

3Q FY2004 Financial Summary and Revision of FY2004 Financial Estimates

3Q FY2004: October 1, 2003 - December 31, 2003
FY2004: April 1, 2003 - March 31, 2004

February 6, 2004

3Q FY2004 Financial Summary

Consolidated Financial Results

(Billions of Yen)

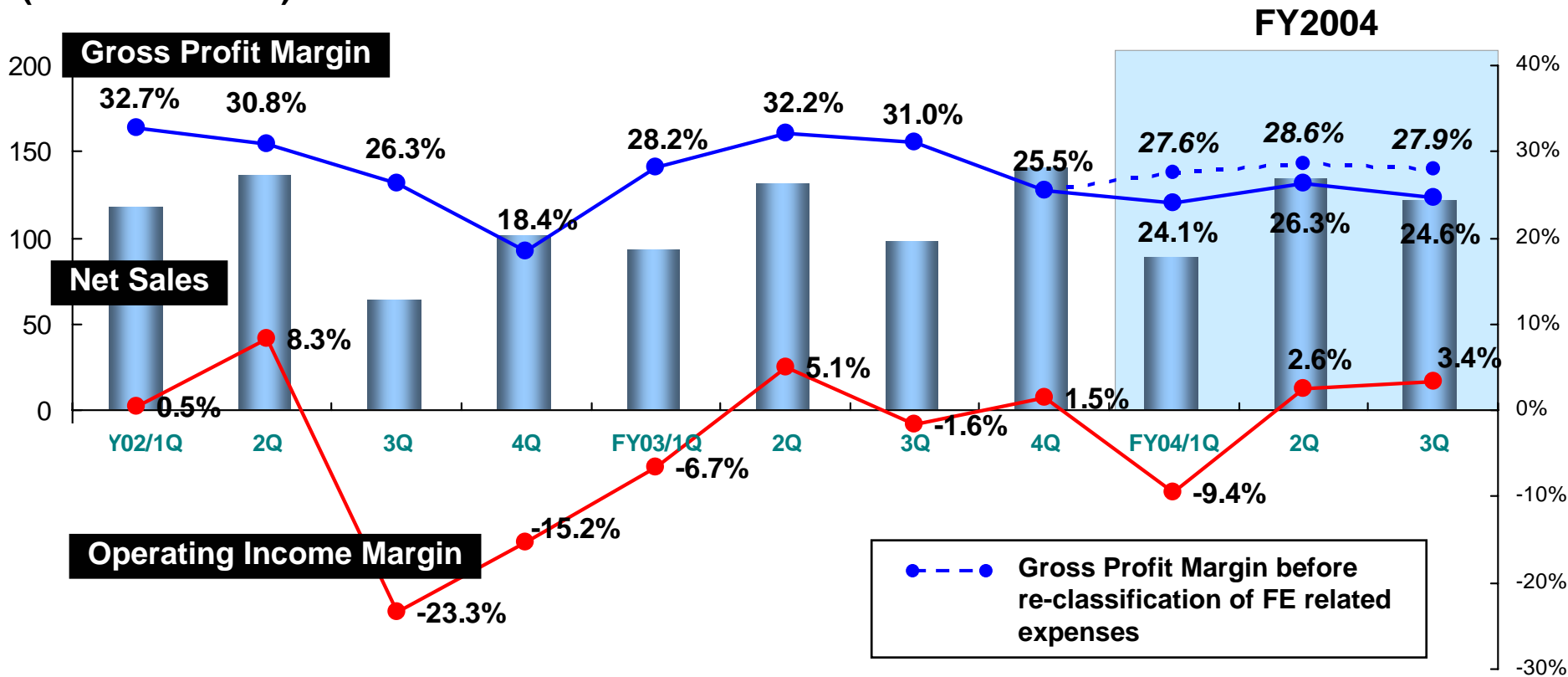
	FY2003	FY2004				1Q-3Q total YoY change
	1Q-3Q Total	1Q	2Q	3Q	1Q-3Q Total	
Net Sales	320.4	87.8	133.6	121.2	342.7	+7.0%
Gross Profit	98.3 (30.7%)	21.2 (24.1%)	35.1 (26.3%)	29.8 (24.6%)	86.0 (25.1%)	-12.5%
SG&A Expenses	99.3	29.5	31.6	25.6	86.7	-12.7 bil yen
Operating Income	-1.0 (-0.3%)	-8.3 (-9.4%)	3.5 (2.6%)	4.2 (3.4%)	-0.6 (-0.2%)	+0.4 bil yen
Ordinary Income	-2.6 (-0.8%)	-8.7 (-10.0%)	3.1 (2.3%)	4.0 (3.3%)	-1.6 (-0.5%)	+1.0 bil yen
EBIT	-2.6	-9.0	0.4	3.8	-4.8	-2.2 bil yen
Net Sales	-2.7	-10.4	0.6	2.8	-7.1	-4.4 bil yen

- From FY2004, field engineering related expenses have been re-classified from SG&A into COGS.
Net effect: FY2004/3Q 4.0 billion yen FY2004/1Q~3Qtotal 10.1 billion yen
(Ref.: Estimated gross margin before re-classification FY2004/3Q 27.9%, FY2004/1Q~3Qtotal 28.0%)

3Q FY2004 Financial Summary

Quarterly Net Sales and Profits

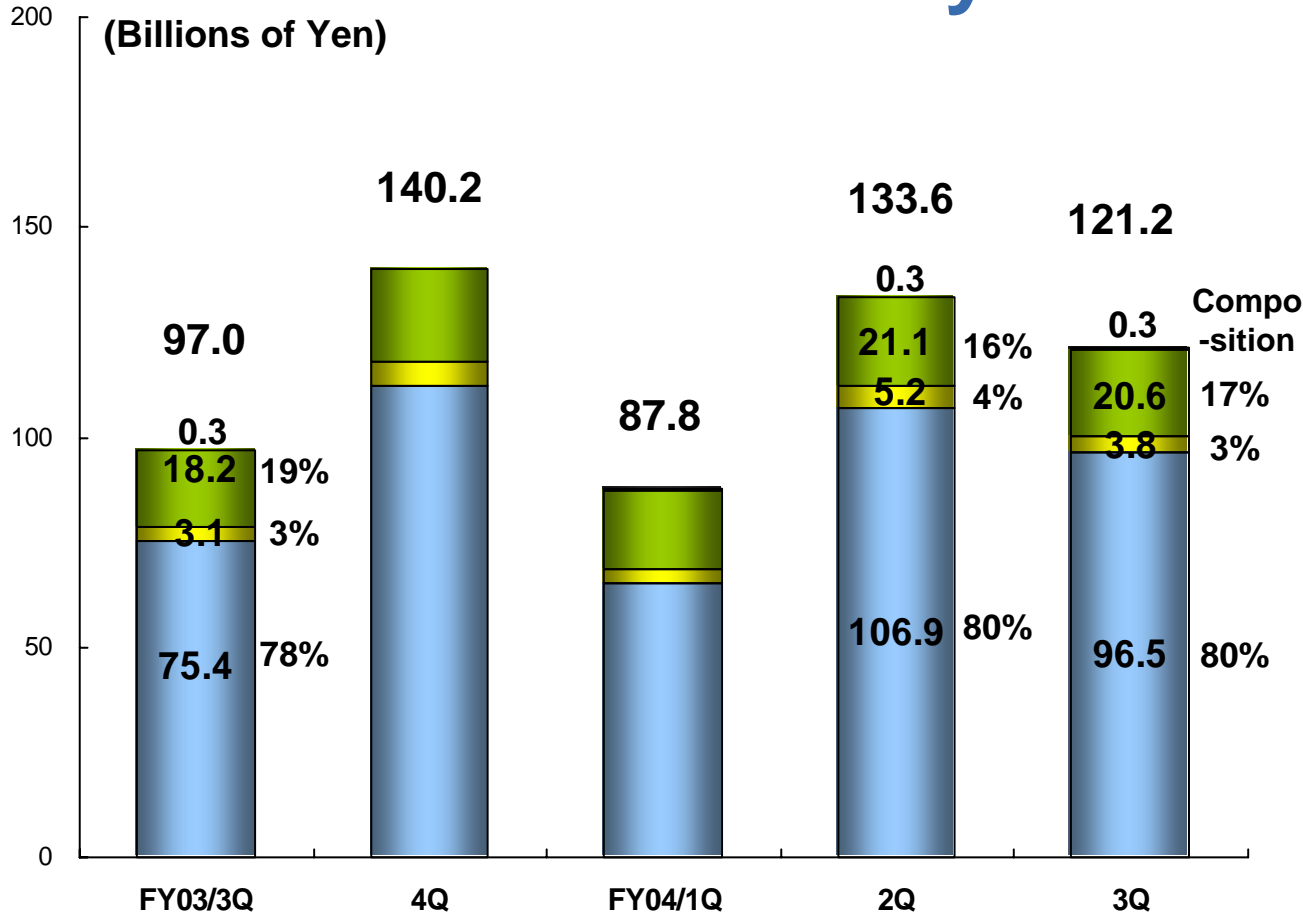
(Billions of Yen)



● From FY2004, field engineering (FE) related expenses have been re-classified from SG&A into COGS. Net effect: FY2004/1Q 3.0 bil yen, 2Q 3.1 bil yen, 3Q 4.0 bil yen (Ref.: Estimated gross profit margin before re-classification FY2004/1Q 27.6%, 2Q 28.6%, 3Q 27.9%)

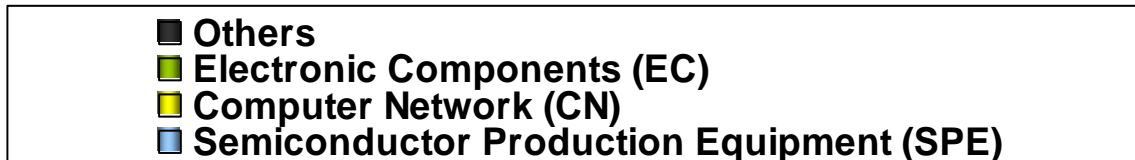
3Q FY2004 Financial Summary

Net Sales by Division



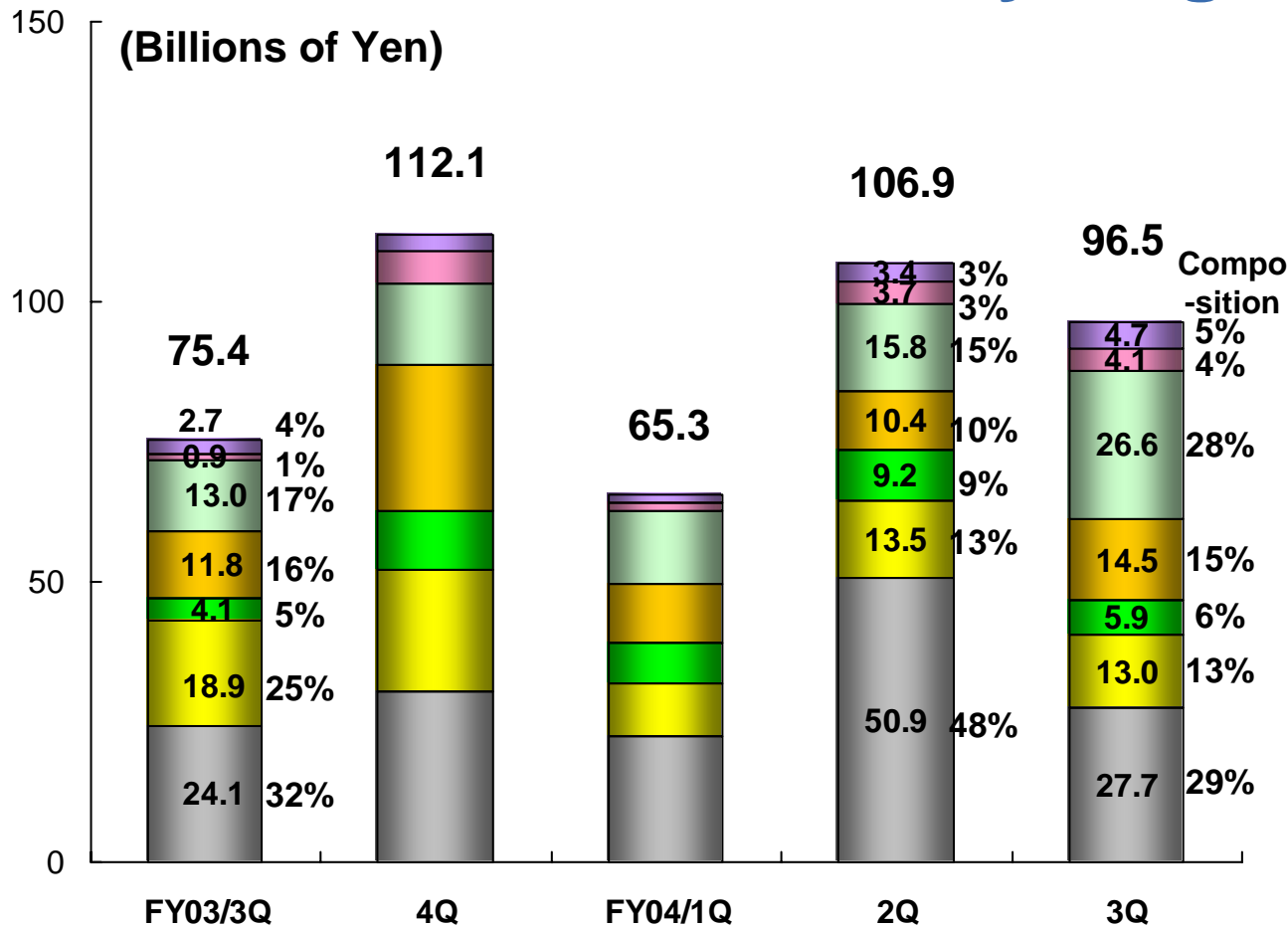
3Q/FY2004 Growth Rate

	Vs. 3Q FY2003	Vs. 2Q FY2004
SPE	+28%	-10%
CN	+23%	-27%
EC	+13%	-3%



3Q FY2004 Financial Summary

SPE Sales by Region



3Q/FY2004 Growth Rate

	Vs. 3Q FY2003	Vs. 2Q FY2004
Japan	+15%	-46%
US	-31%	-4%
Europe	+44%	-36%
Korea	+23%	+39%
Taiwan	+105%	+68%
China	+354%	+11%
S.E.Asia	+77%	+40%

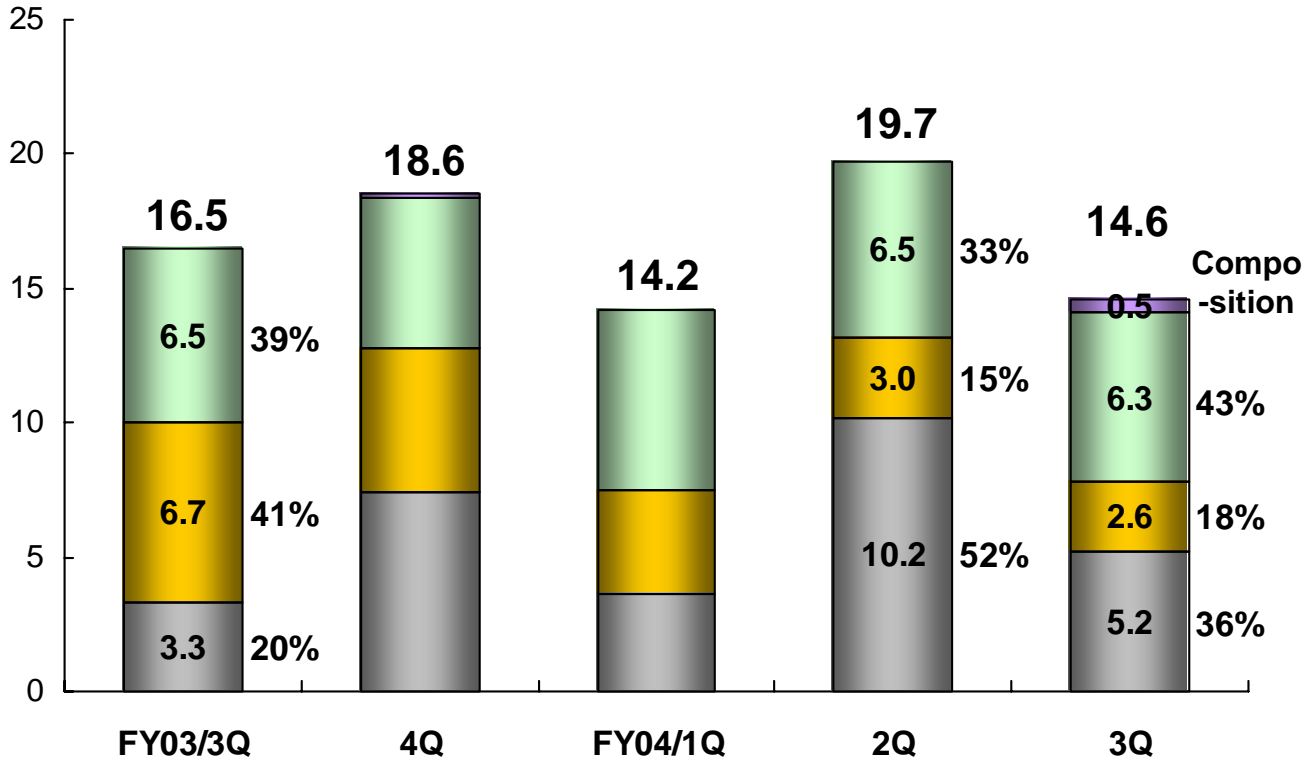
Japan
 US
 Europe
 Korea
 Taiwan
 China
 S.E.Asia

3Q FY2004 Financial Summary

FPD Production Equipment Sales

Non-consolidated Basis

(Billions of Yen)



3Q/FY2004 Growth Rate

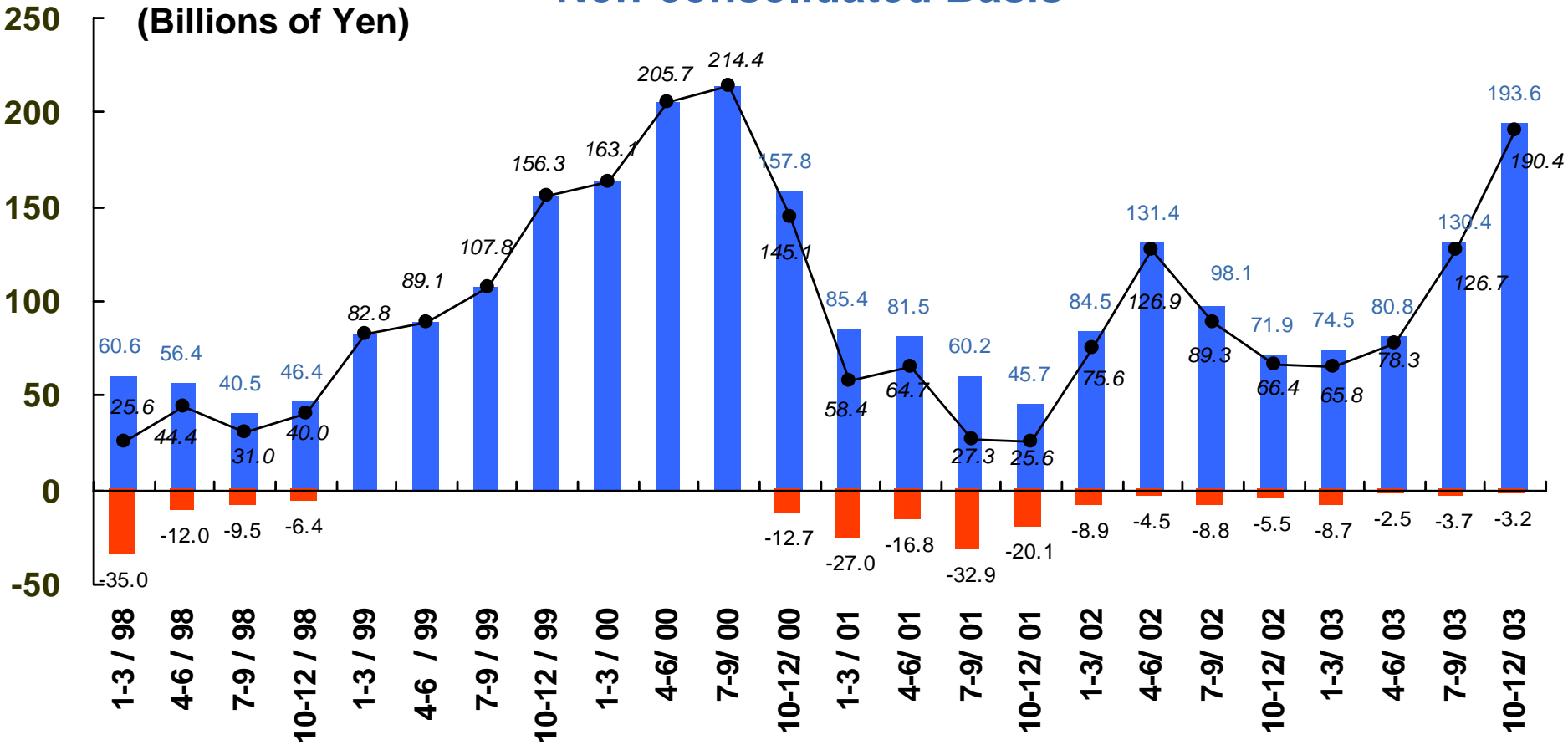
	Vs. 3Q FY2003	Vs. 2Q FY2004
Japan	+58%	-49%
Korea	-61%	-13%
Taiwan	-3%	-3%

Japan
 Korea
 Taiwan
 S.E.Asia, others

3Q FY2004 Financial Summary

SPE Division Quarterly Order Trend

Non-consolidated Basis



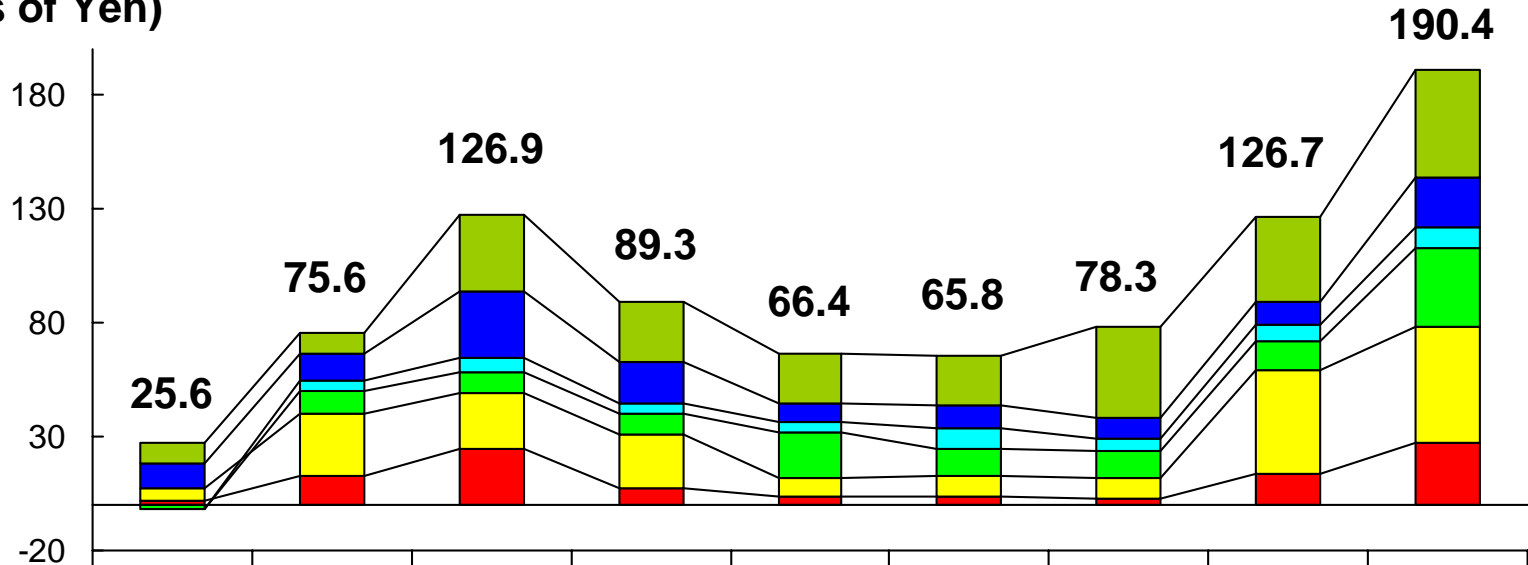
Orders for FPD production equipment are included.

3Q FY2004 Financial Summary

SPE Division Quarterly Order Breakdown by Region

Non-consolidated Basis

(Billions of Yen)



	2001/10-12	2002/1-3	2002/4-6	2002/7-9	2002/10-12	2003/1-3	2003/4-6	2003/7-9	2003/10-12
■ Japan	9.1	9.3	33.3	26.3	21.5	22.5	40.1	37.4	46.9
■ U.S.	11.6	11.8	29.3	18.3	8.4	10.1	8.6	9.8	21.5
■ Europe	-0.3	4.4	6.4	4.4	5.0	8.7	6.2	7.7	9.3
■ Korea	-1.7	10.2	9.0	9.8	19.9	11.8	11.4	13.0	35.0
■ Taiwan	5.1	27.0	24.2	22.8	8.3	9.3	9.1	45.0	50.2
■ China, S.E.Asia, other	1.8	13.1	24.7	7.7	3.2	3.4	2.8	13.8	27.6

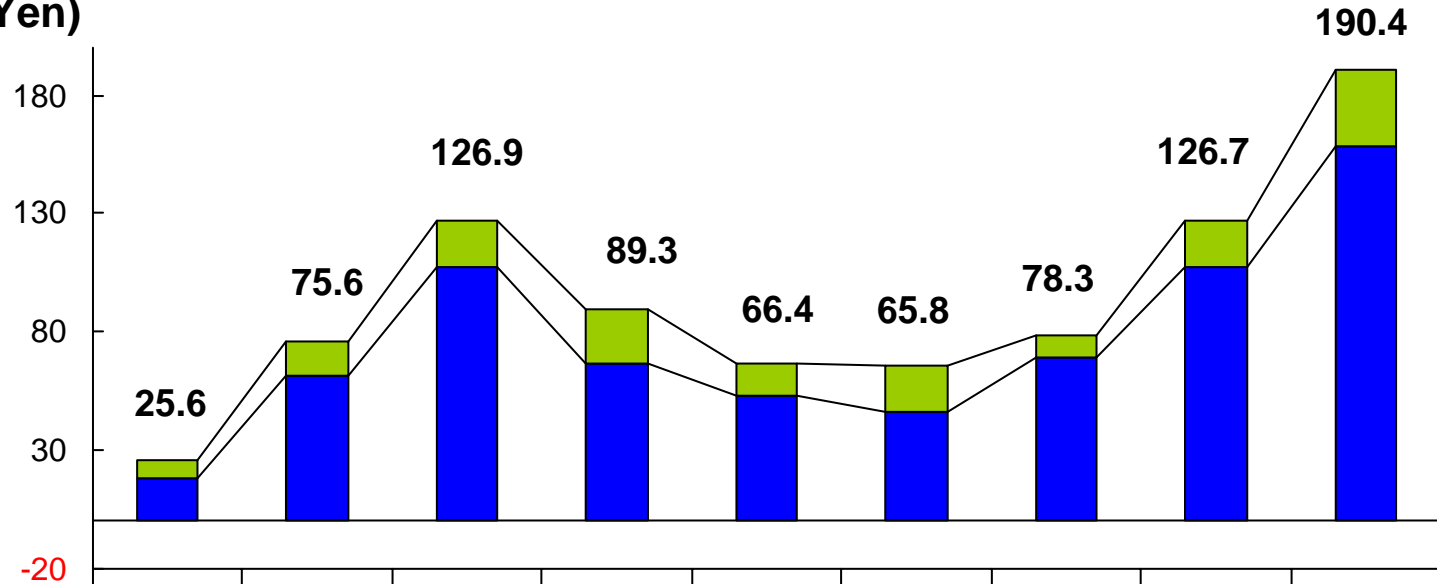


3Q FY2004 Financial Summary

SPE Division Quarterly Order Breakdown by Equipment

Non-consolidated Basis

(Billions of Yen)

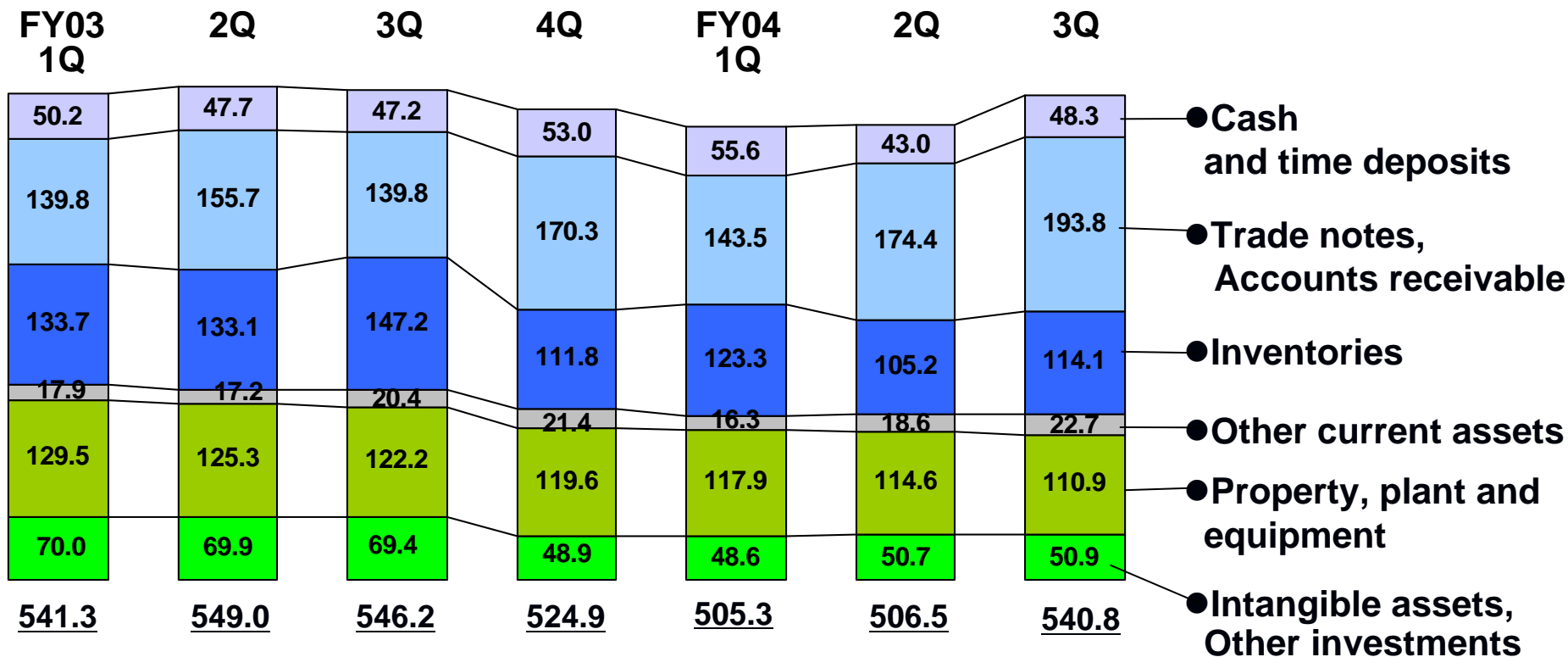


	2001/ 10-12	2002/ 1-3	2002/ 4-6	2002/ 7-9	2002/ 10-12	2003/ 1-3	2003/ 4-6	2003/ 7-9	2003/ 10-12
■ FPD Production Equipment	7.6	14.4	19.9	22.8	13.1	19.2	9.4	19.2	31.6
■ Semiconductor Production Equipment	18.0	61.2	107.0	66.5	53.3	46.6	68.9	107.5	158.8

3Q FY2004 Financial Summary

Quarterly Assets

(Billions of Yen)



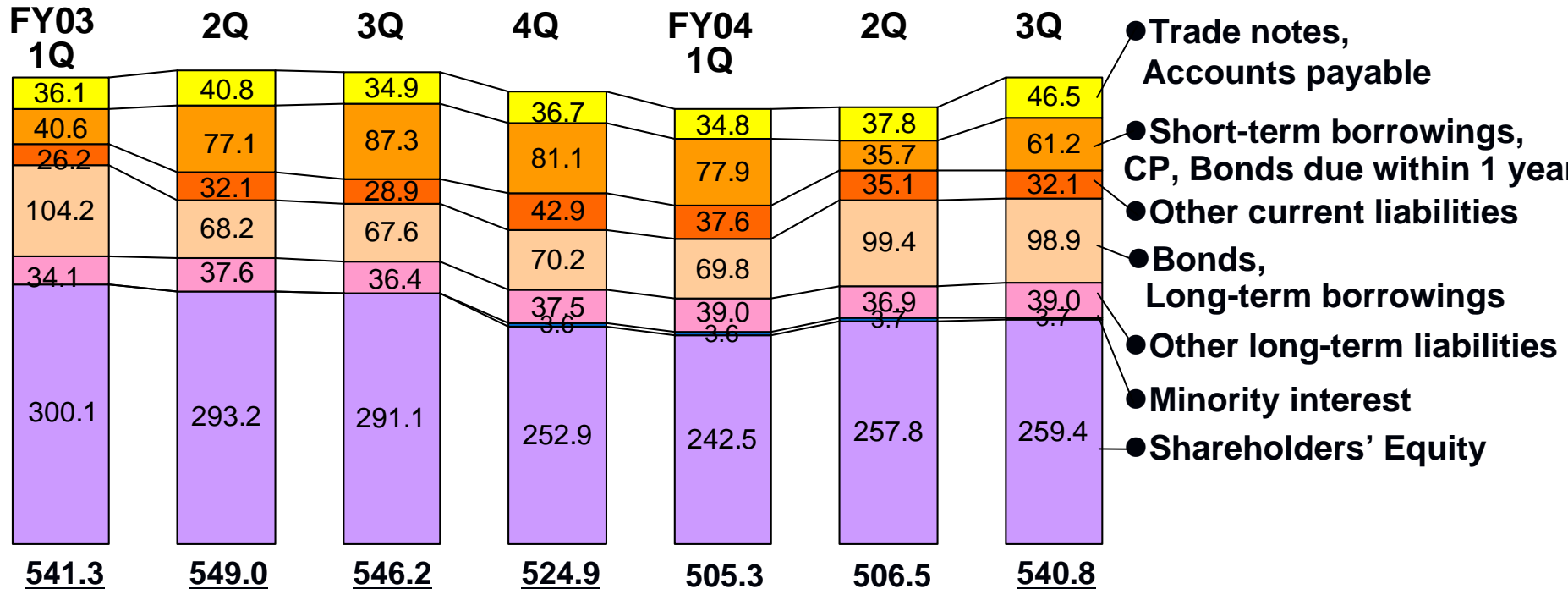
2003/3/31 vs 2003/12/31

Trade notes, Accounts receivable	+23.5	Due to increase in net sales
Property, plant and equipment	-8.7	Depreciation

3Q FY2004 Financial Summary

Quarterly Liabilities & Shareholder's Equity

(Billions of Yen)



2003/3/31 vs 2003/12/31

Trade notes, Accounts Payable	+9.8	Purchase increase due to increase of production
Interest-Bearing Debt	+8.8	SB(+30.0), CP(-5.0), CB(-15.4)
Shareholders' Equity	+6.5	Retained earnings(-8.5), Due to conversion of CB to stocks (+15.4)

FY2004 Revision of Financial Estimates

(April 1, 2003 – March 31, 2004)



FY2004 Revision of Financial Estimates

Consolidated Financial Forecast

(Billions of Yen)

	FY2003	FY2004			Previous Full Year Forecast* (b)	Increase from the prev. Forecast (a)-(b)
		1H	2H (E) Revised	Full Year (E) Revised (a)		
Net Sales	460.6	221.4	298.6	520.0	495.0	+25.0
SPE	364.7	172.2	244.8	417.0	394.0	+23.0
CN	17.2	8.6	9.4	18.0	18.0	-
EC	77.4	39.9	44.1	84.0	82.0	+2.0
Others	1.3	0.6	0.4	1.0	1.0	-
Operating Income	1.1	-4.8	19.3	14.5	8.5	+6.0
Ordinary Income	-0.2	-5.6	19.6	14.0	8.0	+6.0
EBIT	-23.0	-8.6	18.1	9.5	4.5	+5.0
Net Income	-41.6	-9.8	14.3	4.5	1.0	+3.5



*Announced on October 31

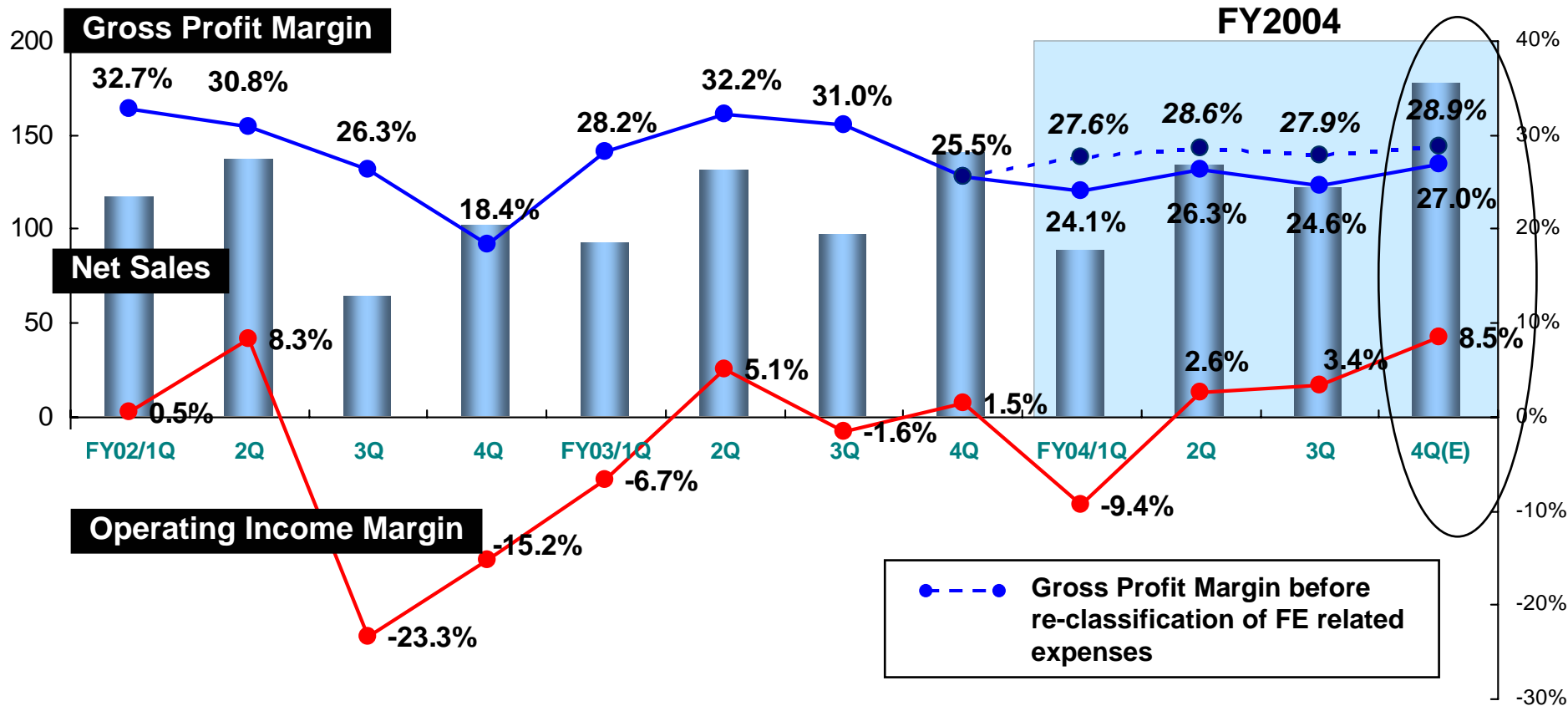
3.6 bil yen worth of obsolete service parts stocked in overseas operations will be disposed in 4Q (COGS)



FY2004 Revision of Financial Estimates

4Q Projected Net Sales and Profits

(Billions of Yen)

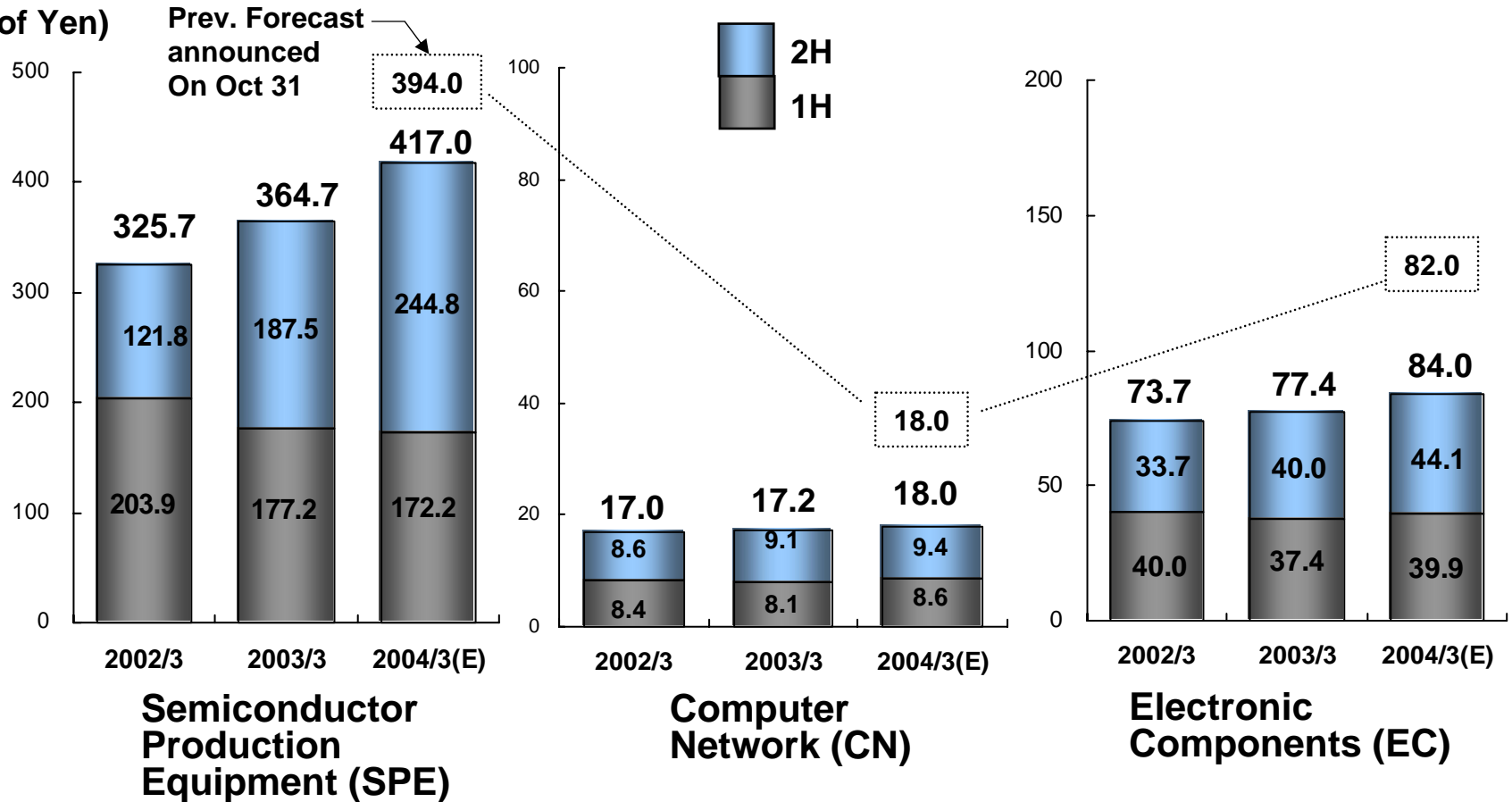


- From FY2004, field engineering (FE) related expenses have been re-classified from SG&A into COGS. Net effect: FY2004/1Q 3.0 bil yen, 2Q 3.1 bil yen, 3Q 4.0 bil yen, 4Q(E) 3.3 bil yen (Ref.: Estimated gross profit margin before re-classification FY2004/1Q 27.6%, 2Q 28.6%, 3Q 27.9%, 4Q 28.9%)

FY2004 Revision of Financial Estimates

Projected Net Sales by Division

(Billions of Yen)



YoY Growth

+ 14.3%

+ 4.7%

+ 8.5%

Composition

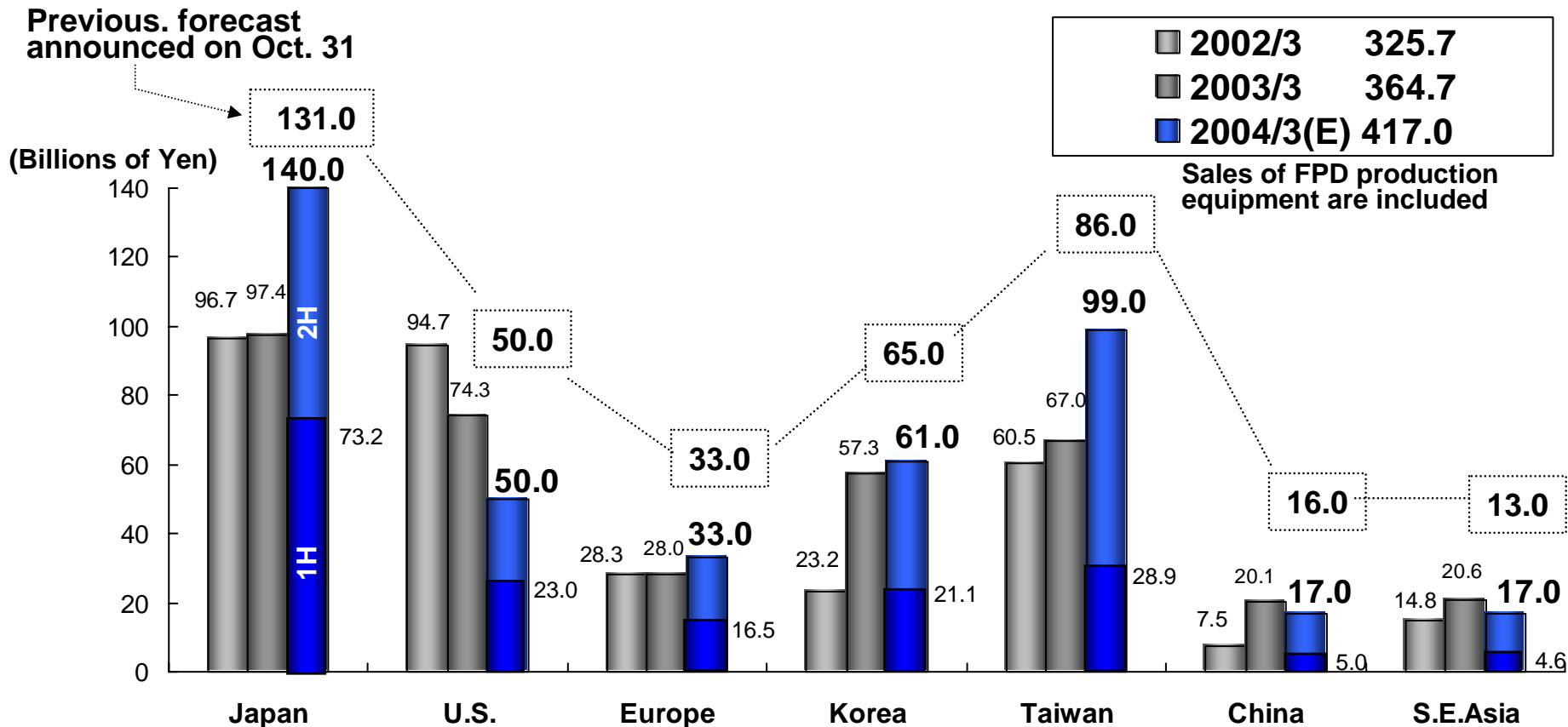
80.2%

3.5%

16.2%

Other Sales for FY2004(E): 1 bil yen

Projected SPE Sales by Region



YoY Growth	+ 43.7%	- 32.7%	+ 17.9%	+ 6.5%	+ 47.8%	- 15.4%	- 17.5%
Composition	33.6%	12.0%	7.9%	14.6%	23.7%	4.1%	4.1%

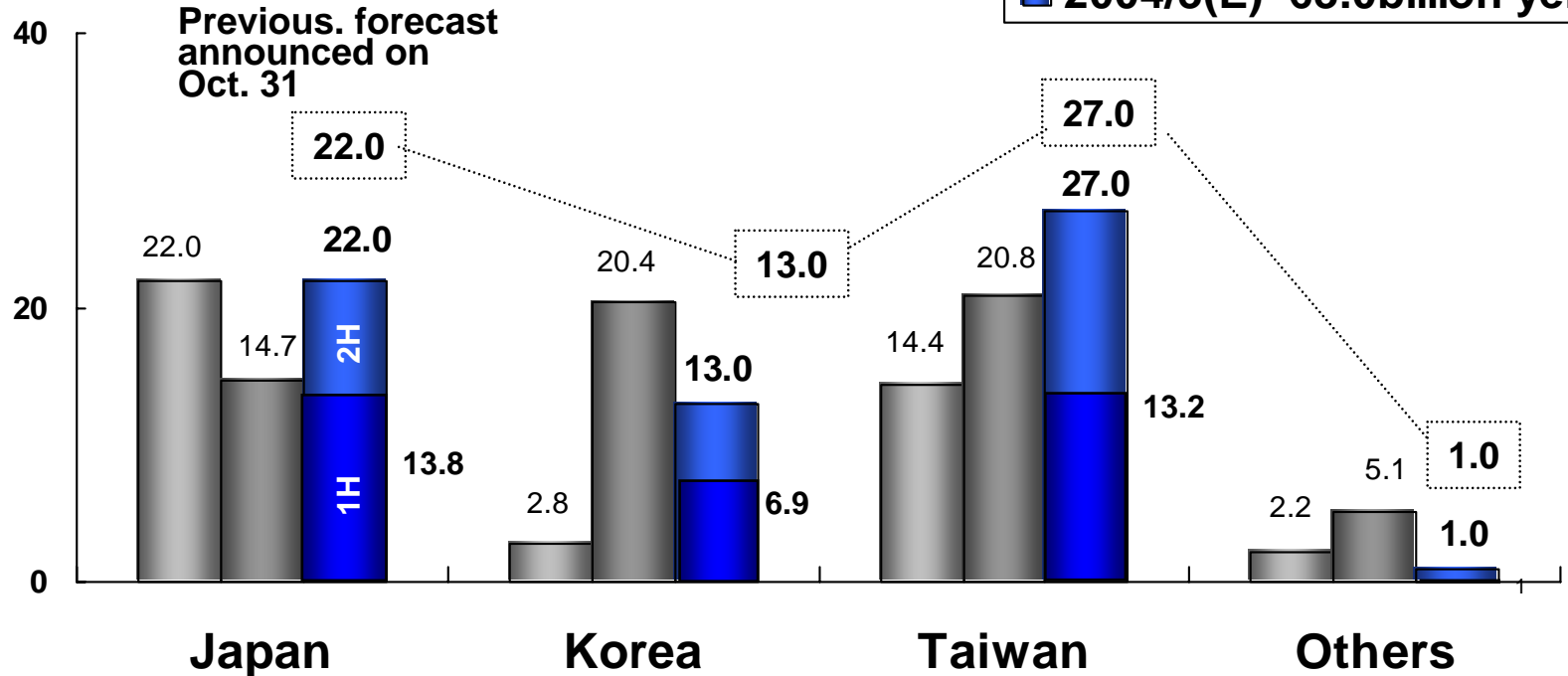
FY2004 Revision of Financial Estimates

Projected FPD Production Equipment Sales

Non-consolidated Basis

(Billions of Yen)

■ 2002/3	41.4billion yen
■ 2003/3	61.0billion yen
■ 2004/3(E)	63.0billion yen



YoY Growth	+49.7%	- 36.2%	+29.8%	- 80.4%
Composition	34.9%	20.6%	42.9%	1.6%

(Estimates are left unchanged from the previous revision)



TOKYO ELECTRON

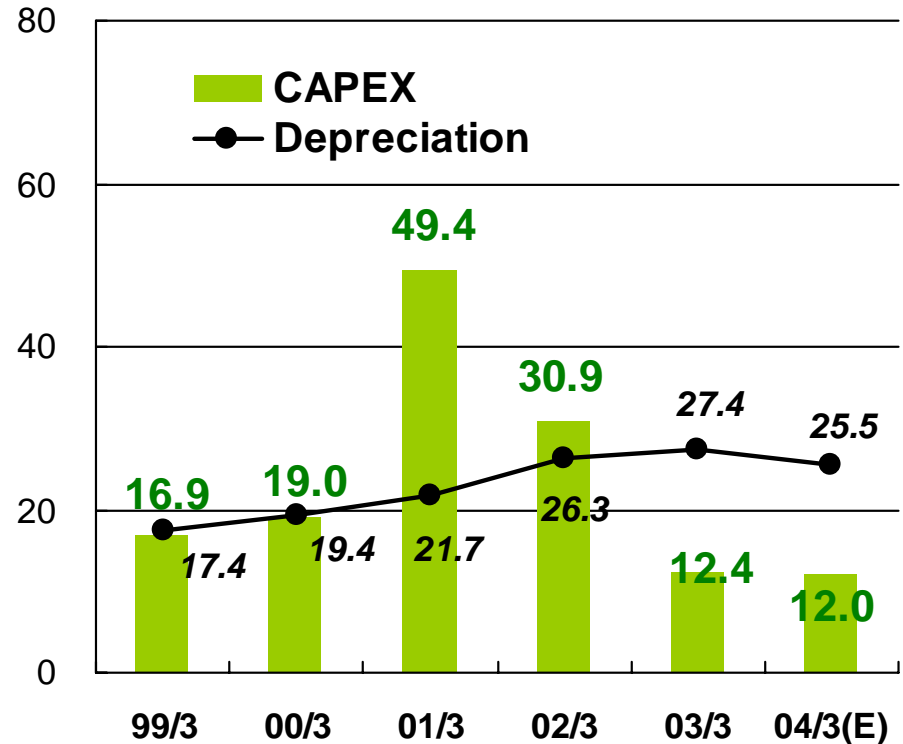
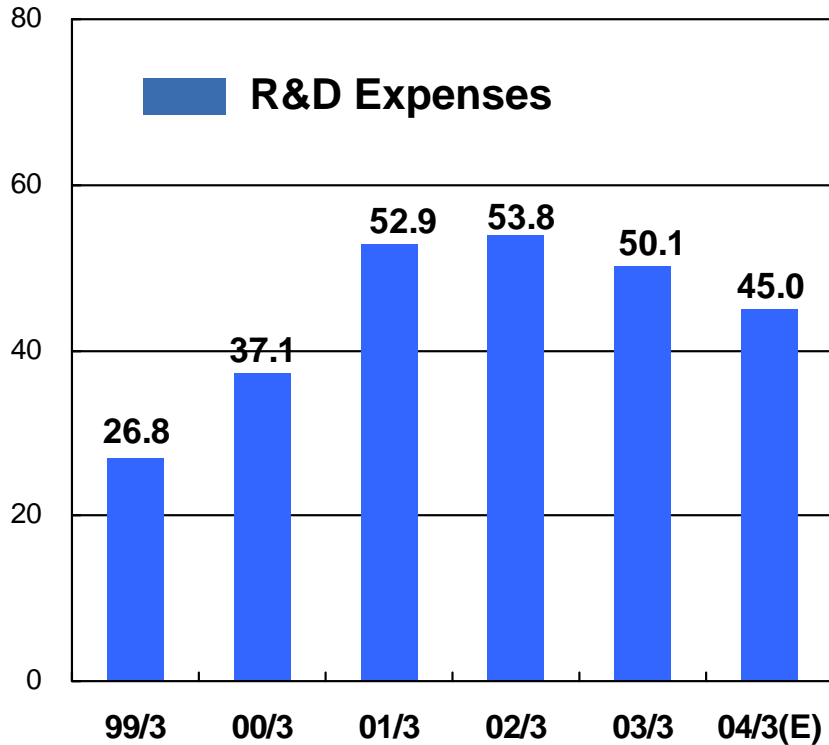
February 6, 2004



FY2004 Revision of Financial Estimates

Projected R&D Expenses and Capital Expenditures

(Billions of Yen)

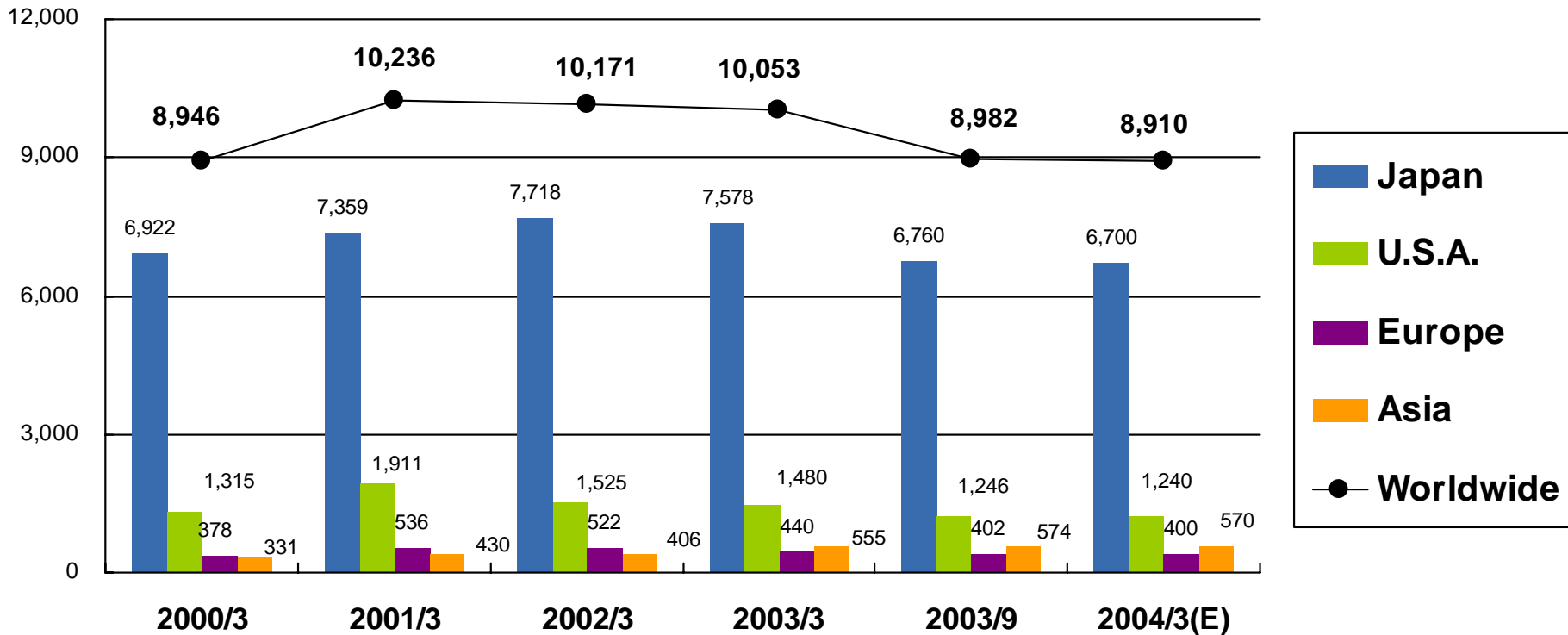


(Estimates are left unchanged from the previous revision)

FY2004 Revision of Financial Estimates

Projected Number of Employees

(Estimates are left unchanged from the previous revision)



The projections outlined in this presentation were created based on the best information available at the time they were created. The semiconductor production equipment industry is characterized by large and rapid technological change and fierce competition. There are also various factors such as world economic conditions and semiconductor market conditions which directly and indirectly impact the Company's results. As a result, future projections may differ from those in this presentation. The Company makes announcements when the changes are large.