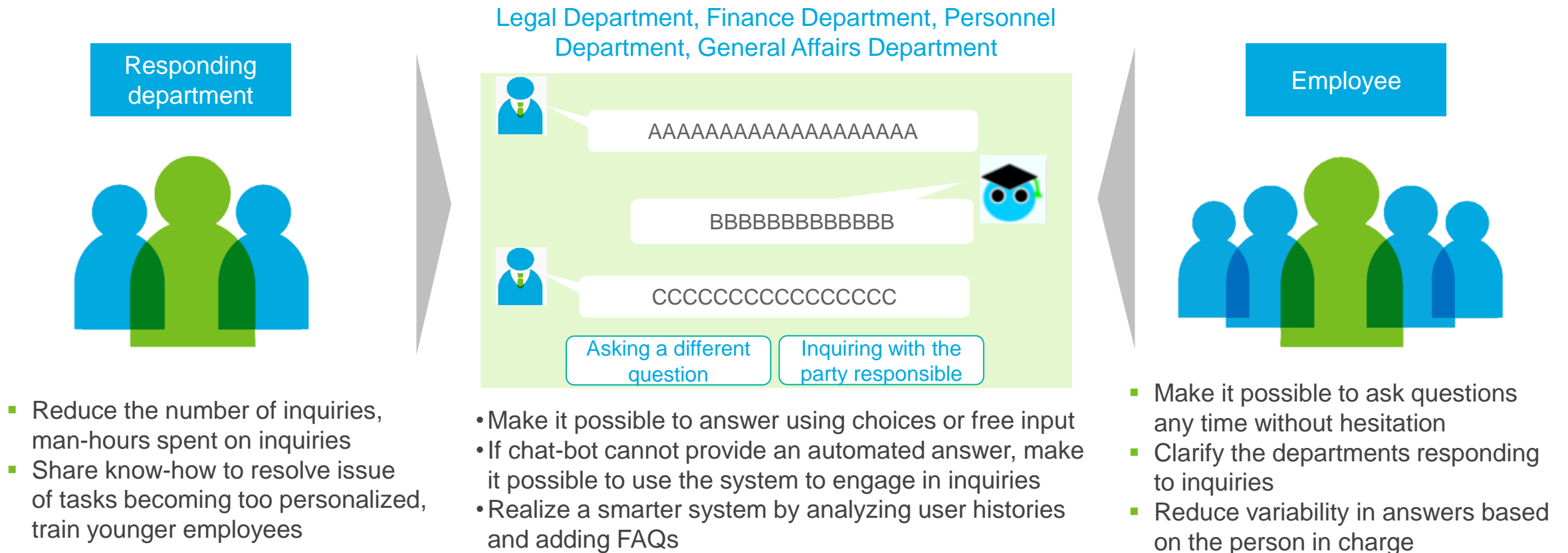
# Example Activity 4 – Improving Overall Equipment Effectiveness



Using the Knowledge Management System to reduce the time taken to resolve problems and improve equipment operation rates

# Example Activity 5 – Increasing Productivity of Operations:

## Optimizing Business Operations by Implementing Chat-bots in Back-Office Work

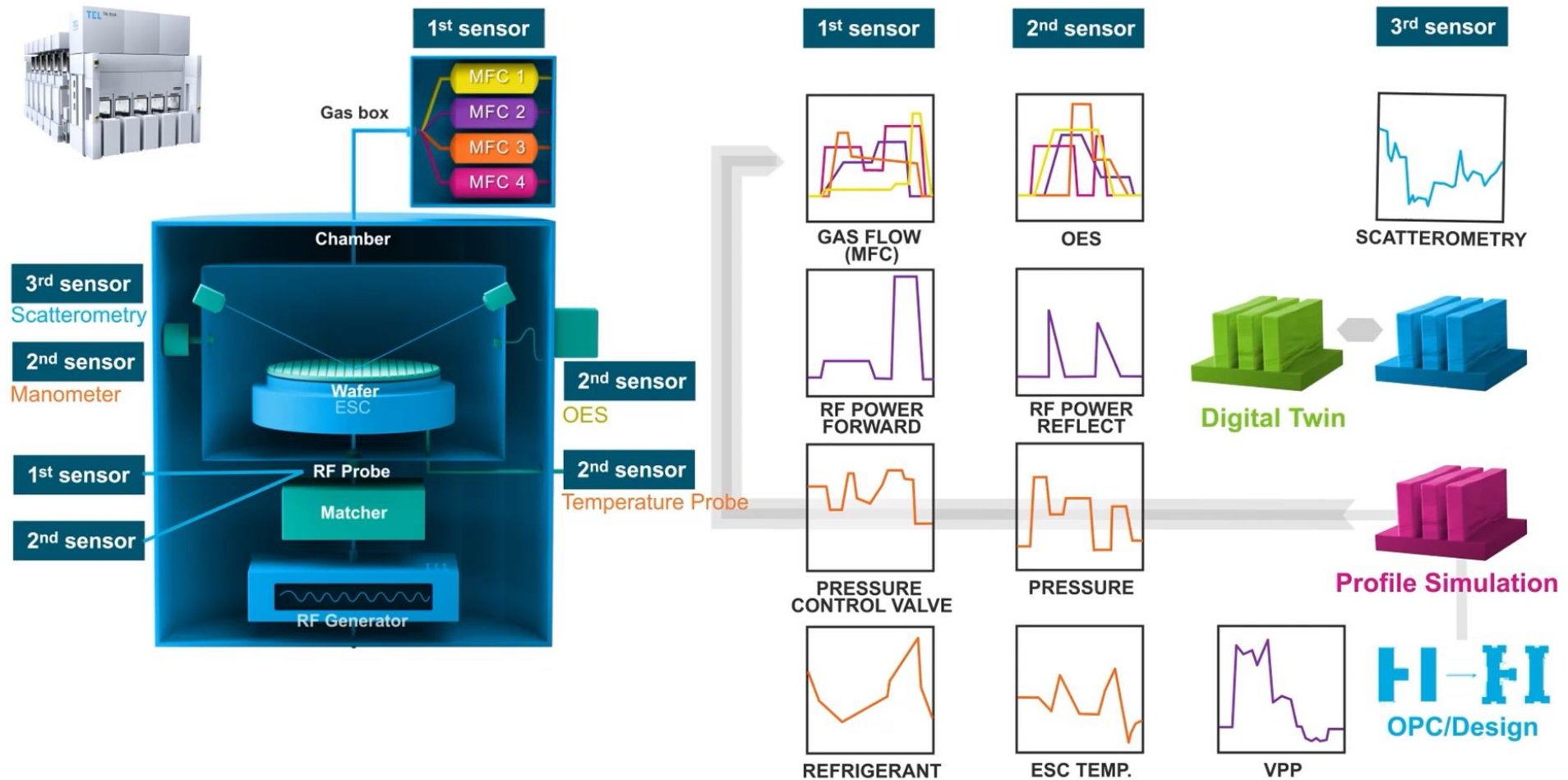


Reduced the number of man-hours spent by employees answering questions with introducing chat-bots in multiple departments



# Digital Technologies to Increase Customer Value 1:

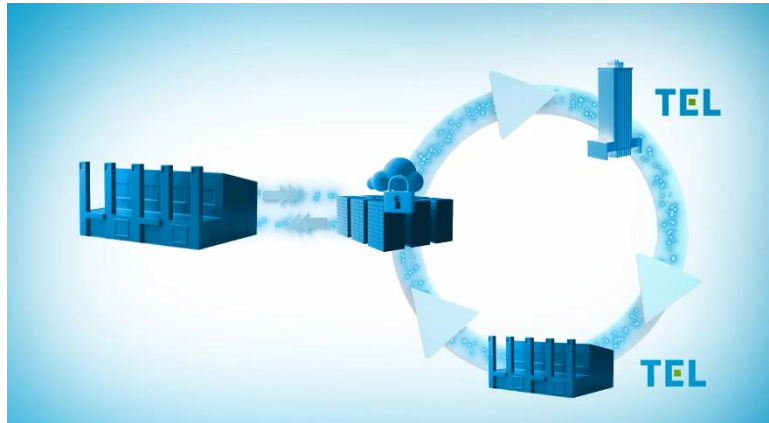
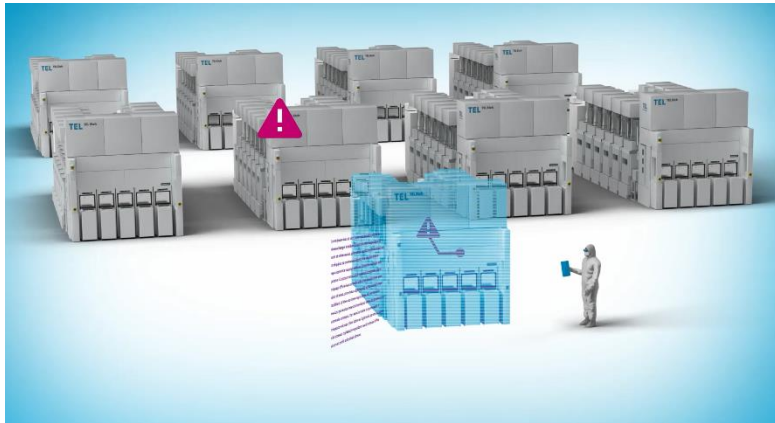
## Example in Etch Equipment



Aiming to maximize customer value using all digital technologies

# Digital Technologies to Increase Customer Value 2:

## Example in Etch Equipment



Aiming to maximize customer value using all digital technologies

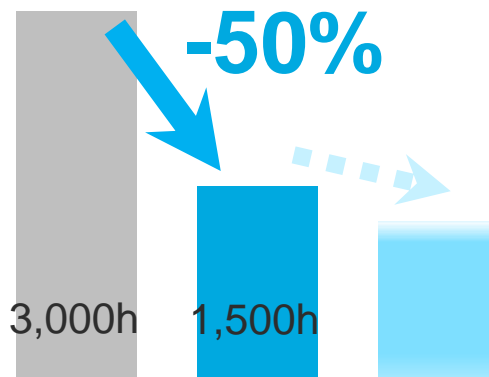
# 10. Procurement and Manufacturing Strategy

# Continuous Production Innovation in Pursuit of Safety, High Quality and High Reliability

- Build a production system able to quickly respond to market changes
- Shorten time from new product development to mass production
- Shorten production lead times: Achieve 100% module shipment
- Utilize DX and automation in manufacturing, and expand automated warehouse
- **Significantly reduce equipment start-up time (One-touch start-up)**
  - Reduce start-up time up to 75% (primary target), One-touch (final target)



Shorten start-up time

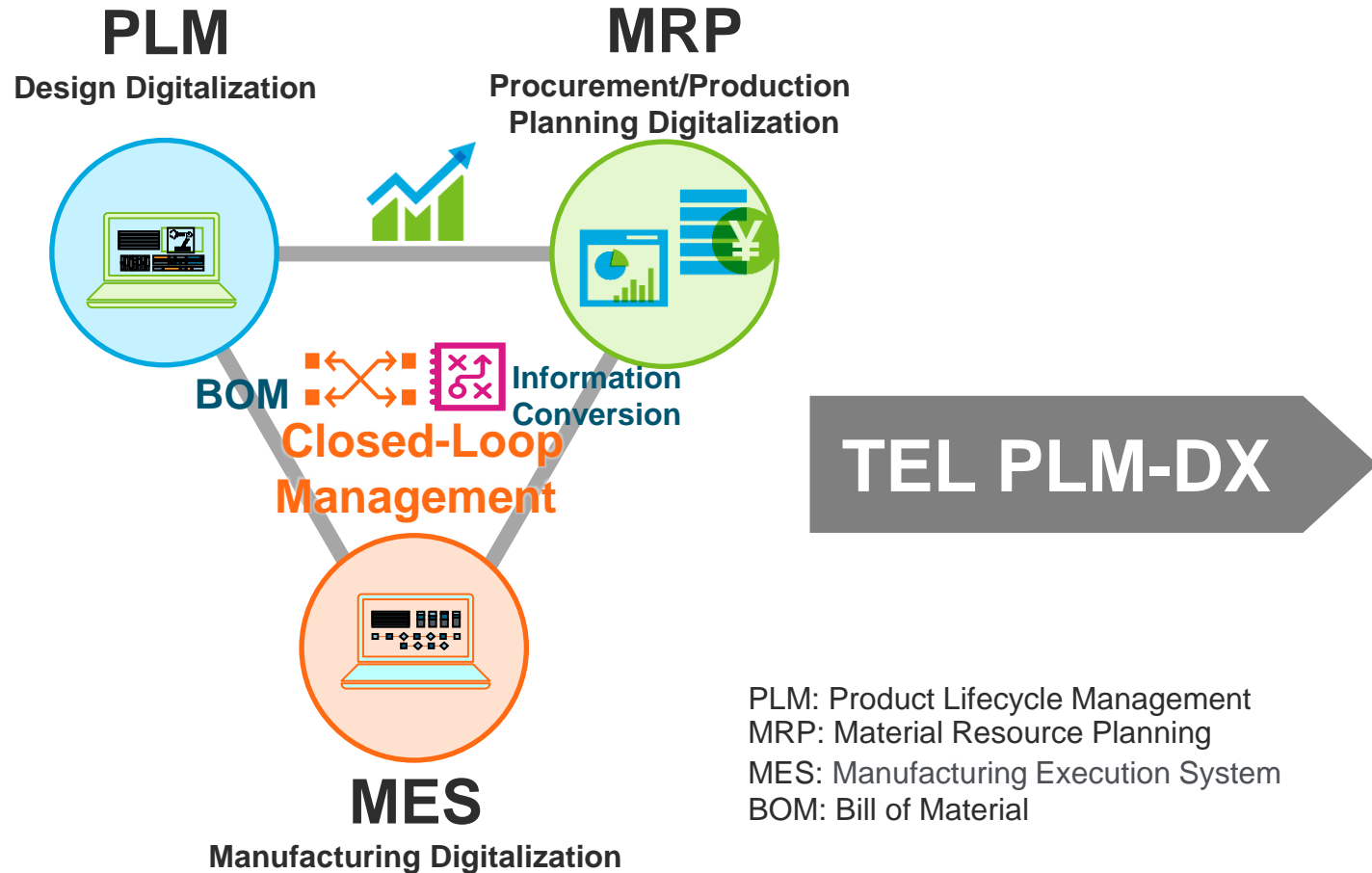


Conventional → after production innovation

Expected outcome from shorten start-up time

- Enhance productivity and start-up quality
- Reduce accident risks
- Optimize resources and the work-life balance

# Efforts to Utilize TEL PLM-DX and Improve Productivity and Efficiency



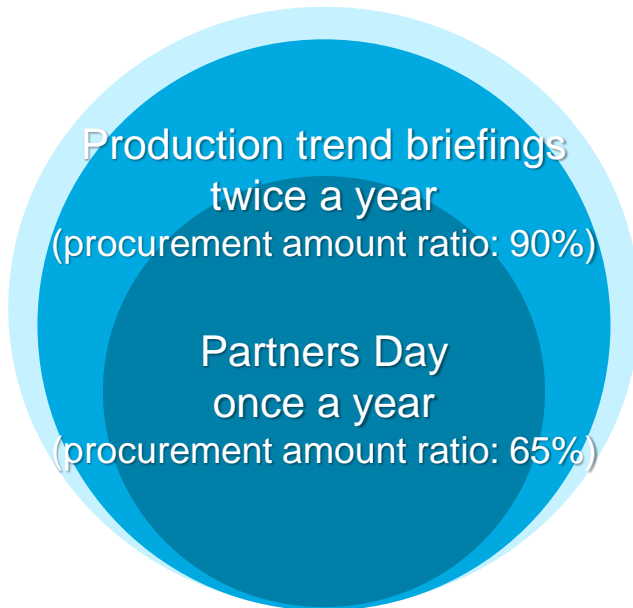
- Improve core system
  - Production leveling < 12 months
  - MRP processing capability for procurement increased 10-fold
- Introduce PLM-DX and BOM concept
  - Enhance production capability up to 2 times within 3 years
  - Minimize manufacturing lead time
  - 3-fold increase in design efficiency
  - Reduce new product development period by half

“Shift Left” production plan toward the business scale of 1 trillion-yen procurement



# Build a Sustainable Supply Chain

- Fair and transparent relationships and reliable trust relationship with our business partners
  - Implement CSR/BCP assessments based on industry codes of conduct
  - Share knowledge in such areas as safety, quality, the environment and compliance



## E-COMPASS

Applaud environmental impact reduction activities,  
adding environmentally related items  
to assessment studies

- ✓ Reduce CO<sub>2</sub> emissions and the amount of energy usage
- ✓ Introduce renewable energy
- ✓ Promote resource conservation
- ✓ Promote waste reduction and recycling
- ✓ Promote activities for reducing the environmental impact of logistics



# Procurement BCP and Proactive Procurement Activities

Mid- and long-term forecast  
Promote “Shift Left” procurement strategy  
**Build BCP system resilient to procurement difficulty**

Oversee whole supply chain from upstream to downstream  
**Visualize and grasp risks**

Supply chain responsive to any kind of risks  
(Raw materials, parts, processing and assembly)  
**Strong and reliable supply chain**

**Safety stock  
Inventory liquidity**

**Visualize  
supply chain**

**Risk management on  
business partners  
Strengthen partnership**

## Measures for procurement BCP

### Early procurement of parts

- Early procurement for long term
- Ensure inventory exchange flexibility among factories
- Inventory reductions in total

### Secure semiconductor devices

- Secure semiconductor devices for our equipment
  - Visualize and streamline distribution channel
  - Collaborate with semiconductor makers
- = TEL can be a customer of our customers

### Parts and Suppliers

- Identify and analyze risk parts
- Multi sourcing of producing countries
- Standardization, centralization and decentralization of parts
- Measures to secure capacity for us

# New Production Building Construction at Tokyo Electron Miyagi

- Total floor area: Approx. 88,600m<sup>2</sup> (planned; excluding the ancillary facility area)
- Structure: Steel frame structure with a base isolation system
- Number of floors: 5 above ground
- Construction cost: Approx. 104B yen
- Purpose: Manufacture of etch systems

**New Production Building**  
(Completion scheduled for summer 2027)



Realize the Smart Production concept  
by automating logistics functions and mechanizing manufacturing processes  
to provide high production capacity/quality/efficiency production lines



# Smart Manufacturing to Achieve High Quality and Productivity

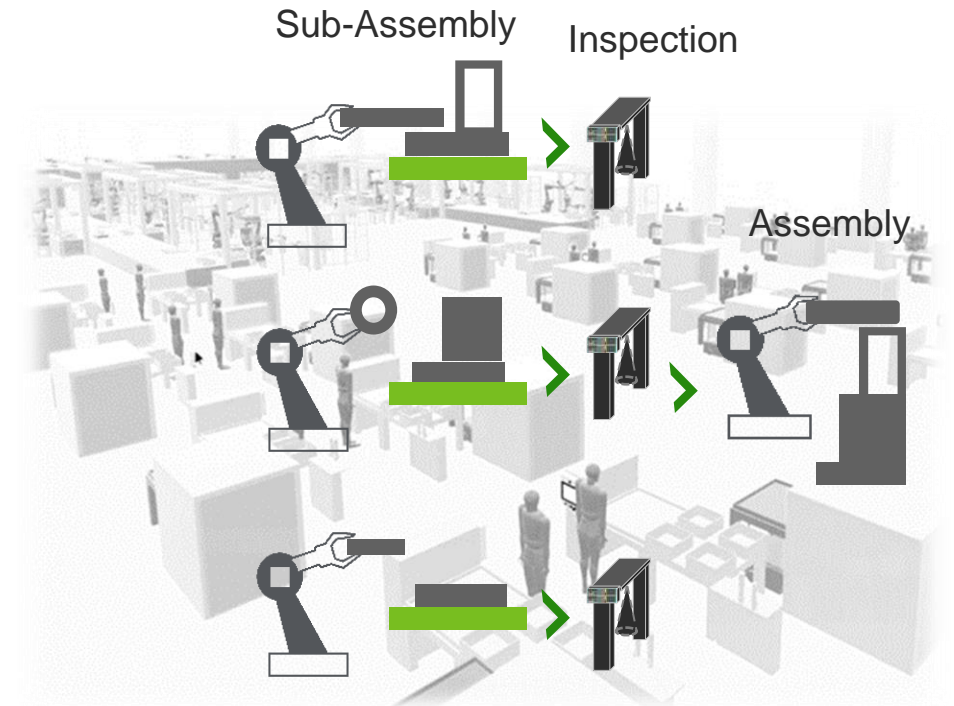
## Development & Design



Feed Forward

Feedback

## Smart Manufacturing



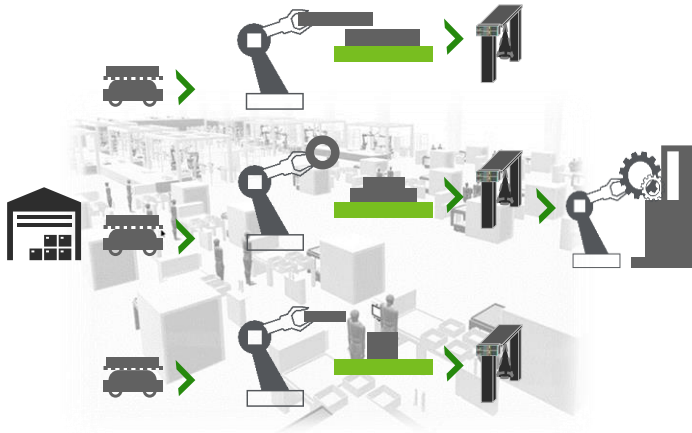
By centralizing development and production in TEL Miyagi, we ensure continuous concurrent engineering and advanced manufacturing capabilities

# Vision for Smart Production

- Achieve sustainable manufacturing for the future

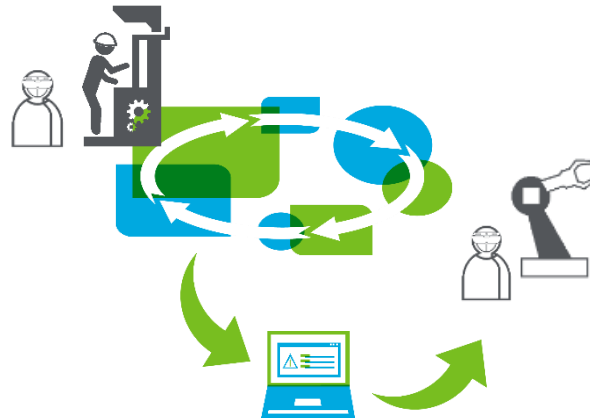
## Overwhelming Efficiency

through automation  
and standardization



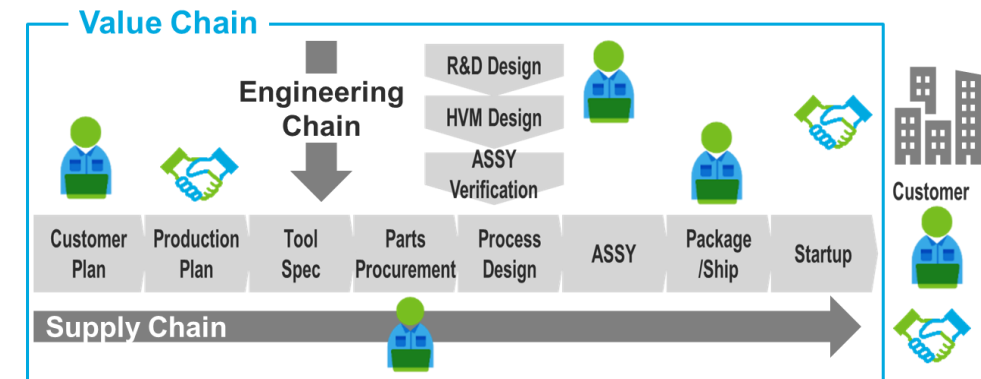
## Enhancing Adaptability

to internal and external  
environmental changes

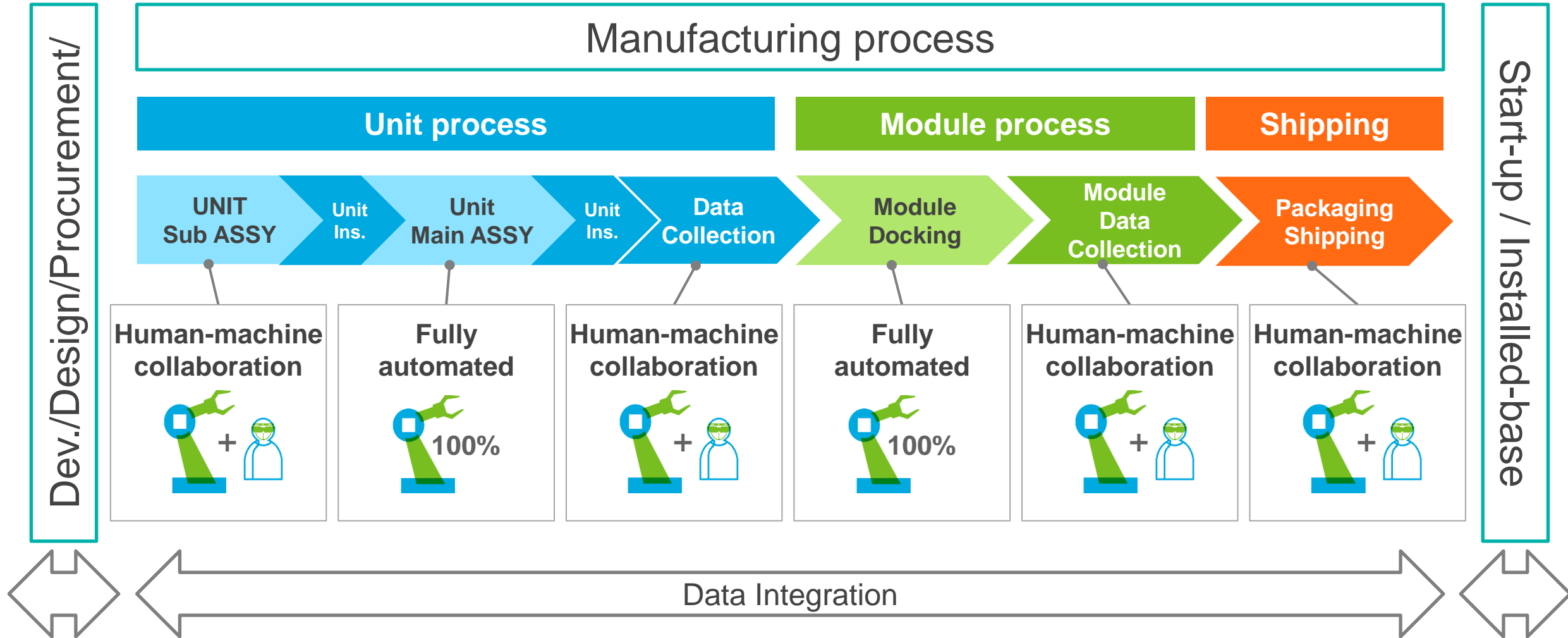


## Product & Service Quality Improvement

through enhanced  
value chain



# Concept of Smart Production



# Appendix : Data Section

# Financial Summary

(Billion yen)

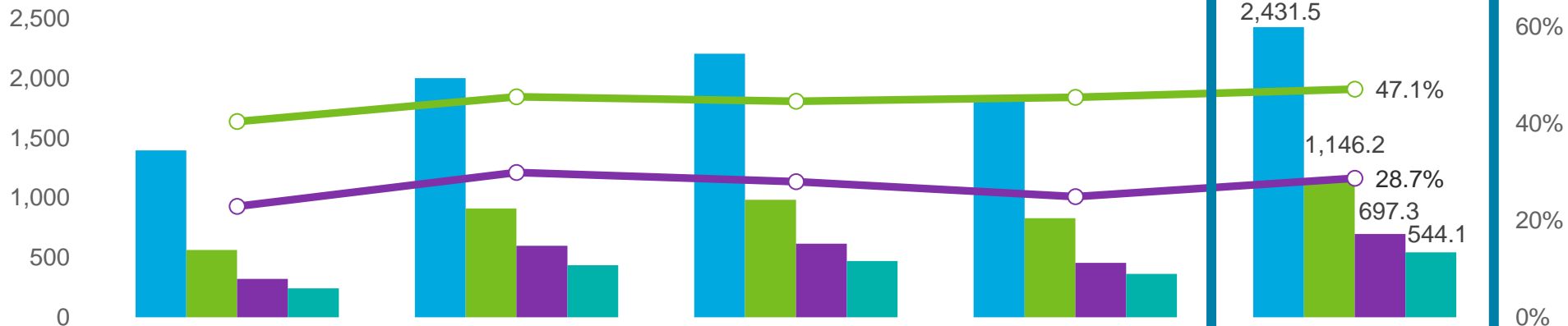
	FY2024	FY2025	FY2025 vs FY2024	(Reference) FY2025 estimates announced on February 6, 2025
<b>Net sales</b>	1,830.5	<b>2,431.5</b>	+32.8%	2,400.0
<b>Gross profit</b>	830.2	<b>1,146.2</b>	+38.1%	1,129.0
Gross profit margin	45.4%	47.1%	+1.7pts	47.0%
<b>SG&amp;A expenses</b>	374.0	<b>448.9</b>	+20.0%	449.0
<b>Operating income</b>	456.2	<b>697.3</b>	+52.8%	680.0
Operating margin	24.9%	28.7%	+3.8pts	28.3%
<b>Income before income taxes</b>	473.4	<b>706.1</b>	+49.1%	691.0
<b>Net income attributable to owners of parent</b>	363.9	<b>544.1</b>	+49.5%	526.0
<b>EPS (Yen)</b>	783.75	<b>1,182.40</b>	+50.9%	1,142.47
<b>R&amp;D expenses</b>	202.8	<b>250.0</b>	+23.2%	254.0
<b>Capital expenditures</b>	121.8	<b>162.1</b>	+33.1%	170.0
<b>Depreciation and amortization</b>	52.3	<b>62.1</b>	+18.7%	63.0

1. In principle, export sales of Tokyo Electron's products is denominated in yen. Although some sales and expenses are denominated in foreign currencies, the impact of foreign exchange rate fluctuations on profits is negligible, unless extreme fluctuations occur.

2. Profit ratios are calculated using full amounts, before rounding.

# Financial Trend (FY2021~FY2025)

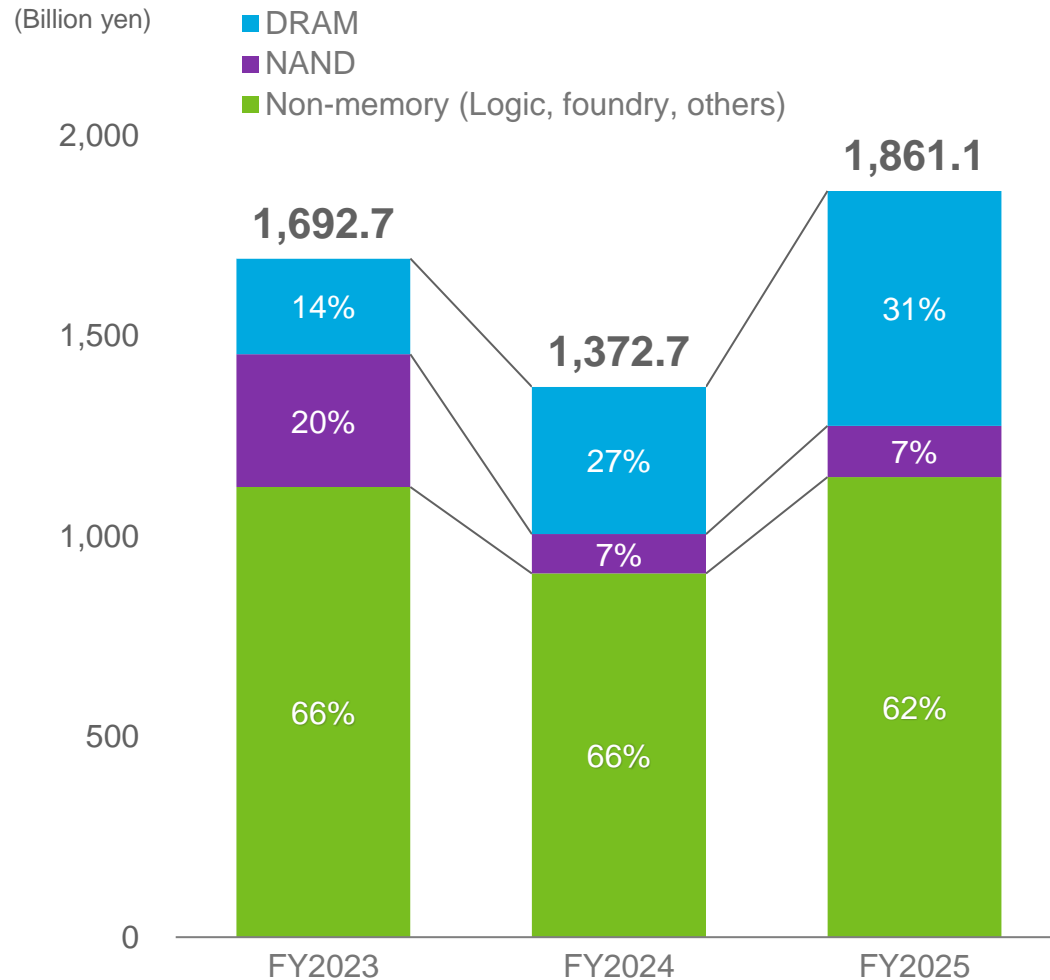
(Billion yen)



From the beginning of FY2022, the Company applies "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29).

Net sales, gross profit, operating profit and net income reached record high

# SPE New Equipment Sales by Application



- DRAM: Leading-edge investment (HBM etc.) was a significant contributor for higher sales and a larger composition ratio
- Non-volatile memory: Sales were on an upward trajectory despite the composition ratio remaining unchanged as customer investment eased towards a recovery
- Non-memory: Sales rose significantly on active investment in leading-edge nodes as well as demand for mature nodes

1. SPE: Semiconductor Production Equipment

2. Percentages on the graph show the composition ratio of new equipment sales. Field Solutions sales are not included.

# SPE New Equipment Sales by Product

(Billion yen)

2,000

1,500

1,000

500

0

1,692.7

1,372.7

1,861.1

FY2023

FY2024

FY2025

26%

34%

22%

12%

5%

30%

32%

21%

12%

3%

27%

35%

19%

13%

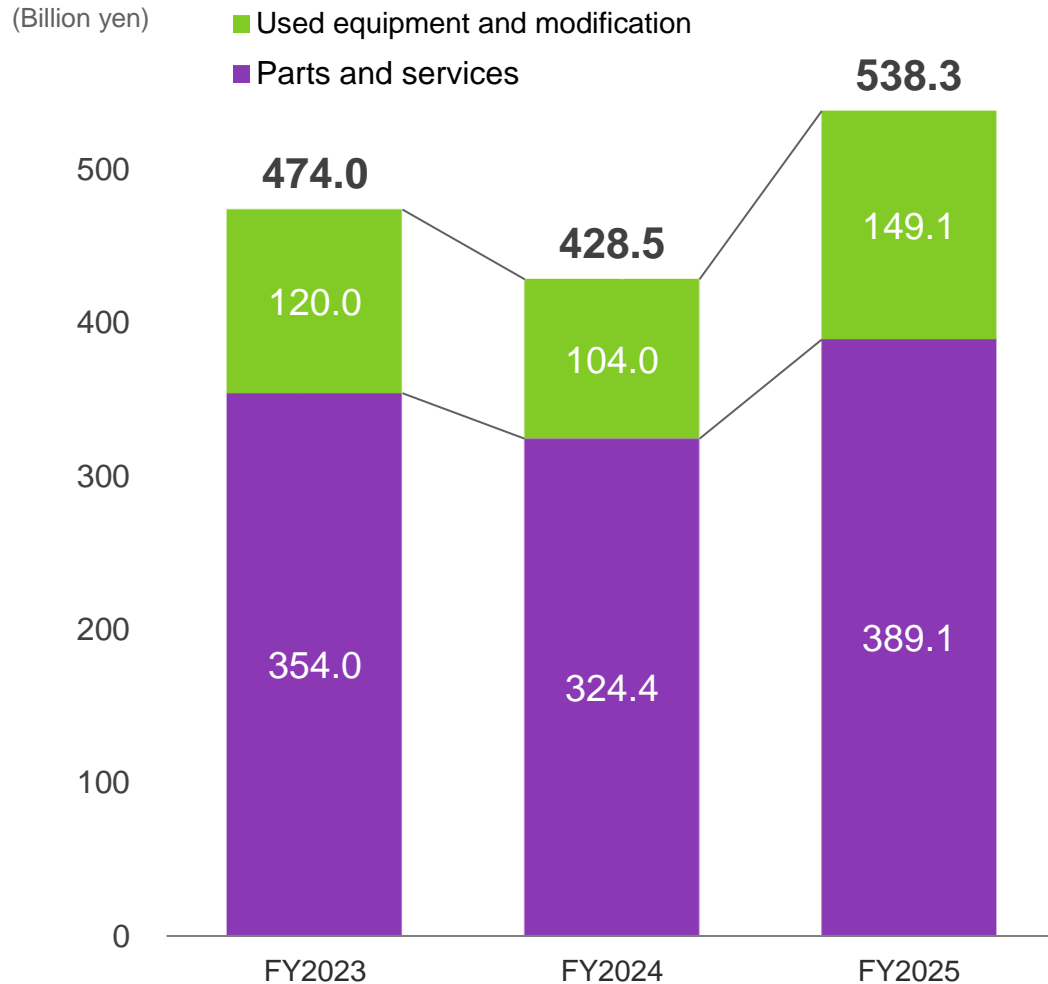
4%

- Coater/developer
- Etch system
- Deposition system
- Cleaning system
- Wafer prober
- Others

Percentages on the graph show the composition ratio of new equipment sales. Field Solutions sales are not included.

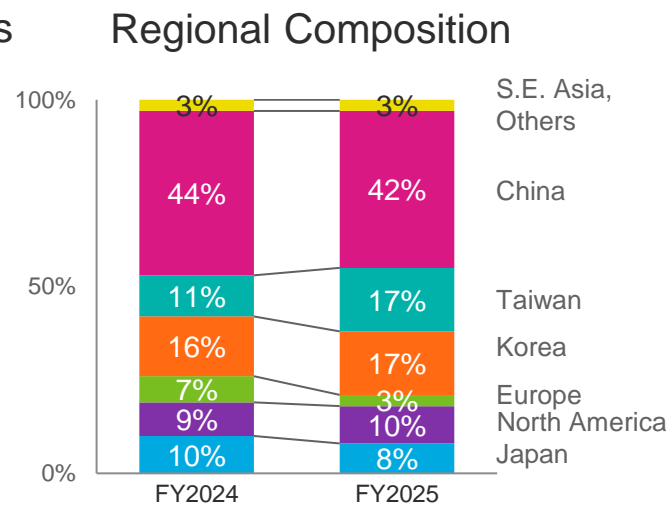
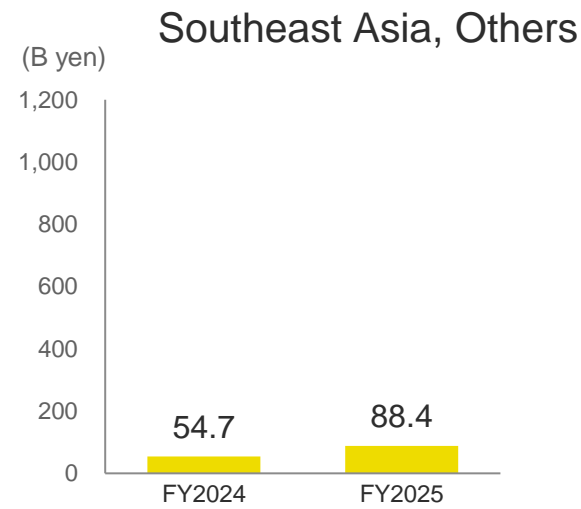
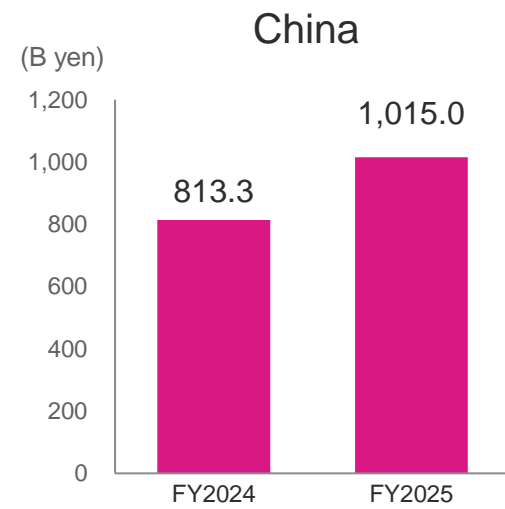
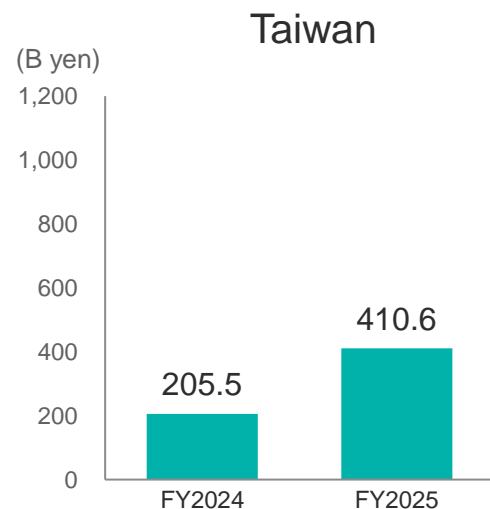
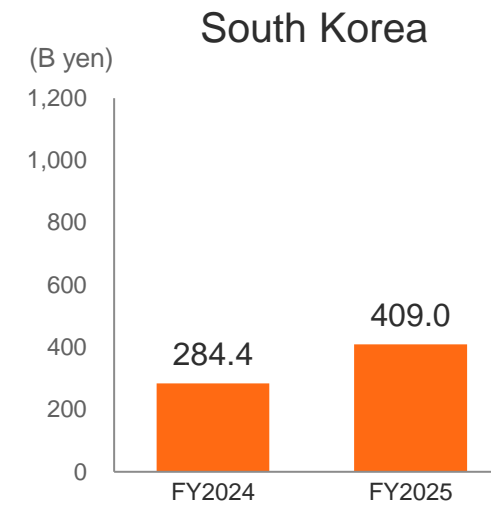
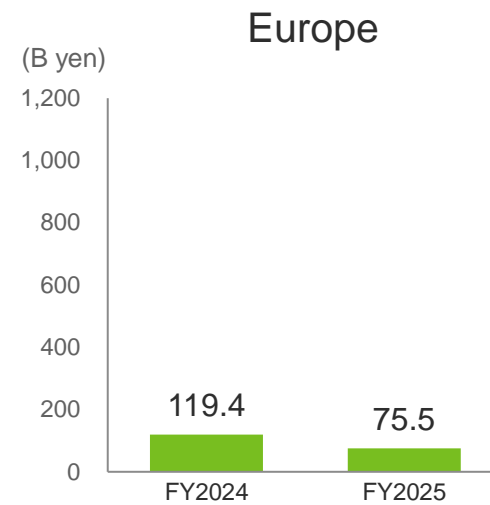
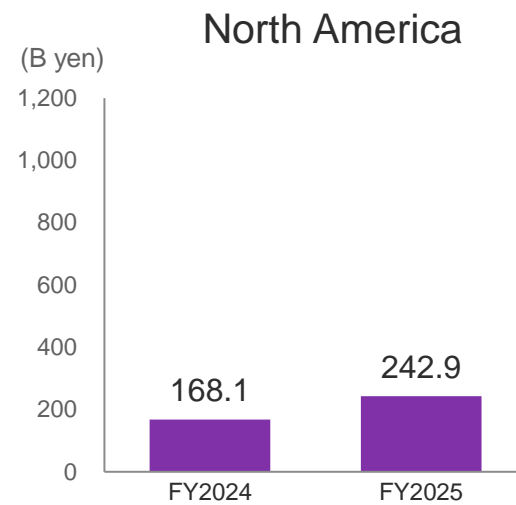
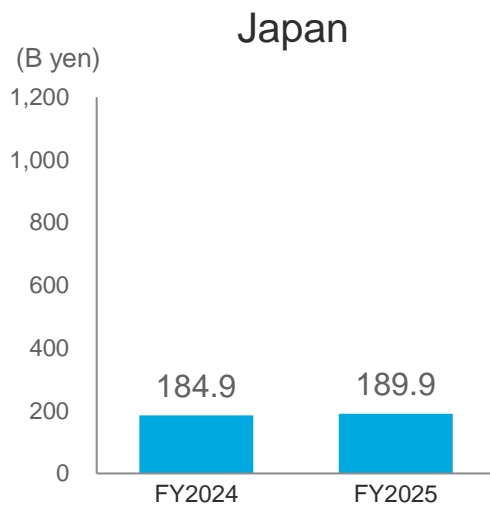


# Field Solutions Sales



- Field Solutions sales in FY2025 were 538.3B yen, up 25.6% YoY
- Both parts and services and used equipment and modification sales were in good shape along with the recovery of customers' fab utilization rates

# Sales by Region



# Financial Summary (Quarterly)

(Billion yen)

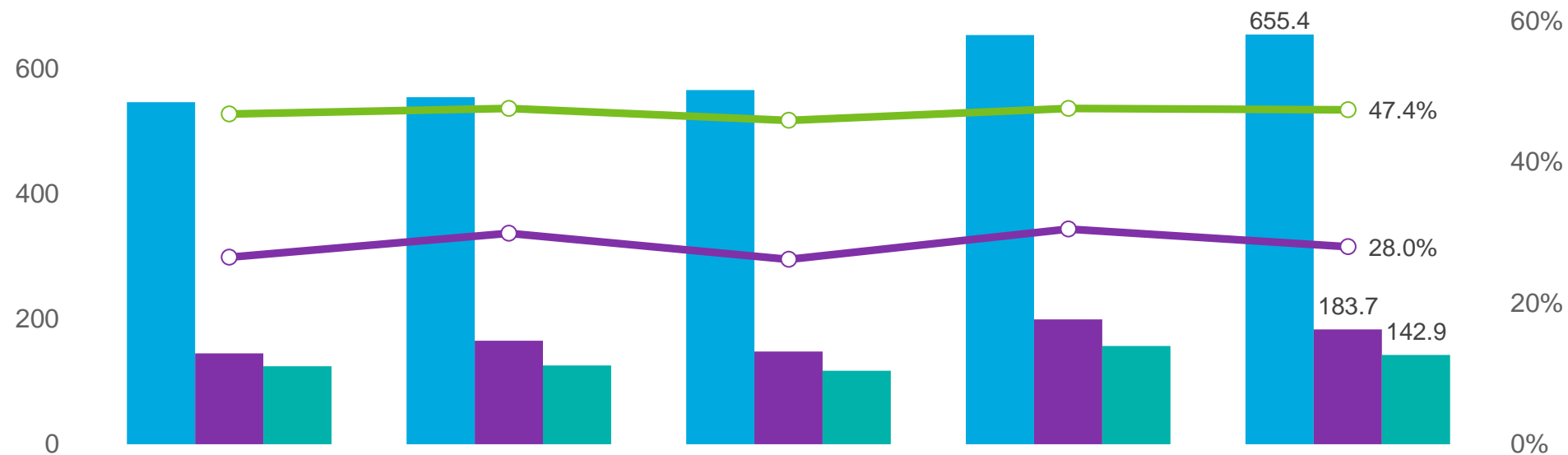
	FY2024	FY2025				vs. Q3 FY2025	vs. Q4 FY2024
	Q4	Q1	Q2	Q3	Q4		
<b>Net sales</b>	547.2	555.0	566.5	654.5	<b>655.4</b>	+0.1%	+19.8%
<b>Gross profit</b>	256.1	264.0	259.9	311.7	<b>310.5</b>	-0.4%	+21.3%
Gross profit margin	46.8%	47.6%	45.9%	47.6%	<b>47.4%</b>	-0.2pts	+0.6pts
<b>SG&amp;A expenses</b>	110.8	98.2	111.7	112.1	<b>126.7</b>	+13.1%	+14.3%
<b>Operating income</b>	145.2	165.7	148.1	199.6	<b>183.7</b>	-7.9%	+26.6%
Operating margin	26.5%	29.9%	26.2%	30.5%	<b>28.0%</b>	-2.5pts	+1.5pts
<b>Income before income taxes</b>	157.8	167.2	153.6	200.1	<b>185.1</b>	-7.5%	+17.3%
<b>Net income attributable to owners of parent</b>	124.9	126.1	117.7	157.2	<b>142.9</b>	-9.1%	+14.4%
R&D expenses	58.4	53.4	62.0	61.8	<b>72.7</b>	+17.7%	+24.5%
Capital expenditures	32.9	23.9	53.3	50.2	<b>34.6</b>	-31.1%	+4.9%
Depreciation and amortization	15.3	13.2	14.5	16.0	<b>18.3</b>	+14.4%	+19.7%

1. In principle, export sales of Tokyo Electron's products is denominated in yen. Although some sales and expenses are denominated in foreign currencies, the impact of foreign exchange rate fluctuations on profits is negligible, unless extreme fluctuations occur.

2. Profit ratios are calculated using full amounts, before rounding.

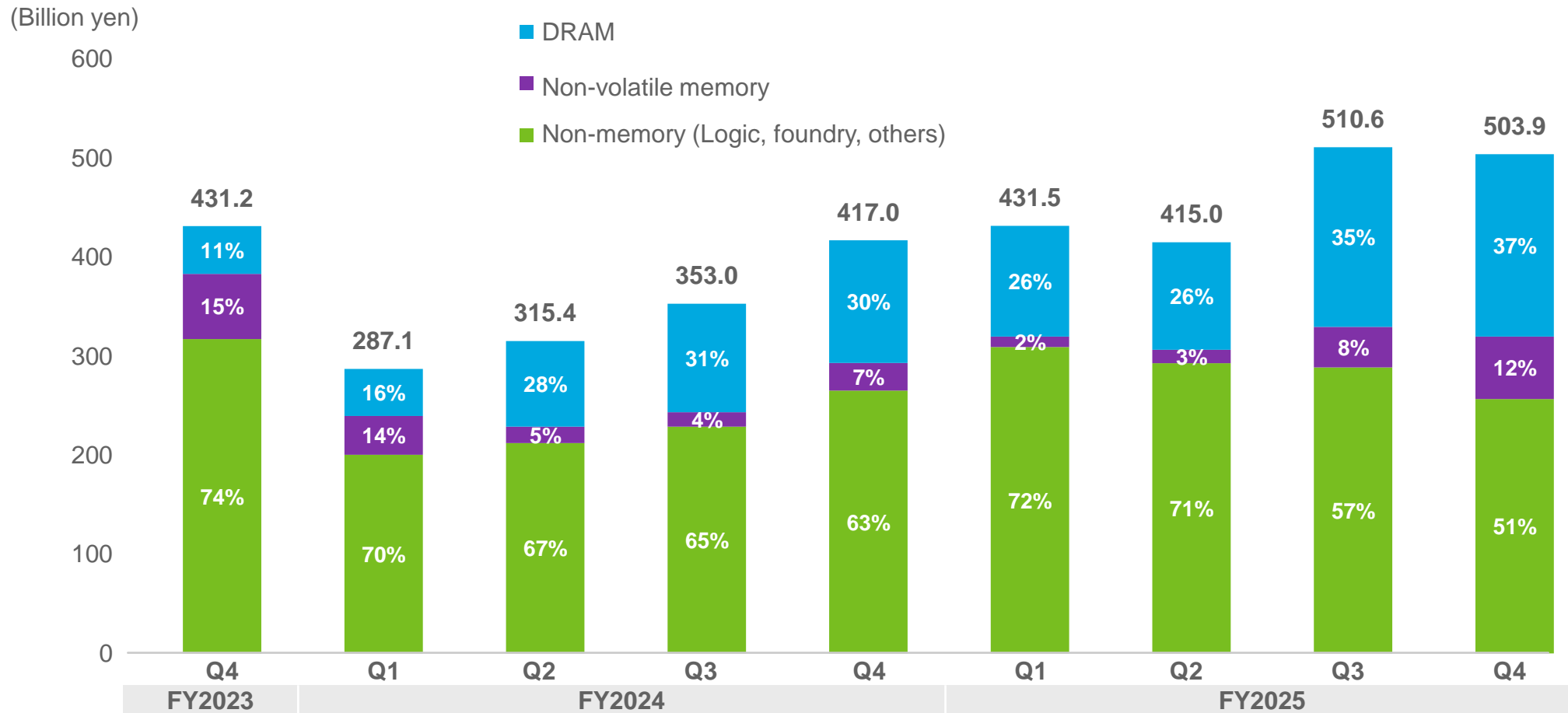
# Financial Performance (Quarterly)

(Billion Yen)



	FY2024	FY2025			
	Q4	Q1	Q2	Q4	Q4
Net sales	547.2	555.0	566.5	654.5	655.4
Operating income	145.2	165.7	148.1	199.6	183.7
Net income attributable to owners of parent	124.9	126.1	117.7	157.2	142.9
Gross profit margin	46.8%	47.6%	45.9%	47.6%	47.4%
Operating margin	26.5%	29.9%	26.2%	30.5%	28.0%

# SPE New Equipment Sales by Application (Quarterly)



1. SPE: Semiconductor Production Equipment

2. Percentages on the graph show the composition ratio of new equipment sales. Field Solutions sales are not included.

# Field Solutions Sales (Quarterly)

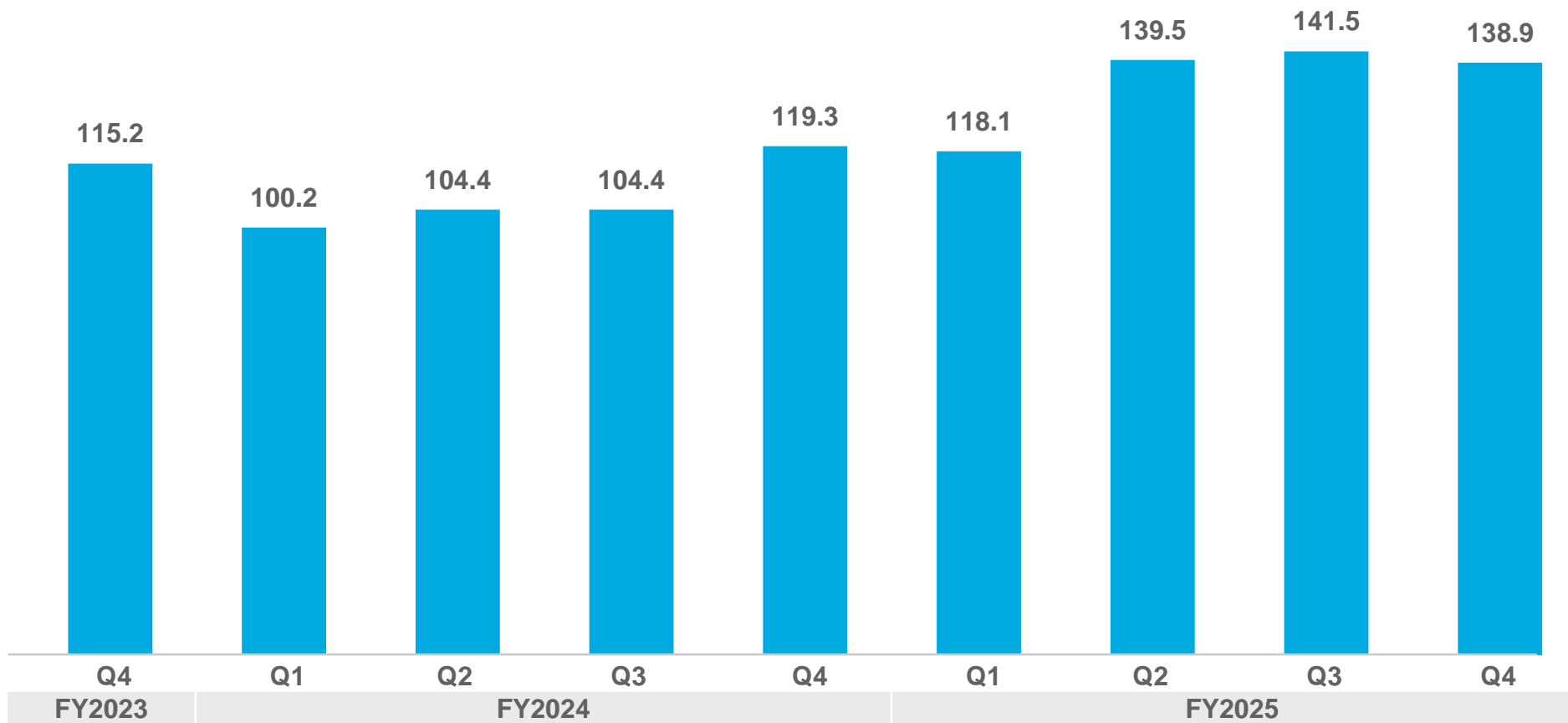
(Billion yen)

150

100

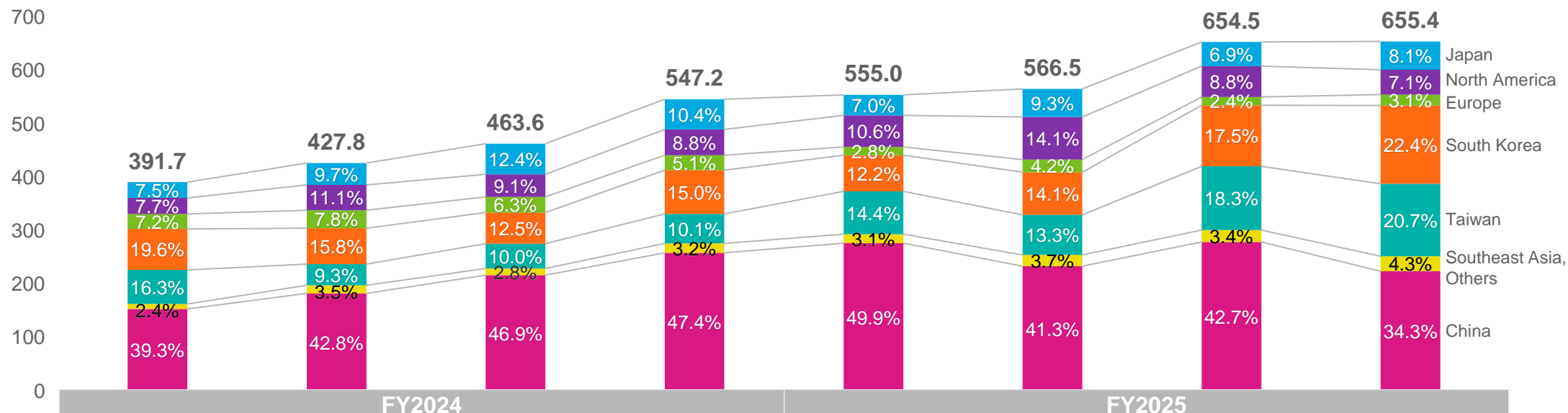
50

0



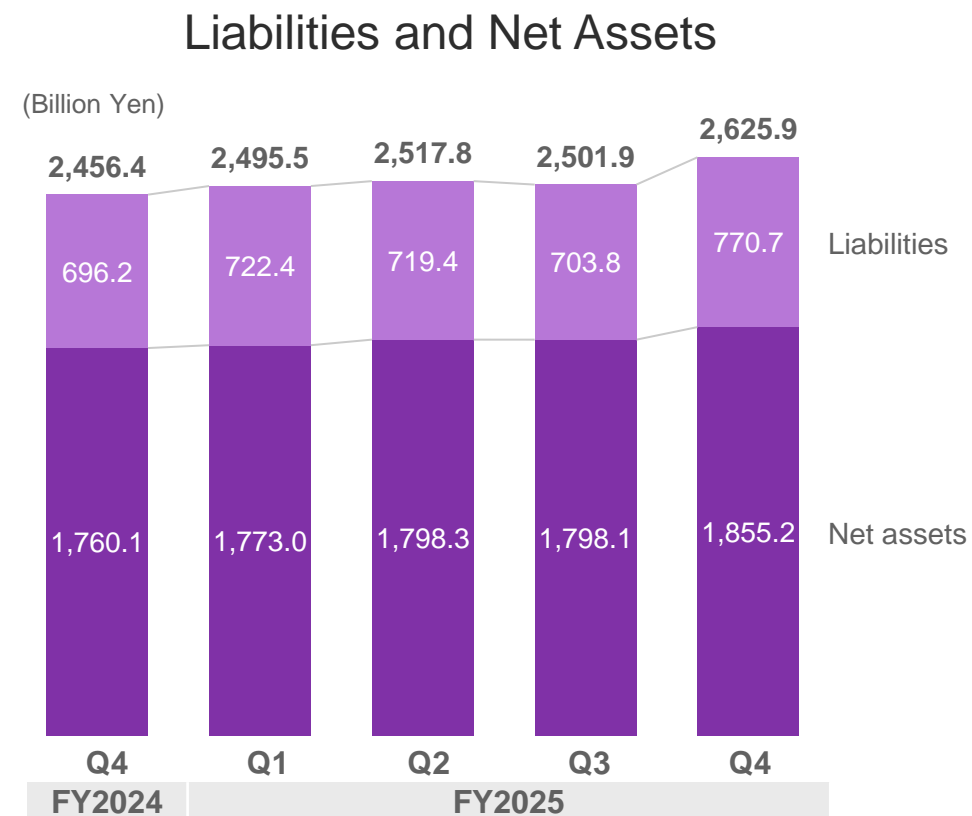
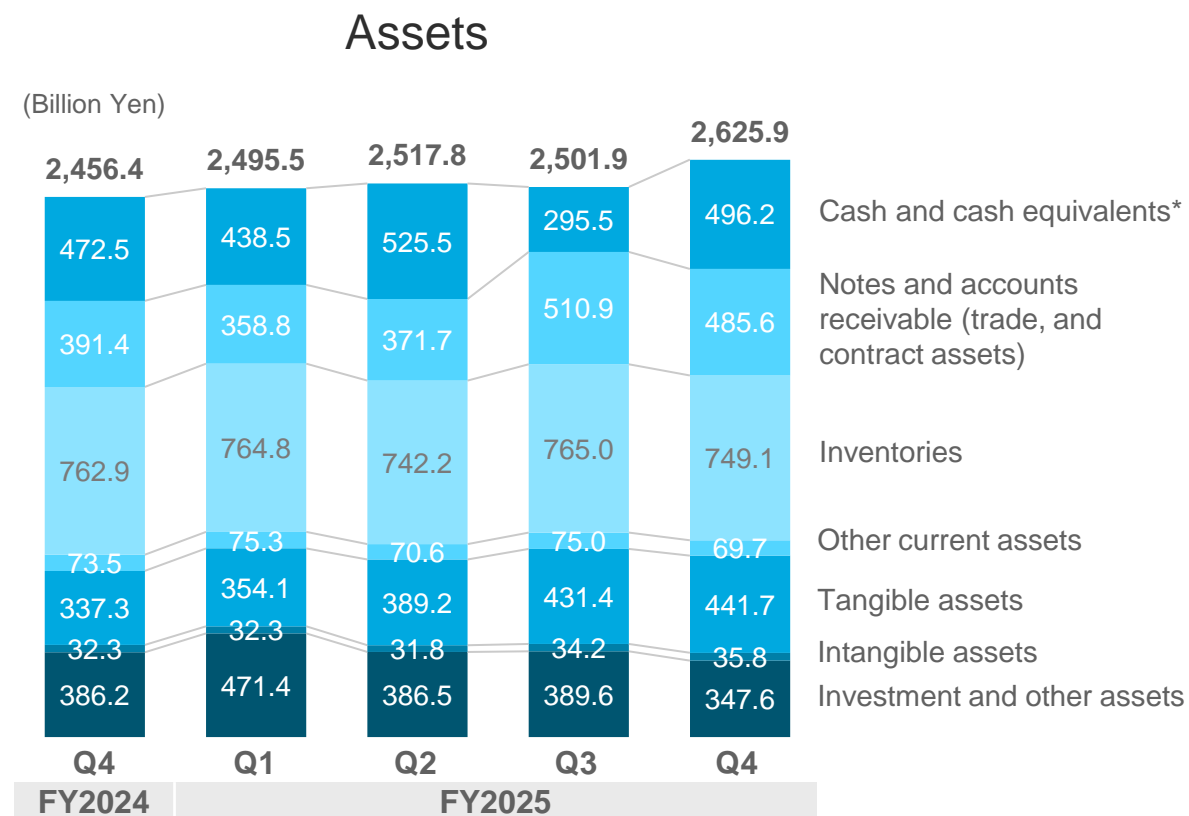
# Composition of Net Sales by Region (Q1 FY2024 - Q4 FY2025)

(Billion yen)



	FY2024				FY2025			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Japan	29.5	41.2	57.4	56.7	38.5	52.6	45.3	53.4
North America	30.1	47.4	42.1	48.3	59.0	79.9	57.7	46.2
Europe	28.1	33.5	29.4	28.1	15.5	23.8	15.7	20.3
South Korea	76.7	67.4	58.2	82.0	67.8	79.5	114.5	147.0
Taiwan	63.9	39.9	46.3	55.2	80.0	75.3	119.3	135.8
Southeast Asia, Others	9.2	15.1	12.7	17.5	17.0	21.2	22.3	27.8
China	153.9	182.9	217.2	259.1	277.0	233.9	279.4	224.6

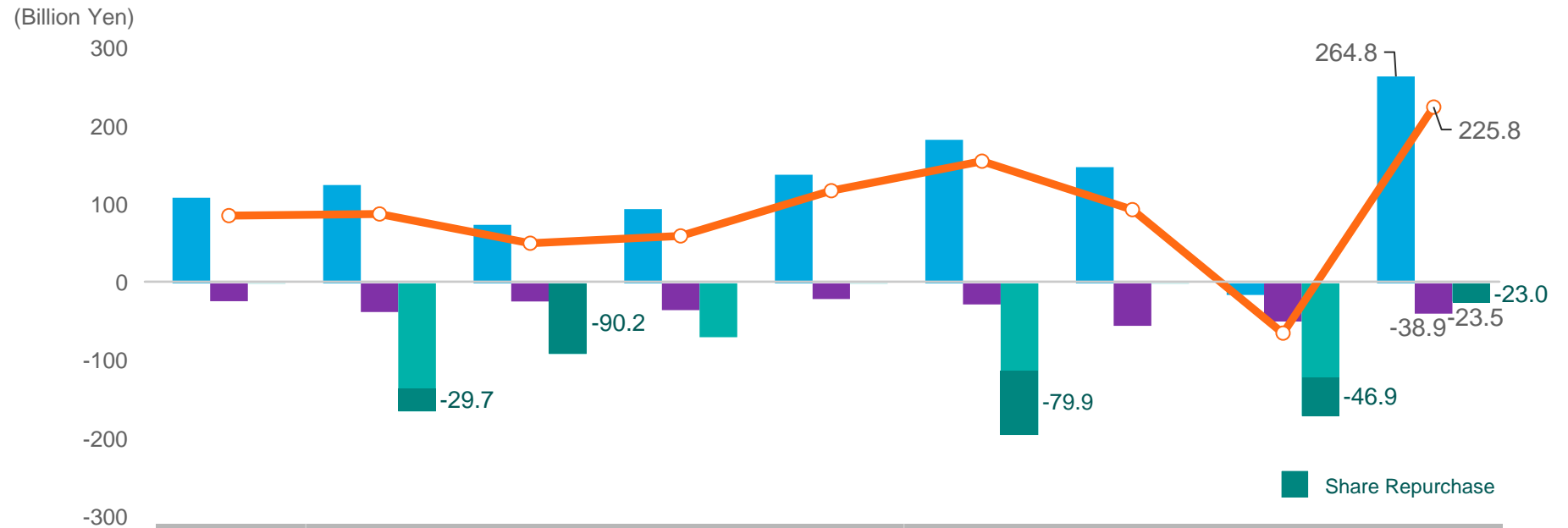
# Balance Sheet (Quarterly)



\*Cash and cash equivalents: “Cash and deposits” + “Short-term investments”, etc. (“Securities” in Balance Sheet).



# Cash Flow (Quarterly)



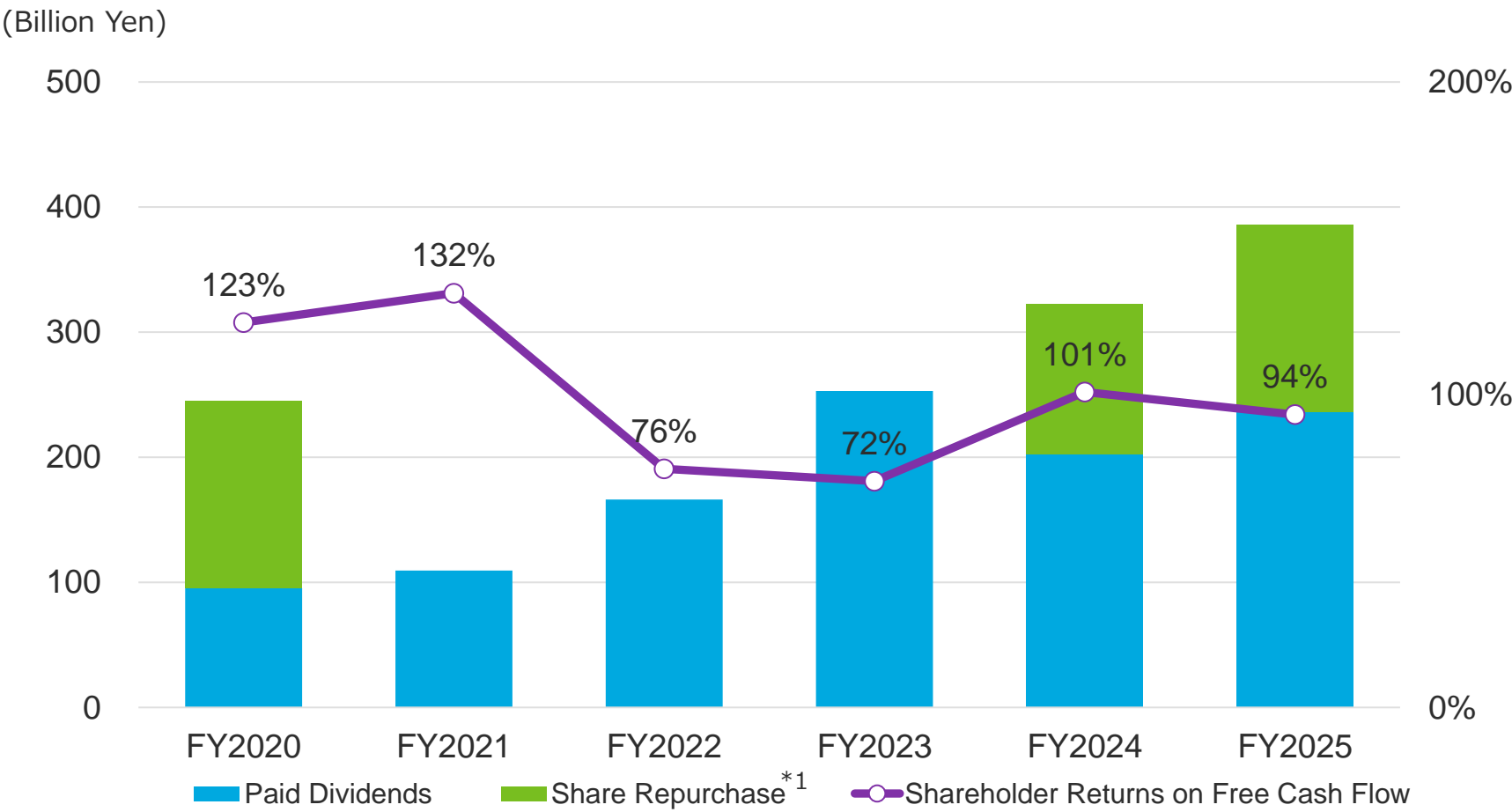
	FY2023	FY2024				FY2025			
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
<span style="color: blue;">■</span> Cash flow from operating activities	109.6	125.7	74.8	95.0	139.0	183.7	148.6	-15.0	264.8
<span style="color: purple;">■</span> Cash flow from investing activities*1	-23.1	-36.8	-23.4	-34.4	-20.3	-27.3	-54.4	-49.0	-38.9
<span style="color: teal;">■</span> Cash flow from financing activities	-0.5	-164.1	-90.8	-69.3	-0.6	-194.4	-0.6	-170.1	-23.5
<span style="color: orange;">○</span> Free cash flow*2	86.5	88.8	51.4	60.6	118.7	156.4	94.1	-64.1	225.8
Cash on hand*3	473.1	401.0	362.6	352.4	472.5	438.5	525.5	295.5	496.2

\*1 Cash flow from investing activities excludes changes in time deposits and short-term investments.

\*2 Free cash flow = "Cash flow from operating activities" + "Cash flow from investing activities" (excluding changes in "Time deposits" and "Short-term investments").

\*3 Cash on hand includes "Cash and cash equivalents" + "Time deposits and short-term investments" with original maturities of more than three months.

# Shareholder Returns Trend



<sup>\*1</sup> Paid dividends are shown based on their payment date.

Aim for continuous high level of cash generation and shareholder returns

# Consolidated 10-year Financial Summary

(Millions of yen)

	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Net sales	663,949	799,719	1,130,728	1,278,240	1,127,286	1,399,102	2,003,805	2,209,025	1,830,527	2,431,568
Gross profit	267,209	322,291	475,032	526,183	451,941	564,945	911,822	984,408	830,269	1,146,287
Gross profit margin	40.2%	40.3%	42.0%	41.2%	40.1%	40.4%	45.5%	44.6%	45.4%	47.1%
SG&A expenses	150,420	166,594	193,860	215,612	214,649	244,259	312,551	366,684	374,006	448,967
Operating income	116,789	155,697	281,172	310,571	237,292	320,685	599,271	617,723	456,263	697,319
Operating margin	17.6%	19.5%	24.9%	24.3%	21.0%	22.9%	29.9%	28.0%	24.9%	28.7%
Ordinary income	119,399	157,549	280,737	321,662	244,979	322,103	601,724	625,185	463,185	707,727
Income before income taxes	106,467	149,116	275,242	321,508	244,626	317,038	596,698	624,856	473,439	706,114
Net income attributable to owners of parent	77,892	115,208	204,371	248,228	185,206	242,941	437,076	471,584	363,963	544,133
R&D expenses	76,287	83,800	97,103	113,980	120,268	136,648	158,256	191,196	202,873	250,017
Capital expenditures	13,341	20,697	45,603	49,754	54,666	53,868	57,288	74,432	121,841	162,171
Depreciation and amortization	19,257	17,872	20,619	24,323	29,107	33,843	36,727	42,927	52,339	62,148
Interest-bearing debt	-	-	-	-	-	-	-	-	-	-
Equity	562,369	643,094	767,146	880,748	819,301	1,012,977	1,335,152	1,587,595	1,746,835	1,839,929
Total assets	793,367	957,447	1,202,796	1,257,627	1,278,495	1,425,364	1,894,457	2,311,594	2,456,462	2,625,981
Debt-to-equity ratio	-	-	-	-	-	-	-	-	-	-
Equity ratio	70.9%	67.2%	63.8%	70.0%	64.1%	71.1%	70.5%	68.7%	71.1%	70.1%
ROE	13.0%	19.1%	29.0%	30.1%	21.8%	26.5%	37.2%	32.3%	21.8%	30.3%
Cash flow from operating activities	69,398	136,948	186,582	189,572	253,117	145,888	283,387	426,270	434,720	582,174
Cash flow from investing activities	-150,013	-28,893	-11,833	-84,033	15,951	-18,274	-55,632	-41,756	-125,148	-169,609
Cash flow from financing activities	-138,600	-39,380	-82,549	-129,761	-250,374	-114,525	-167,256	-256,534	-325,012	-388,836
Net income per share (Yen)	153.70	234.09	415.16	504.53	390.19	520.73	935.95	1,007.82	783.75	1,182.40
Cash dividends per share (Yen)	79.00	117.00	208.00	253.00	196.00	260.00	468.00	570.00	393.00	592.00
Number of employees	10,629	11,241	11,946	12,742	13,837	14,479	15,634	17,204	17,702	19,573

1: From FY2019, the Company adopts "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, revision on February 16, 2018). "Total assets" and "equity ratio" for FY2018 have been restated in the table in accordance with the revised accounting standard.

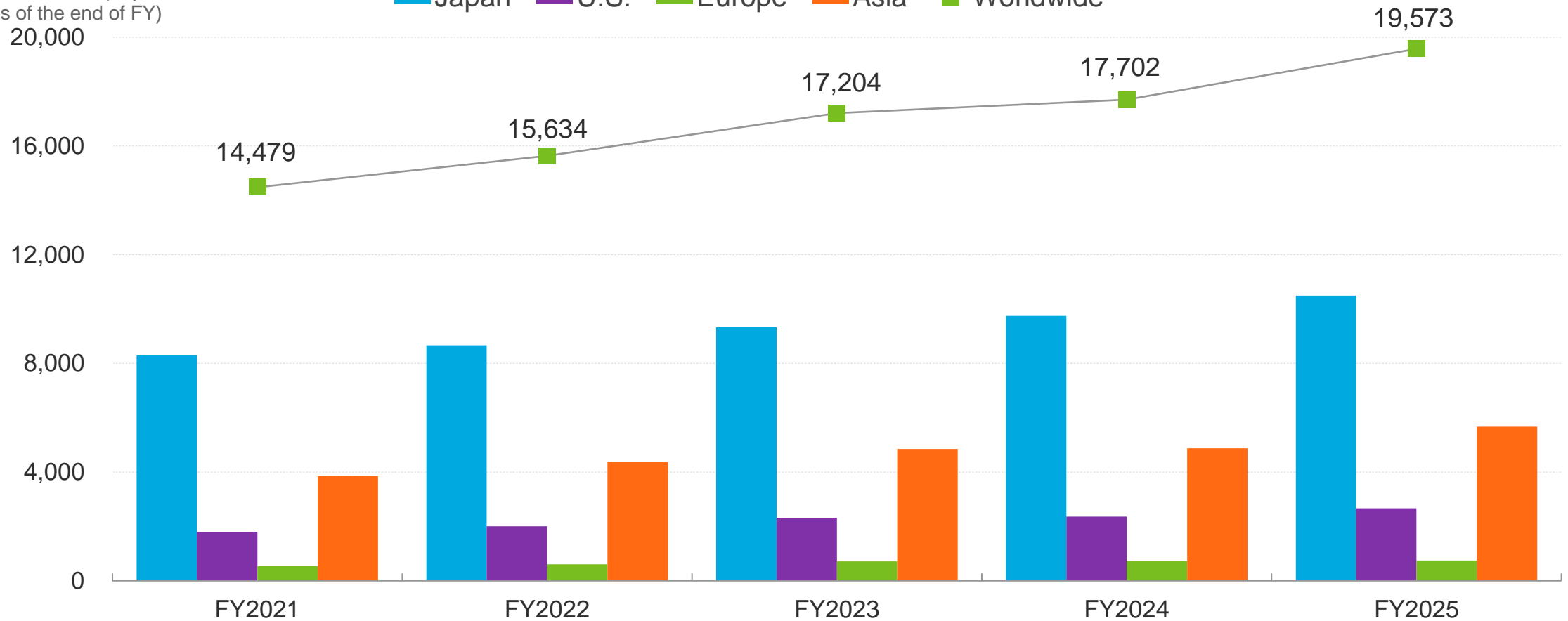
2: From the beginning of FY2022, the Company applies "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29).

3: The Company implemented a 3-for-1 common stock split on April 1, 2023. Net income per share and dividend per share (yen) are the figures after the stock split.

# Worldwide Employees

(Number of Employees  
as of the end of FY)  
20,000

Japan U.S. Europe Asia Worldwide



- Disclaimer regarding forward-looking statements

Forward-looking statements with respect to TEL's business plan, prospects and other such information are based on information available at the time of publication. Actual performance and results may differ significantly from the business plan described here due to changes in various external and internal factors, including political and economic situation, semiconductor market conditions, intensification of sales competition, safety and product quality management, intellectual property-related matters and impacts from infectious diseases.

- Processing of numbers

For the amount listed, because fractions are rounded down, there may be the cases where the total for certain account titles does not correspond to the sum of the respective figures for account titles. Percentages are calculated using full amounts, before rounding.

- Foreign exchange risk

In principle, export sales of Tokyo Electron's products is denominated in yen. Although some sales and expenses are denominated in foreign currencies, the impact of foreign exchange rate fluctuations on profits is negligible, unless extreme fluctuations occur.

- Disclaimer regarding Gartner data (Page 6, 11)

All statements in this presentation attributable to Gartner represent Tokyo Electron's interpretation of data, research opinion or viewpoints published as part of a syndicated subscription service by Gartner, Inc., and have not been reviewed by Gartner. Each Gartner publication speaks as of its original publication date (and not as of the date of this presentation). The opinions expressed in Gartner publications are not representations of fact, and are subject to change without notice.

# Notice

You may not copy or disclose to any third party without prior written consent with TEL.

Tokyo Electron

**TEL** and “TEL” are trademarks of Tokyo Electron Limited.



**TOKYO ELECTRON**