

Financial Highlights

Years ended March 31, 1998 and 1997

Millions of yen and thousands of U.S. dollars except per share figures (Note 1)

	1998	1997	1998
FOR THE YEAR			
Net sales	¥455,585	¥432,785	\$3,448,789
Operating income	63,296	60,389	479,152
Income before income taxes.....	62,834	60,487	475,655
Net income	30,009	29,975	227,169
Net income per share of common stock (Notes 2 and 3):			
Primary.....	¥ 174.68	¥ 181.97	\$ 1.32
Assuming full dilution.....	168.43	172.74	1.28
Cash dividends per share of common stock:			
Actual	30.00	28.00	0.23
Adjusted (Note 3)	30.00	25.45	0.23
AT YEAR-END			
Total assets	¥493,600	¥387,077	\$3,736,563
Shareholders' equity.....	261,009	207,476	1,975,844

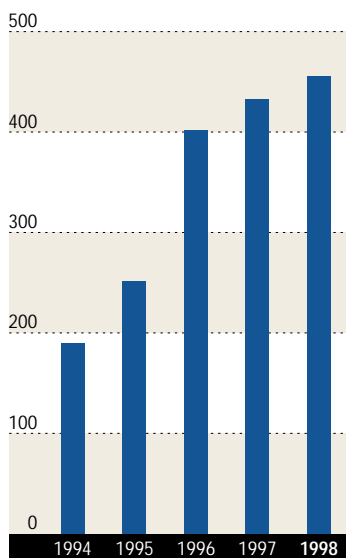
Notes 1: U.S. dollar amounts are translated from yen, for convenience only, at the rate of ¥132.10=\$1.

2: Net income per share is computed based on the weighted average number of shares of common stock outstanding during each fiscal year.

3: Per share amounts prior to the year ended March 1998 have been restated to reflect a 1.1-for-1 stock split.

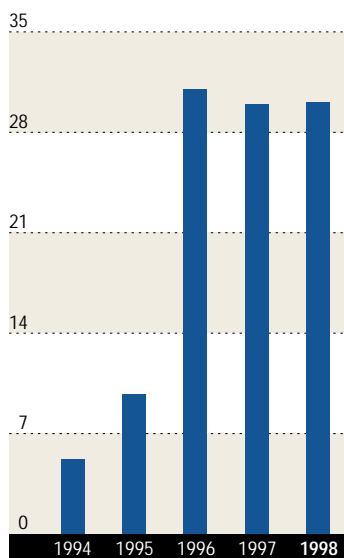
Net Sales

(¥ Billions)



Net Income

(¥ Billions)



Net Income per Share

(¥)

