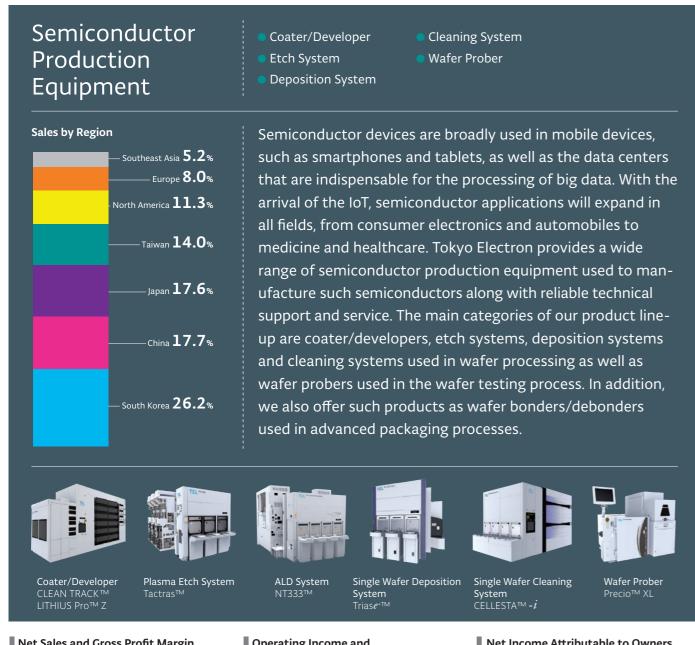
Business Overview and Financial Highlights

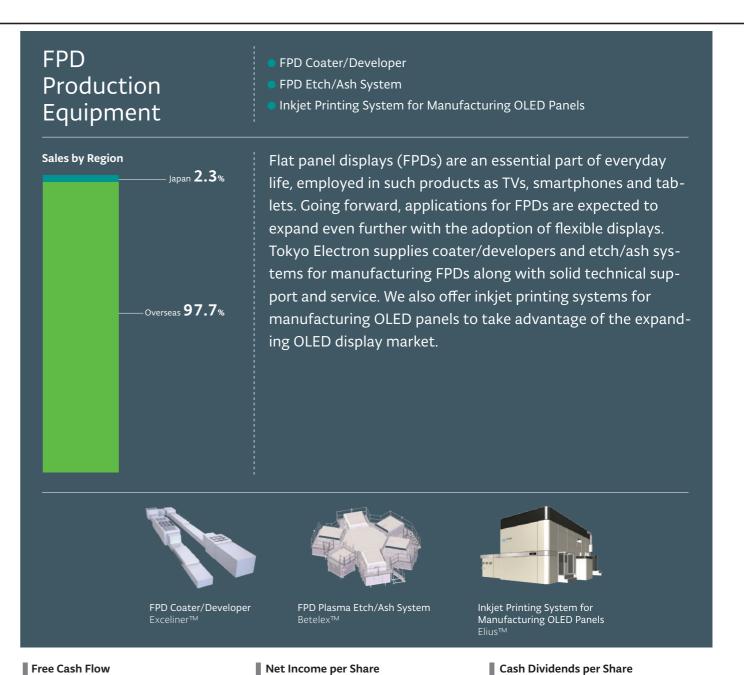
■ Business Overview and Financial Highlights

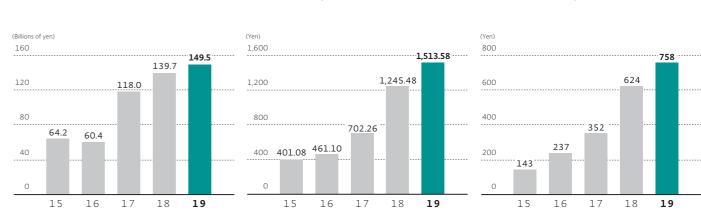
Business Overview and Financial Highlights



Net Sales and Gross Profit Margin Operating Income and Net Income Attributable to Owners **Operating Margin** of Parent and ROE (%) (Billions of yen) 1,600 280 28 310.5 -40 2-----40 3 1,278.2 1.200 21 210 -1.130.7-800 663.9 613.1 15 16 18 15 16 18 15 16 17 17 17 Net Sales **─ ─ O** Gross Profit Margin Operating Income Operating Margin Net Income Attributable to Owners of Parent

The amounts in this report in billions, millions and thousands of yen; thousands of U.S. dollars; and thousands of shares as of and for the years ended March 31, 2016 and prior are rounded to the nearest unit. Such amounts as of and for the years ended March 31, 2017 and onward, including year-on-year differences, are truncated at the nearest unit. Accordingly, totals for the years ended March 31, 2017 and onward do not necessarily agree with the sum of the corresponding individual amounts.





Free Cash Flow = Cash flows from operating activities + Cash flows

from investing activities (excluding changes in short-term investments with original maturities of less than one year)